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Bid Receiving - PWGSC / Réception des soumissions
- TPSGC
11 Laurier St., / 11, rue Laurier
Place du Portage, Phase III
Core 0A1/Noyau 0A1
Gatineau
Québec
K1A 0S5
Bid Fax: (819) 997-9776

SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution
Informatics Professional Services - EL
Division/Services professionnels en informatique -
division EL
4C2, Place du Portage
Gatineau
Québec
K1A 0S5

Title - Sujet SYSTEMS & WEB SUPPORT		
Solicitation No. - N° de l'invitation EP887-141960/A		Amendment No. - N° modif. 004
Client Reference No. - N° de référence du client 20141960		Date 2014-03-18
GETS Reference No. - N° de référence de SEAG PW-\$\$EL-609-26872		
File No. - N° de dossier 609el.EP887-141960	CCC No./N° CCC - FMS No./N° VME	
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2014-03-25		Time Zone Fuseau horaire Eastern Standard Time EST
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input type="checkbox"/>		
Address Enquiries to: - Adresser toutes questions à: Bastien, Josée		Buyer Id - Id de l'acheteur 609el
Telephone No. - N° de téléphone (819) 956-6770 ()		FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:		

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

This Amendment number 004 is raised to respond to the following vendor's questions:

QUESTION 1.

With regard to Attachment 1 – Bid Evaluation Criteria, Section 1.2 Point Rated Requirements, would the Crown consider revising all rated requirements to include experience working in Private organizations in addition to experience with Government? ERP implementations in the government and private sector are very similar. Limiting the requirement to government departments only will limit the number of bids the Crown receives. This would only increase the diversity of bids and enable a wider variety of expertise for consideration.

RESPONSE 1

No. The requirement remains unchanged.

QUESTION 2.

With regard to Amendment 3, Answer 3, R.1 to R.5, the requirement now stipulates that all references must be related to a "Canadian Government department (federal or provincial or municipal or Federal Crown Corporation and Agencies)". This stipulation prevents the use of valuable and applicable references from similar projects in Canada, the US and Europe. Up to this amendment, our company was investing significant resources in preparing a bid response. This additional requirement now prevents us from submitting a bid.

The position the Crown has taken in previous questions and answers is resulting in a significant reduction of competition for this solicitation; a case in point is that our company is unable to respond to the requirement as is. Therefore, we request the requirements be changed to include all governments and private sector entities in Canada, the US and Europe with over 1,000 employees. Our rationale for this change is founded on the premise that work of this nature for other governments and large private sector organizations is completely relevant to PWGSC's requirement. If this rationale is deemed to be incorrect then could the Crown please explain its position?

RESPONSE 2

The requirement for this solicitation is for firms that have ready knowledge and experience in Canadian government operations in order to provide resources fully trained with the required expertise in Canadian government and ERP systems in order to provide best value to the Crown. The requirement remains unchanged.

QUESTION 3.

We respectfully request that the Crown consider amending the definition of Canadian Government Department to include Provincial Crown Corporations as well. We feel this experience is equally relevant to that with a Federal Crown Corporation or a Provincial government.

RESPONSE 3

The requirement remains unchanged.

Provincial Crown Corporations operate under different controls than their federal counterparts. Federal Crown Corporations were included as they fit the requirements - the vendor having experience with federal government operations in order to provide resources fully trained, with the required expertise.

QUESTION 4.

The changes to R1 and R2 - expanding the criteria to include Federal Crown Corporations and Agencies - measures broad public sector experience.

However, the changes to R3 and R4 means there is no longer any criteria that measures a Bidder's experience with the Government of Canada's (GC) implementations of SAP and PeopleSoft. Considering that PWGSC's ERP systems are tuned to the GC's specific needs, we believe it is a very relevant measure of a Bidder's fit to the actual scope of work.

By merit of the stated period of the last five years, R1 and R2 effectively measure experience with SAP ECC6 or higher and PeopleSoft 8.9 or higher already. So it makes sense that R3 and R4 would measure experience with these ERP systems for the Government of Canada. This strikes a good balance between open competition and meeting PWGSC's actual needs.

Please note that AAFC's current TBIPS RFP# 01C15-14-S054 requires SAP experience with the Government of Canada as a mandatory requirement. As originally written, this RFP required GC experience only as a rated requirement. This is further evidence that the original R3 and R4 are fair requirements.

As such, we request that PWGSC restore the original wording of R3 and R4 to demonstrate Government of Canada experience only.

RESPONSE 4

Canada has considered the above requests, however in order to foster competition Canada has decided not to make any changes.

QUESTION 5

Currently all of the roles in the RFP are for Level 2 and Level 3 resources. Based on the scope of work, we would expect that activities within specific resource categories could be delivered by resources with less experience (i.e. Level 1). To allow the work to be delivered as efficiently and economically as possible, would the Crown consider adding Level 1 roles to the following specific resource categories: ERP Functional Analyst, ERP Technical Analyst, Business Architect, Business Transformation Architect, Business Process Re-Engineering Consultant, Change Management Consultant, and Risk Management Specialist?

RESPONSE 5

No. The requirement remains unchanged.

QUESTION 6

For R5 would the Crown please confirm that only those projects that demonstrate all six phases (1- Project Planning, 2- Analysis, 3- Design, 4- Implementation, 5- Integration, testing and data conversion, 6- Deployment, Acceptance and Documentation) are eligible to score points.

Solicitation No. - N° de l'invitation

EP887-141960/A

Amd. No. - N° de la modif.

004

Buyer ID - Id de l'acheteur

609e1

Client Ref. No. - N° de réf. du client

20141960

File No. - N° du dossier

609e1EP887-141960

CCC No./N° CCC - FMS No/ N° VME

RESPONSE 6

Yes, all reference projects must demonstrate all 6 phases.

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.