

ATTACHMENT 3.1 – PRICING TABLES
DATA WAREHOUSE
FOR CANADA BORDER SERVICES AGENCY

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*The Bidder is required to complete the following pricing tables.

Table 1			
Initial Requirement			
A commercial off-the-shelf (COTS) solution to be incorporated with the existing Data Warehouse Environment. This firm requirement will consist of a Primary site having 5 separate environments including a Sandbox, Development & Test, Pre-Production and Production and a Disaster Recovery site at the undernoted capacities. The Solution must include all hardware, software, licenses, integration services and connectivity requirements.			
Item No.	Description	Capacity	Firm All Inclusive Price
1	Sandbox	1 TB and 3 con users	\$ _____
2	Development and Test	6 TB and 10 Con users	\$ _____
3	Pre-production	100 TB and 25 con users	\$ _____
4	Production	100 TB and 50 con users	\$ _____
5	Disaster Recovery	100 TB and 50 con users	\$ _____
Total Estimated Cost for Table 1 (Initial Contract Period + Option Year 1 to 3):			\$ _____ (GST/HST excluded)

Table 2

Firm Requirement

Maintenance and Support on the Initial Requirement for the first 2 years following completion of 12 month Warranty.

Item No.	Description	Firm All Inclusive Monthly Rate					
		Initial Contract Period					
		Year 2	Number of months	Total Estimated Cost (Year 2 Firm All Inclusive Monthly Rate x 12 months)	Year 3	Number of months	Total Estimated Cost (Year 3 Firm All Inclusive Monthly Rate x 12 months)
1	Sandbox 1 TB and 3 con users	\$ _____	12	\$ _____	\$ _____	12	\$ _____
2	Development and Test 6 TB and 10 Con users	\$ _____	12	\$ _____	\$ _____	12	\$ _____
3	Pre-production 100 TB and 25 con users	\$ _____	12	\$ _____	\$ _____	12	\$ _____
4	Production 100 TB and 50 con users	\$ _____	12	\$ _____	\$ _____	12	\$ _____
5	Disaster Recovery 100 TB and 50 con users	\$ _____	12	\$ _____	\$ _____	12	\$ _____
Total Estimated Cost for Table 2: (Total Estimated Cost for Year 2 for Items 1-5 + Total Estimated Cost for Year 3 for Items 1-5)					\$ _____ (GST/HST excluded)		

Table 3

Optional Requirement – Maintenance and Support on the Initial Requirement

Maintenance and support to be provided on as and when requested on the Initial Requirement for the remaining 2 years of the 5 year contract period and option years.

Item No.	Firm All Inclusive Monthly Rate						Total Cost (Sum of the Firm All Inclusive Monthly Rate for Year 4, 5 and Option Period 1, 2 &3)	Total Estimated Cost (Total Cost x 12 months)
	Description	Initial Contract Period		Option Period				
		Year 4	Year 5	Option year 1	Option year 2	Option year 3		
1	Sandbox 1 TB and 3 con users	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
2	Development and Test 6 TB and 10 Con users	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
3	Pre-production 100 TB and 25 con users	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
4	Production 100 TB and 50 con users	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
5	Disaster Recovery 100 TB and 50 con users	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
Total Estimated Cost for Table 3 (Year 4 and Year 5 + Option Year 1-3)							\$ _____	(GST/HST excluded)

Table 4

Optional Requirement for Scaling Capacity for “Sandbox” and “Development and Test” Environments

Scaling capacity to be provided on an as and when requested basis from the original capacities of the Initial Requirement identified in Table 1 for the “Sandbox” and “Development and Test” Environments.

****For financial evaluation purposes, an average value will be calculated and used for evaluation. The firm all inclusive lot price for each item for each individual year will be totalled and divided by 8 to establish the average value.**

Item No.	Description	Firm All Inclusive Lot Price								Total Estimated Cost (Sum of the Firm All Inclusive Lot Price for Year 1,2,3,4,5 and Option Period 1,2 &3)	Average Value (Sum of the Firm All Inclusive Lot Price for Year 1,2,3,4,5 and Option Period 1,2 &3) divided by 8
		Year 1	Year 2	Year 3	Year 4	Year 5	Option Year 1	Option Year 2	Option Year 3		
	Sandbox:										
1	From 1 TB and 3 con users to 5 TB and 5 con users	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
2	From 5 TB to 5½ TB	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
3	From 5 TB to 6 TB	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
4	From 5 TB to 6 ½ TB	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
5	From 5 TB to 7 TB	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
6	Scale per each additional ½ TB above 5 TB to a maximum of 10 TB	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
	Total Estimated Cost for Table 4 for Sandbox Environment: (Initial Contract Period + Option Year 1 to 3)									\$ _____ (GST/HST excluded)	\$ _____ Total Average Value (Item 1-6)

Development and Test:											
7	From 6 TB and 10 Con users to 20 TB and 10 con users	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
8	From 20 TB to 21 TB	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
9	From 20 TB to 22 TB	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
10	From 20 TB to 23 TB	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
11	From 20 TB to 24 TB	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
12	Scale per each additional 1 TB above 20 TB to a maximum of 30 TB	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
Total Estimated Cost for Table 4 for Development and Test Environment: (Initial Contract Period + Option Year 1 to 3)										\$ _____ (GST/HST excluded)	\$ _____ Total Average Value (Item 7-12)
<p>In the event that scaling from would include removal and replacement of a previously supplied existing capacity with a higher capacity version, the Bidder will identify the credit to be applied to each of the above noted scaled versions. Should the Bidder be adding to the existing environment in lieu of removal and replacement, then the Bidder should state N/A in the associated credit value.</p> <p style="text-align: right;">Credit Value \$ _____</p>											

Table 5

Optional Requirement – Maintenance and Support on the Scaled Capacities in Table 4

Maintenance and support to be provided on an as and when requested basis on the additional scaled capacities as identified in Table 4.

****The Bidder is required to identify maintenance and supports costs that would apply to the capacity difference between the values identified in Table 1 to the scaled capacities identified in Table 4**

*****For financial evaluation purposes, an average value will be calculated and used for evaluation. The firm all inclusive lot price for each item for each individual year will be totalled and divided by 7 to establish the average value.**

Item No.	Description	Firm All Inclusive Monthly Rate							Total Estimated Cost (Sum of the Firm All Inclusive Lot Price for Year 2,3,4,5 and Option Period 1,2 &3)	Average Value (Sum of the Firm All Inclusive Lot Price for Year 2,3,4,5 and Option Period 1,2 &3) divided by 7
		Initial Contract Period				Option Period				
		Year 2	Year 3	Year 4	Year 5	Option Year 1	Option Year 2	Option Year 3		
	Sandbox:									
1	From 1 TB and 3 con users to 5 TB and 5 con users	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
2	From 5 TB to 5½ TB	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
3	From 5 TB to 6 TB	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
4	From 5 TB to 6 ½ TB	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
5	From 5 TB to 7 TB	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
6	Scale per each additional ½ TB above 5 TB to a maximum of 10 TB	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
Total Estimated Cost for Table 5 for Sandbox Environment: (Initial Contract Period + Option Year 1 to 3)									\$ _____ (GST/HST excluded)	\$ _____ Total Average Value (Item 1-6)

	Development and Test:									
7	From 6 TB and 10 Con users to 20 TB and 10 con	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
8	From 20 TB to 21 TB	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
9	From 20 TB to 22 TB	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
10	From 20 TB to 23 TB	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
11	From 20 TB to 24 TB	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
12	Scale per each additional 1 TB above 20 TB to a maximum of 40 TB	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
Total Estimated Cost for Table 5 (Initial Contract Period + Option Years 1 to 3):									\$ _____ (GST/HST excluded)	\$ _____ Total Average Value (Item 7-12)

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Table 6

Optional Requirement for Scaling Capacity for Pre-Production, Production & Disaster Recovery Environments

Scaling capacity on an as and when requested basis from the original capacities of the Initial Requirement identified in Table 1 for the “Pre-Production”, “Production” and “Disaster Recovery” Environments.

****For financial evaluation purposes, an average value will be calculated and used for evaluation. The firm all inclusive lot price for each item for each individual year will be totalled and divided by 8 to establish the average value.**

Item No.	Description Scale for Pre-Production, Production and Disaster Recovery Environments	Firm All Inclusive Lot Price								Total Estimated Cost (Sum of the Firm All Inclusive Lot Price for Year 1,2,3,4,5 and Option Period 1,2 &3)	Average Value (Sum of the Firm All Inclusive Lot Price for Year 1,2,3,4,5 and Option Period 1,2 &3) divided by 8
		Initial Contract Period					Option Period				
		Year 1	Year 2	Year 3	Year 4	Year 5	Option Year 1	Option Year 2	Option Year 3		
1	From 100 to 200 TB	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
2	From 200 to 250 TB	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
3	From 250 to 300 TB	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
4	From 300 to 350 TB	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
5	From 350 to 400 TB	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
6	From 400 to 450 TB	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
7	From 450 to 500 TB	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
8	From 500 to 550 TB	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
9	From 550 to 600 TB	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____

10	From 100 to 300 TB	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
11	From 100 to 400 TB	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
12	From 100 to 500 TB	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
13	From 100 to 600 TB	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
14	From 200 to 300 TB	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
15	From 200 to 400 TB	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
16	From 200 to 500 TB	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
17	From 200 to 600 TB	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
	Total Estimated Cost for Table 6: (Initial Contract Period + Option Year 1 to 3)									\$ _____ (GST/HST excluded)	\$ _____ Total Average Value (Item 1- 17)
	<p>In the event that scaling from would include removal and replacement of a previously supplied existing capacity with a higher capacity version, the Bidder will identify the credit to be applied to each of the above noted scaled versions. Should the Bidder be adding to the existing environment in lieu of removal and replacement, then the Bidder should state N/A in the associated credit value.</p> <p style="text-align: right;">Credit Value \$ _____</p>										

Table 7

Optional Requirement – Maintenance and Support on the Scaled Capacities in Table 6

Maintenance and support to be provided on an as and when requested basis on the additional scaled capacities as identified in Table 6.

****The Bidder is required to identify maintenance and supports costs that would apply to each of the scaled capacities identified in this Table 6.**

****For financial evaluation purposes, an average value will be calculated and used for evaluation. The firm all inclusive lot price for each item for each individual year will be totalled and divided by 7 to establish the average value.**

Item No.	Description Scale for Pre-Production, Production and Disaster Recovery Environments	Firm All Inclusive Monthly Rate Price							Total Estimated Cost (Sum of the Firm All Inclusive Lot Price for Year 2,3,4,5 and Option Period 1,2 &3	Average Value (Sum of the Firm All Inclusive Lot Price for Year 2,3,4,5 and Option Period 1,2 &3) divided by 7
		Initial Contract Period				Option Period				
		Year 2	Year 3	Year 4	Year 5	Option Year 1	Option Year 2	Option Year 3		
1	From 100 to 200 TB	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
2	From 200 to 250 TB	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
3	From 250 to 300 TB	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
4	From 300 to 350 TB	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
5	From 350 to 400 TB	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
6	From 400 to 450 TB	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
7	From 450 to 500 TB	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
8	From 500 to 550 TB	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____

9	From 550 to 600 TB	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
10	From 100 to 300 TB	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
11	From 100 to 400 TB	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
12	From 100 to 500 TB	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
13	From 100 to 600 TB	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
14	From 200 to 300 TB	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
15	From 200 to 400 TB	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
16	From 200 to 500 TB	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
17	From 200 to 600 TB	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
Total Estimated Cost for Table 7: (Initial Contract Period + Option Year 1 to 3)									\$ _____ (GST/HST excluded)	\$ _____ Total Average Value (Item 1-17)

Table 8

Optional Requirement – Technical Services

Technical resources to be provided on an as and when required basis in the event that Canada requires assistance for integration, operation and modification to the Solution at any time during the life of the contract.

Description	Initial Contract Period	Option Year 1	Option Year 2	Option Year 3
Integration and Technical Services				
Firm Diem Rate to provide Integration and Technical Services	\$ _____	\$ _____	\$ _____	\$ _____
Estimated number of days to provide Integration and Technical Services	67	11	11	11
Total Estimated Cost (Firm Diem Rate to provide Integration and Technical Services x Estimated number of days to provide Integration and Technical Services)	\$ _____	\$ _____	\$ _____	\$ _____
Total Estimated Cost for Table 8: (Initial Contract Period + Option Year 1 to3)				\$ _____ (GST/HST excluded)

****For evaluation purposes, Table 9 will not be evaluated. The Bidder must identify and provide training courses for all components of the proposed Solution as specified in section 6.0 of the SOR. The Bidder is required to fill in the description of the courses available for training on their proposed Solution. Should, the Bidder have more than 5 courses available, the Bidder may add more courses to Table 9 as applicable.**

Table 9					
Optional Requirement – Training					
Training courses for all components of the Solution to be provided on an as and when required basis in the event that Canada requires training assistance for integration, operation and modification to the Solution at any time during the contract period.					
Item No.	Description	Firm Price Per Course			
		Initial Contract Period	Option Year 1	Option Year 2	Option Year 3
1	Course # 1	\$ _____	\$ _____	\$ _____	\$ _____
2	Course # 2	\$ _____	\$ _____	\$ _____	\$ _____
3	Course # 3	\$ _____	\$ _____	\$ _____	\$ _____
4	Course # 4	\$ _____	\$ _____	\$ _____	\$ _____
5	Course # 5	\$ _____	\$ _____	\$ _____	\$ _____

Total Evaluated Bid Price				
Table No.	Description	Total Estimated Cost	Weight	Evaluated Price
1	Initial Requirement – COTS Solution	\$ _____	25%	\$ _____
2	Maintenance and Support on the Initial Requirement	\$ _____	15%	\$ _____
3	Optional Requirement - Maintenance and support on the Initial Requirement for the remaining 2 years of the 5 year contract period and option years	\$ _____	10%	\$ _____
4	Optional Requirement - Scaling capacity from the original capacities of the Initial Requirement identified in Table 1 for the Sandbox and Development and Test Environments			
	Sandbox:	\$ _____ (insert Total Average Value)		
	Development and Test:	\$ _____ (insert Total Average Value)		
	Total Estimated Cost for Table 4 (Scaling Capacity Sandbox + Development Test)	\$ _____	10%	\$ _____
5	Optional Requirement – Maintenance and support to on the additional scaled capacities as identified in Table 5			
	Sandbox:	\$ _____ (insert Total Average Value)		
	Development and Test:	\$ _____ (insert Total Average Value)		
	Total Estimated Cost for Table 5(Maintenance and support for Sandbox + Development Test)	\$ _____	5%	\$ _____
6	Optional Requirement - Scaling capacity from the original capacities of the Initial Requirement identified in Table 1 for the Pre-Production, Production and Disaster Recovery Environments	\$ _____ (insert Total Average Value)	20%	
7	Optional Requirement - Maintenance and support on the additional scaled capacities as identified in Table 6.	\$ _____ (insert Total Average Value)	10%	\$ _____
8	Optional Requirement – Technical Services	\$ _____	5%	\$ _____
			Total Evaluated Bid Price	\$ _____