



## **ADDENDUM #2 OF 2**

Project Name: Broker Services for Multiple USA Cities  
Project No.: n/a  
Solicitation No.: ARA-BKRSVC-EUR-12181  
Date: July 15<sup>th</sup>, 2013

The following supplements and/or supersedes the request for proposals documents issued on June 24<sup>th</sup>, 2013. This addendum forms part of the contract documents and is to be read, interpreted, and coordinated with all other parts. Any change to the cost of the work as a result of this addendum is to be included in the price proposal. The following revisions supersede the information contained in the original Request for Proposals Package for the above-mentioned project to the extent referenced and shall become part thereof.

### **Question #2**

Is there any historical data available for volume or sale prices?

### **Answer #2**

Historical data - In the USA, typically we dispose of 3-5 properties per year of values \$300 K+ per property.

### **Question #3**

Is there any indication of the types of property to be expected under this contract - freehold residential, residential condominium, multi-residential (more than 5 units), and commercial?

### **Answer #3**

This is an RFP for residential brokerage services which may include various types of residential units (freehold residential, condo apartments etc). It does not include commercial properties.

### **Question #4**

How does the Department of Foreign Affairs, Trade and Development define "established affiliate" or what are the requirements that must be met for a local office to be deemed as such?

### **Answer #4**

Affiliation could be a branch, subordinate associate, partner organization etc. DFATD is looking for relationships with brokers in various markets established prior to the issuance of this RFP and not one that is created as a result of this RFP, or to meet the criteria as outlined in the Technical Proposal.

**End of Addendum #2**