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Bid Receiving - PWGSC / Réception des soumissions -
TPSGC
11 Laurier St. / 11, rue Laurier
Place du Portage, Phase III
Core 0A1 / Noyau 0A1
Gatineau
Québec
K1A 0S5
Bid Fax: (819) 997-9776

SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution
Communication Procurement Directorate/Direction de
l'approvisionnement en communication
360 Albert St. / 360, rue Albert
12th Floor / 12ième étage
Ottawa
Ontario
K1A 0S5

Title - Sujet DND BANNER STANDS & GRAPHIC PANELS	
Solicitation No. - N° de l'invitation W8484-148036/A	Amendment No. - N° modif. 001
Client Reference No. - N° de référence du client W8484-14-8036	Date 2013-11-25
GETS Reference No. - N° de référence de SEAG PW-\$\$CX-011-63892	
File No. - N° de dossier cx011.W8484-148036	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2013-12-03	Time Zone Fuseau horaire Eastern Standard Time EST
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Amaral(CX Div.), Paola	Buyer Id - Id de l'acheteur cx011
Telephone No. - N° de téléphone (613) 993-5642 ()	FAX No. - N° de FAX (613) 993-2581
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

AMENDMENT 001

The purpose of this amendment is to response to bidder's questions in response to this solicitation.

Questions and Answers are as follows:

Question #1:

Bid Preparation Instructions – soft copies (page 7 of the RFP)

May we submit the required soft copies on CD or DVD instead of the requested USB key? USB keys are significantly more expensive, as well as difficult to label, due to their size.

Answer #1:

Canada requests that all soft copies be provided on a USB key.

Question #2:

There are French and English panels, but how many designs of each? Is it only 1 of each design?

Answer #2:

One design of each theme (as per A.2 in Annex "A" Statement of Work), they will be available in a French first version and an English first version.

Question #3:

We have access to a unit that has the replaceable cartridges that we source in Canada (versus the US as required for the ExpandMedia4) that comes in at a substantial cost savings on the hardware.

Issue is that the size specs for the graphics would be slightly smaller (31.5 x 84 vs 38.75 x 86).

The question is. Would something like this be considered or would it create challenges on your end to provide design files to the adjusted spec?

Answer #3:

For the purpose of this solicitation and our client's needs, the size that you have proposed will be acceptable. However, smaller sizes would not be considered equivalent.

Please note that it is essential that the banner stands be equivalent in form, fit, and finish to the unit in the Statement of Work.

Question #4:

Re: Equivalent Products, item 1 (page 8 of the RFP)

"Products that are equivalent in form, fit, function and quality to the item(s) specified in the bid solicitation will be considered where the Bidder".

How will the quality factor be determined?

Answer #4:

The quality factor will be determined using the Equivalent Products clause #1 (c), (d), and (e) identified in Part 4 of the solicitation document.

Question #5:**Re: Equivalent Products, item 1b (page 8 of the RFP)**

"states that the substitute product is fully interchangeable with the item specified". What does fully interchangeable mean, does it mean the Expand Media Roll Kit must fit into the equivalent hardware or does it mean something else?

Answer #5:

The graphic panels must be interchangeable with the banner stands provided in the resulting contract.

Question #6:**Re: Equivalent Products, item 2b (page 8 of the RFP)**

"the substitute product fails to meet or exceed the mandatory performance criteria specified in the bid solicitation for that item." How will the performance criteria be determined?

Answer #6:

Please refer to Question and Answer # 4 above.

Question #7:**Re: Equivalent Products, item 3 (page 8 of the RFP)**

Are we allowed to propose more than one product (brand) in this RFP?

Answer #7:

Yes. However, each proposed product must be provided in a complete and separate proposal.

Question #8:

There are graphic specifications that are extremely precise, in terms of the substrate and processes (ie. graphics to be printed on NO-curl, opaque 10 oz. vinyl printing on 4-colour with 720 DPI eco-solvent inkjet). In the hardware area (actual banner stands) there was room for the bidder to submit an "equivalent" - is this so in the graphics category as well? We were contemplating submitting a proposal for dye-sublimated fabric graphics. Would this be acceptable? These graphics would be resilient to tearing, and certainly would not crease as easily as the vinyl graphics you have specified.

Also, one of the lines of banner stand products that we were contemplating using in this situation do not have self contained cartridges in which to house the extra graphics (although the graphics are interchangeable). Is this acceptable?

Answer#8:

The proposed graphic panels and banner stands are not considered equivalent, and therefore will not be acceptable.

Question #9:**A.3.1 Banner Stands**

a) One hundred and twelve (112) Expand MediaScreen 4 (or equivalent) retractable banner stands

A.3.2 Printed Graphic Panels

a) Two hundred and eighty (280) Expand Media Roll Kit (or equivalent) graphic panels

Solicitation No. - N° de l'invitation

W8484-148036/A

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W8484-14-8036

Amd. No. - N° de la modif.

001

File No. - N° du dossier

cx011W8484-148036

Buyer ID - Id de l'acheteur

cx011

CCC No./N° CCC - FMS No/ N° VME

But I believe that you may need 168 Expand Media Roll Kit, because you already have 112 of these units that come with the hardware included in point A.3.1 Banner Stands. kindly correct anything that's no right. Thus in total you'll have 280 graphic panels as per Appendix 1.

Answer #9:

A **total** of 280 Expand Media Roll Kits, or equivalent, are required. Please ensure to price the units accordingly. (ie. Please separate the costs of the hardware and the Expand Media Roll Kit, or equivalent, and insert individual unit prices as applicable).

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.