

RETURN BIDS TO:
RETOURNER LES SOUMISSIONS À:
Bid Receiving - PWGSC/Réception des soumissions -
TPSGC
11 Laurier/11 rue Laurier
Place du Portage, Phase III
Core 0A1/Noyau 0A1
Gatineau, Québec K1A 0S5
Gatineau
Ontario
K1A 0S5
Bid Fax: (819) 775-7279

SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution
Property Management Project Division/Division du
projet de gestion immobilière
Sir Charles Tupper Building 4th Fl
Édifice Sir Charles Tupper 4e étage
A-425-F
2720 Riverside Drive/
2720, promenade Riverside
Ottawa
Ontario
K1A 0S5

Title - Sujet Real Property 1	
Solicitation No. - N° de l'invitation EP008-112560/D	Amendment No. - N° modif. 001
Client Reference No. - N° de référence du client 20112560	Date 2013-10-22
GETS Reference No. - N° de référence de SEAG PW-\$\$GC-002-63671	
File No. - N° de dossier gc002.EP008-112560	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2014-01-14	
Time Zone Fuseau horaire Eastern Standard Time EST	
F.O.B. - F.A.B.	
Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Wong, Lisa	Buyer Id - Id de l'acheteur gc002
Telephone No. - N° de téléphone (613) 736-3058 ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

Solicitation No. - N° de l'invitation

EP008-112560/D

Client Ref. No. - N° de réf. du client

20112560

Amd. No. - N° de la modif.

001

File No. - N° du dossier

gc002EP008-112560

Buyer ID - Id de l'acheteur

gc002

CCC No./N° CCC - FMS No/ N° VME

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AMENDMENT 001
REQUEST FOR PROPOSAL FOR REAL PROPERTY - 1
PROPERTY MANAGEMENT AND PROJECT DELIVERY SERVICES
(RP-1)
FOR PUBLIC WORKS AND GOVERNMENT SERVICES CANADA

THIS AMENDMENT HAS BEEN RAISED TO EFFECT THE FOLLOWING CHANGES:

SECTION A: QUESTIONS AND ANSWERS

Q.1:

We would like to submit one bid for the contract for Ontario Region and another bid as part of a joint venture for the National Capital. Can we use the same experience in both bids or should we use different portfolios that we've managed in the past?

A.1:

In accordance with GI16, Joint Venture, paragraph 4, which states:

"4. A Bidder may not submit more than one proposal. This limitation also applies to the persons or entities in the case of a joint venture. If more than one bid proposal is received from a Bidder (or, in the case of a joint venture, from the persons or entities), all such proposals shall be rejected and no further consideration shall be given."

And, SRE1 Bid Preparation Instructions, which states:

"1. The Bidder must submit one bid proposal in response to all the Resulting Contracts they wish to bid on."

The Bidder may not submit more than one bid proposal, whether bidding as a joint venture or bidding alone. Further to Canada's response, please see Section B, No. 3 and No. 4.

Q.2:

I am a former PWGSC employee and would like to offer my services to prospective Bidders in the preparation of their bids in response to the RP-1 requirement. Is there anything that would prevent me from doing so?

A.2:

Canada would like to draw the Bidders' attention to GI17, Conflict of Interest – Unfair Advantage, which states:

"1. In order to protect the integrity of the procurement process, bidders are advised that Canada may reject a bid in the following circumstances:

- a. if the Bidder, any of its subcontractors, any of their respective employees or former employees was involved in any manner in the preparation of the bid solicitation or in any situation of conflict of interest or appearance of conflict of interest;*

- b. *if the Bidder, any of its subcontractors, any of their respective employees or former employees had access to information related to the bid solicitation that was not available to other bidders and that would, in Canada's opinion, give or appear to give the Bidder an unfair advantage."*

Furthermore, as stated in the Submission Requirements and Evaluation (SRE) section, at SRE7, Evaluation Procedures, a fairness monitor will be present during the evaluation phase to ensure fairness in the evaluation process. Further to Canada's response, please see Section B, No. 2.

SECTION B: CHANGES TO THE REQUEST FOR PROPOSAL

1. At SI05. Bidders' Conference:

Delete:

1. A bidders' conference will be held on October 31, 2013 from *TO BE DETERMINED* to *TO BE DETERMINED* (EST) at:

Place du Portage, Phase IV, Level 0
Conference Centre, Pontiac Room
140 Promenade du Portage
Gatineau, Quebec

Insert:

1. A bidders' conference will be held on October 31, 2013 from 8:30 am to 5:00 pm (EST) at:

Place du Portage, Phase IV, Level 0
Conference Centre, Pontiac Room
140 Promenade du Portage
Gatineau, Quebec

2. At SI07 Conflict of Interest – Unfair Advantage

Delete: SI07 Conflict of Interest – Unfair Advantage in its entirety

Insert:

SI07 CONFLICT OF INTEREST – UNFAIR ADVANTAGE

Canada may reject a bid under GI17 Conflict Of Interest – Unfair Advantage. The following list provides names of private sector consultants and temporary agency personnel that have been employed directly or indirectly in the preparation of this RFP. There are also other individuals that were privy to information pertaining to the preparation of the solicitation who may have recently left the employ of PWGSC who may also be deemed to be in a conflict of interest or conferring an unfair advantage should they assist in the preparation of the bid proposal. These individuals should not be employed by the bidder and are not to assist in any way with the preparation of the bid proposal.

RESOURCE NAME	COMPANY
Adam Elsaadi	-Protak Consulting Group Inc. -Strategic Relationships Solutions -Lannick Contract Solutions
Amanda James	Former PWGSC employee

Ashwin Jain	PWGSC (Term employee)
Bruce Bingham	3755479 CANADA INC. (Maxsys Staffing & Consulting)
Christopher Francis	PWGSC (FSWEP student)
Dan Scharf	Interis
David Patton	3755479 CANADA INC. (Maxsys Staffing & Consulting)
Duane Herperger	-3925994 Canada Inc. (IdeaConnect Marketing and Communications) -Modis Canada (previously known as Ajilon)
Elmer Ozipko	Strategic Relationships Solutions
Frank Van Gool	Groupe Intersol Group Ltd.
Jamie Chapman	The AIM Group
Janet Labrecque	PWGSC (Casual)
Janet Lee	PWGSC (Casual)
Joy Vervoort	PWGSC (Casual)
Julie Fillion	Groupe Intersol Group Ltd.
Kathleen Connelly	Groupe Intersol Group Ltd.
Kiera Obbard	PWGSC (Casual)
Linda Giacobbi	PWGSC (Casual)
Lindsay Brown	PWGSC (Casual)
Lorraine Charette	Lannick Contract Solutions
Melanie Poulin-Delisle	Groupe Intersol Group Ltd.
Michael O'Regan	-Innovatus Consulting Corp. -Lannick Contract Solutions Inc.
Micheline Juneau	Spearhead Management Canada Limited
Neil Lillico	Altis Human Resources (Ottawa) Inc.
Odette Levac	Strategic Relationships Solutions
Peter Neville	3755479 CANADA INC. (Maxsys Staffing & Consulting)
Phil Penny	-3755479 CANADA INC. (Maxsys Staffing & Consulting) -Numetrica Inc.
Raymonde D'Amour	Groupe Intersol Group Ltd.
Rhodena McDonald	Strategic Relationships Solutions
Richard Marleau	-3755479 CANADA INC. (Maxsys Staffing & Consulting) -7530021 Canada Inc.
Robin Vandekleut	The AIM Group
Ron Staigh	Altis Human Resources (Ottawa) Inc.
Sarah Oberholzer	1092009 Ontario In. Personnel Force
Sharon Christian	PWGSC (FSWEP Student)
Thomas Dallaire	PWGSC (FSWEP Student)
Tom Cockwell	-Foursight Consulting -Maplesoft Consulting Inc.
Tracy Lakevold	Former PWGSC employee
Warren Wilson	Groupe Intersol Group Ltd.

3. At GI16 Joint Venture, Article 4:

Delete:

"4. A Bidder may not submit more than one proposal. This limitation also applies to the persons or entities in the case of a joint venture. If more than one bid proposal is received from a Bidder (or, in the case of a joint venture, from the persons or entities), all such proposals shall be rejected and no further consideration shall be given."

4. At GI06 Submission of Bids, Article 11:

Insert:

“11. A Bidder may not submit more than one proposal. This limitation also applies to the persons or entities in the case of a joint venture. If more than one bid proposal is received from a Bidder (or, in the case of a joint venture, from the persons or entities), all such proposals shall be rejected and no further consideration shall be given.”

5. At article 3, entitled “Evaluation of Fees”, under SRE8 Financial Fee Evaluation, remove “Trades-person” throughout the example provided in the English version of the RP-1 RFP only.

Delete:

Bidder A:

Item	Applicable Fee	Multiplied by	Subtotal
1	\$6,000 /position/year Positions located in GFA	40 positions	\$ 240,000
2	\$9,000 /position/year Trades-person positions located outside GFA	60 positions	\$ 540,000
3	\$300,000 Management Fee	12 Months	\$ 3,600,000
4	4.90 % PDS Fee	\$15,000,000	\$ 735,000
5	3.50 % OPDS Fee	\$ 7,000,000	\$ 245,000
		Total Fees (adding subtotals for items 1 through 5)	\$5,360,000

Bidder B:

Item	Applicable Fee	Multiplied by	Subtotal
1	\$9,000/position/year Trades-person positions located in GFA	40 positions	\$360,000
2	\$12,000/position/year Trades-person positions located outside GFA	60 positions	\$720,000
3	\$600,000 Management Fee	12 Months	\$7,200,000
4	4.40 % PDS Fee	\$15,000,000	\$660,000
5	3.00 % OPDS Fee	\$ 7,000,000	\$210,000
		Total Fees (adding subtotals for items 1 through 5)	\$9,150,000

Bidder C:

Item	Applicable Fee	Multiplied by	Subtotal
1	\$10,500 /position/year Trades-person positions located in GFA	40 positions	\$420,000
2	\$15,000/position/year	60 positions	\$900,000

	Trades-person positions located outside GFA		
3	\$500,000 Management Fee	12 Months	\$6,000,000
4	5.40 % PDS Fee	\$15,000,000	\$810,000
5	4.00 % OPDS Fee	\$ 7,000,000	\$280,000
		Total Fees (adding subtotals for items 1 through 5)	\$8,410,000

Bidder D:

Item	Applicable Fee	Multiplied by	Subtotal
1	\$10,500 /position/year Trades-person positions located in GFA	40 positions	\$420,000
2	\$15,000 /position/year Trades-person positions located outside GFA	60 positions	\$900,000
3	\$ - Management Fee	12 Months	\$ -
4	5.40 % PDS Fee	\$15,000,000	\$810,000
5	4.00 % OPDS Fee	\$ 7,000,000	\$280,000
		Total Fees (adding subtotals for items 1 through 5)	\$2,410,000

	Total Fees	Deviation	Normalized Raw Score	Rank	Correction (%)	Score (out of 20%)
Bidder A	\$5,360,000	\$972,500	0.846427161	2	80%	13.54%
Bidder B	\$9,150,000	\$(2,817,500)	0.555073036	4	40%	4.44%
Bidder C	\$8,410,000	\$(2,077,500)	0.671930517	3	60%	8.06%
Bidder D	\$2,410,000	\$3,922,500	0.380576392	1	100%	7.61%
Total all Bids						\$25,330,000
Average (Mean)						\$ 6,332,500
Number of Bidders			4			
Standard Deviation			1			

And Insert:

Bidder A:

Item	Applicable Fee	Multiplied by	Subtotal
1	\$6,000 /position/year Positions located in GFA	40 positions	\$ 240,000
2	\$9,000 /position/year Positions located outside GFA	60 positions	\$ 540,000
3	\$300,000 Management Fee	12 Months	\$ 3,600,000

4	4.90 % PDS Fee	\$15,000,000	\$ 735,000
5	3.50 % OPDS Fee	\$ 7,000,000	\$ 245,000
Total Fees (adding subtotals for items 1 through 5)			\$5,360,000

Bidder B:

Item	Applicable Fee	Multiplied by	Subtotal
1	\$9,000/position/year Positions located in GFA	40 positions	\$360,000
2	\$12,000/position/year Positions located outside GFA	60 positions	\$720,000
3	\$600,000 Management Fee	12 Months	\$7,200,000
4	4.40 % PDS Fee	\$15,000,000	\$660,000
5	3.00 % OPDS Fee	\$ 7,000,000	\$210,000
Total Fees (adding subtotals for items 1 through 5)			\$9,150,000

Bidder C:

Item	Applicable Fee	Multiplied by	Subtotal
1	\$10,500 /position/year Positions located in GFA	40 positions	\$420,000
2	\$15,000/position/year Positions located outside GFA	60 positions	\$900,000
3	\$500,000 Management Fee	12 Months	\$6,000,000
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Total Fees (adding subtotals for items 1 through 5)			\$8,410,000

Bidder D:

Item	Applicable Fee	Multiplied by	Subtotal
1	\$10,500 /position/year Positions located in GFA	40 positions	\$420,000
2	\$15,000 /position/year Positions located outside GFA	60 positions	\$900,000
3	\$ - Management Fee	12 Months	\$ -

4	5.40 % PDS Fee	\$15,000,000	\$810,000
5	4.00 % OPDS Fee	\$ 7,000,000	\$280,000
Total Fees (adding subtotals for items 1 through 5)			\$2,410,000

	Total Fees	Deviation	Normalized Raw Score	Rank	Correction (%)	Score (out of 20%)
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Total all Bids			\$25,330,000			
Average (Mean)			\$ 6,332,500			
Number of Bidders			4			
Standard Deviation			1			

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED