



The following are questions received against this bid solicitation:

Question #17:

I left a voicemail asking clarification of what is meant in R16.1 by "...using trainers and assistant trainers as one entity...". Does this mean you don't care who has the experience? Or does it imply that you want us to find examples of where the trainers and assistant trainers have worked together?

Answer #17:

The requirement is for trainers and assistant trainers who will be working together as a team going forward, and both "together" will have the accumulated experience using RETScreen software, the National Energy Code for Buildings and the National Building Code, but not necessarily each individual separately. The requirement is not "trainers and assistant trainers who have worked together in the past."

Question #18:

- a) With regard to Customization of Workshops and other related services, what is the number of customized workshops for Ontario that I should use in Table A2.1 to A2.5? And, does this change by year? (The estimated volume tables only show total customized workshops in total).
- b) Do I multiply the hours of related services for the assistant trainer by the number of customized workshops for Ontario?

Answer #18:

Based on Table SW5, provide your pricing schedule based on the region(s) you have specified and provide your Firm Unit Price for Delivery and Firm Hourly Rate for Customization and Other Related Services.

The Offeror may use the following template:

For Delivery of Workshops

A1.1 For the Initial Period of _____

Description	Firm Unit Price
Delivery of training services for each one (1) day workshop with one (1) trainer and one (1) assistant trainer	
Delivery of training services for each one (1) day workshop with one (1) trainer	
Delivery of training services for each half (1/2) day workshop with one (1) trainer and one (1) assistant trainer	
Delivery of training services for each half (1/2) day workshop with one (1) trainer	

For Customization of Workshops and Other Related Services

A2.1 For the Initial Period of _____

Description	Firm Hourly Rate
Services of one trainer for the customization of workshops or other related services	
Services of an assistant trainer for other related services	