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TPSGC
11 Laurier St. / 11, rue Laurier
Place du Portage , Phase III
Core 0A1 / Noyau 0A1
Gatineau, Québec K1A 0S5
Bid Fax: (819) 997-9776

SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires
THIS DOCUMENT CONTAINS A SECURITY
REQUIREMENT

Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution
Science Procurement Directorate/Direction de
l'acquisition de travaux scientifiques
11 Laurier St. / 11, rue Laurier
11C1, Place du Portage
Gatineau, Québec K1A 0S5

Title - Sujet Mercury Global Anchor Stations	
Solicitation No. - N° de l'invitation W8474-14MG25/A	Amendment No. - N° modif. 013
Client Reference No. - N° de référence du client W8474-14MG25	Date 2013-10-10
GETS Reference No. - N° de référence de SEAG PW-\$\$ST-006-26331	
File No. - N° de dossier 006st.W8474-14MG25	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2013-10-31	Time Zone Fuseau horaire Eastern Daylight Saving Time EDT
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Thorsley, Mark	Buyer Id - Id de l'acheteur 006st
Telephone No. - N° de téléphone (819) 956-1772 ()	FAX No. - N° de FAX (819) 997-2229
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

This amendment is raised to address the following:

- To respond to questions received during the solicitation period.

Questions and Answers

Q111 Annex B - DAB Basis of payment - Milestone Payment Amounts

Canada's proposed DAB milestone payment schedule is very back-end loaded, with 75% of the payment coming after system delivery. However, to fulfill Canada's desire for an aggressive schedule, the contractor will need to make significant investments very early in the project. This puts the contractor in an extremely cash-negative position for the duration of the contract. As a result, bidders will need to pass along to Canada the cost of financing that negative cash position.

While we appreciate Canada's desire to retain some of the payment until the late phases to motivate contractor performance, we believe a less extreme position would achieve the same effect, and allow Canada to save the financing costs. We recommend that you modify the milestone payments as follows:

Milestone No.	Approval Gate	Description	Firm Amount
D1	SRR	Requirements Reviews	25%
D2	PDR	System Acceptance Process/Philosophy	20%
D5	CDR	Final System Design	15%
I1		Central Canada Anchor Site	20%
I2		Western Canada Anchor Site	5%
I3		Eastern Canada Anchor Site	5%
A1	Acceptance Conference	WGS Certification	10%

A111 Canada notes the comments raised. The current milestones are reflective of the estimated cost of work delivered to Canada at that milestone. The above request would be considered an advance payment as the costs to be paid far exceed the cost of the work received by Canada. In such a case, Canada would require significant performance guarantees such as performance bonds, which would impose similar costs on Canada. Accordingly, Canada intends to maintain the current milestone payment structure.

Q112 Annex B - DAB Basis of Payment - Milestone Payments

Please confirm that milestones I1, I2, and I3 for the Anchor Sites correspond to milestones I1, I2, and I3 respectively in Table 8-1 of the DAB SOW (vs I1.3, I2.3, and I3.3).

A112 Confirmed. The indicated milestones correspond to one another.

Q113 DAB SOW Sec 4.2.9 and Sec 5.6.2 DID DAB-TT-002, 10.2(f) - WGS Certification Testing Fee and GFE

It is our understanding that International Partners (IP), commonly known as the "Sponsor" (in this case DND), must provide funding and liaison tasks directly to USASMDC/ARSTRAT for associated anchor station activities and services.

- a. Please confirm that Canada will arrange for and pay the necessary fees to the USA (USASMDC/ARSTRAT) for WGS Certification Testing.
 - b. Please confirm that Canada will make provision with ARSTRAT for contractor access to the WGS Satellites, in accordance with the Contractor-provided WGS Certification Plan, to facilitate the necessary certification tests and site installation and test activities.
- A113 a. That is incorrect. Canada will facilitate the transfer of funds from the Contractor (through the DND) to ARSTRAT as a Sponsored WGS Certification activity.
- b. Confirmed.

Q114 DAB Spec 2.5.4.2 - Environmental Assessment

DAB Spec paragraph 2.5.4.2 states "including the completion of an environmental assessment", without stating who will take responsibility for such an assessment. There is no matching statement in the SOW. Please confirm that Canada has taken, or will take, responsibility for such an environmental assessment.

- A114 The Contractor will be responsible for any environmental assessment. Please refer to the 'MGAS Responsibility Matrix' published in response to Bidder's questions at the Anchor Station Site Surveys (Amendment 003).

Q115 DAB spec 2.3.3.1 - SAASM for MIL-STD-188_164B

Please confirm that Canada will provide the SAASM equipment, as GFE, required to meet the requirements of MIL-STD-188_164B, Section 4.6. (We note that SAASM equipment may only be acquired government-to-government; commercial contractors may not procure it directly.)

- A115 Although MIL-STD-188-164B is an applicable document to the DAB SOW, and the WGS Performance Certification process, not all aspects of the MIL-STD must be met in order for an Anchor Station to be certified. Specifically, a GPS dependent external reference is not mandated by MIL-STD-188-164B, nor is it the only option identified in section 6.6 of the 'WGS X- and Ka-band Terminal Performance Certification Requirements v1.07' document provided to all Bidders.

- Q116 Further to Amendment 006, Q&A46 to re-iterate the bidder needs an extension not only for the reasons cited in our original request, but also because of the complex nature of the response required and the lack of vital information available from the Crown for bidders to ensure a comprehensive and accurate bid submission. Answers to our questions within the attached document are critical to our calculations, which will take a significant amount of time to conduct once viable answers are received. As stipulated therein, the analysis is very sensitive to the assumptions made and judging the appropriateness of the assumptions gives an unfair advantage to bidders with prior WGS program experience.

As a result, once answers are published, a further 4 weeks extension to the bid closing date is requested. This will ensure a fair and equitable bidding process for all respondents.

Solicitation No. - N° de l'invitation

W8474-14MG25/A

Amd. No. - N° de la modif.

013

Buyer ID - Id de l'acheteur

006st

Client Ref. No. - N° de réf. du client

W8474-14MG25

File No. - N° du dossier

006stW8474-14MG25

CCC No./N° CCC - FMS No/ N° VME

A116 Canada is unable to support an extension beyond 31 October 2013 at this time.

ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME