



**RETURN BIDS TO:**  
**RETOURNER LES SOUMISSIONS À:**  
Bid Receiving - PWGSC / Réception des soumissions -  
TPSGC  
11 Laurier St., / 11, rue Laurier  
Place du Portage, Phase III  
Core 0A1/Noyau 0A1  
Gatineau  
Québec  
K1A 0S5  
Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT**  
**MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**  
**Raison sociale et adresse du**  
**fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**  
Informatics Professional Services - EL  
Division/Services professionnels en informatique -  
division EL  
4C2, Place du Portage  
Gatineau  
Québec  
K1A 0S5

<b>Title - Sujet</b> SYSTEMS & WEB SUPPORT	
<b>Solicitation No. - N° de l'invitation</b> EP887-141960/A	<b>Amendment No. - N° modif.</b> 001
<b>Client Reference No. - N° de référence du client</b> 20141960	<b>Date</b> 2014-02-14
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$EL-609-26872	
<b>File No. - N° de dossier</b> 609e1.EP887-141960	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2014-03-05</b>	
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Bastien, Josée	<b>Buyer Id - Id de l'acheteur</b> 609e1
<b>Telephone No. - N° de téléphone</b> (819) 956-6770 ( )	<b>FAX No. - N° de FAX</b> ( ) -
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

**This Amendment number 001 is raised to respond to the following questions:**

**Question 1:**

Is there currently, or has there been within the past 12 months a contractor or contractors, delivering the services similar to or identical to those services being solicited in this RFP? If so, who are the incumbent contractors, what have been the duration of the contract or contracts and total value for the services provided to date?

**Answer 1:**

<b>Contractor</b>	<b>Duration of the Contract</b>	<b>Total Value for services provided to date</b>
Maplesoft Consulting Inc.	Sept. 2013 to Sept. 2014	\$192,924.00
IPSS	Oct. 2012 to July 2014	\$127,125.00
Modus Canada Inc	July 2012 to July 2014	711,359.99
IT/NET Ottawa Inc	Sept 2013 to Sept 2014 Aug. 2011 to Sept. 2014	\$1,425,230.00 \$559,350.00
ITS JV	Sept 2013 to Sept 2014 April 2013 to March 2014 October 2012 to July 2015	\$1,144,875.00 \$305,913.60 \$127,125.00
SI Systems	April 2013 to March 2014	\$572,774.40
GSI International	November 2011 to March 2014 May 2013 to May 2014.	\$552,875.00 \$412,676.00
Cache Computer Consulting Corporation	May 2011 May 2014 July 2011 to June 2014 Sept 2012 to Sept 2014 Aug. 2011 to March 2014 June 2012 to June 2014.	\$1,226,050.00 \$871,230.00 \$596,640.00 \$814,956.00 \$1,068,528.00
Systematix IT Solutions	Sept 2013 to Sept 2014 April 2013 to March 2014	\$1,710,828.00 \$331,200.00

**Question 2:**

Pg.10 of 105 Section 3.2 Technical Bid (iii) For Previous Similar Projects, states that "...a project must have been completed by the bid closing date...". Please confirm that for all the criteria that are revenue based (M1, R1, R2, R3, R4) a reference project may be on-going but only revenues for work completed, that has been billed by the bid closing date, can be claimed.

**Answer 2:**

Yes.

**Question 3**

a) Can the Crown please estimate the number of each resource type and timing that will be required? Even a rough estimate would be appreciated.

b) Will the Crown please provide a projection of the number of resources required by category and by level of expertise (Level 2 vs Level 3) for the first year and each of the 2 option years?

**Answer 3:**

At 1.2 Summary, of the RFP, ~~delete g)~~, in it's entirety:

**Insert:**

- (g) The Resource Categories described below are required on an as and when requested basis in accordance with the TBIPS SA Annex "B":

RESOURCE CATEGORY	LEVEL OF EXPERTISE	ESTIMATED NUMBER OF RESOURCES REQUIRED INITIAL CONTRACT PERIOD	ESTIMATED NUMBER OF RESOURCES REQUIRED OPTION PERIOD 1	ESTIMATED NUMBER OF RESOURCES REQUIRED OPTION PERIOD 2
Application/Software Architect	Level 2 & 3		1	
ERP Functional Analyst	Level 2 & 3	1	3	
ERP System Analyst	Level 2 & 3	1		1
ERP Technical Analyst	Level 2 & 3		1	
Programmer/Analyst	Level 2 & 3	3	1	1
System Analyst	Level 2 & 3		1	
Tester	Level 2 & 3		1	1
Web Graphics Designer	Level 2 & 3			1
Data Conversion Specialist	Level 2 & 3		2	1
Business Analyst	Level 2 & 3	2		1
Business Architect	Level 2 & 3	2		1
Business Process Re-engineering (BPR) Consultant	Level 2 & 3	1		
Business System Analyst	Level 2 & 3	1		1
Business Transformation Architect	Level 2 & 3	1		
Courseware Developer	Level 2 & 3		2	2
Help Desk Specialist	Level 2 & 3		1	1
Change Management Consultant	Level 2 & 3	2		1
Enterprise Architect	Level 2 & 3	1		
Project Coordinator	Level 2 & 3	1		1
Project Manager	Level 2 & 3	1		
Quality Assurance Specialist/Analyst	Level 2 & 3		1	
Risk Management Specialist	Level 2 & 3		1	

**Question 4:**

- a) Due to the individual project detail required in the response to this RFP we respectfully request a 3 week extension to this RFP.
- b) We respectfully request an extension to the bid submission deadline. Canada has requested a number of credentials and resumes within a very short period of 2 weeks. While we appreciate Canada's desire to

Solicitation No. - N° de l'invitation

EP887-141960/A

Client Ref. No. - N° de réf. du client

20141960

Amd. No. - N° de la modif.

001

File No. - N° du dossier

609e1EP887-141960

Buyer ID - Id de l'acheteur

609e1

CCC No./N° CCC - FMS No/ N° VME

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move quickly on this RFP, respondents will need to qualify and secure a significant number of resources as part of the response. The current deadline for responses doesn't allow sufficient time to confirm the availability of resources for our bid. We request an extension of 2 weeks, and a new closing date of March 12, 2014.

c) We would like to request a 2 week extension to the closing date.

**Answer 4:**

At PAGE 1 of the RFP, **Solicitation Closes - L'invitation prend fin** , amend as follows:

**Delete:**

On - Le 2014-02-24

At - à: 2:00PM

**Insert:**

On - Le 2014-03-05

At - à: 2:00PM

**Question 5**

The subject TBIPS Supply Arrangement (SA) solicitation looks like a request to set up a Standing Offer (SO) for the exact same categories that are already identified in the TBIPS SA and SO. Please confirm that this is in fact the case.

If this is true, would the crown please explain the justification for creating a second standing offer when the only difference is the artificial requirement of \$25M? It would seem that the only reason for this requirement would be to exclude all except the largest existing SA/SO holder firms?

The companies that already qualified for these TBIPS categories worked very hard at their own expense to qualify for these categories with the understanding that this would be the mechanism for procuring this work. The Crown also set out its own justification for creating these SAs and SOs (which, due to the artificial dollar amount requirement excluded the smallest, least expensive firms) vs. the traditional method of procurement. Please explain why the Crown is no longer committed to using the existing TBIPS SO and consider rescinding this solicitation in favour of using the TBIPS SO the way it was designed.

Our concern is that if this allowed to proceed, the TBIPS SO will no longer be used as it was intended and the overall cost to the Crown for these resources will be significantly greater.

**Answer 5**

This is a multi-million dollars and multi-resources requirement. The TBIPS SO would not be the appropriate vehicle. The client as requested to put in place 3 long terms contracts (1 year plus 2 options to extend by 1 year each) to ensure continuous services. The Client requires vendors with strong corporate experience with SAP and PeopleSoft and capable of providing the resources on an as and when requested basis.

**Question 6**

Will successful bidders of the SYSTEMS & WEB SUPPORT RFP be in a conflict of interest to work on future Government of Canada opportunities related to the innovative services offerings currently under development (e.g, Human Resources Application Transformation Initiative or Financial System Transformation Initiative)?

**Answer 6**

No.

**Question 7**

It is understood there are potentially three contracts to be awarded. How much funding has been approved for this requirement overall?

**Answer 7**

This information will only be available at contract award.

**Question 8**

In section 4.4b on page 2 of the RFP document it states that in a situation where 3 contracts are awarded the funding will be allocated in a 45%, 30% and 25% allocation – Will the Crown provide the total amount of funding allocated to this procurement?

**Answer 8**

No.

**Question 9**

Will the Crown provide who the client is for the services of the ERP resources?

**Answer 9**

This information is already available at Annex A of the Solicitation.

**Question 10**

Please confirm that M.2 requires a total of 5 CVs , 1 in each of the 5 categories identified.

**Answer 10**

Yes.

**ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.**