

**RETURN BIDS TO:**  
**RETOURNER LES SOUMISSIONS À:**  
Bid Receiving - PWGSC / Réception des soumissions -  
TPSGC  
11 Laurier St. / 11, rue Laurier  
Place du Portage, Phase III  
Core 0A1 / Noyau 0A1  
Gatineau, Québec K1A 0S5  
Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT**  
**MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**  
**Raison sociale et adresse du**  
**fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**  
Electrical & Electronics Products Division  
11 Laurier St./11, rue Laurier  
7B3, Place du Portage, Phase III  
Gatineau, Québec K1A 0S5

<b>Title - Sujet</b> CBSA LPR & RFID SOLUTION RFP	
<b>Solicitation No. - N° de l'invitation</b> 47060-147075/A	<b>Amendment No. - N° modif.</b> 002
<b>Client Reference No. - N° de référence du client</b> 1000317075	<b>Date</b> 2014-03-04
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$HN-460-64505	
<b>File No. - N° de dossier</b> hn460.47060-147075	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2014-03-24</b>	
<b>Time Zone</b> Fuseau horaire Eastern Daylight Saving Time EDT	
<b>F.O.B. - F.A.B.</b>	
<b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Guertin, Benoit	<b>Buyer Id - Id de l'acheteur</b> hn460
<b>Telephone No. - N° de téléphone</b> (819) 956-4479 ( )	<b>FAX No. - N° de FAX</b> ( ) -
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

This amendment (2) seeks to answer vendor questions:

1. In PART 6 - RESULTING CONTRACT CLAUSES Item 4. Term of Contract, and in Annex "B":

a. Is the initial period of the contract more than 1 year?

**Response:** The initial period is one year.

b. When do the six (6) additional periods of up to 12 months each begin?

**Response:** If exercised, the option will commence following the end date of the contract period.

c. What is the total length of the contract if all option years are exercised?

**Response:** 1 year plus 6 option years

2. In PART 3- BID PREPARATION INSTRUCTIONS Item 1 Section II: Financial Bid, the total amount of Applicable Taxes must be shown separately, but those taxes vary by province/state and may change over the period of the contract.

a. Who assumes the risk of GST, HST, PST, and/or QST tax rate changes?

b. In Annex "B" Deliverables & Price list, there is no location to specify GST, HST, PST, and/or QST taxes. Will a chart of current tax rates be sufficient without specifically calculating the total amount of Applicable Taxes for every line item for every different province or state?

c. Will GST, HST, PST and/or QST taxes be added to the firm prices we quote and be paid by PWGSC/CBSA, and if a tax rate changes, will PWGSC/CBSA adjust the tax rate being paid on those firm prices accordingly?

**Response:** It is up to the client department, upon receipt of an invoice, to ensure the appropriate taxes have been charged. The unit prices do not include the taxes nor will taxes be taken into account for the financial evaluation.

3. Annex "A" SOW item 2.2.2 states that the Contractor must install the Solution during any twenty-four hour day, any day of the week, if requested by the CBSA. Can CBSA advise on how much of the work they plan to have done during normal business hours and how much they plan to schedule for nighttime, weekends, and holidays? Will there be any requirement for teams to work extended shifts or for the Contractor to supply multiple teams to install concurrently or in around-the-clock shifts?

**Response:** CBSA expects that most of the work will be completed during standard daytime working hours. However, without exact knowledge of all variables surrounding the deployment for each port (i.e. time of year, other possible construction activities, passenger traffic volume, etc.), it is not possible to provide specific guidance with respect to the amount of hours of day time, evening, or overnight work to be completed.

4. Annex "A" SOW Item 2.2.5 states that the Contractor must supply all associated materials required to effect complete installation, integration, and configuration of the Solution in each lane, and that this shall include but not be limited to such things as all the required power

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connectors, cables, strapping, mounting arms, and any other accessories required for installing, integrating and configuring the Contractor's Solution. Annex "A" SOW item 5.6 states that modifications to the existing physical infrastructure of a lane in order to install the solution must be limited to activities such as installing surface-mounted bollards, surface conduit, junction boxes, equipment enclosures, and equipment mounts. Appendix D - Implementation Options state that the CBSA will undertake the construction required at the site.

- a. Is the Contractor responsible for providing and/or installing surface-mounted bollards/posts for mounting RFID equipment?
- b. Is the Contractor responsible for providing and/or installing surface conduits, junction boxes, equipment enclosures, equipment mounts?
- c. Is the Contractor responsible for providing and/or installing posts for the Display 1 signs?
- d. Is the Contractor responsible for providing and/or installing long cables and power wiring that must be pulled into in-ground or surface-mount conduits between posts?
- e. Which of the Items (a-d) above does CBSA supply and/or install as part of the "construction required at the site?"
- f. If the Contractor is responsible for some of those infrastructure items, is installation of those items to occur within the time periods specified in Annex "A" SOW item 2.2.6?

**Response:**

a) and e): No, the Contractor is not responsible for providing and/or installing surface-mounted bollards/posts for mounting RFID equipment. As stated in Appendix D, CBSA will undertake the construction required at the site and provide the surface mounted bollards or posts, surface conduits and the long cables and power wiring that must be pulled into in-ground or surface mount conduits between bollards or posts. Once construction is completed, the Contractor will be responsible for installation of the equipment.

b) Yes, the Contractor is responsible for providing and/or installing surface conduits, junction boxes, equipment enclosures, equipment mounts. If the power source installed by CBSA to the bollard/post requires additional modification to properly supply the electrical components of the solution, the Contractor will be responsible for such installation. This could include electrical equipment such as junction boxes. Components such as equipment enclosures and equipment mounts would form part of the solution and are outside the scope of construction activities. As such, these must be provided and installed by the Contractor.

c) No, the Contractor is not responsible for providing and/or installing posts for the Display 1 signs. However, the Contractor is responsible for providing and installing the mounting brackets or arms that would extend from the bollard and installing the Display 1 signs.

d) No, the Contractor is not responsible for providing and/or installing long cables and power wiring that must be pulled into in-ground or surface-mount conduits between posts.

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f) Yes, any equipment that is to be installed by the Contractor must occur within the timelines outlined in 2.2.6.

5. Annex "A" SOW Item 2.5 Work on Network Access Control (NAC) requires in item 2.5.2 that the Contractor provide professional resources to assist CBSA in creating the CBSA platform image at a CBSA facility if on-site troubleshooting is required. In Annex "B" Item No. 7 you ask for an hourly rate for professional services to assist in the configuration of the NAC. Where is travel for on-site support to be priced?

**Response:** Should on-site technical resources be required to work with CBSA for purposes related to requirement 2.5.2, the Contractor will be required to submit a travel claim and will be reimbursed by CBSA as per the Treasury Board Secretariat (TBS) Travel Directive.

6. Annex "A" SOW Items 6.2 and 6.3 address corrosion and weather seal failure, with the Contractor replacing components at the Contractor's expense. Will the Contractor-supplied replacement component be installed on-site by CBSA?

**Response:** For such components, the Contractor would be expected to ship the replacement component to the CBSA site, upon which installation would be performed by local CBSA staff. To this end, replacing such components must be included as part of the formal and hands-on training to be provided by the Contractor.

7. Annex "B" - Deliverables & Price List does not appear to include a line item for the Central Management Console. Where should that be included?

**Response:** The Central Management Console is a deliverable that forms part of the Solution. As such, the costs associated with developing and delivering this particular component should be embedded within the delivery of Solution (i.e. line items 1, 2, 3, 4 of Annex B).

8. ANNEX G- MANDATORY CRITERIA states that the Bidder who is the recommended supplier will be provided with 5 business days advance notification that their units will be tested. Must the systems delivered for POP testing be CSA inspected/labeled and Hydro-electric inspected/labeled prior to the test, or does that requirement not apply to POP test equipment?

**Response:** Yes, each component provided for Proof of Procurement (POP) testing must include all relevant Canadian Standards Association (CSA) labels and hydro-electric labels.

9. Annex "A" SOW, Article 2.6 Central Management Console, Item IV specifies information that must be displayed or exported by the Central Management Console. Who will be entering and updating information such as model numbers and serial numbers in the database at time of initial installation as well as each time a component is swapped out by CBSA's technicians during on-site maintenance activities?

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**Response:** The Central Management Console will be hosted by the CBSA network and at no time will the Contractor be given access to the CBSA network (Constraint 5.3). CBSA will be responsible to feed updates and information to the Central Management Console.

10. Annex "G" No. D5 specifies stainless steel or plastic weatherproof panel constructions for all outdoor components, but Annex "A" Article 2.2.10 Display 1 Specifications conflicts, requiring that one of the outdoor components be of aluminum construction. Would the CBSA consider allowing other materials such as glass windows and aluminum exterior panels on imager and illuminator equipment housings if the Contractor agrees to repair or replace with item of like material if >5% corrosion or weather seal failure occurs?

**Response:** Display 1 is an aluminum weatherproof sign – as per the specifications outlined in the RFP. There is no requirement for this display to be encased within an enclosure as it is not a component which will render the solution functional. For example, Display 1 could be bracketed or a mounted a bollard holding other components of the solution.

**All other terms and conditions remain unchanged.**