



**MAIL BIDS TO :
ENVOYER LES SOUMISSIONS À:**

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**SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised;
unless otherwise indicated, all other terms and
conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf
indication contraire, les modalités de l'invitation
demeurent les mêmes.

Comments - Commentaires

**THIS DOCUMENT CONTAINS A
SECURITY REQUIREMENT / CE
DOCUMENT CONTIENT DES
EXIGENCES RELATIVES À LA
SÉCURITÉ**

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Title – Sujet Strategic Advisory Services – Sourcing and Benchmarking Service-conseils stratégiques – Approvisionnement et analyses comparatives	
Solicitation No. – N° de l'invitation 10031544/A	Amendment No. – 011
Client Reference No. – N° référence du client 13-1620	Date October 29, 2013
File No. – N° de dossier CAC10031544	
Solicitation Closes – L'invitation prend fin at – à 11 :59 PM on – le November 15, 2013	Time Zone Fuseau horaire Eastern Standard Time (EST) / Heure Normale de l'Est (HNE)
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Inquiries to : - Adresser toutes questions à: Solinda Phan	
Telephone No. – N° de téléphone : 819-956-1363	
Email – Courriel : Solinda.phan@ssc-spc.gc.ca	
Delivery required - Livraison exigée See Herein	Delivered Offered – Livraison proposée
Destination – of Goods, Services, and Construction: Destination – des biens, services et construction : See Herein	
Vendor/firm Name and address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Facsimile No. – N° de télécopieur	
Telephone No. – N° de téléphone	
Name and title of person authorized to sign on behalf of Vendor/firm (type or print)- Nom et titre de la personne autorisée à signer au nom du fournisseur/de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date _____



This amendment is raised to extend the RFP closing date from November 1, 2013 to November 15, 2013 and to respond to Industry questions.

Canada acknowledges that there have been multiple modifications to the evaluation criteria of the RFP during the bid solicitation process. Extensions have been provided in order for potential Bidders to review and act accordingly on these changes. At this time there will be no further modifications to the requirements, evaluation criteria or any other area of the RFP solicitation. In order to provide Industry with an appropriate amount of time to finalize their bid submissions, Canada will grant one final extension of two weeks.

Question 79:

We note that 42 days into Solicitation 10031544/A and with only 9 working days left to the closing date, SSC has released significant and material changes to ALL of the mandatory and rated requirements for the aforementioned solicitation. Given that these changes require us to review, assess and potentially re-write the 61 project references we have already completed and vetted with our clients for approval, will SSC please extend the closing date of this RFP by at least 3 weeks?

Answer 79:

An extension has been provided.

Question 80:

With respect to M8 - does the \$20M refer to the client's project value or the value of the bidder's contract?

Answer 80:

The \$20M refers to the client's project, not the Bidder's engagement with the client.

Question 81:

Amendment 10 – Page 10, Section 2 Point Rated Criteria. With regards to Rated Criteria 1... we recommend reducing the TCV value of outsourcing agreements for this Rated Criteria from \$500M to \$250M as well as reducing the engagement fees from \$2 Million to \$1 Million. In addition, reducing the employee criteria in R1 and R2 from 25,000 to 5,000 employees would be more representative of the marketplace as many organizations we work with have already outsourced many of their corporate business functions significantly impacting the employee base.

It is important to reiterate that we believe that the mandatory changes you have made coupled with our recommended changes to R1 and R2 will achieve your desired outcome as well as ensure a competitive process.

Due to the significant changes in Mandatory and Rated Criteria, we are requesting an extension to the closing date to address the changes appropriately.

Answer 81:

Canada will not make the requested change with regards to R1 and R2.

An extension has been provided.