

Data Centre Consolidation Program – Industry Engagement Day
July 17, 2013
Questions & Answers Period

Toronto- No question

Question 1: Don Powell, TPG Consulting

The procurement model presented does not seem oriented around consolidation. It seems like we are procuring small pieces and putting them together to create a consolidation solution. What are your thoughts about this model? I would suggest that the procurement model would be different if it was centered around consolidation or perhaps more of a mainframe model.

Peter Littlefield's Response

We have to continue business as usual while undertaking transformation plans of over 60000 servers. The procurement process is to allow us to get the infrastructure needed to reach end state.

Take for example storage. Some of the storage solutions are central, some of them are not. We are moving absolutely to a centralized storage environment within a few data centres. The nature of the storage environment, whether its part of a converged infrastructure or part of enterprise SAN type is still to be determined as we go through this procurement process. We are open to ideas and suggestions as to how to structure that.

You can rest assured that we are putting together a consolidated infrastructure.

Follow up comment by Don Powel

The procurement model is multiple vendors of small pieces put together.

Peter Littlefield's response:

I would not characterize it as small pieces or necessarily big pieces. We are not moving to a model where one vendor would do everything. We are building diversity into this from the start. I don't think we are going to have 50 contracts either. Its something smaller than that but not as small as 1. We have not found the exact precise way.

Follow up comment by Don Powel:

You did not mention professional services cause a lot of this could be done by strings of professional services with boxes owned by the government.

Peter Littlefield's response:

I would say Professional Services is covered in there. Its not explicitly stated cause we are open to all forms of structure. It could be a model where the government owns the assets and then they contract someone to manage those assets. Or the assets could be factory built and managed by supplier.

Question 2: Kathy Church, Unisys Corp

There has been information collected by the government on the number of servers, applications, application dependency mappings and interconnects. Information on government department applications being used. Is this information available to the public?

Peter Littlefield's Response:

Most of the information is available on SSC public facing website under “doing business with SSC”. But we have not gone to the degree of detail of mapping every application to servers and determine interdependency. We are still in the process of collecting that detailed information and it will be made available throughout the procurement process.