

RETURN BIDS TO:
RETOURNER LES SOUMISSIONS À:
Public Works and Government Services / Travaux
publics et services gouvernementaux
Kingston Procurement
Des Acquisitions Kingston
86 Clarence Street, 2nd floor
Kingston
Ontario
K7L 1X3
Bid Fax: (613) 545-8067

SOLICITATION AMENDMENT MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution
Public Works and Government Services / Travaux
publics et services gouvernementaux
Kingston Procurement
Des Acquisitions Kingston
86 Clarence Street, 2nd floor
Kingston
Ontario
K7L 1X3

Title - Sujet Water Jet Cutting Machine	
Solicitation No. - N° de l'invitation 23584-140369/A	Amendment No. - N° modif. 005
Client Reference No. - N° de référence du client 23584-14-0369	Date 2014-02-11
GETS Reference No. - N° de référence de SEAG PW-\$KIN-655-6271	
File No. - N° de dossier KIN-3-40146 (655)	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2014-02-18	Time Zone Fuseau horaire Eastern Standard Time EST
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Semple, Patrick	Buyer Id - Id de l'acheteur kin655
Telephone No. - N° de téléphone (613) 530-3117 ()	FAX No. - N° de FAX (613) 545-8067
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

Amendment #005 is raised to **(A)** answer the following questions from a bidder, and **(B)** modify the Basis of Payment.

(A) To answer the following questions:

Question (1)

In the base requirement tech spec there are a couple of items listed as requirements that are also listed as optional items in Annex B.

Can you clarify if you want these items priced in the Pricing Basis "A" Initial Requirement and simply shown what the values are for those items in the Pricing Basis "B" Optional Requirements?

Or should those items not be listed in the Pricing Basis B Optional Requirements (since they are already part of the base system).

A4-15 The cutting head must have a mechanical pierce assist device for piercing optimization of exotic, fragile, laminated and brittle material. This must be tied directly into the controller for automatic operation. The pierce assist device must be able to pre-pierce materials such as stone, glass, and composites up to 152 mm (6") thick. This device must not simply be pump pressure control (i.e. low pressure pierce ramping to high pressure). Also, a side drill cannot be accepted due to the potential material thickness and hardness.

Same as (from Pricing Basis B, Optional Requirements),

1 Piercing system to create holes in brittle and composite materials without breakage or delamination.

A4-22 System must include a separate weir or over/under style final filter for the overflow effluent prior to discharge down the drain. The effluent discharge limits must be within the values stipulated in the City of Hamilton, Sewer Use By-Law. The filter system must have a sump pump along with filters ensuring clean water only is discharged down the drain.

Same as (from Pricing Basis B, Optional Requirements),

4 Water filtration system to ensure discharge of minimum contaminant levels.

Answer: The price for 4-15 and A4-22 must be included in Pricing Basis "A". The Optional Requirements for items # 1 and #4 will be removed from the Basis of Payment, see (B) below:

Question (2) We manufacture several series of machines.

In the case of this bid, one series satisfies all the requirements for the Pricing Basis A – Initial Requirement.

However, we do not have a taper compensation system option for that series as requested in Pricing Basis B – Optional Requirements

6 Taper compensation: mechanical taper correction system on the cutting head (i.e. 5 axis type) to eliminate the natural tapers created by the water jet on thicknesses up to 4 inches. The taper compensation must be fully automatic and controlled by the software

For that option only we would have to quote our alternative series waterjet. Everything else is fine.

I should also note that the alternative series has everything that other series has plus the ability to upgrade to the taper compensation (and a few other items that exceed the requirements of the base bid).

But the alternative series would have a higher price to start with.

Can I provide our bid the following way....?

- Provide the bid and Pricing Basis A Initial Requirement for one series of waterjet.
- Then for the Taper Compensation system provide a base price for the alternative series waterjet machine (base that also satisfies the Pricing Basis A + the optional price to add the taper compensation head)
- Then at the end of the primary technical bid demonstrate the differences between the two series and how they apply to the base technical spec (only about 2-3 items would be different but better than base requirement)

Please let us know. I am hoping we do not have to submit two completely separate bids because of this.

Answer: The model offered in Pricing Basis "A" - Initial "Requirement" must be upgradeable to the optional Requirements requested in Pricing Basis "B". Please see (B) below:

(B) Amendment #005 is also raised to modify the Basis of Payment as follows:

Refer: Annex "B" Basis of Payment B,

Delete: In its totality

Insert: Annex "B", Basis of Payment as per the following page

Annex B

Basis of Payment

For the work described in Annex A "Requirement", the contractor must provide an all inclusive Lot price to include, but not limited to, all costs associated with the delivery, installation, commissioning, training, warranty, service and support.

All prices must be in Canadian currency and must include all travel and delivery charges including freight, risks of transport, shipping insurance, customs duties, and excise taxes, if applicable. HST is extra.

The Initial Requirement MUST be delivered by 31 March, 2014.

Pricing Basis "A" - Initial Requirement		
Item	Description	Lot Price
1	For the work described in Annex A "Requirement". Supplier must include the following information: Equipment Part Number*: _____ Brand: _____ *The Equipment Part Number offered must be upgradeable to the Optional Requirements in Pricing Basis "B"	

Pricing Basis "B" - Optional Requirements		
Item	Description	Price
1	This item is deleted from Optional Requirements	Deleted
2	Large capacity abrasive delivery system, minimum of 226 kg (500 lbs).	
3	Covers/ bellows to protect vital components and reduce noise.	
4	This item is deleted from Optional Requirements	Deleted
5	An extension of the Standard Warranty by an additional 1 Year.	
6	Taper compensation: mechanical taper correction system on the cutting head (i.e. 5 axis type) to eliminate the natural tapers created by the water jet on thicknesses up to 4 inches. The taper compensation must be fully automatic and controlled by the software	

Solicitation No. - N° de l'invitation
23584-140369/A
Client Ref. No. - N° de réf. du client
23584-14-0369

Amd. No. - N° de la modif.
005
File No. - N° du dossier
KIN-3-40146

Buyer ID - Id de l'acheteur
kin655
CCC No./N° CCC - FMS No./N° VME

Pricing Basis "C" – Additional Optional Pricing

Bidder must include with their bid the following Additional Pricing Information

These prices will not be included in the bid evaluation.

- Spare parts list & associated pricing
- Consumable parts list & associated pricing

ALL OTHER TERMS AND CONDITIONS OF THIS SOLICITATION REMAIN UNCHANGED.