

## **RFP 20-13-6012 AND 20-13-6013 – QUESTIONS AND ANSWERS**

### **Question 23:**

Do copies of academic diplomas have to be supplied with the Proposal in order to demonstrate the requirements for minimum education of Core and Additional resources?

### **Answer 23:**

See page 59 of the RFP.

“For evidence of any claimed degree or diploma, physical evidence MUST be provided in the form of a photocopy of a certificate or a traceable certificate number. In the event a copy of a degree/diploma is not readily available, an official letter from the conferring institution or a copy of a related transcript indicating the Resource has completed the related degree will be acceptable. In the event no acceptable evidence is provided, the Resource for which it applies will not be considered qualified under the SOA.”

### **Question 24:**

In the supplied Table R1 template, what kind of responses are expected under column “Relevance of the referenced project to NCSP’s requirements as described in the RFP?”

### **Answer 24:**

A brief description what you feel is relevant about the project given the scope and the Program’s context as described in the RFP. For example, if demonstrating experience with ISO 14001, you would describe why the project is relevant to ISO 14001 with details/evidence being provided in the Project Summary Reference. Bidders should refer to the mandatory and rated project criteria as well to help identify areas of subject matter that are relevant to the requirements.

### **Question 25:**

We are somewhat confused regarding your response to Question #10 and #12 with respect to R1 Bidder Core Team Project Experience. While the response to #10 states that the minimum number of projects for R1 is six (6) different projects; the response for #12 states that the same project could be used, without losing points, to demonstrate experience in more than one subject area. Could you please clarify that – if they meet all the requirements - 3 projects could be used to demonstrate experience in the six (6) subject areas and as such, receive all 84 potential points for R1. For example, full points would be awarded if Mandatory Project #1 demonstrates experience in R1 a) and b); Mandatory Project #2 demonstrates experience in R1 c) and d) and Mandatory Project # 3 demonstrates experience in R1 e) and f).

### **Answer 25:**

The confusion is because the word project is being used to describe both the overall project and discrete client undertakings (i.e. Projects) under an overall project. As described in answer #12, the same project (overall Project) could be used, without losing points, to demonstrate experience in more than one subject area. However, evidence for each subject area must be provided as a discrete client undertaking (i.e. Project) under the overall Project.

For example, a bidder may have worked on a large project (Project X) to develop an environmental management system. This would be considered one project. If the bidder then developed Risk Registers and project –specific risk assessments workshops this can be considered a second project under Project X as long as they are discrete.

It is possible for the scenario you describe to achieve full points as long as the projects for each subject area are discrete client undertakings (i.e. Project) under Mandatory Projects #1, 2 and 3.



Par exemple, un soumissionnaire pourrait avoir travaillé dans le cadre d'un grand projet (projet X) visant à développer un système de gestion environnementale. On considérerait cela comme un projet. Si le soumissionnaire a ensuite développé des registres des risques et des ateliers d'évaluation des risques propres à un projet, cela peut être considéré comme un second projet s'intégrant dans le projet global X, à condition qu'il s'agisse de réalisations distinctes.

Pour le scénario que vous décrivez, il est possible que vous obteniez la note maximale, à condition que les projets présentés pour chaque domaine soient des entreprises distinctes de client (c.-à-d. un projet) dans le cadre des projets obligatoires no 1, no 2 et no 3.