

**RETURN BIDS TO:**  
**RETOURNER LES SOUMISSIONS À:**  
**Bid Receiving Public Works and Government  
Services Canada/Réception des soumissions**  
**Travaux publics et Services gouvernementaux**  
**Canada**  
**Room 1650, 635 8th Ave. S.W.**  
**Calgary**  
**Alberta**  
**T2P 3M3**

**REQUEST FOR PROPOSAL**  
**DEMANDE DE PROPOSITION**

**Proposal To: Public Works and Government  
Services Canada**

We hereby offer to sell to Her Majesty the Queen in right of Canada, in accordance with the terms and conditions set out herein, referred to herein or attached hereto, the goods, services, and construction listed herein and on any attached sheets at the price(s) set out therefor.

**Proposition aux: Travaux Publics et Services  
Gouvernementaux Canada**

Nous offrons par la présente de vendre à Sa Majesté la Reine du chef du Canada, aux conditions énoncées ou incluses par référence dans la présente et aux annexes ci-jointes, les biens, services et construction énumérés ici sur toute feuille ci-annexée, au(x) prix indiqué(s).

**Comments - Commentaires**

<b>Title - Sujet</b> Articulating Wheel Loader	
<b>Solicitation No. - N° de l'invitation</b> 5P427-130004/A	<b>Date</b> 2014-01-23
<b>Client Reference No. - N° de référence du client</b> PC	
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$CAL-114-6191	
<b>File No. - N° de dossier</b> CAL-3-36122 (114)	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2014-03-05</b>	<b>Time Zone</b> <b>Fuseau horaire</b> Mountain Standard Time MST
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Clarke, Deb	<b>Buyer Id - Id de l'acheteur</b> cal132
<b>Telephone No. - N° de téléphone</b> (403) 292-4526 ( )	<b>FAX No. - N° de FAX</b> (403) 292-5786
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b> PARKS CANADA Waterton Lakes National Park Waterton Alberta T0K2M0 Canada	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

**Vendor/Firm Name and Address**

**Raison sociale et adresse du**

**fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**

Public Works and Government Services Canada/Travaux  
publics et Services gouvernementaux Canada  
Room 1650, 635 8th Ave. S.W.  
Calgary  
Alberta  
T2P 3M3

<b>Delivery Required - Livraison exigée</b> See Herein	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

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## PART 1 - GENERAL INFORMATION

### 1. Security Requirement

There is no security requirement associated with this bid solicitation.

### 2. Requirement

The requirement is detailed under Article 2 of the resulting contract clauses.

### 3. Debriefings

Bidders may request a debriefing on the results of the bid solicitation process. Bidders should make the request to the Contracting Authority within 15 working days of receipt of the results of the bid solicitation process. The debriefing may be in writing, by telephone or in person.

## PART 2 - BIDDER INSTRUCTIONS

### 1. Standard Instructions, Clauses and Conditions

All instructions, clauses and conditions identified in the bid solicitation by number, date and title are set out in the *Standard Acquisition Clauses and Conditions Manual* (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

Bidders who submit a bid agree to be bound by the instructions, clauses and conditions of the bid solicitation and accept the clauses and conditions of the resulting contract.

The 2003 (2013-06-01) Standard Instructions - Goods or Services - Competitive Requirements, are incorporated by reference into and form part of the bid solicitation.

#### 1.1 SACC Manual Clauses

B1000T (2007-11-30) Condition of Material

### 2. Submission of Bids

Bids must be submitted only to Public Works and Government Services Canada (PWGSC) Bid Receiving Unit by the date, time and place indicated on page 1 of the bid solicitation.

### 3. Enquiries - Bid Solicitation

All enquiries must be submitted in writing to the Contracting Authority no later than seven (7) calendar days before the bid closing date. Enquiries received after that time may not be answered.

Bidders should reference as accurately as possible the numbered item of the bid solicitation to which the enquiry relates. Care should be taken by bidders to explain each question in sufficient detail in order to enable Canada to provide an accurate answer. Technical enquiries that are of a proprietary nature must be clearly marked "proprietary" at each relevant item. Items identified as "proprietary" will be treated as such except where Canada determines that the enquiry is not of a proprietary nature. Canada may edit the questions or may request that the Bidder do so, so that the proprietary nature of the question is

eliminated, and the enquiry can be answered with copies to all bidders. Enquiries not submitted in a form that can be distributed to all bidders may not be answered by Canada.

#### **4. Applicable Laws**

Any resulting contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in Alberta.

Bidders may, at their discretion, substitute the applicable laws of a Canadian province or territory of their choice without affecting the validity of their bid, by deleting the name of the Canadian province or territory specified and inserting the name of the Canadian province or territory of their choice. If no change is made, it acknowledges that the applicable laws specified are acceptable to the bidders.

### **PART 3 - BID PREPARATION INSTRUCTIONS**

#### **1. Bid Preparation Instructions**

Canada requests that bidders provide their bid in separately bound sections as follows:

Section I:      Technical Bid ( one hard copy)  
Section II:     Financial Bid ( one hard copy)  
Section III:    Certifications ( one hard copy)

Prices must appear in the financial bid only. No prices must be indicated in any other section of the bid.

Canada requests that bidders follow the format instructions described below in the preparation of their bid:

- (a) use 8.5 x 11 inch (216 mm x 279 mm) paper;
- (b) use a numbering system that corresponds to the bid solicitation.

In April 2006, Canada issued a policy directing federal departments and agencies to take the necessary steps to incorporate environmental considerations into the procurement process [Policy on Green Procurement](http://www.tpsgc-pwgsc.gc.ca/ecologisation-greening/achats-procurement/politique-policy-eng.html) (<http://www.tpsgc-pwgsc.gc.ca/ecologisation-greening/achats-procurement/politique-policy-eng.html>). To assist Canada in reaching its objectives, bidders should:

- 1) use 8.5 x 11 inch (216 mm x 279 mm) paper containing fibre certified as originating from a sustainably-managed forest and containing minimum 30% recycled content; and
- 2) use an environmentally-preferable format including black and white printing instead of colour printing, printing double sided/duplex, using staples or clips instead of cerlox, duotangs or binders.

#### **Section I: Technical**

In their technical bid, bidders should explain and demonstrate how they propose to meet the requirements and how they will carry out the Work.

## **1.1 Document Required for Bid Evaluation Purposes**

Bidders must provide the following documents with their bid:

1) Detail technical specification, brochures with proposal to demonstrate compliance with the specification of Annex "A" - Requirement.

### **Section II: Financial Bid**

Bidders must submit their financial bid in accordance with the Basis of Payment. The total amount of Applicable Taxes must be shown separately.

#### **1.1 Exchange Rate Fluctuation**

C3011T (2010-01-11) Exchange Rate Fluctuation

#### **1.2 Price - Items**

Bidders must submit firm prices for all items listed in Annex "A".

### **Section III: Certifications**

Bidders must submit the certifications required under Part 5.

## **PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION**

### **1. Evaluation Procedures**

- (a) Bids will be assessed in accordance with the entire requirement of the bid solicitation including the technical and financial evaluation criteria.
- (b) An evaluation team composed of representatives of Canada will evaluate the bids.

#### **1.1 Technical Evaluation**

##### **1.1.1 Mandatory Technical Criteria**

Bidder must meet the minimal technical specification identified under Annex "A" - Requirement.

## 1.2 Financial Evaluation

The total aggregate bid price will be determined by the sum of all line items as identified in Annex "B" - Basis of Payment.

*SACC Manual Clause A0222T (2013-04-25), Evaluation of Price*

## 2. Basis of Selection - Mandatory Technical Criteria

A bid must comply with the requirements of the bid solicitation and meet all mandatory technical evaluation criteria to be declared responsive. The responsive bid with the lowest evaluated price will be recommended for award of a contract.

## PART 5 - CERTIFICATIONS

Bidders must provide the required certifications and documentation to be awarded a contract.

The certifications provided by bidders to Canada are subject to verification by Canada at all times. Canada will declare a bid non-responsive, or will declare a contractor in default, if any certification made by the Bidder is found to be untrue whether during the bid evaluation period or during the contract period.

The Contracting Authority will have the right to ask for additional information to verify the Bidder's certifications. Failure to comply with this request will also render the bid non-responsive or will constitute a default under the Contract.

### 1. Mandatory Certifications Required Precedent to Contract Award

#### 1.1 Code of Conduct and Certifications - Related documentation

By submitting a bid, the Bidder certifies that the Bidder and its affiliates are in compliance with the provisions as stated in Section 01 Code of Conduct and Certifications - Bid of Standard Instructions 2003. The related documentation therein required will assist Canada in confirming that the certifications are true.

#### 1.2 Federal Contractors Program for Employment Equity - Bid Certification

By submitting a bid, the Bidder certifies that the Bidder, and any of the Bidder's members if the Bidder is a Joint Venture, is not named on the Federal Contractors Program (FCP) for employment equity "[FCP Limited Eligibility to Bid](http://www.labour.gc.ca/eng/standards_equity/eq/emp/fcp/list/inelig.shtml)" list ([http://www.labour.gc.ca/eng/standards\\_equity/eq/emp/fcp/list/inelig.shtml](http://www.labour.gc.ca/eng/standards_equity/eq/emp/fcp/list/inelig.shtml)) available from Human Resources and Skills Development Canada (HRSDC) - Labour's website.

Canada will have the right to declare a bid non-responsive if the Bidder, or any member of the Bidder if the Bidder is a Joint Venture, appears on the "[FCP Limited Eligibility to Bid](http://www.labour.gc.ca/eng/standards_equity/eq/emp/fcp/list/inelig.shtml)" list at the time of contract award.

## PART 6 - RESULTING CONTRACT CLAUSES

### 1. Security Requirement

There is no security requirement applicable to this Contract.

### 2. Requirement

The Contractor must provide the items detailed under the "Requirement" at Annex "A".

### 3. Standard Clauses and Conditions

All clauses and conditions identified in the Contract by number, date and title are set out in the *Standard Acquisition Clauses and Conditions Manual* (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

#### 3.1 General Conditions

2010A (2013-04-25), General Conditions - Goods (Medium Complexity), apply to and form part of the Contract.

### 4. Term of Contract

#### 4.1 Delivery Date

All the deliverables must be received on or before March 31, 2014.

### 5. Authorities

#### 5.1 Contracting Authority

The Contracting Authority for the Contract is:

Deb Clarke, Supply Specialist  
Public Works and Government Services Canada  
Acquisitions, Western Region  
Suite 1650, 635 - 8 Avenue SW  
CALGARY, AB T2P 3M3  
Telephone: 403-292-4526  
Facsimile: 403-292-5786  
E-mail address: deb.clarke@pwgsc-tpsgc.gc.ca

The Contracting Authority is responsible for the management of the Contract and any changes to the Contract must be authorized in writing by the Contracting Authority. The Contractor must not perform work in excess of or outside the scope of the Contract based on verbal or written requests or instructions from anybody other than the Contracting Authority.

## 5.2 Project Authority

The Project Authority for the Contract is:

**\*\*\*To be determined at contract award.\*\*\***

The Project Authority is the representative of the department or agency for whom the Work is being carried out under the Contract and is responsible for all matters concerning the technical content of the Work under the Contract. Technical matters may be discussed with the Project Authority, however the Project Authority has no authority to authorize changes to the scope of the Work. Changes to the scope of the Work can only be made through a contract amendment issued by the Contracting Authority.

## 5.3 Contractor's Representative

Name: \_\_\_\_\_

**(to be completed by Bidder)**

Title: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

Telephone: \_\_\_\_\_ - \_\_\_\_\_

Facsimile: \_\_\_\_\_ - \_\_\_\_\_

E-mail address: \_\_\_\_\_

## 6. Payment

### 6.1 Basis of Payment - Firm Price

In consideration of the Contractor satisfactorily completing all of its obligations under the Contract, the Contractor will be paid a firm price, as specified in Annex "B" for a cost of \$ TBD. Customs duties are included and Applicable Taxes are extra.

Canada will not pay the Contractor for any design changes, modifications or interpretations of the Work, unless they have been approved, in writing, by the Contracting Authority before their incorporation into the Work.

### 6.2 Single Payment

*SACC Manual* clause H1000C (2008-05-12) Single Payment

### 6.3 SACC Manual Clauses

C2000C (2007-11-30) Taxes - Foreign-based Contractor

C2605C (2008-05-12), Canadian Customs Duties and Sales Tax - Foreign-based Contractor



## 7. Invoicing Instructions

**7.1** The Contractor must submit invoices in accordance with the section entitled "Invoice Submission" of the general conditions. Invoices cannot be submitted until all work identified in the invoice is completed.

**7.2** Invoices must be distributed as follows:

- (a) The original and one (1) copy must be forwarded to the address shown on page 1 of the Contract for certification and payment.

## 8. Certifications

### 8.1 Compliance

Compliance with the certifications and related documentation provided by the Contractor in its bid is a condition of the Contract and subject to verification by Canada during the term of the Contract. If the Contractor does not comply with any certification, provide the related documentation or if it is determined that any certification made by the Contractor in its bid is untrue, whether made knowingly or unknowingly, Canada has the right, pursuant to the default provision of the Contract, to terminate the Contract for default.

## 9. Applicable Laws

The Contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in Alberta.

## 10. Priority of Documents

If there is a discrepancy between the wording of any documents that appear on the list, the wording of the document that first appears on the list has priority over the wording of any document that subsequently appears on the list.

- (a) the Articles of Agreement;
- (b) the general conditions 2010A (2013-04-25) General Conditions - Goods (Medium Complexity);
- (c) Annex A, Requirement;
- (d) Annex B, Basis of Payment;
- (e) the Contractor's bid dated \_\_\_\_\_.

## 11. SACC Manual Clauses

A9068C (2010-01-11) Government Site Regulations  
 B1501C (2006-06-16) Electrical Equipment  
 B7500C (2006-06-16) Excess Goods  
 G1005C (2008-05-12) Insurance

**ANNEX "A"****REQUIREMENT**

For the supply and delivery of one (1) new Articulating Wheel Loader to Waterton Lakes National Park, Waterton, Alberta as detailed herein.

**Minimum Mandatory Technical Specifications:**

<b>Item</b>	<b>Description</b>	<b>Meets</b>	<b>Does Not Meet</b>	<b>Supporting Information (Bidder to indicate cross-reference)</b>
<b>1</b>	<b>Operating Performance and general specifications</b>			
1.1	Must have a minimum full turn tip load rating of at least 18,000 lbs @ 40 degree articulation angle.			
1.2	Must have a minimum operating weight of at least 30,000 lbs and maximum operating weight of no more than 33,000 lbs.			
1.3	Overall machine height must not to exceed 11' 9".			
1.4	Cab must be ROPS compliant.			
1.5	Cab must be pressurized and have filtered air circulation.			
1.6	Cab must have heat and air conditioning.			
1.7	Must have retractable seat belt.			
1.8	Must have removable floor mat.			
1.9	Must have opening side windows.			
1.10	Must have adjustable suspension seat for operator comfort.			
1.11	Hydraulic function joystick must be mounted to the adjustable seat.			
1.12	Equipped with a cold weather starting package which must include a 110-volt engine block heater and thermal starting aid (glow plugs).			
1.13	Must have extended life antifreeze which protects to -50 degrees Celcius.			
1.14	Must be capable of accepting add on counter weights to increase tipping load capacities as required.			
1.15	Must have external heated mirrors.			
1.16	Must have internal rear view mirrors.			
1.17	Must have front and rear windshield wipers. Front wipers to have two speeds and intermittent capability.			
1.18	Must have front and rear windshield washer fluid spray function.			
1.19	Must have a cup holder in the cab.			
1.20	Must have a hydraulic actuated work tool quick attach system which is operable from the cab of the loader.			
1.21	Must be equipped with removable roading fenders.			

Item	Description	Meets	Does Not Meet	Supporting Information (Bidder to indicate cross-reference)
1.22	Must have rear recovery hitch.			
1.23	Must have lockable tool box.			
1.24	Must have lockable service compartments for vandalism protection.			
1.25	Must be equipped with crank case guard.			
1.26	Must be equipped with powertrain guard.			
<b>2</b>	<b>Engine and Powertrain</b>			
2.1	Must have a minimum net horsepower rating at the flywheel of at least 150 hp at 1800 RPM.			
2.2	Engine must be designed and built by the manufacturer and run on diesel fuel.			
2.3	Must have dual element dry-type air cleaner with service indicator.			
2.4	Air intake system must include a pre-cleaner.			
2.5	Must have an electronically controlled, hydrostatic transmission.			
2.6	Must produce a net torque of not less than 550 lbs feet.			
2.7	Must have four speed ranges in forward and reverse.			
2.8	Must have a creeper control for setting and adjusting machine ground speed when using sweeper broom and snow blower attachments.			
2.9	Must have a differential lock in front axle.			
2.10	Must have an oscillating rear axle with limited slip differential.			
<b>3</b>	<b>Electrical</b>			
3.1	Must be a 24-volt system with two (2) 950 CCA (minimum) batteries.			
3.2	Must have two (2) 12-volt power supplies in the cab for 2-way radio installation and auxiliary device power.			
3.3	Must be equipped with a minimum 100 amp heavy-duty alternator.			
3.4	Must be equipped with an overhead beacon light with on/off switch in the cab.			
3.5	Must have remote jump start boosting posts.			
3.6	Must have front and rear roading lights.			
3.7	Must have LED rear stop tail and turn lights.			
3.8	Must have front and rear directional signal lights.			
3.9	Must have auxiliary front and rear halogen work lights.			
3.10	Must have a battery disconnect switch.			
3.11	Must have a digital hour meter.			
3.12	Gauges must include engine coolant temperature, fuel			

Item	Description	Meets	Does Not Meet	Supporting Information (Bidder to indicate cross-reference)
	level, hydraulic oil temperature, speedometer and tachometer.			
3.13	Must have a factory-installed rear view camera with display monitor in the cab.			
3.14	Must have rear window electric defrost.			
3.15	Must have interior dome light.			
3.16	Must have AM/FM radio with auxiliary device port.			
<b>4</b>	<b>Hydraulics</b>			
4.1	Must be equipped with a load sensing, variable flow system which senses work demand and adjusts flow and pressure to match.			
4.2	Must have programmable in-cab kick-outs for tilt, lower and lift functions.			
4.3	Must be equipped with auxiliary hydraulics (3rd and 4th function) to allow the use of hydraulically actuated work tools and attachments. Hydraulic functions must be operable from the cab.			
4.4	Must have automatic bucket/fork positioning which is adjustable in the cab.			
4.5	Must be equipped with a ride control system to provide a smoother ride and improved material retention.			
4.6	Must have a hydraulic cycle time of not more than 10 seconds at 1800 RPM. Cycle time to be calculated as the time it takes to raise bucket from ground level to maximum lift, dump bucket and return to ground level.			
4.7	Implement pump must have a maximum flow of at least 50 gallons/minute.			
4.8	3rd function hydraulics must have a maximum flow of at least 50 gallons/minute.			
4.9	4th function hydraulics must have a maximum flow of at least 20 gallons/minute.			
<b>5</b>	<b>Attachments</b>			
5.1	Contractor must supply one general purpose bucket with a 3 cubic yard rated capacity (2.7 cubic yard struck capacity). This bucket must be the same width as the overall machine width and must have a replaceable, smooth, bolt on cutting edge.			
5.2	Contractor must supply one light material snow bucket with a 5.5 cubic yard rate capacity (5.2 cubic yard struck capacity). This bucket must be 8 inches wider than the overall machine width and must have replaceable, smooth, bolt on cutting edges.			
5.3	Contractor must supply one (1) adjustable width pallet fork which has a carriage width of not less than 5' and not more than 5'6" with a minimum fork spacing of not more			

Item	Description	Meets	Does Not Meet	Supporting Information (Bidder to indicate cross-reference)
	than 12' and a maximum fork spacing of not less than 5'. Fork tine length must be 4'.			
5.4	Contractor must supply one (1) adjustable length material handling arm with four (4) lift lengths ranging from not less than 11' to not more than 18'.			
5.5	Contractor must supply two (2), bare quick attach tool plates which will be welded to existing snow blower and rotary broom attachments.			
5.6	All attachment must be easily interchangeable with the hydraulic actuated work tool quick attach system which is operable from the cab of the loader.			
5.7	Must come with an Operator manual, Parts manual and Service manual in English.			
<b>6</b>	<b>Warranty</b>			
6.1	Contractor must provide a minimum five (5) year, 7500 hr manufacturer's warranty on powertrain and hydraulic systems.			
6.2	Must be delivered FOB Destination to Waterton Lakes National Park, Waterton, Alberta. Delivery must be on or before March 31, 2014.			

**ANNEX "B"****BASIS OF PAYMENT**

GST is to be excluded from the prices quoted herein.

GST (if applicable) is to be added to the invoice as a separate item.

<b>Item</b>	<b>Product</b>	<b>Quantity</b>	<b>Price</b>	<b>Total Price</b>
1.	For the supply of one (1) new Articulating Wheel Loader as specified in Annex "A" - Requirement. Model Number: _____	1		\$_____/Lot
2.	Attachments specified in Annex "A" for the Articulating Wheel Loader:			
a)	General Purpose Bucket Model Number: _____	1	\$_____	
b)	Light Material Snow Bucket Model Number: _____	1	\$_____	
c)	Pallet Fork Model Number: _____	1	\$_____	
d)	Material Handling Arm Model Number: _____	1	\$_____	
e)	Quick Attach Plates	2	\$_____	
	<b>Total Lot Price (Attachments)</b>			\$_____/Lot
3.	All inclusive freight/delivery charge FOB Destination: Waterton Lakes National Park, Waterton, Alberta T0K 2M0.			\$_____/Lot
	<b>Overall Total Lot Price</b>			\$_____