

**RETURN BIDS TO:**  
**RETOURNER LES SOUMISSIONS À:**  
Bid Receiving - PWGSC / Réception des soumissions  
- TPSGC  
11 Laurier St., / 11, rue Laurier  
Place du Portage, Phase III  
Core 0A1/Noyau 0A1  
Gatineau  
Québec  
K1A 0S5  
Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT**  
**MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address  
Raison sociale et adresse du  
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution  
Informatics Professional Services - EL  
Division/Services professionnels en informatique -  
division EL  
4C2, Place du Portage  
Gatineau  
Québec  
K1A 0S5

<b>Title - Sujet</b> PMPS - Two years	
<b>Solicitation No. - N° de l'invitation</b> M7594-142677/A	<b>Amendment No. - N° modif.</b> 003
<b>Client Reference No. - N° de référence du client</b> M7594-142677	<b>Date</b> 2013-11-14
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$EL-602-26517	
<b>File No. - N° de dossier</b> 602el.M7594-142677	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2013-12-11</b>	
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Ouellet, Monique	<b>Buyer Id - Id de l'acheteur</b> 602el
<b>Telephone No. - N° de téléphone</b> (819) 956-1775 ( )	<b>FAX No. - N° de FAX</b> (819) 956-5925
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

Instructions: See Herein

Instructions: Voir aux présentes

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

This amendment is issued to amend the RFP.

**QUESTION 13:**

Re:AMENDMENT 001; ANSWER 1 - The 24 month period has to be the same 24 month period for the 5 contracts.

To maximize point-rated scores, bidders are required to demonstrate extremely high volumes of billable days For example, more than 7,900 days work stream 1. To support billings of this size, even across 5 different contracts, each contract must have been a large-scale supply arrangement. Given the popularity of TBIPS Tier 1, procurement vehicles of this size, especially within the last 5 years, are not common. Therefore the dual restriction for bidders to the demonstrate billings within the same 24 month period for all contracts within the past 5 years is excessively restrictive and unfairly limits competition.

Several recent T2 TBIPS RFPs (Solicitations: EN869-120601/A and 47060-136911/A - to name just a couple) have contained a similar requirement to M1. As a result of vendor feedback during the solicitation period demonstrating the severity of a dual restriction, most were modified to remove the same 24 month period altogether, or permitted different periods for referenced contracts within the accepted timeframe (e.g. within the past 5 years).

Even RCMPs recent PMADS RFP #M7594-125928/A, which was a reissue of the application development work stream for the existing RCMP supply vehicle, had a similar requirement for M1 however, the same 24 month period within the past five years was not required.

To promote fair competition for this solicitation:

- a) Would the Crown please accept any 24 month period for each the 5 referenced contracts as long as the period remains within the past 5 years; or
- b) Would the Crown consider removing the 24 month period altogether.

**ANSWER 13:**

The RFP is amended as follows to address this.

- 1) At Article 3) of Criteria M1 for all Workstreams:

DELETE: 3) The Billable Days must have been provided under a maximum of 5 contracts.

INSERT: 3) The Billable Days must have been provided under a maximum of 10 contracts.

- 2) At Attachment 3.2 Response Template for Billable Days for all Workstreams:

INSERT: Five additional columns for Cross Reference to Contract Reference #\_\_\_\_\_.

**QUESTION 14:**

Please provide, by Stream and Category, the current number of resources, company providing, and dollar value.

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M7594-142677

Amd. No. - N° de la modif.

003

File No. - N° du dossier

602eIM7594-142677

Buyer ID - Id de l'acheteur

602eI

CCC No./N° CCC - FMS No/ N° VME

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**ANSWER 14:**

The answer will be posted with the next amendment.

**QUESTION 15:**

Workstream #1 Business Services and Workstream #3 Project Management & Support Services both have multiple categories that do not fit within a tight window of 24 months across all references. We ask that PWGSC expand the window to 36 months and allow different time windows per reference as per other PWGSC rfps including the recent PWGSC-issued CBSA SA for multiple Streams Solicitation No 47060-136911/A.

**ANSWER 15:**

The RFP has been amended to address this. See answer 13.

**QUESTION 16:**

4.3 Financial Evaluation page 18: Could you please clarify how 4.3 (c) (ii) allocation of 0 points works in combination/not in combination with 4.3 (d) Substantiation of Professional Services Rates; it is possible to be allocated 0 points but still be asked to justify to be compliant? Also, it appears that (d) should be re-labeled as (e)

**ANSWER 16:**

Yes, it is possible.

Bidders are requested to re-label article 4.3(d) Substantiation of Professional Services Rates to 4.3(e).

**QUESTION 17:**

Appendix 2 to Annex A all Streams Essential Technology Requirements: Can you confirm that the Essential technologies are limited to those that are already hard-coded as E on this form and that only D items are to be checked off or added as the sub-note 1 suggests?

**ANSWER 17:**

Confirmed.

**QUESTION 18:**

Please provide a minimum 2 week extension to the current close date in order that bidders can prepare their responses to the large amount of corporate information that is required.

**ANSWER 18:**

The Bid Solicitation closing date has been extended to December 11, 2013.

**QUESTION 19:**

Under Attachment 3.2 - Corporate Technical, Requirements and Bidder Response Templates, for all Work Streams, Canada has indicated that if requested, the bidder will be required to provide an invoice(s) (referencing above contract reference) that shows that the Bidder has invoiced the customer the stated number of billable days for the associated category(ies). Due to the various contracts and invoicing instructions for these contracts, not all invoices are structured to include the associated category(ies). Because of this, we respectfully request that as an equivalency, a letter from the contract reference indicating that the Bidder has executed the stated number of billable days for the associated category(ies) be provided as evidence?

**ANSWER 19:**

The request has been considered and is not accepted.

**QUESTION 20:**

Reference: Any work stream M1: The Bidder must demonstrate the minimum billable days for the Resource Categories identified below. To be accepted,

- 1) The billable days .;
  - 2) The billable days must have occurred, in a 24 month period, within the past 5 years prior to the bid solicitation issuance date;
  - 3).
  - 4)..
- (a) For one resource category please confirm that in the use of five (5) contracts (maximum) to substantiate the resource categorys billable days, Bidders must use the same 24 month period across all five (5) contracts.
  - (b) If a work stream has more than one resource category, must the same 24 month period be used for each of the resource categories substantiation?
  - (c) Please confirm the 24 month period must be consecutive.

**ANSWER 20:**

For a given Workstream:

- (a) The Bidder must use the same 24 month period across all referenced contracts.
- (b) The same 24 month period must be used for all of the resource categories.
- (c) The 24 month period used must be consecutive.

**QUESTION 21:**

Ref: M1, R1, (all streams). The criteria require the Bidders to demonstrate a given number of billable days, in each category, delivered on a maximum of 5 contracts, within the past 5 years, and all within the same 24-month period.

In combination, the requirements are unduly restrictive; e.g. a Bidder might have billed more than enough days within the past 5 years for each of Project Administrator, Project Coordinator, Project Leader, and Project Manager, but not all within the same 24-month period.

Several recent RFSAs have been amended to relax those constraints, e.g. the current PWGSC solicitation EP296-132122/B has been amended to entirely remove the timeframe limitation, which had already been 36 months, versus the RCMP 24 months.

Rather than limit the competition to a narrow range of a very few very large Bidders, would Canada consider one or more of the following:

- a. Removing the 24 month constraint;

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- b. Expanding the 24 month constraint to 36 or even 60 months; or,
  - c. Expanding the 5 year constraint to 10 years?

**ANSWER 21:**

The RFP has been amended at Answer 13 to address this.

**QUESTION 22:**

Ref: Attachment 3.2, Bidders Response Template for Corporate References. Please confirm our understanding of what is expected under Resource Category Substantiation:

- a. for each (relevant) Resource Category of the referenced contract, column B is to list the (relevant) articles of the referenced contract SOW, and column C is to cross-reference them to the articles of the RCMP SOW, such that at least 60% of the latter are demonstrated, and
- b. for each (relevant) Resource Category of the referenced contract, column D is to list the technologies relevant to R2 used by that Resource Category under that referenced contract.

**ANSWER 22:**

That is correct.

**QUESTION 23:**

With respect to substantiating the work completed, Canada has requested that at least 60% of the tasks enumerated in Appendix A, Annex A for the specific resource category, be cross referenced in the Corporate References table. Such an interpretation would be exceedingly time-consuming not only to prepare, but also to evaluate carefully. Would Canada accept a response that indicated by a check mark which of the RCMP SOW tasks they performed on that contract (as has been the case in several recent PWGSC RFSAs)?

**ANSWER 23:**

The requested change has been considered and is not accepted.

**QUESTION 24:**

In light of the amount of work to be undertaken to respond professionally and comprehensively to this RFP, it is respectfully requested that Canada extend the closure date by 3 weeks.

**ANSWER 24:**

The Bid Solicitation closing date has been extended to December 11, 2013.

**ALL OTHER TERMS AND CONDITIONS OF THE RFP REMAIN UNCHANGED.**