



**A1. DEPARTMENTAL REPRESENTATIVE**

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**Request for Supply Arrangement  
Proposal (RFSAP)  
Best Value (Point Rated)**

for

Performance of the Work described in  
Appendix "A" – Description of Services

<b>A2. TITLE</b> Seismic A & E Services - ASIA Group C		
<b>A3. SOLICITATION NUMBER</b> ARL-ASIAGRPC-SEISMIC-12052	<b>A4. PROJECT NUMBER</b> N/A	<b>A5. DATE</b> December 13, 2013
<b>A6. RFSAP DOCUMENTS</b> <ol style="list-style-type: none"> <li>1. Request for Supply Arrangement Proposal (RFSAP) title page</li> <li>2. Submission Requirements (Section "I")</li> <li>3. Technical Proposal (Section "II")</li> <li>4. Price Proposal (Section "III")</li> <li>5. Proposal Submission General Instructions (Section "IV")</li> <li>6. Draft Supply Arrangement Terms and Conditions</li> </ol> <p>In the event of discrepancies, inconsistencies or ambiguities of the wording of these documents, the document that appears first on the above list shall prevail.</p>		
<b>A7. PROPOSAL DELIVERY</b> <p>In order for a Proposal to be valid, it must be received no later than 1400 h on January 27, 2014 (Ottawa, Ontario time).</p> <p>Proponents must submit their electronic Proposals in no more than two (2) emails. The first <b>must</b> be labelled "<b>Technical Proposal</b>", the second <b>must</b> be labelled "<b>Price Proposal</b>". Note .rar files will not be accepted.</p> <p><b>Email file size must not exceed 3MB</b> <b>Subject Line:</b> Solicitation# ARL-ASIAGRPC-SEISMIC-12052</p> <p>Electronic Proposals must be sent <b>only</b> to the following email address: Email: <a href="mailto:aacr-contracts@international.gc.ca">aacr-contracts@international.gc.ca</a> <b>Please note:</b> Electronic Proposals must not be copied to any other address or individual. Failure to comply will result in the whole Proposal being declared non-compliant and rejected from further consideration.</p> <p>Requests for confirmation of receipt of Proposal should be sent to: Attention: Brianne Leach Email: <a href="mailto:brianne.leach@international.gc.ca">brianne.leach@international.gc.ca</a> Telephone: (613) 957-4060 <b>Please note: NO Proposals are to be sent directly to the individual above.</b></p>		
<b>A8. PROPOSAL CONTENT</b> All the information required in Section SR4 must appear on Section "III" - Price Proposal ONLY and in a separate attachment marked "Price Proposal". Failure to comply will result in the Proposal being declared non-compliant and rejected from further consideration.		
<b>A9. ENQUIRIES</b> All enquiries or issues concerning this RFSAP must be submitted in writing to the Departmental Representative no later than fourteen (14) calendar days prior to the Closing Date and time in order to allow sufficient time to provide a response.		
<b>A10. LANGUAGE</b> Proposals shall be submitted in English or French.		
<b>A11. ALL DOCUMENTS</b> The draft Supply Arrangement which the selected Proponents will be expected to execute is included with this RFSAP. Proponents are advised to review it in detail and identify any provisions which they feel are not clear to the Departmental Representative in accordance with A9 - Enquiries. Her Majesty reserves the right not to make any amendment(s) to the Supply Arrangement documents.		

## SECTION "I" – SUBMISSION REQUIREMENTS

**SR1 INTRODUCTION****SR1.1 Request For Supply Arrangement Proposals**

- a. Her Majesty the Queen in right of Canada ("Her Majesty"), represented by the Minister of Foreign Affairs (the "Minister"), is inviting Proponents, by issuance of this Request for Supply Arrangement Proposals (RFSAP), to establish a Supply Arrangement (SA) for the provision of Services described in the Description of Services - Appendix "A" in the attached Draft Supply Arrangement, hereinafter referred to as the "Work", on an "as and when requested" basis for two (2) years with the provision to extend the Supply Arrangement period for two (2) additional one-year periods. It is anticipated that Her Majesty will issue a Supply Arrangement for up to two (2) firms.
- b. Past business volume has been estimated at \$ 750,000.00 per year. This is not to be interpreted as a commitment on the part of Her Majesty for future business volume.

**SR1.2 Supply Arrangement (SA)**

A Supply Arrangement (SA) is not a Contract. It is an offer made by an Offeror/Proponent (a Supplier or a Provider) for the provision of certain Services at prearranged prices or a prearranged pricing basis, that is open for acceptance by Her Majesty during a specified period of time. A separate Contract is formed each time a Contract is made against the Supply Arrangement and an Individual Supply Contract for the provision of Services is issued. The conditions of any Individual Supply Contract awarded under the Supply Arrangement will be in accordance with these clauses.

**SR1.3 Supply Arrangement Process**

- a. The Supply Arrangement method of supply is essentially a two Stage procurement process.
- b. Stage I is the issuance of an RFSAP to Suppliers, and the issuance, following evaluation of the Proposals received in response to the RFSAP in accordance with the terms and conditions of the RFSAP, of one or more SAs to Qualified Supplier(s).
- c. Once the Qualified Supplier(s) has/have been established and an appropriate Supply Arrangement entered into with the Qualified Supplier(s), Stage II begins through the issuance of separate Individual Supply Contracts, on an as-and-when-requested basis for the required Services in accordance with the Supply Arrangement and Her Majesty's procurement policies. These Individual Supply Contracts form a contractual agreement between Her Majesty and the Qualified Supplier(s) for the Services offered.
- d. The Supply Arrangement will be available for use upon signature by Her Majesty and will be effective on the same date. A Supplier will be considered to have been added to the Qualified Suppliers list upon signature of the Supply Arrangement by Her Majesty. The issuance of a Supply Arrangement does not oblige Her Majesty to issue Individual Supply Contracts for any of the Services described in the SA or to spend any monies whatsoever.

## SECTION "II" – TECHNICAL PROPOSAL

## SR2 TECHNICAL PROPOSAL

Technical Proposals **must not** exceed thirty (30) single-sided pages of 8½ "x 11" or A4 paper, minimum type face 10 pts. All material shall be printed on 8½ "x 11" or A4 paper. Material exceeding the thirty (30) page maximum will **NOT** be considered. For the sake of clarity and comparative evaluation, Proponents should respond using the same subject headings and numbering structure in this document. To facilitate evaluation, Proponents should number the pages (bottom right-hand corner) of their Proposals. Any supporting documentation provided in support of the criteria listed below (including resumes etc.) must form part of the thirty (30) pages.

## MANDATORY REQUIREMENTS

**SR2.1** Proponents must demonstrate they have a minimum of five (5) years of recent experience in A&E consulting accomplishments based on a minimum of five (5) **Major Projects**. A **Major Project** is defined as a successfully **completed** Class "A" major office building, embassy, or other similar major construction and fit-up projects, with construction and fit-up costs equal to or above \$1.5 million CAD. Studies that pertain to **Major Projects** as defined above are acceptable, however, only the study must be completed not necessarily the Major Project. Recent experience is defined as within the last eight (8) years. Proponents must submit the name of the Project, the location of the Project, the start and completion dates of the Project, the dollar amount of the Project (in CAD), and a brief description of the corporate role in the Project;

**SR2.2** Proponents must demonstrate that the proposed Principal (assigned to any resulting Individual Supply Contract) has a minimum of ten (10) years of experience, within the past 15 years, in A&E consulting accomplishments based on a minimum of ten (10) **Major Projects**. A **Major Project** is defined as a successfully **completed** Class "A" major office building, embassy, or other similar major construction and fit-up projects, with construction and fit-up costs equal to or above \$1.5 million CAD. Studies that pertain to **Major Projects** as defined above are acceptable, however, only the study must be completed not necessarily the Major Project. The Principal must be licenced to practice in Canada; Proponents must submit the name of the Projects, the location of the Projects, the start and completion dates of the Projects, the dollar amount of the Projects (in CAD), and a brief description of the Principal's role in the Projects;

Should the proposed Senior Structural Engineer or Architect also be the proposed Principal (assigned to any resulting Individual Supply Contract), the Senior Structural Engineer or Architect must also meet the criteria for the role of Principal as further discussed in this RFSAP.

**SR2.3** Proponents must demonstrate that the proposed Structural, Electrical and Mechanical Engineers (assigned to any resulting Individual Supply Contract), have a minimum of three (3) years' of recent experience in A&E consulting accomplishments based on a minimum of three (3) **Major Projects each**. A **Major Project** is defined as a successfully **completed** Class "A" major office building, embassy, or other similar major construction and fit-up projects, with construction and fit-up costs equal to or above \$1.5 million CAD. Studies that pertain to **Major Projects** as defined above are acceptable, however, only the study must be completed not necessarily the Major Project. Recent experience is defined as within the last eight (8) years. Proponents must submit the name of their Projects, the location of the Projects, the start and completion dates of the Projects, the dollar amount of the Projects (in CAD), and a brief description of their role in the Projects;

**SR2.4** Proponents must demonstrate that the Proponent's team includes professional architects and engineers (Senior Structural Engineer, Geotechnical Engineer, Architect, Mechanical Engineer, Electrical Engineer, AND Site Engineer/Technician) are professionally licensed to work in Canada with expertise in Scope definition, Costing, Scheduling and Quality Control. Proponents must provide proof of the licences should such be requested by the Departmental Representative.

**SR2.5** Proponents must propose all personnel types listed below in SR3.2.

**SR3 POINT RATED CRITERIA (70 Points)**

Proponents are required to obtain, at minimum, a rating of “adequate” on the criteria set out in SR3.1 and SR3.2. Note that “adequate” ratings are defined below for each evaluation criterion. Proposals not meeting this requirement will not be given any further consideration.

**SR3.1 Corporate Experience (30 points)**

**Intent:**

To evaluate the Proponent’s recent experience on projects of similar scope to the Description of Services (Phases 1 through 4). Adequate experience consists of **five (5)** recent projects of similar scope or an equivalent combination of larger and smaller projects. Recent is defined as within the last eight (8) years.

To receive a score above adequate, Proponents should demonstrate project experience more closely related to the required Description of Services (e.g. International projects/experience). Also, Proponents should also demonstrate geotechnical and geophysical engineering experience is related to the projects presented in the Proponent’s proposal.

**Information to be submitted:**

The information to be provided here can consist of existing material (brochures, corporate profiles, reference letters, etc.). To facilitate evaluation, information on specific projects **MUST** include:

- a. title of project(s), location (city, country);
- b. brief description of project scope, cost (in CAD) and schedule;
- c. dates of participation in the project;
- d. corporate role in the project;
- e. in-house geotechnical engineering capability or the business affiliation to said capability, if applicable;

**Rating:**

Significantly exceeds the requirement 28-30	Exceeds the requirement 16-27	Adequate 15	Does not meet the requirement 0-14
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**SR3.2 Experience of Personnel (40 points)**

**Intent:**

To evaluate the recent experience of each proposed team member on projects of similar scope to the Description of Services. Recent is defined as within the last eight (8) years.

To receive a score above adequate, Proponents must demonstrate project experience more closely related to the required Description of Services (e.g. International projects/experience). **Adequate** experience consists of the following:

All Phases			
Personnel Type	Years of Experience	# of Recent Projects of Similar Scope	Adequate = Minimum Required Score per Personnel Type
Senior Structural Engineer - Licensed Professional Engineer	10	5	3
Intermediate Structural Engineer	5	3	3
Junior Structural Engineer	3	3	1
Structural Technical Support	1	1	1
Geotechnical Engineer – Licensed Professional Engineer	5	5	3
Seismologist	5	1	3
Architect – Licensed Professional Architect	3	3	2
Mechanical Engineer – Licensed Professional Engineer	3	3	1
Electrical Engineer – Licensed Professional Engineer	3	3	1
CAD Operator/Draftsman	2	1	1
Site Engineer/Technician	3	3	1

**Proponents must propose all Personnel Types listed above.**

Example: The Senior Structural Engineer must be a Canadian licensed professional engineer with a minimum of ten (10) years of experience as a Canadian licensed Structural Engineer and must have a minimum of five (5) projects of similar scope while acting in the capacity as a Senior Structural Engineer. If the proposed Senior Structural Engineer has ten (10) years of experience and only five (5) projects of similar scope while acting in the capacity as a Senior Structural Engineer, the Proponent would receive the adequate three (3) points. If the proposed Senior Structural Engineer has both experience and/or projects more closely related to the requirements identified in the Description of Services, then the proponent would receive a higher score. This Example similarly applies to all Personnel Types.

To achieve a score of adequate, the following Personnel Types **MUST EACH** achieve the Minimum Required Score per Personnel Type as indicated in the table above: Senior Structural Engineer,

Intermediate Structural Engineer, Geotechnical Engineer, Seismologist, Architect, Mechanical Engineer, and Electrical Engineer.

**Information to be submitted:**

The information to be provided here can consist of existing material (resumes, brochures, corporate profiles, reference letters, etc.). To facilitate evaluation, information on the individual **MUST** include:

- a. area(s) of expertise of individuals being proposed who would be involved with the project and the role for which they will be responsible;
- b. individuals' years of experience;
- c. individuals' years with the Proponent entity;
- d. responsibilities held, by the individuals being proposed, for projects they have completed;
- e. identify certification and licensing of personnel, as may be appropriate;
- f. location of project;
- g. dates of participation in the project; and
- h. Dollar value in CAD.

**Rating:**

Significantly exceeds the requirement	Exceeds the requirement	Adequate	Does not meet the requirement
36-40	21-35	20	0-19

## SECTION "III" – PRICE PROPOSAL

**SR4 PRICE PROPOSAL (30 points)**

All the information required in section SR4 must appear on Section "III" - Price Proposal ONLY and submitted in an electronic envelope marked "Price Proposal". Failure to comply will result in the overall Proposal being declared non-compliant and rejected from further consideration. Price Proposals will only be opened after the evaluation of the Technical Proposal is completed.

**SR4.1 Ceiling Per Diem Rates and Surcharge Percentage**

- 4.1.1** Proponents shall quote all-inclusive *per diem* Rates for each Personnel Type on the form attached as Section "III" – Price Proposal. The *per diems* must include, but not necessarily be limited to, all costs resulting from the performance of the Work as described in this RFSAP, all administration and overhead costs;
- 4.1.2** Proponents shall quote a maximum Surcharge Percentage not to exceed 15% to cover all handling costs associated with administering subcontracted works.
- 4.1.3** All payments shall be made according to the terms of payment set out in the Supply Arrangement;
- 4.1.4** Exchange rate fluctuation protection is not offered; and
- 4.1.5** Price Proposals not meeting above requirements will not be given any further consideration.

**SR4.2 Taxes & Duties**

- a.** Her Majesty will pay any resulting Value Added Tax (VAT), provided:
- i.** The VAT amount is applicable to the Work provided by the Proponent to Her Majesty under the Individual Supply Contract. Her Majesty will not be responsible for the payment of any VAT payable by the Consultant to any third party (including subcontractors);
  - ii.** Her Majesty is unable to procure an exemption from VAT in respect of the Work;
  - iii.** the Proponent agrees to render every reasonable assistance to Her Majesty in obtaining reimbursement of all VAT paid in respect of the Work from the appropriate Government Agency;
  - iv.** the VAT is shown separately on all of the Proponent's invoices and progress claims; and
  - v.** the Proponent agrees to remit to the appropriate Government Agency any amounts of VAT legally required to be remitted by the Proponent pursuant to applicable tax laws.

**SR4.3 Rating**

The Proponent's Price score will be determined by the sum of the *Total Weighted Average Per Diems* for all Personnel Types for the purposes provided in Section III – Price Proposal and the Proponent's proposed *Percentage Surcharge score*.

The Per Diem Score will be determined by first taking an average of all Proponents' *Total Weighted Average Per Diems*. Any Proponent's *Total Weighted Average Per Diems* less than 50% of the average of the *Total Weighted Average Per Diems* will score zero (0). Of the remaining Price Proposals, the lowest *Total Weighted Average Per Diems* will score twenty-five (25) points. *Total Weighted Average Per Diems* greater than 150% of the lowest remaining *Total Weighted Average Per Diems* will score zero (0) points. Other prices will be scored in arithmetic proportion as per the following formula:

$$\text{Per Diem Score} = 25 - [(\text{Per Diem} - \text{lowest Per Diem}) \times 25 / (\text{highest Per Diem} - \text{lowest Per Diem})]$$

The Surcharge score will be determined from the *Percentage Surcharge*. The lowest *Percentage Surcharge* will score five (5) points. The highest *Percentage Surcharge* percentage will score zero (0) points. Other *Percentage Surcharges* will be scored in arithmetic proportion as per the following formula:

$$\text{Surcharge Score} = 5 - [(\text{Surcharge} - \text{lowest Surcharge}) \times 5 / (\text{highest Surcharge} - \text{lowest Surcharge})]$$



The Proponent's Price Proposal Score will be the sum of the Per Diem Score and the Surcharge Score as shown in the following example:

Proponent	Total Weighted Per Diem	Per Diem Score	% Surcharge	Surcharge Score	Final Score
ABC Corp	\$ 986.00	17.2	13	1.0	18.2
XZY Inc.	1205.00	9.8	11	2.0	11.8
Amalgam Ltd	1297.00	6.8	10	2.5	9.3
PosiStruct	1500.00	0.0	15	0.0	0.0
Allied Tech	1056.00	14.8	10	2.5	17.3
Seismo Engineering	751.00	25.0	9	3.0	28.0
No Go Not LLC	450.00	0.0	5	5.0	5.0

**Average Per Diem \$ 1,035.00**

**50% Average Per Diem 517.50**

SECTION “IIP” - PRICE PROPOSAL

Name of Organization: \_\_\_\_\_

Address: \_\_\_\_\_  
 \_\_\_\_\_

Contact Person: \_\_\_\_\_

Phone number: (\_\_\_\_) \_\_\_\_ - \_\_\_\_ x \_\_\_\_ Fax number: (\_\_\_\_) \_\_\_\_ - \_\_\_\_ x \_\_\_\_

Email: \_\_\_\_\_@\_\_\_\_\_

Definition of a Day:  
 A day is defined as 8 hours exclusive of meal breaks.

Price Proposal (Ceiling Per Diem Rates, GST/HST Excluded) Ceiling *Per Diem* Rates must be quoted in CAD. VAT is not to be included in the pricing below.

Phases 2-4 Only							
Personnel Type	Supply Arrangement Initial Two (2) Year Term	Option Year 1	Option Year 2	Four (4) Year Total	Average	Weighting for Evaluation	Weighted Average
Senior Structural Engineer – Licensed Professional Engineer						.10	
Intermediate Structural Engineer						.20	
Junior Structural Engineer						.10	
Structural Technical Support						.10	
Geotechnical Engineer						.10	
Seismologist						.10	
Architect						.10	
Mechanical Engineer						.05	
Electrical Engineer						.05	

CAD Operator/Draftsman						.05	
Site Engineer/Technician						.05	
<b>TOTAL</b>							

Proposed Surcharge Percentage

\_\_\_\_\_ %  
 (state amount in words)

\_\_\_\_\_  
*Signature*

\_\_\_\_\_  
*Date*

\_\_\_\_\_  
*Print Name and Capacity*

## SECTION "IV" –PROPOSAL SUBMISSION GENERAL INSTRUCTIONS

**G11 RESPONSIVENESS**

For a Proposal to be considered eligible, it must comply with all the requirements of this RFSAP identified as mandatory. Mandatory criteria are also expressed by using imperative verbs such as "shall", "must" and "will".

**G12 ENQUIRIES – PROPOSAL SUBMISSION STAGE**

All enquiries or issues concerning this RFSAP must be submitted in writing to the Departmental Representative as early as possible within the submission period. Enquiries and issues must be received within the timeframe described in A9 to allow sufficient time to provide a response. Enquiries received after that time will not be answered.

To ensure consistency and quality of information provided to Proponents, the Departmental Representative will give notice, in the same manner as this RFSAP, of any additional information in response to significant enquiries received without revealing the sources of the enquiries.

All enquiries and other communications with Government of Canada officials throughout the submission period shall be in writing and directed ONLY to the Departmental Representative named herein. Non-compliance with this condition during the submission period will (for that reason alone) result in the disqualification of your Proposal.

**G13 PROPONENT'S SUGGESTED IMPROVEMENTS DURING SOLICITATION PERIOD**

Should any Proponent consider that the Specifications or Description of Services contained in this RFSAP can be improved technically or technologically, the Proponent is invited to make suggestions, in writing, to the Departmental Representative named herein. The Proponent must clearly outline the suggested improvements as well as the reason for the suggestion. Suggestions which do not restrict the level of competition nor favour a particular Proponent will be given consideration provided they are received by the Departmental Representative within the timeframe described in A9 to allow sufficient time to provide a response. Her Majesty reserves the right to accept or reject any or all suggestions. Should Her Majesty accept a suggestion, the changes will be integrated by way of addendum.

**G14 PROPOSAL PREPARATION COST**

The costs, including travel incurred by the Proponent in the preparation of its Proposal and/or the negotiation (if applicable) of any resulting Individual Supply Contract will be the sole responsibility of the Proponent and will not be reimbursed by Her Majesty.

**G15 PROPOSAL DELIVERY**

Proposals and/or Amendments thereto, will only be accepted if they are received at the address indicated in A7, on or before the Closing Date and Time specified in A7.

Responsibility for Proposal delivery: The Proponent has sole responsibility for the timely receipt of a Proposal by Her Majesty and cannot transfer this responsibility to the Government of Canada. Her Majesty will not assume responsibility for Proposals that are directed to a location other than the one stipulated in A7. Late Proposals: Late Proposals will remain unopened and returned.

**G16 VALIDITY OF PROPOSAL**

Any Proposal must remain open for acceptance for a period of not less than ninety (90) calendar days after the Closing Date.

**G17 RIGHTS OF HER MAJESTY**

Her Majesty reserves the right:

- a. during the evaluation to submit questions to or conduct interviews with Proponents, at Proponent's cost, upon

forty eight (48) hours' notice, to seek clarification or to verify any or all information provided by the Proponent with respect to this RFSAP;

- b. to reject all Proposals received in response to this RFSAP if it/they fail to meet the objectives of the requirement within the boundaries determined by Her Majesty's different stakeholders;
- c. to accept any Proposal in whole or in part without prior negotiation;
- d. to cancel and/or re-issue this RFSAP at any time;
- e. to issue one or more Supply Arrangements, if applicable;
- f. to retain all Proposals submitted in response to this RFSAP;
- g. not to accept any deviations from the stated terms and conditions;
- h. to incorporate all, or any portion of the Description of Services, Request for Supply Arrangement Proposal and the successful Proposal in any resulting Individual Supply Contract; and
- i. not to issue any Supply Arrangements at all.

**G18 INCAPACITY TO CONTRACT WITH GOVERNMENT**

Her Majesty may reject a Proposal where the Proponent, including the Proponent's officers, agents and employees, has been convicted of an offence under the following provisions of the *Criminal Code*:

- a. Section 121, Frauds upon the Government;
- b. Section 124, Selling or Purchasing Office; or
- c. Section 418, Selling Defective Stores to Her Majesty. (Subsection 750 (3) of the *Criminal Code* prohibits anyone who has been so convicted from holding public office, contracting with the government or benefiting from a government contract.)

Where Her Majesty intends to reject a Proposal pursuant to a provision of G18, the Departmental Representative will so inform the Proponent and provide the Proponent ten (10) calendar days within which to make representations, prior to making a final decision on the Proposal rejection.

**G19 INCURRING OF COST**

No costs incurred before receipt of a signed Individual Supply Contract or specified written authorization from the Departmental Representative can be charged to any resulting Individual Supply Contract. In addition, the "Contractor" is not to perform Work in excess of or outside the scope of any resulting Individual Supply Contract based on verbal or written requests or instructions from any government personnel other than the Departmental Representative. **The Proponent's attention is drawn to the fact that the Departmental Representative is the only authority which can commit Her Majesty to the expenditure of the funds for this requirement.**

**G110 PROPONENTS NOT TO PROMOTE THEIR INTEREST IN THE PROJECT**

Proponents must not make any public comment, respond to questions in a public forum or carry out any activities to publicly promote or advertise their interest in this Project.

**G111 PROPERTY OF HER MAJESTY**

All correspondence, documents and information provided to the Minister by any Proponent in connection with this RFSAP will become the property of Her Majesty and may be released pursuant to the Canadian *Federal Access to Information Act* and the *Privacy Act*.

**G112 RIGHTS OF UNSUCCESSFUL PROPONENTS**

Proponents are reminded that all materials submitted by them in either paper or electronic form, including architectural and engineering design drawings, specifications, photographs, etc. shall, upon opening of the envelope by Canadian officials at the local embassy or in Ottawa, become

the property of Her Majesty. In consequence, they will not be returned to the unsuccessful Proponents of this RFSAP competition. The keeping of such information by Canada's Department of Foreign Affairs, Trade and Development is necessary to ensure that, in the event of a future internal audit of the tender process, or in the event of a challenge by one of the unsuccessful bidders to this RFSAP process, all the documents submitted by competing Proponents are available and not tampered with. Nevertheless, copyright in those materials will of course remain with the copyright owners of the materials submitted; Canada's Department of Foreign Affairs, Trade and Development assures Proponents that it will at no time use those materials for any commercial purposes without the written consent of the copyright holders.

**GI13 PRICE SUPPORT**

In the event that the Proponent's Proposal is the sole responsive Proposal received, the Proponent must provide, on the Minister's request, one or more of the following price support documents, if applicable:

- a. a current published price list indicating the percentage discount available to the Minister;
- b. copies of paid invoices for like services performed for other customers or for like items (same quantity and quality) sold to other customers;
- c. a price breakdown showing the cost of direct labour, direct materials, purchased items, engineering and plant overheads, general and administrative overhead, transportation, etc., profit;
- d. price or rate certification; and
- e. any other supporting documentation as requested by the Minister.

**GI14 VENDOR PERFORMANCE**

**GI14.1** Her Majesty may reject a Proposal where any of the following circumstances is present:

- a. the Proponent, or any employee or subcontractor included as part of the Proposal, has been convicted under section 121 ("Frauds on the government" & "Contractor subscribing to election fund"), 124 ("Selling or purchasing office"), or 418 ("Selling defective stores to Her Majesty") of the *Criminal Code*; or
- b. the Proponent is subject to a Vendor Performance Corrective Measure, under the Vendor Performance Policy, which renders the Proponent ineligible to submit a Proposal on the Work;
- c. an employee or subcontractor included as part of the proposal, is subject to a Vendor Performance Corrective Measure, under the Vendor Performance Policy, which would render that employee or subcontractor ineligible to submit a Proposal on the Work, or the portion of the Work the employee or subcontractor is to perform;
- d. with respect to current or prior transactions with Her Majesty:

- i. the Proponent is bankrupt or where, for whatever reason, its activities are rendered inoperable for an extended period;
- ii. evidence, satisfactory to Her Majesty, of fraud, bribery, fraudulent misrepresentation or failure to comply with any law protecting individuals against any manner of discrimination, has been received with respect to the Proponent, any of its employees or any subcontractor included as part of its Proposal;
- iii. Her Majesty has exercised its contractual remedies of suspension or termination for default with respect to a Contract with the Proponent, any of its employees or any subcontractor included as part of its Proposal; or
- iv. Her Majesty determines that the Proponent's performance on other contracts, including the efficiency and workmanship as well as the extent to which the Proponent executed the work in accordance with contractual terms and conditions, is sufficiently poor to jeopardize the successful completion of the requirement being Proposed on.

**GI14.2** Where Her Majesty intends to reject a Proposal pursuant to a provision of paragraph 1 of 14.1, other than 14.1(b), the Supply Arrangement Authority will so inform the Proponent and provide the Proponent ten (10) calendar days within which to make representations, prior to making a final decision on the Proposal rejection.

**GI15 SUPPLY ARRANGEMENT PARTICULARS**

**GI15.1** The Proponent acknowledges that a Supply Arrangement is not a Contract. It is an offer open to acceptance by Foreign Affairs, Trade and Development Canada.

**GI15.2** The Proponent offers to provide and deliver to the Minister, the Services listed at the price(s) or on the pricing basis set out, as and when the Supply Arrangement Authority may request such Services, in accordance with the following provisions.

**GI15.3** It is understood and agreed that:

- a. An Individual Supply Contract shall form a Contract only for those Services which have been called-up, provided always that such Individual Supply Contract is made in accordance with the provisions of the Supply Arrangement;
- b. the issue and distribution of the authorization to use this Supply Arrangement does not oblige Her Majesty to authorize or order all or any of the Services described in the Supply Arrangement;
- c. Her Majesty's liability shall be limited to that which arises from Individual Supply Contracts against the Supply Arrangement, made within the period specified; and
- d. Her Majesty reserves the right to procure the specified services by means of Contracts, Supply Arrangement, or by other contracting methods.