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Québec
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Bid Fax: (819) 997-9776

SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address
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Issuing Office - Bureau de distribution
Informatics Professional Services - EL
Division/Services professionnels en informatique -
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K1A 0S5

Title - Sujet Informatics Professional Services	
Solicitation No. - N° de l'invitation 24062-130163/A	Amendment No. - N° modif. 004
Client Reference No. - N° de référence du client 24062-130163	Date 2014-02-21
GETS Reference No. - N° de référence de SEAG PW-\$\$EL-633-26822	
File No. - N° de dossier 633el.24062-130163	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2014-03-03	
Time Zone Fuseau horaire Eastern Standard Time EST	
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Mentor, Michel	Buyer Id - Id de l'acheteur 633el
Telephone No. - N° de téléphone (819) 956-0230 ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

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Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

**SOLICITATION AMENDMENT No. 004
RFP No. 24062-130163/A**

The following amendment 4 is raised to provide answers to questions received from potential bidders.

Q1 Many of the resource category mandatory requirements call for experience within a certain timeframe; however, the requirement wording is unclear.

For example, for the Level 3 BPR consultant, M1 reads as follows:

“The proposed resource must have a minimum of one hundred and twenty (120) months demonstrated experience as a Business Process Re-engineering (BPR) Consultant, or a minimum of sixty (60) months demonstrated experience with a recognized professional certification as a Business Process Re-engineering (BPR) Consultant, within the last one hundred and ninety two (192) months.”

In this case, a BPR consultant with a recognized professional certification must have the 5 years of BPR experience in the last 192 months, but does a candidate with 120 months of experience and no certification have to have gained the 120 months of experience within the last 192 months as well? In other words, does the 192 month timeframe apply to BOTH options for M1?

A1 *Yes, the 192 month period apply to both options for M1.*

Q2. As noted in several questions already posed, the definition of a “large heterogeneous enterprise” is causing some confusion. In order to ensure we have interpreted the answers to previous questions, can you please clarify whether NATO meets the definition of “*Large Heterogeneous Enterprise*”? NATO is a mixed civilian/military organization in which the bulk of its 75,000+ resources remain employees of their respective member governments while at the same time serving under NATO’s unifying administrative and command structure. It has more than 20 locations and provides multiple services.

A2. *Yes, NATO meets the definition of a “Large Heterogeneous Enterprise”.*

Q3. In a contract to provide services to another government department, the Crown establishes its authority to determine the equivalency of the security credentials of proposed foreign candidate resources for the purposes of providing services under the contract. Would the Crown please confirm that based on this precedent, bidders may propose Candidates from allied nations who possess a Secret clearance from that nation?

- A3.** *Yes, Bidders can propose candidates from allied nations who possess a Secret clearance from that nation. However, the Crown is required at all time to ask the organization for proof of clearance and then confirm with PWGSC's Canadian Industrial Security Directorate (CISD) if the clearance is still valid.*
- Q4.** M1 for both Level 1 and Level 2 of the following categories, **Business Architect, Business Process Re-engineering Consultant, Business Transformation Consultant and Enterprise Architect** states a “*recognized professional certification as a Business Architect/Business Process Re-engineering Consultant/Business Transformation Consultant/Enterprise Architect*” (respectively). Would the Crown please list separately any and all certifications for each of these individual resource categories in which the Crown will accept as compliant to this requirement? If the certifications are different for Level 2 and Level 3, please outline the differences separately. If they are the same, please confirm that the list provided by the Crown in its answer will be accepted as compliant for both Level 2 and Level 3 in this regard. Given the short period of response time remaining, if the Crown could kindly be as specific as possible as to reduce back and forth questioning if would be greatly appreciated.
- A4.** *The mandatory requirements state what type of certification is required for each category, i.e. “a recognized professional certification as a Business Architect”. The certificates must come from a recognized accredited organization, e.g. an accredited school / training organization, or a recognized industry standards group such as the The Open Group Architecture Forum. If a certification is deemed compliant it will be accepted for both Level 2 and Level 3. The Crown's response is as specific as possible and therefore has addressed any concern about further back and forth questioning.*
- Q5.** The RFP Part 2 of 2 page 12 of 56 states in paragraph 3.2, subparagraph (v) that “*The same individual can be proposed for more than one Resource Category*”. Furthermore, the Mandatory Resource Requirement M1 states that (for example) “*The proposed resource must have a minimum of sixty (60) months demonstrated experience as a Technology Architect within the last ninety six (96) months.*” However, the response to Question #5 of Amendment #2 states that “*It is the responsibility of the bidder to clearly state the time spent by the resource providing services of each category type and level of each project listed. In response to the example provided, the bidder must show how many months the resource acted as a Technology Architect on the project and how many months the resource acted as an Enterprise Architect on the project.*” This clarification appears to indicate that for any given calendar period, a resource can record time providing services within a single category only and never two or more. By this definition, no single Level 2 resource would be able to bid across more than one category because to do so would require a minimum of 120 months of total calendar time within a limitation of only 96 months. To achieve M1 across two or more categories, a resource would therefore have to claim overlapping time. In our experience it is common for a

single resource to fulfill complimentary roles on a project. This practice also is also advantageous to the Crown in which a single experienced individual can fulfill a primary role yet also provide valuable services in a secondary role, making for more efficient engagement. Would the Crown please confirm that overlapping experience across two or more categories within the same time period is permissible?

- A5.** *Yes the Crown will accept overlapping experience of the proposed resource across two or more categories within the same time period, e.g. the proposed resource provided sixty (60) months service as a Technology Architect and an Enterprise Architecture on a project(s) within the last ninety six (96) months.*
- Q6.** Once this contract is awarded, is it the Government of Canada's intent to issue a Task Authorization for a Level 2 resource and have the successful bidder provide a Level 3 resource in that role/request? Please refer to Attachment "B" – "bidders must submit as a minimum six (6) different resources that are qualified for both levels (2 and 3) of all nine (9) resource categories."
- A6.** *As per Attachment "B", it is currently anticipated that the maximum number of resources that would be required at any single time throughout the life of any resultant contract would be six (6). As such, Bidders must submit as a minimum six (6) to a maximum of eighteen (18) different resources that are qualified for levels 2 and 3 of all nine (9) Resource Categories. If the Government of Canada issues a Task Authorization for a Level 2 resource the Crown will expect the successful bidder to provide the resource bid for that category and level or an equivalent should the bid resource not be available as per ANNEX D TASKING ASSESSMENT PROCEDURE and PART 7 – RESULTING CONTRACT CLAUSES, 7.18 Professional Services – General, (c) Replacement of Specific Individuals.*
- Q7.** Given that the original matrix now has been separated into new matrices, and that a great deal of work, very near to completion, must be revisited, in terms of both the work itself and the QA process, respectfully, we would ask that the solicitation is extended by one week.
- A7.** *The crown will not extend the RFP closing date.*
- Q8.** Can the Crown please confirm that Bidders may use the following approach instead of page numbers:

All projects demonstrating experience for mandatory and rated requirements are detailed in the consultant's résumé provided in Appendix A. Projects in the résumé are listed in descending order, identified by project number (i.e. **Project 20**). Relevant expertise for each mandatory and rated requirement is identified in the project's description using the

Solicitation No. - N° de l'invitation

24062-130163/A

Amd. No. - N° de la modif.

004

Buyer ID - Id de l'acheteur

633e1

Client Ref. No. - N° de réf. du client

24062-130163

File No. - N° du dossier

633e124062-130163

CCC No./N° CCC - FMS No/ N° VME

number of the criteria at the beginning of the bulleted experience (i.e. {**M1, R2**}). Please refer to the identified projects in the resume for substantiation of each requirement.

A8 *Bidders must use the format and approach requested in the RFP.*

Q9 Will the Crown please consider providing an additional 2 week extension to the closing date?

A9 *See A7*

ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME.