



**RETURN BIDS TO:  
RETOURNER LES SOUMISSIONS À:**

Proposal submission details are included in this Call for Proposals document.

Les détails concernant la soumission des propositions sont inclus dans le présent document d'appel de propositions.

**SOLICITATION AMENDMENT  
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address  
Raison sociale et adresse du  
fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**  
Science Procurement Directorate/Direction de  
l'acquisition  
de travaux scientifiques  
11C1, Phase III  
Place du Portage  
11 Laurier St. / 11, rue Laurier  
Gatineau, Québec K1A 0S5

<b>Title-Sujet</b> <b>BCIP 004 – PICC 004</b>		
<b>Solicitation No. - N° de l'invitation</b> EN578-13BCIP/A	<b>Amendment No. – N° modification</b> 004	<b>Date</b> 2013-12-06
<b>Client Reference No. - N° de référence du client</b> EN578-13BCIP		
<b>GETS Reference No. - N° de référence de SEAG</b> PW-13-00540157		
<b>File No. – N° de dossier</b> 001sc.EN578-13BCIP	<b>CCC No./N° CC – FMS NO. / N° VME</b>	
<b>Solicitation Closes – L'invitation prend fin</b>  <b>at – à 2:00 PM</b> <b>on – le 2014-01-07</b>		<b>Time Zone</b> <b>Fuseau horaire</b> Eastern Standard Time EST Heure normale de l'Est HNE
<b>F.O.B. – F.A.B</b>  <b>Plant-Usine :</b> <input type="checkbox"/> <b>Destination:</b> <input type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>		
<b>Address Enquiries to: - Adresser toutes questions à:</b> François Pageau		<b>Buyer Id – Id de l'acheteur</b> 001sc
<b>Telephone No. - N° de téléphone</b> 819-956-3563		<b>FAX No. - N° de FAX</b> 819-997-2229
<b>Destination of Goods, Services and Construction:</b> <b>Destinations des biens, services et construction :</b>  To be determined À être déterminé		

**Instructions : See Herein**  
**Instructions : voir aux présentes**

<b>Delivery Required - Livraison exigée</b> See Herein	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>  <b>Telephone No. - N° de telephone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b>  <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/de l'entrepreneur</b> <b>(taper ou écrire en caractères d'imprimerie)</b>  <b>Signature</b> <span style="float: right;"><b>Date</b></span>	

**Title : BUILD IN CANADA INNOVATION PROGRAM (BCIP) - CALL FOR PROPOSALS - CALL 004**

**Amendment No. 004**

**The purpose of this amendment No. 004 is to:**

- 1 - Give information related to the National Web Bidders' Conference presentation slides; &**
  - 2 - Respond to questions received by bidders.**
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**1 – The National Web Bidders' Conference presentation slides are available at the following website: <http://bcip-picc004.myreviewroom.com/>**

**2 - At Attachment A – Questions and Answers to the Call for Proposals Solicitation, insert the following questions and answers:**

**Q15** I would like to know the eligible technology readiness level for biologics. Do these biologics, e.g., vaccines, need to be licensed by Health Canada to qualify for the program? Is this still the case, or can a vaccine in clinical trials (Phase 1 completed and more) be evaluated as part of the program?

**A15** To qualify for the BCIP, your innovation's technology readiness level has to be 7, 8 or 9. Bidders are responsible for determining if their innovation has the required certifications. If your innovation requires a given certification in order to be commercialized, this certification must be obtained by the time you submit your proposal.

**Q16** I would like to know what is meant by Canadian content. Does it include materials and labour? If the materials or part of the materials a company uses to manufacture a product are not available in Canada, can the company still respond to a BCIP call for proposals? If so, does this aspect need to be documented?

**A16** In order to be granted a contract under the BCIP, bidders need to confirm Canadian content certification, available at <https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual/5/A/A3060C/1>.

The definition for Canadian content is available at <https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual/5/A/A3050T/2>.

For more information, see the *Supply Manual*, 3.6 Annex: Canadian Content Policy at (<https://buyandsell.gc.ca/policy-and-guidelines/supply-manual/annex/3/6>). For example, for an aggregate evaluation, no less than 80 percent of the total bid price must consist of Canadian goods.

Yes, please document this aspect at the page on Mandatory Criteria, under the Financial Proposal Cost Breakdown section.

**Q17** At Section 1.22 (Employment Created and Maintained) of the electronic submission form, does the FTE count include jobs created/maintained by the testing department, or is the count specific to the contractor?

**A17** The count is specific to the Contractor.

**Q18** Section SC 1.6 (IP Status and Ownership):

- 1) Can a company still meet the eligibility requirements for BCIP if it holds international IP and not Canadian specific?
- 2) How is eligibility affected if patents are pending?
- 3) In this section, there is a requirement to provide a brief description of the IP strategy and approach. Can you please provide clarification on what is meant by "Source of the IP".

**A18**

- 1) The Bidder must be the owner of the IP for the proposed innovation, or have a licence to the IP rights from a Canadian licensor for the proposed innovation and not be infringing on any IP rights. Your IP strategy for the proposed innovation must be appropriate for your respective sector or industry.
- 2) You can submit a proposal even if the patents are pending, but you still have to demonstrate that your IP strategy for the proposed innovation is appropriate for your respective sector or industry. For example, in some industries patents are uncommon or not appropriate and the bidder would be responsible for identifying why "trade secrets" or the lack of patents are appropriate for their innovation.
- 3) The source of the IP is requested to understand the ownership status. For example, is the IP owned by multiple partners or is it licensed from other parties?

**THERE ARE NO OTHER CHANGES TO THE SOLICITATION**