

**RETURN BIDS TO:**  
**RETOURNER LES SOUMISSIONS À:**  
**Bid Receiving - PWGSC / Réception des soumissions -**  
**TPSGC**  
**11 Laurier St./ 11 rue, Laurier**  
**Place du Portage, Phase III**  
**Core 0A1 / Noyau 0A1**  
**Gatineau, Québec K1A 0S5**  
**Bid Fax: (819) 997-9776**

## **SOLICITATION AMENDMENT MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

### **Comments - Commentaires**

**Vendor/Firm Name and Address**  
**Raison sociale et adresse du**  
**fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**  
Scientific, Medical and Photographic Division /  
Division de l'équipement scientifique, des produits  
photographiques et pharmaceutiques  
11 Laurier St./ 11 rue, Laurier  
6B1, Place du Portage  
Gatineau, Québec K1A 0S5

<b>Title - Sujet</b> MOBILE X-RAY VEHICLE SYSTEM	
<b>Solicitation No. - N° de l'invitation</b> 47064-146977/A	<b>Amendment No. - N° modif.</b> 003
<b>Client Reference No. - N° de référence du client</b> 1000316977	<b>Date</b> 2013-11-01
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$PV-924-63619	
<b>File No. - N° de dossier</b> pv924.47064-146977	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2013-11-13</b>	<b>Time Zone</b> <b>Fuseau horaire</b> Eastern Standard Time EST
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Caron, Anne	<b>Buyer Id - Id de l'acheteur</b> pv924
<b>Telephone No. - N° de téléphone</b> (819) 956-3874 ( )	<b>FAX No. - N° de FAX</b> (819) 956-3814
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

### **Solicitation Amendment No. 3**

This solicitation amendment is raised to post Questions and Answers and to amend Annex A:

#### **QUESTION AND ANSWER:**

##### **Question 1:**

Will CBSA consider modifying the height restriction requirement of the vehicle from 98" (248.9cm) to 138"?

##### **Answer 1:**

We cannot modify the height restriction requirement. Some of the airports where those Mobile X-Ray Vehicle Systems will be deployed have very low clearances at certain locations that must be accessible to Border Services Officers driving those vehicles. Height restriction of a maximum 98" is a major operational requirement.

##### **Question 2:**

Does the truck have to be a 4x4?

##### **Answer 2:**

The vehicle must be a four wheel drive (4x4).

##### **Question 3:**

Transport Canada requires that modified vehicles imported into Canada be homologated to the Canadian Standards. The proof of homologation must be approved by Transport Canada and in some cases by Transport Quebec. The vehicles may be refused entry into Canada by Canada Customs pending Transport Canada approval. The Transport Canada approval process takes anywhere from 6 to 12 months. Will CBSA grant permission for a later delivery should this occur?

##### **Answer 3:**

As per RFP section on Vehicle Regulatory Compliance, proposed vehicle must meet all pertinent Canadian regulatory requirements at the time of solicitation.

3.13 Vehicle Regulatory Compliance. The proposed vehicle system and subsystems must meet all pertinent Canadian regulatory requirements at the time of solicitation. These include, but are not limited to: Transport Canada Motor Vehicle Safety Act, Canadian Standards Association (CSA), Health Canada Safety Codes. The Bidder must demonstrate (in writing) compliance with all standards and regulations. The X-ray vehicle must also meet all the Motor Vehicle Safety Regulations C.R.C., c. 1038 for commercial vehicle use in Canada.

##### **Question 4:**

The subject solicitation is significant in its requirements. Some of our vendor partners have asked for more time to prepare their costing. We would like to request an extension to the closing date of 2 weeks to (2013-11-27). Would this be possible?

##### **Answer 4:**

Extension of the closing date is not possible as delivery of the ten (10) systems is requested by March 31, 2014 and the deliveries of 8 of the 10 systems must be completed by March 31, 2014.

##### **Question 5:**

Part 6, Section 6.3 allows for Milestone payments. However the proposed Milestones all occur within the Delivery and not during the product build. This project will be working capital intensive, will PWGSC consider an alternate Milestone Payment Plan if proposed by the bidder?

##### **Answer 5:**

Bidder would need to submit proposed Milestone Payment plan during the solicitation period for PWGSC to review. If PWGSC was to consider different Milestones, a financial security requirement would be added such as for example an irrevocable standby letter of credit

**Question 6:**

Please define "delivery by March 31 2014" - does this deadline denote simple delivery, site acceptance, or does it also include completion of training?

**Answer 6:**

It is mandatory that the deliveries of 8 of the 10 systems be completed by March 31, 2014. As a minimum Factory Acceptance and Delivery of units must be completed by March 31.

**Question 7:**

Part 6, Section 2.4, SAT Scheduling: The solicitation calls for the SAT to be conducted within a short period following contract award. While this is doable, there are concerns that the coordination of the CBSA Staff to attend the SAT at the geographically disparate locations in such a short period may prove problematic. What provisions has the crown made should this be delayed as it is a major milestone? Is the bidder permitted to propose an alternate schedule?

**Answer 7:**

CBSA will coordinate SAT with supplier, upon completion of Final Acceptance the final payment of 25% will be approved. As the SAT will not be as comprehensive as the FAT, we do not foresee it causing any significant delays in Final Acceptance.

**Question 8:**

General Requirement 2.5, States that the "system chassis MUST be welded with Aluminum, not glued nor riveted. Please explain this requirement. Are you directing that the Chassis be constructed of Aluminum? Are you directing this comment at those manufacturers that use Aluminum Chassis? If a manufacturer uses a different metal or composite, the Aluminum welding will fail. Please clarify.

**Answer 8:**

Reference should be to 2.9. Specification will be changed to remove reference to welded with aluminum.

**Question 9:**

General Requirement 2.23 System Reset: This section calls for various users to be able to "Reset" the system, without defining what is entailed in the "Reset". Being an unbounded requirement you may be putting the integrity of the "Chain of Evidence" system controls in jeopardy. Can you better define what you require to have reset by the operator?

**Answer 9:**

User flexibility (via software interface) to reset a scanning session and a scanning day is reserved for special cases such as additional training exercises, scans taken during maintenance procedures, etc. *Please see below for amended requirement.*

**Question 10:**

When will PWGSC make available a list of potential bidders who have shown interest in this RFP?

**Answer 10:**

Following the award of a contract a written debriefing in the form of a regret letter is sent out to each unsuccessful bidder. The debriefing will include the name of the successful bidder, the total estimated cost of the contract and if applicable, an outline of the reasons the bid of the bidder being debriefed was not successful according to the evaluation criteria and selection methodology.

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**AMEND ANNEX A AS FOLLOWS:****DELETE:****2.9 X-ray System Mounting**

The X-ray system must be mounted to the floor of the vehicle with heavy-duty rubber shock absorbers. System chassis must be aluminum welded; it must not be riveted or glued.

**2.23 Inspection Counter**

The system must be capable of recording and displaying the number of scans for the following:

- a) a scanning session that can be reset by operators and that will have password protection;
- b) a scanning day that can be reset by operators and that will have password protection;
- c) the lifetime of the system that cannot be reset by operators or technical personnel.

**REPLACE BY:****2.23 Inspection Counter**

The system should be capable of recording and displaying the number of scans for the following:

- a) a scanning session that can be reset by operators and that will have password protection;
- b) a scanning day that can be reset by operators and that will have password protection;
- c) the lifetime of the system that cannot be reset by operators or technical personnel.

**2.9 X-ray System Mounting**

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