

**MAIL RESPONSES TO:
RETOURNER LES RÉPONSES À:**

Hamid Mohammad
Contracting Authority | Autorité contractante
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180 Kent Street, 13th floor, #K073
Ottawa, Ontario K1P 0B6

**AMENDMENT TO INVITATION TO
QUALIFY**

**MODIFICATION DE L'INVITATION À
QUALIFIER**

Title – Sujet DATA CENTRE CO-LOCATION SERVICES (DCCS)	
Solicitation No. – N° de l'invitation 10032992/A	Date 2014-02-21
Client Reference No. – N° référence du client RAS 13-1075	Amendment No. - N° modif. 006
File No. – N° de dossier CAE10032992	
Solicitation Closes – L'invitation prend fin on – le 2014-02-28	
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Inquiries to : - Adresser toutes questions à: Hamid Mohammad	Buyer Id – Id de l'acheteur CAE
Telephone No. – N° de téléphone : 613-716-9792	FAX No. – N° de FAX Not applicable
Delivery required - Livraison exigée See Herein	Delivered Offered – Livraison proposée
Destination – of Goods, Services, and Construction: Destination – des biens, services et construction : See Herein	

Comments - Commentaires

**THIS DOCUMENT CONTAINS A SECURITY
REQUIREMENT**

**CE DOCUMENT CONTIENT DES EXIGENCES
RELATIVES À LA SÉCURITÉ**

Issuing Office – Bureau de distribution

SSC | SPC
Procurement and Vendors Relationships |
Achats et relations avec les fournisseurs
180 Kent Street, 13th floor, #K073
Ottawa, Ontario K1P 0B6

Vendor/firm Name and address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Facsimile No. – N° de télécopieur	
Telephone No. – N° de téléphone	
Name and title of person authorized to sign on behalf of Vendor/firm (type or print)- Nom et titre de la personne autorisée à signer au nom du fournisseur/de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date



THIS SOLICITATION AMENDMENT IS ISSUED TO:	
<p>1. Publish Canada's Responses to Respondents' questions. 2. Modify ITQ</p> <p>NOTE: Respondents' clarification questions are numerically sequenced upon arrival at SSC. Respondents are hereby advised that questions and answers for this solicitation may be issued via BuyandSell out of sequence.</p>	

Respondent's Question 17	<p>Technical Evaluation – Mandatory Technical Criteria 4.2.1 states: <i>“Each response will be reviewed to determine if it meets the mandatory requirements of the ITQ. Any element of the ITQ identified with the word “must” or “mandatory” is a mandatory requirement. Responses that do not comply with each and every mandatory requirement will be declared non-responsive and be disqualified”.</i></p> <p>Page # 12 Mandatory Experience Requirement M02 <i>“The Respondent must demonstrate ownership or current operations of the proposed DCCS facility”.</i></p> <p>Question: To meet the mandatory Location Requirement M01 could a respondent partner with a current operator of a data centre facility which is located no less than 10km from Angus DCC and no further than 100kms and be compliant with this requirement?</p>
Canada's Response to Question 17	Mandatory requirement M02 details the acceptable criteria for ownership or operation of the proposed facility. A Joint Venture can be used to meet this requirement. Please refer to revision below.
Respondent's Question 28	<p><u>Supply Chain Questionnaire</u></p> <p>Based on our past experience, the Supply Chain Questionnaire is normally requested as part of the Bid Solicitation phase, only after the RRR phase (historically the RFRE phase), in order to ensure that the best overall solution can be provided once the requirements are finalized. Therefore, based on SSC's historic practices, we are respectfully requesting that the Supply Chain Questionnaire be removed as a requirement for the ITQ, and that it be inserted as part of the Bid Solicitation process for the RFRE phase. This change would also help industry partners from bearing the time and cost burden of completing the Supply Chain Questionnaire without the finalized requirements and without being successfully selected as one of the qualified firms through the ITQ process. This change would also align to the SSC Hosted Contact Centre ITQ that firms are currently responding to, Solicitation 10034679/A, where the supply chain information is only required once the RRR interactions are complete. Can the SSC confirm if this change is acceptable?</p>
Canada's Response to Question 28	No, there will not be a change. Please refer to the answer to Q14.
Respondent's Question 30	We want to be sure that we understand your answer to Question 5 and have a supplementary question. We believe it is important to ensure that all vendors



	<p>have the same understanding. Thanks.</p> <p>Re M02- Question 5 Your response to Question 5 indicates that Respondents cannot propose Data Centres which they have subcontracted for use to provide co-location services to their clients in response to M02. This is as a result of your revised definition of the Respondent which states: "The Respondent can be a single firm, or a Joint Venture. It does not include the parent, subsidiaries or other affiliates of the Respondent, or its subcontractors."</p> <p>Please confirm your intent that in order to respond to M02 in a compliant manner the Respondent must: 1- have legal ownership/title to the proposed facility OR 2-must operate the facility and provide the required documentation requested.</p> <p>The phrase "operate" a data centre facility is open to interpretation. Please confirm that by "operate a data centre" SSC means that the Respondent must manage, operate, and maintain the security/generators/UPS/HVAC at the proposed site and not be reliant on a subcontractor to perform these functions."</p>
Canada's Response to Question 30	See answer to Q 17
Respondent's Question 32	In Annex E, "Tier III Equivalency of the Proposed Facility – Requirement Checklist", the Respondent is requested to include diagrams to support the response. When formatting our diagrams to adhere to the 8.5" x 11" requirement stated in Section 3.1.2 "Format for Response", the diagrams become difficult to read. Can we submit diagrams on 11" x 17" paper and fold the pages in half and remain compliant with the Response Preparation Instructions?
Canada's Response to Question 32	Yes 11" x 17" is acceptable.

At ITQ Part 2, article 4.2 Technical Evaluation – Mandatory Technical Criteria

DELETE: Mandatory Experience Requirement M02 (a)

- (a) A signed copy of the title and deed from the provincial Land Registry Office OR substantiating document(s) that the Respondent is party to a written agreement with the owner of the facility and certifying that the Respondent currently has the right to, and does operate a data centre in the proposed existing facility , including provisions to extend the existing agreement..

INSERT: Mandatory Experience Requirement M02 (a)

- (a) A signed copy of the title and deed from the provincial Land Registry Office OR substantiating document(s) that the Respondent is party to a written agreement with the owner of the facility and certifying that the Respondent has, at the time of ITQ posting, the right to, and does operate a data centre in the proposed existing DCCS facility, including provisions to extend the existing agreement. Operation of a data centre in the proposed DCCS facility must include operation of all mechanical, electrical, fire detection/prevention, and access control systems.



ALL OTHER TERMS AND CONDITIONS OF THIS SOLICITATION
REMAIN UNCHANGED.

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Following is a summary of Attachments/Amendments issued to date to this solicitation:

Document Tracking	Distribution	Date	Description
Electronic Attachment	Buy and Sell	7-02-2014	Non PDF Version ITQ Annex C - IT SUPPLY CHAIN SECURITY INFORMATION FORM_ EN.xlsx PDF Version ITQ Annex F Draft RFP Annex A
Amendment No. 001	Buy and Sell	13-02-2014	Canada's Response to Question 1
Amendment No. 002	Buy and Sell	14-02-2014	Canada's Response to Questions 2,4, 6, 7,9 and 10 Revision to ITQ Annex I
Amendment No. 003	Buy and Sell	17-02-2014	Canada's Response to Questions 8, 12, 14, 15A, 15B, and 16
Amendment No. 004	Buy and Sell	18-02-2014	Canada's Response to Question 21 Electronic Attachment - Non PDF Version: ITQ Form 1 and 2, and Annex E
Amendment No. 005	Buy and Sell	19-02-2014	Canada's Response to Questions 3, 5, 11, 13, 18, 19, 20, and 22