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11 Laurier St./11 rue Laurier
Place du Portage, Phase III
Core 0A1/Noyau 0A1
Gatineau
Québec
K1A 0S5
Bid Fax: (819) 997-9776

SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires
Amendment 001
Modification 001

Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution
Fixed-Wing Search and Rescue/Avions de recherche et
de sauvetage
6th Floor - 105 Hôtel de Ville Str
Gatineau
Québec
K1A 0S5

Title - Sujet Fixed-Wing Search and Rescue	
Solicitation No. - N° de l'invitation W8475-130001/A	Amendment No. - N° modif. 001
Client Reference No. - N° de référence du client W8475	Date 2013-07-16
GETS Reference No. - N° de référence de SEAG PW-\$FWS-003-23813	
File No. - N° de dossier 003fws.W8475-130001	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2013-08-30	
Time Zone Fuseau horaire Eastern Daylight Saving Time EDT	
F.O.B. - F.A.B. Specified Herein - Précisé dans les présentes Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input checked="" type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Proulx, Sylvain	Buyer Id - Id de l'acheteur 003fws
Telephone No. - N° de téléphone (819) 994-4758 ()	FAX No. - N° de FAX (819) 997-9024
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: Specified Herein	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

AMENDMENT 001

Fixed-Wing Search and Rescue Aircraft Replacement Project

Introduction

The purpose of this amendment (**001**) is to continue to share updated information as part of the Industry Engagement Strategy for the Fixed Wing Search and Rescue Aircraft Replacement (FWSAR) Project. The intent of the industry engagement is to better understand what industry has to offer, and to help the FWSAR project team progress the requirement definition activities. Specifically, feedback is sought on the information that can be requested from the FWSAR Secretariat.

FWSAR Performance Management Plan (PfMP)

Canada is seeking input from Industry in the finalization of the Fixed Wing Search and Rescue Aircraft Replacement (FWSAR) Project Contract Performance Management Plan (PfMP) for the draft Request for Proposal (RFP).

The successful achievement of the FWSAR mission objectives will largely depend on the realization of the FWSAR aircraft's inherent reliability/maintainability, as well as In-Service Support (ISS) performance. Accordingly, it is Canada's intent to hold the Contractor accountable for the aircraft and ISS performance.

Therefore, the FWSAR PfMP includes a governance structure that will provide unbiased, transparent and fair decision making in the assessment of the Contractor's performance. More importantly, the FWSAR PfMP approach aims to focus both Contractor and Canada on outcomes and the joint collaborative resolution of performance shortfalls rather than fault attribution.

The main goal of the FWSAR PfMP is to identify and address deficiencies and highlight improved performance on a continuing basis. For this reason, the PfMP will encourage continuous performance improvement from the Contractor and Canada.

In addition to implementing the recommendation to incorporate a governance structure and conflict resolution process, other industry recommendations were incorporated into the FWSAR PfMP, specifically:

- a. maintain aircraft operational availability as the main indicator of fleet performance;
- b. simplify the PfMP and associated Performance Measures (PM);

- c. define the process for the amendment of individual PM weightings; and
- d. minimize the fault attribution requirement.

While it would be easier for Canada to simplify the PfMP approach by including any non-inherent events and have industry build into their bids and pricing structure any risk mitigation deemed appropriate, Canada has adopted a more balanced approach. Once again, Industry comments on how best to handle non-inherent arisings in the PfMP are being solicited.

By a significant degree, the most important Key Performance Indicator (KPI) to Canada is Aircraft Operational Availability. Not achieving the required aircraft operational availability represents a serious failure as it puts Canadian lives at risk. For this reason, this KPI, and only this KPI, provides the opportunity to earn an incentive payment (a payment for performance above the contractual standard). It is Canada's expectation that Industry would propose a sufficient number of aircraft and an ISS solution that is robust enough to exceed the contractually required aircraft operational availability and thereby earn an incentive for this KPI. It is also part of Canada's expectation that any solution proposed would consider and include the performance implication of DND personnel assigned to first level maintenance.

Industry is requested to comment on the Aircraft Operational Availability KPI approach, its associated incentive, and the above-stated Canada expectation.

Industry is invited to request a copy of the PFMP document to the FWSAR Secretariat at the e-mail address: ARSVF.FWSAR@tpsgc-pwgsc.gc.ca and provide its comments within 14 calendar days of posting of this LOI amendment.

FWSAR DOCUMENTS AVAILABLE ON DEMAND

#	Document Description	Solicitation #	Published
1	Industrial and Regional Benefits Direct Requirement	W8475-130001/A	2013-06-10
2	FWSAR Performance Management Plan (PfMP)	W8475-130001/A AMENDMENT 001	2013-07-17

INFORMATION

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Solicitation No. - N° de l'invitation

W8475-130001/A

Amd. No. - N° de la modif.

001

Buyer ID - Id de l'acheteur

003fws

Client Ref. No. - N° de réf. du client

W8475

File No. - N° du dossier

003fwsW8475-130001

CCC No./N° CCC - FMS No/ N° VME

Note: This procurement is subject to the National Security Exception (NSE) and is therefore excluded from all of the obligations of the trade agreements.