

**RETURN BIDS TO:
RETOURNER LES SOUMISSIONS À:**

**Bid Receiving - PWGSC / Réception des
soumissions - TPSGC**

**11 Laurier St. / 11, rue Laurier
Place du Portage, Phase III
Core 0A1 / Noyau 0A1**

**Gatineau
Québec**

K1A 0S5

Bid Fax: (819) 997-9776

**Request For a Standing Offer
Demande d'offre à commandes**

National Master Standing Offer (NMSO)

Offre à commandes principale et nationale (OCPN)

Canada, as represented by the Minister of Public Works and Government Services Canada, hereby requests a Standing Offer on behalf of the Identified Users herein.

Le Canada, représenté par le ministre des Travaux Publics et Services Gouvernementaux Canada, autorise par la présente, une offre à commandes au nom des utilisateurs identifiés énumérés ci-après.

Comments - Commentaires

**Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur**

Issuing Office - Bureau de distribution

Marine Machinery and Services / Machineries et services maritimes

11 Laurier St. / 11, rue Laurier
6C2, Place du Portage

Gatineau

Québec

K1A 0S5

Title - Sujet Inboard Outboard Motors PSAB/CLCA	
Solicitation No. - N° de l'invitation E60ML-130001/E	Date 2013-08-29
Client Reference No. - N° de référence du client E60ML-130001	GETS Ref. No. - N° de réf. de SEAG PW-\$\$ML-029-23997
File No. - N° de dossier 029ml.E60ML-130001	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2013-09-23	
Time Zone Fuseau horaire Eastern Daylight Saving Time EDT	
Delivery Required - Livraison exigée See Herein	
Address Enquiries to: - Adresser toutes questions à: Guay, Yvan	Buyer Id - Id de l'acheteur 029ml
Telephone No. - N° de téléphone (819)956-0678 ()	FAX No. - N° de FAX (819)956-0897
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: Specified Herein Précisé dans les présentes	
Security - Sécurité This request for a Standing Offer does not include provisions for security. Cette Demande d'offre à commandes ne comprend pas des dispositions en matière de sécurité.	

Instructions: See Herein

Instructions: Voir aux présentes

Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone	Facsimile No. - N° de télécopieur
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

**Request for Standing Offers (RFSO) for
Yamaha, Mercury, Mercury Mercruiser, Evinrude and Volvo Penta Brands of
Outboard, Inboard Motors and Stern Drives under
the Procurement Strategy for Aboriginal Business**

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PART 1 - GENERAL INFORMATION

1. Introduction

The Request for Standing Offers (RFSO) is divided into six parts plus attachments and annexes, as follows:

- Part 1 General Information: provides a general description of the requirement;
- Part 2 Offeror Instructions: provides the instructions applicable to the clauses and conditions of the RFSO;
- Part 3 Offer Preparation Instructions: provides offerors with instructions on how to prepare their offer to address the evaluation criteria specified;
- Part 4 Evaluation Procedures and Basis of Selection: indicates how the evaluation will be conducted, the evaluation criteria which must be addressed in the offer, and the basis of selection;
- Part 5 Certifications: includes the certifications to be provided; and
- Part 6 6A, Standing Offer, and 6B, Resulting Contract Clauses:
 - 6A, includes the Standing Offer containing the offer from the Offeror and the applicable clauses and conditions;
 - 6B, includes the clauses and conditions which will apply to any contract resulting from a call-up made pursuant to the Standing Offer.

The Annexes include the Basis of Payment, the Reporting Requirement and any other annexes.

2. Summary

To supply the 2014 models of Yamaha, Mercury, Mercury Mercruiser, Evinrude and Volvo Penta brands of outboard motors, inboard motors and stern drives with their parts and accessories to government departments, agencies and Crown corporations under the Procurement Strategy for Aboriginal Business for deliveries across Canada, **including** areas subject to the Comprehensive Land Claims Agreements (CLCAs), on an as-and-when requested basis, from date of standing offer to 31 August 2014. In addition, standing offers will be issued to Original Equipment Manufacturers which will be for deliveries across Canada, **excluding** areas subject to CLCAs. The requirement does not contain servicing, installation, or repair & overhaul.

Offerors must submit a list of names, or other related information as needed, pursuant to section 01 of Standard Instructions 2006.

This procurement is set aside under the federal government's Procurement Strategy for Aboriginal Business.

This procurement is set aside from the international trade agreements under the provision each has for set-asides for small and minority businesses.

Further to Article 1802 of the Agreement on Internal Trade (AIT), AIT does not apply to this procurement.

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3. Debriefings

Offerors may request a debriefing on the results of the request for standing offers process. Offerors should make the request to the Standing Offer Authority within 15 working days of receipt of the results of the request for standing offers process. The debriefing may be in writing, by telephone or in person.

PART 2 - OFFEROR INSTRUCTIONS

1. Standard Instructions, Clauses and Conditions

All instructions, clauses and conditions identified in the Request for Standing Offers (RFSO) by number, date and title are set out in the *Standard Acquisition Clauses and Conditions Manual* (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

Offerors who submit an offer agree to be bound by the instructions, clauses and conditions of the RFSO and accept the clauses and conditions of the Standing Offer and resulting contract(s).

The 2006 (2013-06-01) Standard Instructions - Request for Standing Offers - Goods or Services - Competitive Requirements, are incorporated by reference into and form part of the RFSO.

2. Submission of Offers

Offers must be submitted only to Public Works and Government Services Canada (PWGSC) Bid Receiving Unit by the date, time and place indicated on page 1 of the Request for Standing Offers.

3. Enquiries - Request for Standing Offers

All enquiries must be submitted in writing to the Standing Offer Authority no later than five (5) calendar days before the Request for Standing Offers (RFSO) closing date. Enquiries received after that time may not be answered.

Offerors should reference as accurately as possible the numbered item of the RFSO to which the enquiry relates. Care should be taken by offerors to explain each question in sufficient detail in order to enable Canada to provide an accurate answer. Technical enquiries that are of a proprietary nature must be clearly marked "proprietary" at each relevant item. Items identified as "proprietary" will be treated as such except where Canada determines that the enquiry is not of a proprietary nature. Canada may edit the questions or may request that offerors do so, so that the proprietary nature of the question is eliminated, and the enquiry can be answered with copies to all offerors. Enquiries not submitted in a form that can be distributed to all offerors may not be answered by Canada.

4. Applicable Laws

The Standing Offer and any contract resulting from the Standing Offer must be interpreted and governed, and the relations between the parties determined, by the laws in force in Ontario _____.

Offerors may, at their discretion, substitute the applicable laws of a Canadian province or territory of their choice without affecting the validity of their offer, by deleting the name of the Canadian province or territory specified and inserting the name of the Canadian province or territory of their choice. If no change is made, it acknowledges that the applicable laws specified are acceptable to the offerors.

PART 3 - OFFER PREPARATION INSTRUCTIONS

1. Offer Preparation Instructions

Canada requests that offerors provide their offer in separately bound sections as follows:

Section I: Technical Offer, one (1) hard copy

Section II: Financial Offer, one (1) hard copy

Section III: Certifications, one (1) hard copy

Prices must appear in the financial offer only. No prices must be indicated in any other section of the offer.

Canada requests that offerors follow the format instructions described below in the preparation of their offer.

- (a) use 8.5 x 11 inch (216 mm x 279 mm) paper;
- (b) use a numbering system that corresponds to that of the Request for Standing Offers.

In April 2006, Canada issued a policy directing federal departments and agencies to take the necessary steps to incorporate environmental considerations into the procurement process Policy on Green Procurement

(<http://www.tpsgc-pwgsc.gc.ca/ecologisation-greening/achats-procurement/politique-policy-eng.html>). To assist Canada in reaching its objectives, offerors should:

- 1) use 8.5 x 11 inch (216 mm x 279 mm) paper containing fibre certified as originating from a sustainably-managed forest and containing minimum 30% recycled content; and
- 2) use an environmentally-preferable format including black and white printing instead of colour printing, printing double sided/duplex, using staples or clips instead of cerlox, duotangs or binders.

Section I: Technical Offer

In their technical offer, offerors should explain and demonstrate how they propose to meet the requirements and how they will carry out the Work.

Section II: Financial Offer

Offerors must submit their financial offer in accordance with the Annex "A", Basis of Payment. The total amount of Applicable Taxes must be shown separately.

Payment by Credit Card

Canada requests that offerors complete one of the following:

- (a) () Government of Canada Acquisition Cards (credit cards) will be accepted for payment of call-ups against the standing offer.

The following credit card(s) are accepted:

VISA _____

Master Card _____

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- (b) () Government of Canada Acquisition Cards (credit cards) will not be accepted for payment of call-ups against the standing offer.

The Offeror is not obligated to accept payment by credit card.

Acceptance of credit cards for payment of call-ups will not be considered as an evaluation criterion.

Section III: Certifications

Offerors must submit the certifications required under Part 5.

PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION

1. Evaluation Procedures

- (a) Offers will be assessed in accordance with the entire requirement of the Request for Standing Offers including the technical and financial evaluation criteria.
- (b) An evaluation team composed of representatives of Canada will evaluate the offers.

1.1. Technical Evaluation

1.1.1 Mandatory Technical Criteria

Category A, Yamaha brand. The Aboriginal Business must provide a copy of its dealer agreement to sell the 2014 models of Yamaha outboard motors for deliveries across Canada, **including** areas subject to CLCAs, if the Original Equipment Manufacturer has received a standing offer for its outboard motors for deliveries across Canada, **excluding** areas subject to CLCAs.

Category B.1, Mercury brand. The Aboriginal Business must provide a copy of its dealer agreement to sell the 2014 models of Mercury outboard motors for deliveries across Canada, **including** areas subject to CLCAs, if the Original Equipment Manufacturer has received a standing offer for its outboard motors for deliveries across Canada, **excluding** areas subject to CLCAs.

Category B.2, Mercury Mercruiser brand. The Aboriginal Business must provide a copy of its dealer agreement to sell the 2014 models of Mercury Mercruiser inboard motors and stern drives for deliveries across Canada, **including** areas subject to CLCAs, if the Original Equipment Manufacturer has received a standing offer for its outboard motors for deliveries across Canada, **excluding** areas subject to CLCAs.

Category C, Evinrude brand. The Aboriginal Business must provide a copy of its dealer agreement to sell the 2014 models of Evinrude outboard motors for deliveries across Canada, **including** areas subject to CLCAs, if the Original Equipment Manufacturer has received a standing offer for its outboard motors for deliveries across Canada, **excluding** areas subject to CLCAs.

Category D, Volvo Penta brand. The Aboriginal Business must provide a copy of its dealer agreement to sell the 2014 models of Volvo Penta inboard motors and stern drives for deliveries across Canada, **including** areas subject to CLCAs, if the Original Equipment Manufacturer has received a standing offer for its outboard motors for deliveries across Canada, **excluding** areas subject to CLCAs.

1.2 Financial Evaluation

Category A, Yamaha brand. The Aboriginal Business must submit firm unit prices for the 2014 models of Yamaha outboard motors for the period of standing offer.

Category B.1, Mercury brand. The Aboriginal Business must submit firm unit prices for the 2014 models of Mercury outboard motors for the period of standing offer.

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Category B.2, Mercury Mercruiser brand. The Aboriginal Business must submit firm unit prices for the 2014 models of Mercury Mercruiser inboard motors and stern drives for the period of standing offer.

Category C, Evinrude brand. The Aboriginal Business must submit firm unit prices for the 2014 models of Evinrude outboard motors for the period of standing offer.

Category D, Volvo Penta brand. The Aboriginal Business must submit firm unit prices for the 2014 models of Volvo Penta inboard motors and stern drives for the period of standing offer.

2. Basis of Selection

An offer must comply with the requirements of the Request for Standing Offers and meet all mandatory technical evaluation criteria in at least one category to be declared responsive. The responsive offer with the lowest evaluated price on an aggregate basis of all models 2014 by commercial brand available in each of the categories A, B.1, B.2, C or D will be recommended for issuance of a standing offer.

PART 5 - CERTIFICATIONS

Offerors must provide the required certifications and documentation to be issued a standing offer.

The certifications provided by offerors to Canada are subject to verification by Canada at all times. Canada will declare an offer non-responsive, will have the right to set-aside a standing offer, or will declare a contractor in default, if any certification is found to be untrue whether during the offer evaluation period, during the Standing Offer period, or during the contract period.

The Standing Offer Authority will have the right to ask for additional information to verify the Offeror's certifications. Failure to comply with this request will also render the Offer non-responsive or may result in the setting aside of the Standing Offer or will constitute a default under the Contract.

1. Mandatory Certifications Required Precedent to Issuance of a Standing Offer

1.1 Code of Conduct and Certifications - Related documentation

By submitting an offer, the Offeror certifies that the Offeror and its affiliates are in compliance with the provisions as stated in Section 01 Code of Conduct and Certifications - Offer of Standard Instructions 2006. The related documentation therein required will assist Canada in confirming that the certifications are true.

1.2 Federal Contractors Program for Employment Equity - Standing Offer Certification

By submitting an offer, the Offeror certifies that the Offeror, and any of the Offeror's members if the Offeror is a Joint Venture, is not named on the Federal Contractors Program (FCP) for employment equity "FCP Limited Eligibility to Bid" list (http://www.labour.gc.ca/eng/standards_equity/eq/emp/fcp/list/inelig.shtml) available from HRSDC-Labour's website.

Canada will have the right to declare an offer non-responsive, or to set-aside a Standing Offer, if the Offeror, or any member of the Offeror if the Offeror is a Joint Venture, appears on the "FCP Limited Eligibility to Bid" list at the time of issuing of a Standing Offer or during the period of the Standing Offer.

2. Additional Certifications Required with the Offer

Offerors must submit the following duly completed certifications with their offer.

2.1 Set-aside for Aboriginal Business

1. This procurement is set aside under the federal government's Procurement Strategy for Aboriginal Business, as detailed in Annex 9.4: Requirements for the Set-aside Program for Aboriginal Business, of the *Supply Manual*.
2. The Offeror:
 - i. certifies that it meets, and will continue to meet throughout the duration of the Offer, the requirements described in the above-mentioned annex.
 - ii. agrees that any subcontractor it engages under the Offer must satisfy the requirements described in the above-mentioned annex.

- iii. agrees to provide to Canada, immediately upon request, evidence supporting any subcontractor's compliance with the requirements described in the above-mentioned annex.

3. The Offeror must check the applicable box below:

- i. The Offeror is an Aboriginal business that is a sole proprietorship, band, limited company, co-operative, partnership or not-for-profit organization.

OR

- ii. The Offeror is either a joint venture consisting of two or more Aboriginal businesses or a joint venture between an Aboriginal business and a non-Aboriginal business.

4. The Offeror must check the applicable box below:

- i. The Aboriginal business has fewer than six full-time employees.

OR

- ii. The Aboriginal business has six or more full-time employees.

5. The Offeror must, upon request by Canada, provide all information and evidence supporting this certification. The Offeror must ensure that this evidence will be available for audit during normal business hours by a representative of Canada, who may make copies and take extracts from the evidence. The Offeror must provide all reasonably required facilities for any audits.

6. By submitting an offer, the Offeror certifies that the information submitted by the Offeror in response to the above requirements is accurate and complete.

2.2 Owner/Employee Certification - Set-aside for Aboriginal Business

If requested by the Standing Offer Authority, the Offeror must provide the following certification for each owner and employee who is Aboriginal:

1. I am _____ (insert "an owner" and/or "a full-time employee") of _____ (insert name of business), and an Aboriginal person, as defined in Annex 9.4 of the Supply Manual entitled "Requirements for the Set-Aside Program for Aboriginal Business".

2. I certify that the above statement is true and consent to its verification upon request by Canada.

Printed name of owner and/or employee

Signature of owner and/or employee

Date

PART 6 - STANDING OFFER AND RESULTING CONTRACT CLAUSES

A. STANDING OFFER

1. Offer

To supply the 2014 models of Yamaha, Mercury, Mercury Mercruiser, Evinrude and Volvo Penta brands of outboard motors, inboard motors and stern drives with their parts and accessories to the government departments, agencies and Crown corporations under the Procurement Strategy for Aboriginal Business for deliveries across Canada, **including** areas subject to the Comprehensive Land Claims Agreements (CLCAs), on an as-and-when requested basis, from date of standing offer to 31 August 2014. In addition, standing offers will be issued to Original Equipment Manufacturers which will be for deliveries across Canada, **excluding** areas subject to CLCAs. The requirement does not contain servicing, installation, or repair & overhaul.

2. Standard Clauses and Conditions

All clauses and conditions identified in the Standing Offer and resulting contract(s) by number, date and title are set out in the Standard Acquisition Clauses and Conditions Manual (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

2.1 General Conditions

2005 (2012-11-19) General Conditions - Standing Offers - Goods or Services, apply to and form part of the Standing Offer.

2.2 Standing Offers Reporting

The Offeror must compile and maintain records on its provision of goods, services or both to the federal government under contracts resulting from the Standing Offer. This data must include all purchases, including those paid for by a Government of Canada Acquisition Card.

The Offeror must provide this data in accordance with the reporting requirements detailed in Annex "B". If some data is not available, the reason must be indicated. If no goods or services are provided during a given period, the Offeror must still provide a "nil" report.

The data must be submitted on a quarterly basis to the Standing Offer Authority.

The quarterly reporting periods are defined as follows:

1st quarter: date of standing offer to November 30;

2nd quarter: December 1 to February 28;

3rd quarter: March 1 to May 31;

4th quarter: June 1 to August 31.

The data must be submitted to the Standing Offer Authority no later than 30 calendar days after the end of the reporting period.

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3. Term of Standing Offer

3.1 Period of the Standing Offer

The period for making call-ups against the Standing Offer is from date of standing offer to 31 August 2014.

4. Authorities

4.1 Standing Offer Authority

The Standing Offer Authority is:

Yvan Guay
Supply Team Leader
Public Works and Government Services Canada
Acquisitions Branch
Marine Systems Directorate
Place du Portage, Phase III, 6C2
11 Laurier Street
Gatineau, Quebec
K1A 0S5

Telephone: 819 956-0678

Facsimile: 819 956-0897

E-mail address: yvan.guay@tpsgc-pwgsc.gc.ca

The Standing Offer Authority is responsible for the establishment of the Standing Offer, its administration and its revision, if applicable. Upon the making of a call-up, as Contracting Authority, he is responsible for any contractual issues relating to individual call-ups made against the Standing Offer by any Identified User.

4.2 Project Authority

The Project Authority for the Standing Offer is identified in the call-up against the Standing Offer.

The Project Authority is the representative of the department or agency for whom the Work will be carried out pursuant to a call-up against the Standing Offer and is responsible for all the technical content of the Work under the resulting Contract.

4.3 Offeror's Representative

Name: _____

Title: _____

Telephone: ____ - ____ - ____

Facsimile: ____ - ____ - ____

E-mail address: _____

(The Standing Offer Authority will insert offeror's representative information as specified by the offeror in its offer)

5. Identified Users

The Identified Users authorized to make call-ups against the Standing Offer include any government department, agency or Crown corporation listed in Schedules I, I.1, II, III, of the *Financial Administration Act*, R.S., 1985, c. F-11.

6. Call-up Procedures

The Identified Users are allowed to use one (1) of the two (2) following call-up procedures to select an Offeror.

(a) Lowest Price

An Identified User is allowed to select an Offeror based on the lowest price.

The following condition shall be met by an Identified User to choose the lowest price option:

- at least two (2) technically compliant items shall be available and selection has to be on a lowest price technically compliant basis.

(b) Most Cost Effective Option that is not Lowest Price

An Identified User is allowed to select an Offeror based on the most cost effective option that is not the lowest price.

The following factors could be used by an Identified User to determine its most cost effective option that is not lowest price:

- compatibility with existing inventory;
- required delivery time;
- proximity of dealers (for servicing in remote areas);
- reliability of dealer support (vendor performance);
- availability of parts and manuals;
- operating costs;
- maintenance costs;
- client department decision to procure under the Procurement Strategy for Aboriginal Business.

When the most cost effective option that is not the lowest price is taken to select an Offeror, the Identified User is responsible to incorporate the factors of their decision on its file.

7. Call-up Instrument

The Work will be authorized or confirmed by the Identified User(s) using form PWGSC-TPSGC 942, Call-up Against a Standing Offer or an electronic version.

8. Limitation of Call-ups

Individual call-ups against the Standing Offer must not exceed \$80,000.00 (Applicable taxes included), when selection is made on lowest price.

Individual call-ups against the Standing Offer must not exceed \$40,000.00 (Applicable taxes included), when selection is made on most cost effective option that is not lowest price.

9. Priority of Documents

If there is a discrepancy between the wording of any documents that appear on the list, the wording of the document that first appears on the list has priority over the wording of any document that subsequently appears on the list.

- a) the call up against the Standing Offer, including any annexes;
- b) the articles of the Standing Offer;
- c) the general conditions 2005 (2012-11-19), General Conditions - Standing Offers - Goods or Services;
- d) the general conditions 2010A (2013-04-25), General Conditions - Goods (Medium Complexity);
- e) Annex "A", Basis of Payment;
- f) the Offeror's offer dated _____ (The Standing Offer Authority will insert date of offer as specified by the offeror in its offer).

10. Certifications

10.1 Compliance

Compliance with the certifications and related documentation provided by the Offeror is a condition of authorization of the Standing Offer and subject to verification by Canada during the term of the Standing Offer and of any resulting contract that would continue beyond the period of the Standing Offer. In the event that the Offeror does not comply with any certification, provide the related documentation or if it is determined that any certification made by the Offeror in its offer is untrue, whether made knowingly or unknowingly, Canada has the right to terminate any resulting contract for default and set aside the Standing Offer.

11. Applicable Laws

The Standing Offer and any contract resulting from the Standing Offer must be interpreted and governed, and the relations between the parties determined, by the laws in force in _____. (The Standing Offer Authority will insert the name of the province or territory as specified by the offeror in its offer, if applicable).

12. Price Lists

SACC Manual clause M3000C (2006-08-15) Price Lists

13. Language Requirements

The Offeror shall offer equipment documentation, operating and safety instructions in Canada's both official languages: English and French.

B. RESULTING CONTRACT CLAUSES

The following clauses and conditions apply to and form part of any contract resulting from a call-up against the Standing Offer.

1. Requirement

The Contractor must provide the items detailed in the call-up against the Standing Offer.

2. Standard Clauses and Conditions

2.1 General Conditions

2010A (2013-04-25), General Conditions - Goods (Medium Complexity) apply to and form part of the Contract.

(The Standing Offer Authority will use the following clause when payment by credit cards is accepted by the offeror.)

Section 16 Interest on Overdue Accounts, of 2010A (2013-04-25), General Conditions - Goods (Medium Complexity) will not apply to payments made by credit cards.

3. Term of Contract

3.1 Delivery Date

Delivery must be made within ____ calendar days from receipt of a call-up against the Standing Offer. (The Standing Offer Authority will insert number of calendar days as specified by the offeror in its offer).

4. Payment

4.1 Basis of Payment - Firm Unit Price(s)

In consideration of the Contractor satisfactorily completing all of its obligations under the contract resulting from a call-up against the Standing Offer, the Contractor will be paid firm unit price(s), as specified in the call-up against the Standing Offer. Canadian customs duties are included where applicable and Applicable Taxes are extra.

The prices will be the firm unit prices listed in Annex "A", Basis of Payment, Canadian customs duties are included where applicable and Applicable Taxes are extra, delivery point specified as per Part B, clause 9, Shipping Instructions.

Canada will not pay the Contractor for any design changes, modifications or interpretations of the Work, unless they have been approved, in writing, by the Contracting Authority before their incorporation into the Work.

4.2 Limitation of Price

SACC Manual clause C6000C (2011-05-16) Limitation of Price

4.3 Multiple Payments

SACC Manual clause H1001C (2008-05-12) Multiple Payments

4.4 Payment by Credit Card

(The standing offer authority will use the following clause if the offeror has accepted payment by credit cards as specified by the offeror under Part 3 of the request for standing offers.)

The following credit cards are accepted: _____ and _____.

5. Invoicing Instructions

The Contractor must submit invoices in accordance with the section 10 entitled "Invoice Submission" of the general conditions 2010A (2013-04-25), General Conditions - Goods (Medium Complexity). Invoices cannot be submitted until all work identified in the invoice is completed.

6. Insurance

SACC Manual clause G1005C (2008-05-12) Insurance

7. SACC Manual Clauses

A3000C (2011-05-16) Aboriginal Business Certification
 B7500C (2006-06-16) Excess Goods
 D3010C (2012-07-16) Dangerous Goods/Hazardous Products
 D3015C (2007-11-30) Dangerous Goods/Hazardous Products
 D9002C (2007-11-30) Incomplete Assemblies

8. Shipment Return

Prior approval from the Contractor is required before a consignee can return any shipment.

9. Shipping Instructions

1. For motors shipped at points served by truck or rail, shipment shall be consigned to the destination specified in any contract resulting from a call-up against the Standing Offer and delivered DDP Delivered Duty Paid (**place of destination named in the contract**) Incoterms 2000. The Contractor will be responsible for all delivery charges, administration, costs and risk of transport and customs clearance, including the payment of customs duties and taxes. Beyond that point, freight charges are extra and the responsibility of the consignee.

2. For motors shipped at points involving air or water route, shipment shall be consigned to the destination specified in any contract resulting from a call-up against the Standing Offer and delivered FCA Free Carrier (**offeror's facility named in the contract**) Incoterms 2000. Canada will be responsible for all delivery charges, administration, costs and risk of transport and customs clearance and customs duties (if applicable). Inland transportation charges are to be prepaid by the Contractor and shown as a separate item on the invoice, supported by a certified copy of the prepaid transportation bill.

3. For parts and accessories, shipment shall be consigned to the destination specified in any contract resulting from a call-up against the Standing Offer and delivered FCA Free Carrier (**offeror's facility named in the contract**) Incoterms 2000. Canada will be responsible for all delivery charges, administration, costs and risk of transport and customs clearance and customs duties (if applicable). Transportation charges are to be prepaid by the Contractor and shown as a separate item on the invoice, supported by a certified copy of the prepaid transportation bill

10. Limitation of Contractor's Liability for Damages to Canada

1. This section applies despite any other provision of the Contract and replaces the section of the general conditions entitled "Liability". Any reference in this section to damages caused by the Contractor also includes damages caused by its employees, as well as its subcontractors, agents, and representatives, and any of their employees.

2. Whether the claim is based in contract, tort, or another cause of action, the Contractor's liability for all damages suffered by Canada caused by the Contractor's performance of or failure to perform the Contract is limited to the **value of the contract resulting from a call-up against a standing offer**. This limitation of the Contractor's liability does not apply to:

- (a) any infringement of intellectual property rights; or
- (b) any breach of warranty obligations.

3. Each Party agrees that it is fully liable for any damages that it causes to any third party in connection with the Contract, regardless of whether the third party makes its claim against Canada or the Contractor. If Canada is required, as a result of joint and several liability, to pay a third party in respect of damages caused by the Contractor, the Contractor must reimburse Canada for that amount.

11. Delivery Requirements Within and Outside CLCAs

This National Master Standing Offer can be used for delivery requirements to locations across Canada, including those within Comprehensive Land Claims Settlement Areas.

ANNEX "A"**BASIS OF PAYMENT**

1. In consideration of the Offeror satisfactorily completing all its obligations under a contract resulting from a call-up against a Standing Offer, the Offeror shall be paid firm unit prices in Canadian funds, Canadian customs duties included, applicables taxes extra. The Offeror must maintain its firm unit prices for the period of Standing Offer.

- (a) Schedule A - Yamaha, Mercury, Mercury Mercruiser, Evinrude and Volvo Penta brands of outboard motors, inboard motors and stern drives

The unit prices for the Yamaha, Mercury, Mercury Mercruiser, Evinrude and Volvo Penta brands of outboard motors, inboard motors and stern drives will be the prices to be attached by the Offeror in Appendix 1 to Annex "A".

- (b) Schedule B - Yamaha, Mercury, Mercury Mercruiser, Evinrude, Johnson and Volvo Penta Parts and Accessories

The unit prices for the Yamaha parts and accessories will be the prices as published in OEM's master parts and accessories price list latest editions in effect on date of order, less ___% discount off wholesale.

The unit prices for the Mercury parts and accessories will be the prices as published in OEM's master parts and accessories price list latest editions in effect on date of order, less ___% discount off wholesale.

The unit prices for the Mercury Mercruiser parts and accessories will be the prices as published in OEM's master parts and accessories price list latest editions in effect on date of order, less ___% discount off wholesale.

The unit prices for the Evinrude and Johnson parts and accessories will be the prices as published in OEM's master parts and accessories price list latest editions in effect on date of order, less ___% discount off wholesale.

The unit prices for the Volvo Penta parts and accessories will be the prices as published in OEM's master parts and accessories price list latest editions in effect on date of order, less ___% discount off wholesale.

2. Prices excluding Canadian customs duties will be made available to Users upon request.

3. Prices include the cost of packaging in accordance with good commercial practice to ensure safe arrival at destination.

4. Freight charges are as per Article 9, Shipping Instructions in Part B.

5. The handling charges payable on items ordered in error by Users and which are to be returned for credit or replacement will be calculated as follows:

- (a) Motors (return category will be assessed by the Offeror at time of order upon request by Canada):

1) Regularly Stock Motors: _____

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File No. - N° du dossier

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Buyer ID - Id de l'acheteur

029ml

Client Ref. No. - N° de réf. du client

CCC No./N° CCC - FMS No/ N° VME

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2) Special Order Motors: _____

(b) Parts and Accessories (return category will be assessed by the Offeror at time of order upon request by Canada):

1) Regularly Stock Parts and Accessories: ____

2) Special Order Parts and Accessories: ____

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File No. - N° du dossier

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Buyer ID - Id de l'acheteur

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ANNEX "B"

REPORTING REQUIREMENT

Reports may contain, but are not limited to, the following information:

- a. the standing offer/supply arrangement number;
- b. the supplier name;
- c. the reporting period;
- d. the call-up/contract number for each call-up/contract, including amendments;
- e. the client department;
- f. the contracting authority;
- g. the date of the call-up/contract;
- h. the call-up/contract period;
- i. the line items acquired/services provided;
- j. the value of the call-up/contract, applicable taxes included, as applicable.