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Bid Fax: (604) 775-7526

SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise
indicated, all other terms and conditions of the Solicitation
remain the same.

Ce document est par la présente révisé; sauf indication contraire,
les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution
Public Works and Government Services Canada -
Pacific Region
800 Burrard Street, 12th Floor
800, rue Burrard, 12e étage
Vancouver, BC V6Z 2V8

Title - Sujet Public Private Partnership Consulti	
Solicitation No. - N° de l'invitation EP712-132165/A	Amendment No. - N° modif. 002
Client Reference No. - N° de référence du client EP712-132165	Date 2013-08-30
GETS Reference No. - N° de référence de SEAG PW-\$VAN-531-7059	
File No. - N° de dossier VAN-2-35282 (531)	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2013-09-16	Time Zone Fuseau horaire Pacific Daylight Saving Time PDT
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Mak, Goretti M.	Buyer Id - Id de l'acheteur van531
Telephone No. - N° de téléphone (604) 775-7649 ()	FAX No. - N° de FAX (604) 775-7526
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

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Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

This document is raised to clarify some questions.

Amendment no. 2

Question #1:

In Section A4 - Resource Categories and Section F.3.1.2 Proposed Resource by Resource Categories, there is a requirement for educational qualifications that provides ' Completion of post-secondary education from a recognized educational institution with specialization in accounting, finance, economics, statistics, business, public administration, sociology, architecture engineering, law or other relevant field.'

Can PWGSC confirm that, notwithstanding the type of post-secondary degree that a resource may have, if the Resource has a recognized Professional Qualification such as being a qualified Chartered Accountant or a CFA Charterholder, in addition to completion of post-secondary education from a recognized educational institution, that this will meet the educational requirements?

Answer #1:

PWGSC will accept the education requirements if the Resource has a recognized Professional Qualification in addition to completion of post-secondary education from a recognized educational institution.

Question #2:

Here are two questions with respect to Section A.4 of the RFP regarding individuals nominated for the manager/lead advisor category (page 38):

"This resource must be able to draw on their experience leading large complex ASD, P3 and / or comparable projects with capital costs in excess of \$100M, with a minimum of six (6) years of relevant related work experience in the last 15 years, including a minimum of four (4) years of demonstrated experience at a lead advisor level in areas outlined in this Statement of Work, participating in multiple stages of ASD and/or P3 project development as described in Article A.3, Anticipated Task Activities and leading one or more stages of ASD and/or P3 project development including A.3.4., Procurement (Planning to Financial Close)." (page 26, 38)

1) Please confirm that the requirement of individuals put forward in the Manager/Lead Advisor is that these individuals must:

a) Have been the lead advisors in the "Typical duties," listed under the Manager/Lead Advisor criteria/duties section in A.4 (e.g. key point of technical contact, provision of expert advice, etc.)

b) Have participated in the provision of at least one or more stages of ASD and/or P3 Project as outlined in Article A.3 (page 25 to 26); and

c) Were the lead advisors for at least one or more stages of ASD and/or P3 Project, including being a lead advisor in A.3.4 Procurement (Planning to Financial Close)

2) Can you confirm that it is acceptable to PWGSC that an individual nominated in the manager/lead advisor resource category demonstrate that they have led some of the activities listed in A.3.4 (e.g.

preparation of procurement documents (Request For Information, Request For Qualifications, Request For Proposals, etc), proposal evaluation criteria, etc.) during the procurement phase (A.3.4.) between Planning and Financial Close to meet the requirements in this section?

Otherwise, if the interpretation is that this individual must demonstrate that he/she has led the entire Procurement stage from Planning to Financial Close, we suggest that this requirement is too onerous for individuals at this level. In our experience, our clients prefer our team leads (partners and senior managers) to lead the overall procurement effort, while our managers may lead certain aspects of the procurement, such as development of RFQ/RFP documents or evaluation of proposals. In this case, would PWGSC consider amending this requirement such that individuals in this category need only demonstrate that they have led certain activities (e.g. preparation of procurement documents (Request For Information, Request For Qualifications, Request For Proposals, etc), proposal evaluation criteria, etc.) associated with the Procurement stage OR demonstrate that they have participated in (rather than led) the Procurement stage?

Answer #2:

The Experience criteria for the Manager/Lead Advisor category will be amended as follows. Changes are shown in **BOLD**.

This resource must be able to draw on their experience leading large complex ASD, P3 and / or comparable projects with capital costs in excess of \$100M, with a minimum of six (6) years of relevant related work experience in the last 15 years, including a minimum of four (4) years of demonstrated experience at a lead advisor level in areas outlined in this Statement of Work. **The resource must have participated** in multiple stages of ASD and/or P3 project development as described in Article A.3, Anticipated Task Activities, and **led** one or more stages of ASD and/or P3 project development **at the lead advisor level. The resource must also have participated in multiple phases of the Procurement (Planning to Financial Close) stage as outlined in A.3.4, and led activities described in A.3.4 Procurement (Planning to Financial Close) at the lead advisor level.**

1.a: Correct

1.b: These individuals must have participated in the provision of at least two or more stages of ASD and/or P3 project development as outlined in Article A.3

1.c: These individuals were the lead advisors for at least two or more stages of ASD and/or P3 project development, including being a lead advisor in A.3.4 Procurement (Planning to Financial Close).

2) See modified text for the Experience criteria for the Manager/Lead Advisor category in 1 above. PWGSC will accept individuals who have not led the entire Procurement stage from Planning to Financial Close for the Manager/Lead Advisor category.

Question #3:

On page 44 of 53 of the RFP, the fourth bullet under RFP Section F.3.2.2.2.A: A Suitable Team is incomplete. Can the Crown please confirm what this bullet is meant to read?

Answer #3:

Bullet #4 is missing. The text shall read as follows:

4) Indication that resources are available in major business centres across Canada (Vancouver, Ottawa, Toronto, Montreal)

Question #4:

It is not specified on page 52 of 53 of the RFP, Annex G: Federal Contractors Program for Employment Equity – Certification, which section of the bidder's response this Annex should be included with. Can the Crown please confirm whether Annex G should be submitted under Section II: Technical Bid, or Section IV: Certifications?

Answer #4:

1. Bidders are required to complete Section A & B under Annex G - Federal Contractors Program for Employment Equity - Certification
2. Part 5 - Certifications and Annex G should be completed and submitted with the bid but may be submitted afterwards.

Question #5:

On page 44, criteria # F.3.2.2.2.A, item 3) seems to be an incomplete sentence that is missing some city names. Can you provide us with the rest of that sentence?

Answer #5:

Bullet #4 is missing. The text shall read as follows:

4) Indication that resources are available in major business centres across Canada (Vancouver, Ottawa, Toronto, Montreal)

Question #6:

On page 41 of the RFP, the Requested Response Table for F.3.2.1.1.B and F.3.2.1.1.C asks for a General Description which includes the "Name and role of Bidder's assigned resources" and the "contribution by resources proposed for this RFP."

Can the Contracting Authority please verify that only resources proposed for this RFP need to be listed, with their associated roles and contributions in the project description?

Answer #6:

If the bidder is of the opinion that their relevant corporate experience can be sufficiently demonstrated by listing only the resources proposed for this RFP, with their associated roles and contributions in the project description, it will be acceptable.

Question #7:

will the Contracting Authority please verify that it is acceptable for roles and contributions of resources to be discussed simultaneously within the Requested Response Table for F.3.2.1.1.B and F.3.2.1.1.C to prevent redundancy?

Answer #7:

Yes

Annex F - Bid Preparation, Evaluation Criteria and Basis of Selection

Section F.3.1.2 (A.4) Resource Categories

Delete:

Manager/Lead Advisor	<p>Experience: This resource must be able to draw on their experience leading large complex ASD, P3 and / or comparable projects with capital costs in excess of \$100M, with a minimum of six (6) years of relevant related work experience in the last 15 years, including a minimum of four (4) years of demonstrated experience at a lead advisor level in areas outlined in this Statement of Work, participating in multiple stages of ASD and/or P3 project development as described in Article A.3, Anticipated Task Activities and leading one or more stages of ASD and/or P3 project development including A.3.4., Procurement (Planning to Financial Close).</p> <p>Education: Completion of post-secondary education from a recognized educational institution with specialization in accounting, finance, economics, statistics, business, public administration, sociology, architecture, engineering, law, or other related field.</p> <p>Typical duties of the Manager/Lead Advisor include: being the key point of technical contact, provision of expert advice, coordination of all advisory services and resources, submission of invoices and deliverables, quality assurance and monitoring.</p>
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Replace:

Manager/Lead Advisor	<p>Experience: This resource must be able to draw on their experience leading large complex ASD, P3 and / or comparable projects with capital costs in excess of \$100M, with a minimum of six (6) years of relevant related work experience in the last 15 years, including a minimum of four (4) years of demonstrated experience at a lead advisor level in areas outlined in this Statement of Work. The resource must have participated in multiple stages of ASD and/or P3 project development as described in Article A.3, Anticipated Task Activities, and led one or more stages of ASD and/or P3 project development at the lead advisor level. The resource must also have participated in multiple phases of the Procurement (Planning to Financial Close) stage as outlined in A.3.4, and led activities described in A.3.4 Procurement (Planning to Financial Close) at the lead advisor level.</p> <p>Education: Completion of post-secondary education from a recognized educational institution with specialization in accounting, finance, economics, statistics, business, public administration, sociology, architecture, engineering, law, or other related field.</p> <p>Typical duties of the Manager/Lead Advisor include: being the key point of technical contact, provision of expert advice, coordination of all</p>
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advisory services and resources, submission of invoices and deliverables, quality assurance and monitoring.

Annex F - Bid Preparation, Evaluation Criteria and Basis of Selection

Section F.3.2.2.2.A

Delete: Entirely

Replace: see below

A Suitable Team

The Bidder should propose a suitable team that will be composed of Principal(s), Manager(s), and Analyst(s) capable of performing the various task activities outlined in Article A.3, Anticipated Task Activities, of Annex A, Statement of Work, for the business volume forecasted in Article F.5.6.1.A over the term of this contract.

A "suitable team" should include:

- 1) Adequate resources in each resource category to deliver the business volume forecasted in Article F.5.6.1.A over the term of the contract;
- 2) Adequate coverage for each Anticipated Activity;
- 3) Identification/inclusion of proposed resources with specialized expertise/knowledge to deliver the services required;
- 4) Indication that resources are available in major business centres across Canada (Vancouver, Ottawa, Toronto, Montreal)

All other terms and conditions shall remain unchanged.

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NOTE TO BIDDERS: Please use **ONE** of the two mailing labels below and affix it securely to the outside of the envelope or package containing your bid submitted by mail or courier. For bids submitted by facsimile (Bid receiving fax (604) 775-7526), use this sheet as the cover sheet. Always ensure your company name, return address, open bidding solicitation number and closing date appear legibly on the outside of your bid submission.

AVIS AUX FOURNISSEURS: Pour le retour par la poste ou par messenger, veuillez utiliser **UNE** des étiquettes d'envoi ci-dessous et apposez-la à l'extérieur de votre enveloppe ou du colis contenant votre offre. Pour les offres soumises par télécopieur (n° du télécopieur pour la réception des offres: (604) 775-7526), utilisez cette page comme bordereau de télécopie. Assurez-vous que le nom de votre compagnie, l'adresse de retour, le numéro de l'invitation ouverte à soumissionner et la date de clôture soient lisibles à l'extérieur de votre offre.

**Bid Receiving
Public Works & Government Services Canada
#219 - 800 BARRARD STREET
VANCOUVER BC V6Z 0B9**

Solicitation No. EP712-132165/A

**Solicitation Closes at : 14:00 PDT
on : September 16, 2013**

**Réception des soumissions
Travaux publics et services gouvernementaux Canada
#219 - 800 BARRARD STREET
Vancouver (C.-B) V6Z 0B9**

N° de l'invitation : EP712-132165/A

**La réception des soumissions prend fin le : 16 Septembre, 2013
à : 14:00 PDT**
