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800 Burrard Street, 2nd Floor  
800, rue Burrard, 2e étage  
Vancouver, BC V6Z 0B9  
Bid Fax: (604) 775-7526

## SOLICITATION AMENDMENT MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

### Comments - Commentaires

Vendor/Firm Name and Address  
Raison sociale et adresse du  
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution  
Public Works and Government Services Canada -  
Pacific Region  
800 Burrard Street, 12th Floor  
800, rue Burrard, 12e étage  
Vancouver, BC V6Z 0B9

<b>Title - Sujet</b> Colour Production Printer Lease	
<b>Solicitation No. - N° de l'invitation</b> WN536-140197/A	<b>Amendment No. - N° modif.</b> 003
<b>Client Reference No. - N° de référence du client</b> WN536-140197	<b>Date</b> 2013-12-02
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$VAN-585-7130	
<b>File No. - N° de dossier</b> VAN-3-36164 (585)	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2014-01-07</b>	<b>Time Zone</b> Fuseau horaire Pacific Daylight Saving Time PDT
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Nelson, Jodi	<b>Buyer Id - Id de l'acheteur</b> van585
<b>Telephone No. - N° de téléphone</b> (604) 666-9171 ( )	<b>FAX No. - N° de FAX</b> (604) 775-7526
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

Instructions: See Herein

Instructions: Voir aux présentes

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

**Amendment #1 - WN356-140197/A**

The above referenced solicitation is amended as follows:

**Annex A - Statement of Work****Mandatory Technical Specifications**

Delete:

The proposed printer must have the capacity to print/copy up to a 13" x 19"

Insert:

The proposed printer must have the capacity to print/copy up to a 12" x 18"

**Annex A - Statement of Work****Mandatory Technical Specifications**

Delete:

The proposed printer must have dual head scanning 200 ipm

Insert:

The proposed printer must have dual head scanning 150 ipm

The amendment is raised to also provide clarification for the following:

**Questions and Responses:**

- Q1. Mandatory Technical Spec:** The proposed printer must have a minimum printing speed of 75 pages per minute (colour).

With the actual average monthly volume of only 9,800 pages monochrome and 12,000 pages colour being very light volume relative to a production machine designed to handle High Volumes (over 60,000 per month). The result will be a higher incident of maintenance problems when used in such a light volume environment. This will include more frequent routine adjustments, colour recalibrations, and cleanings as a result of machine underutilization. Will a more appropriate model for the volume (and less expensive) with 50 to 60 page per minute colour speeds with their faster warmup speeds, lower electricity consumption and quieter running be acceptable assuming the other specs are met?

- R1.** This requirement will remain unchanged. DND Canadian Forces College (CFC) has been using the Sharp MX-5001N printer which runs at 50 ppm and it has not been sufficient for the graphic projects they produce on a regular basis and the fast turn-around times that have to be achieved. In review of their monthly volumes DND has found that they will print over 61,000 copies, with 38,000 prints per month being colour, during peak periods on a quarterly basis. These print jobs have high turn-around times and are becoming more frequent.

- Q2. Mandatory Technical Spec:** The proposed printer must have page-level programming for complex copy, print or scan jobs.

Please provide detailed description of what is expected.

- R1.** This feature is required when sections of a printing package must be printed on different coloured paper which is stored in different trays. This multi-level programming allows the operator to program, from the interface screen, multiple trays with different coloured paper for the corresponding section. Also, these packages will have single sided or double sided print, therefore once the device is programmed it must print single or double sided accordingly. CFC would like the print jobs to be less labour intensive, with less manual operation letting the machine work vs the operator.
- Q3. Mandatory Technical Spec:** The proposed printer must have automated duplex scanning at a minimum resolution of 600 x 600 dpi and a copy/print minimum resolution of 2400 x 2400 dpi.
- Given that 1200 x 1200 dpi with 8-bit processing colour will produce just as crisp an image to the naked eye as 2400 x 2400 dpi, will 1200 x 1200 dpi with 8-bit colour be acceptable?
- R3.** This requirement will remain unchanged. CFC must produce high quality packages for VIP personnel and guests. Some of their graphic design projects are for brochures, rack cards, symposium welcome packages with biographies (which include photos of these VIPs), and graduation programs (biographies also included). The 2400 x 2400 dpi print resolution is necessary for professional quality output as many of these products are being sent outside of the college to the public. Having the capability to produce these items in-house will reduce CFC's costs.
- Q4. Mandatory Technical Spec:** The proposed printer must have dual head scanning 200 ipm minimum, . . .
- Would 150 ipm be acceptable?
- R4.** Yes this would be acceptable. The requirement is changed to 150 imp.
- Q5. Mandatory Technical Spec:** The proposed printer must have the capability to print/copy up to a 13 "x 19" maximum sheet size.
- What 13" x 19" print job is CFC performing? Would 12" x 18" capability be acceptable?
- R5.** Yes this would be acceptable. The requirement is changed to 12" x 18 ".  
Some print jobs require a full bleed but copiers do not have this capability, therefore an operator will print on larger paper and cut the white border to create a full bleed effect. By using 12" x 18" paper they would lose 1.5" of the image whereby printing on 13" x 19" they only lose 0.5" of the image.
- Q6. Mandatory Technical Spec:** The bypass tray must hold up to 250 sheets.
- In order to achieve max machine width of 100" (Page 20), would a 100 sheet bypass be acceptable?
- R6.** This requirement will remain unchanged. Card stock is used in the by-pass tray for brochures and graduation booklets. CFC prints 1,000 copies of these at a time which makes the print job lengthy. In order to lessen the amount of time the operator needs to add paper, and because it takes more time for an operator to constantly monitor the print job, CFC requires a larger bypass tray. It would be even more beneficial if the printer had a bypass tray with a greater capacity of 250 sheets.

- Q7. Mandatory Technical Spec:** The proposed printer must have interchangeable fuser settings for 12" and 11" runs.

Many brands are able to complete both 11" and 12" run jobs with one fuser quite easily, properly, and quicker without roller marks. Can this spec be removed?

- R7.** This requirement will remain unchanged. The interchangeable fuser settings for 11" and 12" are an asset to print jobs in eliminating ghosting affects.

- Q8. Mandatory Technical Spec:** The proposed printer must have an image sensor for registration control to deliver 1mm front to back registration.

Given that both applications as well as printer drivers have registration control ability, there is no need for an image sensor. Can this spec be removed?

- R8.** This requirement will remain unchanged. CFC prints 90% of their projects double sided and they need to ensure that image will not be skewed, shifted or misaligned.

- Q9. Mandatory Technical Spec:** The proposed print must have a document feeder with a 250 sheet feed capacity.

Since additional sheets can easily added while the feeder is scanning, and since scan jobs can be merged after completion anyway, will a 150 sheet feed capacity document feeder be acceptable?

- R9.** This requirement will remain unchanged. CFC's curriculum packages can range from 300 to 400+ pages which they receive as hard copies not a soft copies. They want to lessen the time an operator would need to be at the machine feeding documents. They would find it beneficial if they could have a feeder with a greater feed capacity than 250 sheets.

**All other terms and conditions remain unchanged.**