

Request for Proposal
CSPS-RFP-1314-RC-001
International "How-to" Courses

Questions & Answers #1

Question 1:

M1 through M3 require Bidder experience. As the proposed resources would be designing the training and subsequently providing the training, would Canada accept Resource experience in place of Bidder Experience?

Answer 1:

The Canada School of Public Service requires that the bidder have the experience required under M1 through M3; therefore, the criteria will not be amended.

Question 2:

For M7 and M8, would Canada accept Bidder projects in lieu of those specific to the Service Coordinator? For most Consulting firms, a Service Coordinator as defined in your SOW would be the equivalent of a recruiter. As such, clients would not necessarily have had direct conversations with that particular individual. They may be able to comment on the level of service provided by the Company and also the success of the consultants that were provided to executive-level clients.

Answer 2:

The Canada School of Public service requires the service coordinator to have the experience required under M7 through M8; therefore, the criteria will not be amended.

Question 3:

In reference to the previous questions, as a client may not necessarily have continuous contact with a Service Coordinator, would your client consider removing M8 from this solicitation? Particularly since, the Trainers will be providing bilingual services. Would Canada consider Changing M8 to require the provision of references that could speak to the Trainer's ability to provide effective services in both official languages? If not, would the client consider removing M8 from this solicitation as there is no allocation for billable hours related to the Service Coordinator in this RFP.

Answer 3:

The Service Coordinator role is an important role for the requirement and must be capable of communicating with clients in both official languages; therefore, the criteria will not be removed or amended.