

RETURN BIDS TO:
RETOURNER LES SOUMISSIONS À:
Bid Receiving - PWGSC / Réception des soumissions -
TPSGC
11 Laurier Street/11, rue Laurier
Place du Portage, Phase III
Core 0A1 / Noyau 0A1
Gatineau
Québec
K1A 0S5

SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

This Request for Proposal contains a security requirement.

Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Medium Support Vehicle System Project/Système de
véhicule de soutien moyen
105 Hôtel de Ville
Gatineau
Quebec
K1A 0A2

Title - Sujet MSVS - SMP Vehicles	
Solicitation No. - N° de l'invitation W8476-06MSMP/L	Amendment No. - N° modif. 003
Client Reference No. - N° de référence du client W8476-06MSMP	Date 2013-09-13
GETS Reference No. - N° de référence de SEAG PW-\$\$BW-008-23908	
File No. - N° de dossier 008bw.W8476-06MSMP	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2013-12-17	Time Zone Fuseau horaire Eastern Daylight Saving Time EDT
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Lortie, Yves	Buyer Id - Id de l'acheteur 008bw
Telephone No. - N° de téléphone (819) 997-7268 ()	FAX No. - N° de FAX (819) 997-0786
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: See Herein	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

Standard Military Pattern (SMP) Vehicles

Amendment # 3

This amendment is being issued to:

- revise the RFP documents
- respond to Bidders' questions - Please see Attachment # 1

AMENDMENT TO THE RFP

1. At Part 3, Bid Preparation Instructions, Article 2.3.3 (d), page 5

Delete: In its entirety

Insert: Part 7, Annex C, Table 1-1 Vehicles and Related Equipment - Additional (Gun Tractor Variant), Table 2-1 Vehicles and Related Equipment - Additional - Options (Gun Tractor Variant) and Table 5 - ILS Data and Deliverables - Options

2. At Part 4, Evaluation Procedures and Basis of Selection, Article 3.5.4.2, page 6

- Under Part 4, Attachment 4 Tables:

Insert:

- Table 5: ILS Data and Deliverables - Options
- Table 2-1: Vehicles and Related Equipment - Additional - Options

- Under Part 7, Annex C Tables:

Delete:

- Table 5: ILS Data and Deliverables - Options

3. At Part 4 - Evaluation Procedures and Basis of Selection, Attachment 3 - ISS Financial Evaluation, Table 5, page 5

Delete: Technician

Insert: Technician/Field Service Representative

4. At Part 4 - Evaluation Procedures and Basis of Selection, Attachment 4 - Acquisition Scenarios Financial Evaluation

Delete: In its entirety

Insert: Part 4 - Evaluation Procedures and Basis of Selection, Attachment 4 - Acquisition Scenarios Financial Evaluation - Revision 1 (see attached)

5. **At part 4 - Attachment 5, Section 4, Mandatory Criteria and Technical Score, Table 7 - Standard Design Rated Items for Object ID/RFP Ref BA-6-44 in Column (D) Evaluation Method, page 11**

Delete: SOC

Insert: POC

6. **At Part 7, Annex B - Statement of Work, SOW ID - 1388, page 37**

i) at paragraph b):

Delete: In its entirety

Insert: Not Used

ii) at paragraph g):

Delete: In its entirety

Insert: The delivery period shall be no more than 18 months in duration.

7. **At Part 7, Annex B - Statement of Work, Appendix BJ - MSVS SMP Schedule Constraints, Delivery Schedule, page 2**

Delete: No less than 12 months and No more than 18 months

Insert: No more than 18 months

8. **At Part 7 - Resulting Contract - Acquisition, Annex C - Price and Delivery**

Delete: In its entirety

Insert: Part 7 - Resulting Contract - Acquisition, Annex C - Price and Delivery - Revision 1 (see attached)

9. **At Part 8, Annex B - Statement of Work**

i) Section 3.4.3.1.2 Support to the TA, in the SOW ID column, page 28

Delete: 524

Insert: 2456

Delete: 186

Insert: 2457

ii) Section 3.4.3.1.3 Master Data Protocol Upkeep, in the SOW ID column, page 28-29:

Insert: 2458 for the title and 2459 and 2460 respectively for the body paragraphs

iii) Section 3.4.3.1.3.1 Master Data Change Notice, in the SOW ID column, page 29:

Insert: 2461 for the title and 2462 for the body paragraph

iv) Section 3.4.3.1.3.2 Record Maintenance, in the SOW ID column, page 29:

Insert: 2463 for the title and 2464 for the body paragraph

10. At Part 8 - Resulting Contract - ISS, Annex C, Price and Delivery

Appendix 6, Table 1, In the Labour Category, page 11

Delete: Technician

Insert: Technician/Field Service Representative

Appendix 6, Table 1a, Labour Category Descriptions, point no. 3, page 16

Delete: Technician Services Category

Insert: Technician/Field Service Representative (FSR) Category

Header text - aligned to the right only

Pages 11 and 12

Delete: Table 6

Insert: Table 1

Pages 13 to 19

Delete: Table 6a

Insert: Table 1a

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.

Standard Military Pattern (SMP) No. W8476-06MSMP/L				
Attachment # 1 to RFP Amendment # 3 Questions and Answers (# 16-25)				
Question #	RFP Reference		Bidder Question	Response
	Part (1 to 8)	Article		
16	3	2.3.3	The table 2-1 "Vehicles and Related Equipment - Additional - Options" is new in part 7, Annex C. This table is not stated in Part 3, paragraph 2.3.3 d) to be part of the Financial Proposal (Volume 4). Please confirm if this table 2-1 of part 7 Annex C is part of the bid submission or not.	Yes, Table 2-1 is part of the bid submission. The "Table 2-1 - Vehicles and Related Equipment - Additional - Options" has been added to Part 4, Attachment 4 and in the text of Part 3, article 2.3.3(d) and Part 4, article 3.5.4.2. Please see Amendment # 3.
17	3	2.3.3	In Part3, paragraph 2.3.3 d) it's stated that the table 5 of Part 7 Annex C "ILS Data and Deliverables - Options (Training)" has to be delivered within Volume 4. The table itself is marked with the comment "This Table will be completed by Canada using the information provided in the bid (Attachment 4 to Part 4)" Please clarify if the table 5 of Part 7 Annex C is part of the bid submission and filled out by the contractor. If not, please clarify which data will be used to fill out the table.	Table 5: ILS Data and Deliverables - Options (Training) is part of the bid submission and has been added to Part 4 attachment 4. Please see Amendment # 3.

Question #	RFP Reference			Bidder Question	Response
	Part (1 to 8)	Article	Attachment		
18	4	Table 5	Attachment 3	<p>Is it the intent of Canada and DND to use the "Technician" hourly rate (\$) entered into Part 4, Attachment 3, Table 5 to fund FSRs for ISS Arising Work Task Authorizations in addition to the five dedicated deployable FSRs for the initial first year of fielding listed in Part 8, Annex B, SOW-317?</p> <p>Cross references that suggest that the FSRs and Technicians are not synonymous include:</p> <ul style="list-style-type: none"> - Part 8, Annex B, SOW-2440 lists Canadian Forces (CF) Technicians and Field Service Representatives (FSRs) as separate job descriptions. - SOW-319 states "FSR will assist CF and DND technicians in the repair of SMP Equipment". - Part 8, Annex C, Appendix 6, Table 1a describes the Labour Category Description for "Technician Services", but it does not align directly with the FSR duties listed in Part 8, Annex B, SOW-319. <p>Additionally please clarify, are "Technicians" the same as "Field Service Representatives"?</p>	<p>The Technician and Field Service Representative (FSR) are considered the same. The hourly rates entered into Part 4, Attachment 3, Table 5 will also be the FSR hourly rates. Please see Amendment # 3.</p>
19	8	SOW 524, SOW 186, and Master Data Protocol	Annex B	<p>Part 8, Annex B – ISS SOW-524 and SOW-186 on page 28 and page 30 appear to be duplicate SOW identifiers. Additionally, the SOW items listed under 3.4.3.1.3 (Master Data Protocol Upkeep) does not contain any SOW identifiers.</p> <p>Please confirm both SOW paragraphs listed under SOW-524 and SOW-186 are valid. Also, will SOW IDs be assigned to section 3.4.3.1.3, 3.4.3.1.3.1 and 3.4.3.1.3.2?</p>	<p>SOW ID - 186 on page 28 refers to Logistics Engineering - Core Work Activities while SOW ID - 186 on page 30 refers to Logistics Engineering - Arising Work Activities. Both SOW paragraphs remain valid. SOW ID numbers have been amended accordingly.</p> <p>SOW ID numbers have been assigned to sections 3.4.3.1.3, 3.4.3.1.3.1 and 3.4.3.1.3.2. Please see Amendment # 3.</p>

Question #	RFP Reference		Bidder Question	Response
	Part (1 to 8)	Article		
20	7	4.3.2	Annex B	<p>SOW-1556 (page 14) states...these tests will be conducted in several different locations;</p> <p>SOW-58 (page 11) states...This support shall be in the form of Field Service Representatives (FSRs);</p> <p>SOW-1363 (page 11) states...IAW the timelines and destination points provided by Canada...</p> <p>Can Canada please specify the duration of testing and the total number of test facilities in order to accurately estimate the appropriate support required to conduct scheduled FPAT activities?</p> <p>FPAT - Canada Testing and Evaluation is comprised of: EMI/EMC and RADHAZ testing (refer to SOW 1656 for details); vehicle and trailer brake testing (refer to SOW-1677 for details); and user trail evaluation (refer to SOW-1646 for details). Canada, at its discretion, may also conduct engine emissions testing (refer to SOW-1663) during the FPAT - Canada Testing and Evaluation. EMI/EMC and RADHAZ testing will be conducted in the Ottawa, Ont. region (Canada), over a period of approximately 2 weeks. Vehicle trailer and brake testing will be conducted at a facility near either Ottawa, ON Canada, or Montreal, QC, Canada over a period of approximately 2 weeks. User trials will be conducted at CFB Gagetown in New Brunswick, over a period of 21 days. Engine emissions testing (if required) will be conducted in the Ottawa, ON region over a period of approximately 1 week. Please note that these figures are estimates only; a preliminary test schedule will be provided IAW SOW-1801. Also note that the estimated durations detailed above do not include transportation of FPAT test articles to and from the test locations.</p>

Question #	RFP Reference		Bidder Question	Response
	Part (1 to 8)	Article		
21	7	5.9, SOW-1388	Annex B	<p>The delivery constraints at SOW 1388 (Part 7/Annex B) must be read in conjunction with the delivery allocations to the five EFCCs (scenario-based) prescribed at Part 4/Attachment 3. The total delivery period range of 12 to 18 months was originally devised in order to provide sufficient latitude for delivery while respecting the capacity of DND (per EFCC location) to accept equipment on a monthly basis. For clarity and to confirm, there is no minimum quantity of deliverables that must be delivered in any given month. That said, SOW 1388 will be amended to clarify the essential constraints. Please see Amendment # 3.</p>
22				<p>SOW-1388 states, "The Contractor shall deliver CLIN series 1000, 2000 and 3000, identified in Annex C, IAW the following requirements:</p> <ol style="list-style-type: none"> Except for the APS and MRT variant, the Contractor shall deliver no more than 150 pieces of equipment per month distributed among the Equipment Fielding Coordination Centers (EFCCs); Except for the APS and MRT variant, the Contractor shall deliver no more than 30 pieces of equipment per month at each EFCC; The delivery period shall be no less than 12 months and no more than 18 months in duration. <p>The SMP Schedule Constraints, including Delivery, are also depicted at Part 7, Annex B, Appendix BJ."</p> <p>A 12 month delivery schedule would create a conflict with the item "b" requirement that states no more than 150 pieces of equipment per month and the item "c" requirement that states no more than 30 vehicles per month at any one EFCC. Can Canada please clarify the minimum amount of equipment allowed for delivery so there is no conflict with items b and c?</p>
23				<p>How high from the cargo deck must the power pack be lifted vertically.</p> <p>What are the dimensions of the largest power pack.</p>
24				<p>What is the vertical length of the slings/chains between the power pack and hook when taught.</p>
25				<p>Please confirm that transport in C130 is not required.</p>

Standard Military Pattern

Medium Support Vehicle System

Request for Proposal
W8476-06MSMP/L

Part 4 - Evaluation Procedures and Basis of Selection

Attachment 4 - Acquisition Scenarios Financial Evaluation

Revision 1

1 Purpose

This Attachment contains the Tables that will be used to calculate and evaluate the Acquisition Bid price.

2 Calculation of Scenarios

Scenario 1 (1500 vehicles)

Table 1 - Vehicles and Related Equipment - Scenario 1	\$	-
Table 4 - ILS Data and Deliverables	\$	-
Scenario 1 Total Price		\$ -
<hr/>		
Table 2 - Vehicles and Related Equipment - Scenario 1 - Options	\$	-
Attachment 4, Scenario 1-basis Total Price		\$ -

Scenario 2 (1400 vehicles)

Table 1 - Vehicles and Related Equipment - Scenario 2	\$	-
Table 4 - ILS Data and Deliverables	\$	-
Scenario 2 Total Price		\$ -
<hr/>		
Table 2 - Vehicles and Related Equipment - Scenario 2 - Options	\$	-
Attachment 4, Scenario 2-basis Total Price		\$ -

Scenario 3 (1300 vehicles)

Table 1 - Vehicles and Related Equipment - Scenario 3	\$	-
Table 4 - ILS Data and Deliverables	\$	-
Scenario 3 Total Price		\$ -
<hr/>		
Table 2 - Vehicles and Related Equipment - Scenario 3 - Options	\$	-
Attachment 4, Scenario 3-basis Total Price		\$ -

Table 1 - Vehicles and Related Equipment - Scenario 1

Contract Line Item Number (CLIN)	Deliverable End Item	Source	Quantity	Unit of Issue	Unit Price (DDP)	Extended Price	Destination
1010	Configuration "A" - Cargo						
1011	Cargo	Appendix BA-7	63	EA	\$ -	\$ -	LFAA EFCC
1012			150				SQFT EFCC
1013			193				LFCA EFCC
1014			153				LFWA EFCC
1015			36				25 CFSD EFCC
1020	Configuration "B" - Cargo with MHC						
1021	Cargo with MHC	Appendix BA-9	8	EA	\$ -	\$ -	LFAA EFCC
1022			12				SQFT EFCC
1023			11				LFCA EFCC
1024			12				LFWA EFCC
1025			2				25 CFSD EFCC
1040	Configuration "D" - Load Handling System						
1041	Load Handling System	Appendix BA-8	78	EA	\$ -	\$ -	LFAA EFCC
1042			174				SQFT EFCC
1043			203				LFCA EFCC
1044			210				LFWA EFCC
1045			40				25 CFSD EFCC
1050	Configuration "E" - Cargo, MRT variant						
1051	Cargo, MRT variant	Appendix BA-14	22	EA	\$ -	\$ -	LFAA EFCC
1052			34				SQFT EFCC
1053			35				LFCA EFCC
1054			46				LFWA EFCC
1055			18				25 CFSD EFCC
2010	Armour Protection System	Appendix BA-6	150	EA	\$ -	\$ -	25 CFSD EFCC
2011	30 Trailer run flat insert	Appendix BA-6	1	LOT	\$ -	\$ -	25 CFSD EFCC
3011	Trailer	Appendix BA-11	12	EA	\$ -	\$ -	LFAA EFCC
3012			36				SQFT EFCC
3013			32				LFCA EFCC
3014			35				LFWA EFCC
3015			185				25 CFSD EFCC
4011	APS Engineered vehicle	Annex B para 4.3.3.1.1	2	EA	\$ -	\$ -	DRDC Valcartier

Scenario 1 Table 1 Total Price	\$ -
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Table 2 - Vehicles and Related Equipment - Scenario 1 - Options

Firm Prices to be indicated DDP (Consignee) as per Incoterms 2000.)

For Bid Evaluation Purposes, the prices quoted will be averaged per DEI on a DDP (Consignee) basis.

Contract Line Item Number (CLIN)	Deliverable End Item	Source	Quantity for evaluation purposes	Unit of Issue	up to 24 MACA	25 MACA to 36 MACA	37 MACA to 48 MACA	49 MACA to 60 MACA	Total: Average price of each DEI over 5 years	Destination
1010	Configuration "A" - Cargo									
	Cargo	Appendix BA-7	260	EA	\$ -	\$ -	\$ -	\$ -	\$ -	25 CFSD EFCC
1020	Configuration "B" - Cargo with MHC									
	Cargo with MHC	Appendix BA-9	30	EA	\$ -	\$ -	\$ -	\$ -	\$ -	25 CFSD EFCC
1040	Configuration "D" - Load Handling System									
	Load Handling System	Appendix BA-8	300	EA	\$ -	\$ -	\$ -	\$ -	\$ -	25 CFSD EFCC
1050	Configuration "E" - Cargo, MRT variant									
	Cargo, MRT variant	Appendix BA-14	60	EA	\$ -	\$ -	\$ -	\$ -	\$ -	25 CFSD EFCC
2010	Armour Protection System	Appendix BA-6	150	EA	\$ -	\$ -	\$ -	\$ -	\$ -	25 CFSD EFCC
2011	Trailer run flat insert	Appendix BA-6	24	EA	\$ -	\$ -	\$ -	\$ -	\$ -	25 CFSD EFCC
3010	Trailer	Appendix BA-11	240	EA	\$ -	\$ -	\$ -	\$ -	\$ -	25 CFSD EFCC
4010A	APS Test coupons Opaque Armour	Annex B para 4.3.3.1.2 and 4.3.3.1.4	50	EA	\$ -	\$ -	\$ -	\$ -	\$ -	DRDC Valcartier, QC
4010B	APS Test coupons Transparent Armour	Annex B para 4.3.3.1.2 and 4.3.3.1.4	10	EA	\$ -	\$ -	\$ -	\$ -	\$ -	DRDC Valcartier, QC

Scenario 1 Table 2 Total Price

\$ -

Table 1 - Vehicles and Related Equipment - Scenario 2

Contract Line Item Number (CLIN)	Deliverable End Item	Source	Quantity	Unit of Issue	Unit Price (DDP)	Extended Price	Destination
1010	Configuration "A" - Cargo						
1011	Cargo	Appendix BA-7	63	EA	\$ -	\$ -	LFAA EFCC
1012			136				SQFT EFCC
1013			179				LFCA EFCC
1014			139				LFWA EFCC
1015			29				25 CFSD EFCC
1020	Configuration "B" - Cargo with MHC						
1021	Cargo with MHC	Appendix BA-9	8	EA	\$ -	\$ -	LFAA EFCC
1022			12				SQFT EFCC
1023			11				LFCA EFCC
1024			12				LFWA EFCC
1025			2				25 CFSD EFCC
1040	Configuration "D" - Load Handling System						
1041	Load Handling System	Appendix BA-8	76	EA	\$ -	\$ -	LFAA EFCC
1042			160				SQFT EFCC
1043			190				LFCA EFCC
1044			194				LFWA EFCC
1045			34				25 CFSD EFCC
1050	Configuration "E" - Cargo, MRT variant						
1051	Cargo, MRT variant	Appendix BA-14	22	EA	\$ -	\$ -	LFAA EFCC
1052			34				SQFT EFCC
1053			35				LFCA EFCC
1054			46				LFWA EFCC
1055			18				25 CFSD EFCC
2010	Armour Protection System	Appendix BA-6	80	EA	\$ -	\$ -	25 CFSD EFCC
2011	25 Trailer run flat insert	Appendix BA-6	1	LOT	\$ -	\$ -	25 CFSD EFCC
3011	Trailer	Appendix BA-11	12	EA	\$ -	\$ -	LFAA EFCC
3012			36				SQFT EFCC
3013			32				LFCA EFCC
3014			35				LFWA EFCC
3015			10				25 CFSD EFCC
4011	APS Engineered vehicle	Annex B para 4.3.3.1.1	2	EA	\$ -	\$ -	DRDC Valcartier

Scenario 2 Table 1 Total Price \$ -

Table 2 - Vehicles and Related Equipment - Scenario 2 - Options

Firm Prices to be indicated DDP (Consignee) as per Incoterms 2000.										
For Bid Evaluation Purposes, the prices quoted will be averaged per DEI on a DDP (Consignee) basis.										
Contract Line Item Number (CLIN)	Deliverable End Item	Source	Quantity for evaluation purposes	Unit of Issue	up to 24 MACA	25 MACA to 36 MACA	37 MACA to 48 MACA	49 MACA to 60 MACA	Average price of each DEI over 5 years	Destination
1010	Configuration "A" - Cargo									
	Cargo	Appendix BA-7	260	EA	\$ -	\$ -	\$ -	\$ -	\$ -	25 CFSD EFCC
1020	Configuration "B" - Cargo with MHC									
	Cargo with MHC	Appendix BA-9	30	EA	\$ -	\$ -	\$ -	\$ -	\$ -	25 CFSD EFCC
1040	Configuration "D" - Load Handling System									
	Load Handling System	Appendix BA-8	300	EA	\$ -	\$ -	\$ -	\$ -	\$ -	25 CFSD EFCC
1050	Configuration "E" - Cargo, MRT variant									
	Cargo, MRT variant	Appendix BA-14	60	EA	\$ -	\$ -	\$ -	\$ -	\$ -	25 CFSD EFCC
2010	Armour Protection System	Appendix BA-6	150	EA	\$ -	\$ -	\$ -	\$ -	\$ -	25 CFSD EFCC
2011	Trailer run flat insert	Appendix BA-6	24	EA	\$ -	\$ -	\$ -	\$ -	\$ -	25 CFSD EFCC
3010	Trailer	Appendix BA-11	240	EA	\$ -	\$ -	\$ -	\$ -	\$ -	25 CFSD EFCC
4010A	APS Test coupons Opaque Armour	Annex B para 4.3.3.1.2 and 4.3.3.1.4	50	EA	\$ -	\$ -	\$ -	\$ -	\$ -	DRDC Valcartier, QC
4010B	APS Test coupons Transparent Armour	Annex B para 4.3.3.1.2 and 4.3.3.1.4	10	EA	\$ -	\$ -	\$ -	\$ -	\$ -	DRDC Valcartier, QC

Scenario 2 Table 2 Total Price	\$ -
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Table 1 - Vehicles and Related Equipment - Scenario 3

Contract Line Item Number (CLIN)	Deliverable End Item	Source	Quantity	Unit of Issue	Unit Price (DDP)	Extended Price	Destination
1010	Configuration "A" - Cargo						
1011	Cargo	Appendix BA-7	39	EA	\$ -	\$ -	LFAA EFCC
1012			113				SQFT EFCC
1013			165				LFCA EFCC
1014			120				LFWA EFCC
1015			27				25 CFSD EFCC
1020	Configuration "B" - Cargo with MHC						
1021	Cargo with MHC	Appendix BA-9	8	EA	\$ -	\$ -	LFAA EFCC
1022			12				SQFT EFCC
1023			11				LFCA EFCC
1024			12				LFWA EFCC
1025			2				25 CFSD EFCC
1040	Configuration "D" - Load Handling System						
1041	Load Handling System	Appendix BA-8	70	EA	\$ -	\$ -	LFAA EFCC
1042			156				SQFT EFCC
1043			185				LFCA EFCC
1044			189				LFWA EFCC
1045			36				25 CFSD EFCC
1050	Configuration "E" - Cargo, MRT variant						
1051	Cargo, MRT variant	Appendix BA-14	22	EA	\$ -	\$ -	LFAA EFCC
1052			34				SQFT EFCC
1053			35				LFCA EFCC
1054			46				LFWA EFCC
1055			18				25 CFSD EFCC
2010	Armour Protection System	Appendix BA-6	73	EA	\$ -	\$ -	25 CFSD EFCC
2011	20 Trailer run flat insert	Appendix BA-6	1	EA	\$ -	\$ -	25 CFSD EFCC
3011	Trailer	Appendix BA-11	12	EA	\$ -	\$ -	LFAA EFCC
3012			36				SQFT EFCC
3013			32				LFCA EFCC
3014			35				LFWA EFCC
3015			10				25 CFSD EFCC
4011	APS Engineered vehicle	Annex B para 4.3.3.1.1	2	EA	\$ -	\$ -	DRDC Valcartier

Scenario 3 Table 1 Total Price \$ -

Table 2 - Vehicles and Related Equipment - Scenario 3 - Options

Firm Prices to be indicated DDP (Consignee) as per Incoterms 2000.

For Bid Evaluation Purposes, the prices quoted will be averaged per DEI on a DDP (Consignee) basis.

Contract Line Item Number (CLIN)	Deliverable End Item	Source	Quantity for evaluation purposes	Unit of Issue	up to 24 MACA	25 MACA to 36 MACA	37 MACA to 48 MACA	49 MACA to 60 MACA	Total: Average price of each DEI over 5 years	Destination
1010	Configuration "A" - Cargo									
	Cargo	Appendix BA-7	260	EA	\$ -	\$ -	\$ -	\$ -	\$ -	25 CFSD EFCC
1020	Configuration "B" - Cargo with MHC									
	Cargo with MHC	Appendix BA-9	30	EA	\$ -	\$ -	\$ -	\$ -	\$ -	25 CFSD EFCC
1040	Configuration "D" - Load Handling System									
	Load Handling System	Appendix BA-8	300	EA	\$ -	\$ -	\$ -	\$ -	\$ -	25 CFSD EFCC
1050	Configuration "E" - Cargo, MRT variant									
	Cargo, MRT variant	Appendix BA-14	60	EA	\$ -	\$ -	\$ -	\$ -	\$ -	25 CFSD EFCC
2010	Armour Protection System	Appendix BA-6	150	EA	\$ -	\$ -	\$ -	\$ -	\$ -	25 CFSD EFCC
2011	Trailer run flat insert	Appendix BA-6	24	EA	\$ -	\$ -	\$ -	\$ -	\$ -	25 CFSD EFCC
3010	Trailer	Appendix BA-11	240	EA	\$ -	\$ -	\$ -	\$ -	\$ -	25 CFSD EFCC
4010A	APS Test coupons Opaque Armour	Annex B para 4.3.3.1.2 and 4.3.3.1.4	50	EA	\$ -	\$ -	\$ -	\$ -	\$ -	DRDC Valcartier, QC
4010B	APS Test coupons Transparent Armour	Annex B para 4.3.3.1.2 and 4.3.3.1.4	10	EA	\$ -	\$ -	\$ -	\$ -	\$ -	DRDC Valcartier, QC

Scenario 3 Table 2 Total Price

\$ -

Table 4 - ILS Data and Deliverables

Contract Line Item Number (CLIN)	Deliverable End Item	Quantity of serials	Unit of Issue	Unit Price	Extended Price	Destination
5000	Training Deliverables					
5010	Familiarization Training Course	3	EA	\$ -	\$ -	Contractor's Facility
5020	Initial Cadre Training (ICT) Pilot Courses					
5021	Operator ICT Pilot Instructor Course	1	EA	\$ -	\$ -	Contractor's Facility
5022	Vehicle Technician ICT Pilot Instructor Course	1	EA	\$ -	\$ -	Contractor's Facility
5023	Material Technician ICT Pilot Instructor Course	1	EA	\$ -	\$ -	Contractor's Facility
5030	ICT Operator Instructor Training Courses					
5031	ICT Operator @ LFAA	3	EA	\$ -	\$ -	CFB Gagetown
5032	ICT Operator @ SQFT	4	EA	\$ -	\$ -	CFB Valcartier
5033	ICT Operator @ LFCA	4	EA	\$ -	\$ -	CFB Petawawa
5034	ICT Operator @ LFWA	5	EA	\$ -	\$ -	CFB Edmonton
5035	ICT Operator @ 25CFSD	1	EA	\$ -	\$ -	25 CFSD, Montreal
5040	ICT Technician Instructor Training Courses					
5041	ICT Vehicle Technician Instructor Training Course	7	EA	\$ -	\$ -	CFB Borden
5042	ICT Material Technician Instructor Training Course	1	EA	\$ -	\$ -	CFB Borden
Table 4 Total Price				\$	\$ -	

Table 5 - ILS Data and Deliverables - OPTIONS

Contract Line Item Number (CLIN)	Deliverable End Item	Quantity for evaluation purpose	Unit of Issue	Unit Price	Extended Price	Destination
5000	Training Deliverables					
5010	Familiarization Training Course	2	EA	\$ -	\$ -	Contractor's Facility
5030	ICT Operator Instructor Training Courses					
5031	ICT Operator @ LFAA	2	EA	\$ -	\$ -	CFB Gagetown
5032	ICT Operator @ SQFT	3	EA	\$ -	\$ -	CFB Valcartier
5033	ICT Operator @ LFCA	3	EA	\$ -	\$ -	CFB Petawawa
5034	ICT Operator @ LFWA	4	EA	\$ -	\$ -	CFB Edmonton
5040	ICT Technician Instructor Training Courses					
5041	ICT Vehicle Technician Instructor Training Course	6	EA	\$ -	\$ -	CFB Borden

Table 5 Total Price	\$ -
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Table 2-1 - Vehicles and Related Equipment - Additional - Options

Contract Line Item Number (CLIN)	Deliverable End Item	Source	Unit of Issue	up to 24 MACA	25 MACA to 36 MACA	37 MACA to 48 MACA	49 MACA to 60 MACA	Total: Average price of each DEI over 5 years	Destination
1030-1	Configuration "C" - Gun Tractor								
	Gun tractor	Appendix BA-5	EA	\$ -	\$ -	\$ -	\$ -	\$ -	25 CFSD EFCC

Medium Support Vehicle System (MSVS)

Standard Military Pattern (SMP)

Request For Proposal
W8476-06-MSMP/L

Part 7 -Resulting Contract - Acquisition
Annex C
Price and Delivery

Revision 1

1 **Purpose**

This Annex establishes the Deliverable End Items, quantities, unit prices, delivery dates, destination, options, and rates for additional work.

2 **Table of Contents**

Table 1 - Vehicles and Related Equipment
Table 1-1 - Vehicles and Related Equipment - Additional
Table 2 - Vehicles and Related Equipment - Options
Table 2-1 - Vehicles and Related Equipment - Additional - Options
Table 3 - Not Used
Table 4 - ILS Data and Deliverables
Table 5 - ILS Data and Deliverables - OPTIONS
Table 6 - Labour, Overhead and Profit
Table 6A - Labour Category Descriptions
Table 7 - Task Authorization
Table 8 - Foreign Exchange Rate Adjustment

Highlighted tables will be completed by Canada using the information provided in the bid (Volume 4) for inclusion into the Resulting Contract.

Table 1 - Vehicles and Related Equipment

Contract Line Item Number (CLIN)	Deliverable End Item	Source	Quantity *	Unit of Issue	Unit Price (DDP)	Extended Price	Destination
1010	Configuration "A" - Cargo						
1011							LFAA EFCC
1012							SQFT EFCC
1013							LFAA EFCC
1014							LFWA EFCC
1015							25 CFSD EFCC
1020	Configuration "B" - Cargo with MHC						
1021			8				LFAA EFCC
1022			12				SQFT EFCC
1023			11				LFAA EFCC
1024			12				LFWA EFCC
1025			2				25 CFSD EFCC
1040	Configuration "D" - Load Handling System						
1041							
1042							
1043							
1044							
1045							
1050	Configuration "E" - Cargo, MRT variant						
1051			35				SQFT EFCC
1052			46				LFAA EFCC
1053			18				LFWA EFCC
1054							25 CFSD EFCC
1055							25 CFSD EFCC
2010	Armour Protection System	Appendix BA-6	150	EA	\$ -	\$ -	25 CFSD EFCC
2011	30 Trailer run flat insert	Appendix BA-6	1	LOT	\$ -	\$ -	25 CFSD EFCC
3011							LFAA EFCC
3012							SQFT EFCC
3013							LFAA EFCC
3014							LFWA EFCC
3015							25 CFSD EFCC
4011	APS Engineered vehicle	Annex B para 4.3.3.2.3.1	2	EA	\$ -	\$ -	DRDC Valcartier

This Table will be completed by Canada using the information provided in the bid (Attachment 4 to Part 4)

Table 1 Total	\$ -
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NOTE: * quantities not filled here will be filled by Canada using the quantities from the selected scenario IAW Attachment 4 of Part 4.

Table 1-1 - Vehicles and Related Equipment - Additional

Contract Line Item Number (CLIN)	Deliverable End Item	Source	Quantity	Unit of Issue	Unit Price (DDP)	Extended Price	Destination
Configuration "C" - Gun Tractor							
1030-1	Gun tractor	Appendix BA-5	4	EA	\$ -	-	LFAA EFCC
1031-1			8				SQFT EFCC
1032-1			9				LFCA EFCC
1033-1			8				LFWA EFOC
1034-1			8				25 CFSD EFCC
1035-1							

Table 1-1 Total		\$ -
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Table 2 - Vehicles and Related Equipment - Options

					Price (DDP)				
Contract Line Item Number (CLIN)	Deliverable End Item	Source	Unit of Issue	up to 24 MACA	25 MACA to 36 MACA	37 MACA to 48 MACA	49 MACA to 60 MACA	Destination	
1010	Configuration "A" - Cargo								
1011	Cargo	Appendix BA-7	EA	\$	-	\$	-	25 CFSD EFCC	
1012									
1013									
1014									
1015									
1020	Configuration "B" - Cargo with MHC								
1021	Cargo with MHC	Appendix BA-9	EA	\$	-	\$	-	25 CFSD EFCC	
1022									
1023									
1024									
1025									
1040	Configuration "D" - Load Handling System								
1041	Load Handling System	Appendix BA-10		This Table will be completed by Canada using the information provided in the bid (Attachment 4 to Part 4)				25 CFSD EFCC	
1042									
1043									
1044									
1045									
1050	Configuration "E" - Cargo, MRT variant								
1051	Cargo, MRT variant	Appendix BA-14	EA	\$	-	\$	-	25 CFSD EFCC	
1052									
1053									
1054									
1055									
2010	Armour Protection System	Appendix BA-6	EA	\$	-	\$	-	25 CFSD EFCC	
2011	Trailer run flat insert	Appendix BA-6	EA	\$	-	\$	-	25 CFSD EFCC	
3011	Trailer	Appendix BA-11	EA	\$	-	\$	-	25 CFSD EFCC	
3012									
3013									
3014									
3015									
4010A	APS Test coupons Opaque Armour	Annex B para 4.3.3.1.2 and 4.3.3.1.4	EA	\$	-	\$	-	DRDC Valcartier, QC	
4010B	APS Test coupons Transparent Armour	Annex B para 4.3.3.1.2 and 4.3.3.1.4	EA	\$	-	\$	-	DRDC Valcartier, QC	

This Table will be completed by Canada using the information provided in the bid (Attachment 4 to Part 4)

Table 2-1 - Vehicles and Related Equipment - Additional - Options

Contract Line Item Number (CLIN)	Deliverable End Item	Source	Unit of Issue	up to 24 MACA	25 MACA to 36 MACA	37 MACA to 48 MACA	49 MACA to 60 MACA	Destination
1030-1	Configuration "C" - Gun Tractor							
1031-1	Gun tractor	Appendix BA-5	EA	\$ -	\$ -	\$ -	\$ -	25 CFSD EFCC
1032-1								
1033-1								
1034-1								
1035-1								
This Table will be completed by Canada using the information provided in the bid (Attachment 4 to Part 4)								

Table 4 - ILS Data and Deliverables

Contract Line Item Number (CLIN)	Deliverable End Item	Quantity of serials	Unit of Issue	Unit Price (up to 60 MACA)	Destination
5000	Training Deliverables				
5010	Familiarization Training Course	3	EA	\$ -	Contractor's Facility
5020	Initial Cadre Training (ICT) Pilot Courses				
5021	Operator ICT Pilot Instructor Course	1	EA	\$ -	Contractor's Facility
5022	Vehicle Technician ICT Pilot Instructor Course	1	EA	\$ -	Contractor's Facility
5023	Material Technician ICT Pilot Instructor Course	1	EA	\$ -	Contractor's Facility
5030	ICT Operator Instructor Training Courses				
5031	ICT Operator @ LFAA	3	EA	\$ -	CFB Gagetown
5032	ICT Operator @ SQFT	4	EA	\$ -	CFB Valcartier
5033	ICT Operator @ LFCA	4	EA	\$ -	CFB Petawawa
5034	ICT Operator @ LFWA	5	EA	\$ -	CFB Edmonton
5035	ICT Operator @ 25CFSD	1	EA	\$ -	25 CFSD, Montreal
5040	ICT Technician Instructor Training Courses				
5041	ICT Vehicle Technician Instructor Training Course	7	EA	\$ -	CFB Borden
5042	ICT Material Technician Instructor Training Course	1	EA	\$ -	CFB Borden

This Table will be completed by Canada using the information provided in the bid (Attachment 4 to Part 4)

Table 5 - ILS Data and Deliverables - OPTIONS

Contract Line Item Number (CLIN)	Deliverable End Item	Quantity	Unit of Issue	Unit Price	Destination
5000	Training Deliverables				
5010	Familiarization Training Course	1	EA	\$ -	Contractor's Facility
5030	ICT Operator Instructor Training Courses				
5031	ICT Operator @ LFAA	1	EA	\$ -	CFB Gagetown
5032	ICT Operator @ SQFT	1	EA	\$ -	CFB Valcartier
5033	ICT Operator @ LFCA	1	EA	\$ -	CFB Petawawa
5034	ICT Operator @ LFWA	1	EA	\$ -	CFB Edmonton
5040	ICT Technician Instructor Training Courses				
5041	ICT Vehicle Technician Instructor Training Course	1	EA	\$ -	CFB Borden

This Table will be completed by Canada using the information provided in the bid (Attachment 4 to Part 4)

Table 6 - Labour, Overhead and Profit

The following rates and guidelines will be used in the determination of the price for changes to the scope or additional work subject to approval.

1. Hourly Rates

Firm hourly rates excluding overhead and profit, as follows:

Labour Category	Contract Award to 12 MACA	13 MACA to 24 MACA	25 MACA to 36 MACA	37 MACA to 48 MACA	49 MACA to 60 MACA
Engineer					
Technician/Field Service Representative	This Table will be completed by Canada using the information provided in the bid (Attachment 3 to Part 4)				
Technologist					

NOTE: Other labour category rates will not be accepted.

Table 6 - Labour, Overhead and Profit

1.1 Overtime

The Contractor must not perform any overtime under the Contract unless authorized in advance and in writing by the Contracting Authority. Any request for payment must be accompanied by a copy of the overtime authorization and a report containing the details of the overtime performed pursuant to the written authorization. Payment for authorized overtime will be calculated as follows:

- a) The Contractor will be paid the Hourly Rates plus authorized overtime hours paid at premium Rate of 1.5 time of the appropriate Labour Category under Table 1 - Labour, Overhead and Profit.
- b) The premium will be calculated by taking the Hourly Rates time 1.5, plus Overhead Rate, plus Profit Rate. These rates will remain firm for the duration of the Contract, including all amendments and are subject to audit if considered necessary by Canada.

2. Overhead

The following Overhead rate will be applied to direct and indirect costs, excluding profit for the listed above labour categories:

	From Contract Award to 60 MACA
Overhead rate	

3. Profit

The following profit rate will be applied to labour, Overhead and direct costs:

	From Contract Award to 60 MACA
Profit Rate	

4. Material

For all material the Contractor agrees to be paid the the Laid Down Cost, claimable upon delivery and acceptance by Canada, without any allowance for mark-up.

Table 6 - Labour, Overhead and Profit

5. Subcontracted Work

For all authorized subcontract work performed under this Contract, the Contractor agrees to be paid Laid Down Cost, claimable upon delivery and acceptance by the Contractor without any allowance for mark-up.

It is the Prime Contractor's responsibility to approve all work packages assigned to subcontractors. It is the Prime Contractor's responsibility to conduct due diligence in the acquisition of equipment and services through subcontractors to assure the most cost-effective solution while satisfying the Work.

6. Interpretation

Laid Down Cost : The cost incurred by a supplier to acquire a specific product or service for resale to the government. This includes the supplier's invoice price (less trade discounts), plus any applicable charges for incoming transportation, foreign exchange, customs duty and brokerage, but excludes the Goods and Services Tax and the Harmonized Sales Tax.

Mark-up : 1. Defence Production Act. The amount added to cost in determining the selling price to cover overhead and profit.

2. The difference between the contractor's laid-down cost for a product and its resale price to Canada, Goods and Services Tax and/or the Harmonized Sales Tax excluded. Mark-up includes applicable purchasing expense, internal handling and general and administrative expenses, plus profit.

3. The amount added to the cost of merchandise to arrive at the price at which it will be offered for sale. This refers to an addition to a previously established selling price of goods for sale.

Fixed time rate : A method of pricing in which the amount payable is determined in accordance with the combined cost of labour, overhead and profit, as expressed by a fixed amount by time period.

subcontract : One who takes portion of a contract from principal contractor or another subcontractor. One who takes from the principal or prime contractor a specific part of the work undertaken by the principal or prime contractor.

Table 6A - Labour Category Descriptions

1 Engineering Services Category

The Contractor must provide engineering personnel to provide work on this project who are well qualified and experienced.

Required Services

The required services encompass all electronic, electrical, optical, mechanical, structural and materiel systems which may include but not necessarily limited to the following:

- a. Automotive systems design and engineering; system planning and architecture development design, automotive system integration;
- b. Design and engineering of automotive components and systems; hydraulic systems, electrical systems;
- c. Conducting engineering and technical studies, functional analysis, option analysis, statistical analysis, feasibility studies, cost estimates, cost benefit analysis; analysis of system deficiencies, engineering trade-off and technical risk analysis, recommendation of cost effective solutions, development of mitigation strategies and implementing automotive engineering solutions as needed.
- d. Preparation, review and evaluation of engineering documentation, including the automotive equipment specifications, drawings, System Engineering Management Plan (SEMP), engineering and technical plans and studies, functional specifications and statements of work;
- e. Developing standards and codes for efficient vehicle production, tailoring of military or commercial standards, specifications or practices for incorporation into the MSVS;
- f. Determining, developing and introducing new techniques and implementing procedures and systems to reduce automotive production and service costs;
- g. Ensuring governmental regulations are followed during all steps of production and service;
- h. Human Factors Engineering (HFE), emissions, noise, vibration, research or control;
- i. Vehicle dynamics, operations, payload control, safety engineering and security;
- j. Automotive test engineering, modelling and simulation, prototype design and building, preparing test plans and procedures;
- k. Preparing configuration management plans; implementing configuration management and quality control techniques and procedures;
- l. Technical evaluation of proposals;
- m. Maintaining knowledge and research of automotive programs and systems of North America, European Union and other international commercial and government automotive programs/systems; and
- n. Attendance "as required" at design, technical and management reviews or meetings in support of MSVS in order to monitor and advise on progress and potential problems.

2 Technologist Services Category

The Contractor must provide technological personnel to work on this project who are well qualified and experienced.

Required Services

The required services may include, but are not necessarily limited to the following:

- a. CAD/CAM design;
- b. Automotive equipment design processes and systems;
- c. preparing specifications, technical drawings and instructions;
- d. specifying tests;
- e. developing prototypes;
- f. resolving production or construction problems;
- g. managing projects; and
- h. supervising, training and planning.

Academic Qualifications

All Contractor technological resources must have a detailed understanding of automotive field and an educational background sufficient to fully carry out the technical and managerial aspects of the work. This background is normally achieved by:

- a. Graduating from a three year post-secondary technologist program in Ontario or other provincial equivalents, consisting of core mathematics, engineering and science fundamentals including courses in computer programming, technical writing, design, analysis and management principles and complemented by hands-on experience gained in labs and project placements; and
- b. Supplemented by maintaining membership(s) in recognized and reputable national, provincial, state or international professional organizations and relevant certifications, e.g. C.E.T. from OACETT or other equivalent.

3 Technician/Field Service Representative (FSR) Category

The Contractor must provide technical personnel to provide work on this project who are well qualified and experienced.

Required Services

The required services may include, but are not necessarily limited to the following:

- a. assisting in designing equipment, processes and systems;
- b. compiling data and reports;
- c. inspecting projects, conducting test set up, testing and surveying, and preparing estimates;
- d. troubleshooting, servicing, calibrating and supervising equipment repairs;
- e. providing support for quality assurance, production control and maintenance;
- f. conducting repairs and modifications, resolving problems;
- g. providing support and conducting experiments in laboratories, prototyping; and
- h. supervising and training other personnel.

Academic Qualifications

All Contractor Technician resources must have a detailed understanding of automotive field and an educational background sufficient to fully carry out the technical and managerial aspects of the work. This background is normally achieved by:

- a. Graduating from a two year technician post-secondary program in Ontario or other provincial equivalents consisting of core mathematics, engineering and science fundamentals including courses in computer applications and technical writing and complemented by hands-on experience gained in labs and projects; and
- b. Supplemented by maintaining membership(s) in recognized and reputable national, provincial, state or international professional organizations and relevant certifications, e.g. C.Tech. from OACETT or other equivalent.

CLAIM FOR EXCHANGE RATE ADJUSTMENTS