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11 Laurier St. / 11, rue Laurier
Place du Portage, Phase III
Core 0A1 / Noyau 0A1
Gatineau
Québec
K1A 0S5
Bid Fax: (819) 997-9776

SOLICITATION AMENDMENT MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

THIS DOCUMENT CONTAINS A SECURITY
REQUIREMENT (See original solicitation
document.)

Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution
Informatics Professional Services Division / Division
des services professionnels en informatique
11 Laurier St., / 11, rue Laurier
3C2, Place du Portage
Gatineau
Québec
K1A 0S5

Title - Sujet TBIPS - Business and PM Services	
Solicitation No. - N° de l'invitation G7898-130001/A	Amendment No. - N° modif. 009
Client Reference No. - N° de référence du client G7898-130001	Date 2014-03-20
GETS Reference No. - N° de référence de SEAG PW-\$\$ZM-380-26888	
File No. - N° de dossier 380zm.G7898-130001	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2014-03-26	Time Zone Fuseau horaire Eastern Daylight Saving Time EDT
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Cook, Gail	Buyer Id - Id de l'acheteur 380zm
Telephone No. - N° de téléphone (819) 956-2591 ()	FAX No. - N° de FAX (819) 956-1207
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: EMPLOYMENT AND SOCIAL DEVELOPMENT CANADA	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

AMENDMENT NO. 009

This amendment is raised to revise the RFP and answer Bidders' questions.

RFP REVISIONS:

1. At Attachment 4.1 Bid Evaluation Criteria, Workstream 1 - Business Services, 1.2 Bidder - Rated Criteria, R3:

Delete: The Bidder should demonstrate its capacity as a thought leader in overall Project Management with the Government of Canada or other national or provincial government, through the creation of white papers, production of industry standards, the delivery of relevant practice specific disciplines such as Risk Management, Change Management, Performance Management, IT Security Guidance 33 (ITSG-33) or equivalent.

Insert: The Bidder should demonstrate its capacity as a thought leader in overall Project Management with the Government of Canada or other national or provincial government, through the creation of white papers, and/or industry standards in the specific disciplines of Risk Management, Change Management, Performance Management, IT Security Guidance 33 (ITSG-33) or equivalent.

2. At Attachment 4.1 Bid Evaluation Criteria, Workstream 2 - Project Management Services, 1.2 Bidder - Rated Criteria, R3:

Delete: The Bidder should demonstrate its capacity as a thought leader in overall Project Management with the Government of Canada or other national or provincial government, through the creation of white papers, production of industry standards, the delivery of relevant practice specific disciplines such as Risk Management, Change Management, Performance Management, IT Security Guidance 33 (ITSG-33) or equivalent

Insert: The Bidder should demonstrate its capacity as a thought leader in overall Project Management with the Government of Canada or other national or provincial government, through the creation of white papers, and/or industry standards in the specific disciplines of Risk Management, Change Management, Performance Management, IT Security Guidance 33 (ITSG-33) or equivalent.

QUESTIONS AND ANSWERS

Q83 RE: Q&A #80

With respect to the above referenced question, we would like to request additional clarity. The requirement stipulates that vendors "detail the PMO and business transformation methodologies, processes, support tools and/or templates (toolset) that it has used to establish and support a PMO...". As indicated in the previous question, the items requested that have been utilized in the past are proprietary in nature and therefore subject to disclosure limitations. The response to the question indicates that the Crown is not interested in proprietary information, which, in this instance means that the Crown is not interested in the specific articles that have been used in the past, but instead is interested in "standard industry standards and practices". These more generic articles are not specifically the ones used in the past and therefore do not meet the requirement. Based on this response, is the Crown then looking for publicly available articles (links to, or examples of) PMO and business transformation methodologies, processes, support tools and/or templates which could be used by ESDC and the successful vendor, instead of specific articles that have been used?

A83 The information we seek is in connection with the Bidder's standard or established business methodologies, processes, support tools and/or templates that a consulting firm uses to establish and support a PMO. This information may be proprietary to the Bidder, and they will continue to retain the rights to their IP. The Crown is not seeking to own, use, modify or transfer their IP. We simply require this information to evaluate the contents of their bids.

Q84 Given the amount of changes to both Corporate and Resource Evaluation Criteria in Amendment 008 (dated 18 March 2014) we respectfully request that the Crown extend the closing date of this Bid Solicitation to allow Bidders sufficient time to incorporate the necessary changes into their responses.

A84 Due to critical operational requirements no further extensions will be granted.

Q85 We greatly appreciate the clarification provided within Amendment 8 on what would be considered responsive to the R3 requirement for white papers and find this very helpful for understanding what will determine an acceptable response. However the response provided within A55 did not clarify the parameters of what would be considered an acceptable response for demonstrating a Bidder's ability to create an 'industry standard' as it states "Industry standards are generally accepted requirements that are followed by members of industry". What determines 'generally accepted requirements' and which 'members of industry' or how many members is sufficient? This definition does not provide enough guidance in terms of providing a response that Bidders can be confident will meet the evaluation guidelines. Again, this is significant as it represents 3 of 10 evaluation marks for the Bidder technical and we understand that the min required is 7.

Also not clear is whether the Bidder can provide a white paper, OR an industry standard, OR relevant practice specific disciplines in any of the four areas mentioned. Does a Bidder need to provide all three sources to achieve maximum evaluation scores?

A85 An industry standard is a practice, method, process or criteria adopted as convention by industry members either through formal agreement or through emulation of best practices established by industry leaders.

Examples of things that would qualify as an industry standard, are standards that are adopted by / promoted through PMI, PRINCE2, ITIL, ISO, etc.

To provide greater clarity on this requirement, R3 will be amended to the following:

The Bidder should demonstrate its capacity as a thought leader in overall Project Management with the Government of Canada, or other national or provincial government, through the creation of white papers and/or industry standards in the specific disciplines of Risk Management, Change Management, Performance Management, and IT Security Guidance 33 (ITSG 33) or equivalent.

The response indicates that a white paper is acceptable, having worked with a group to develop an industry standard is acceptable in any of the five areas mentioned. One point will be awarded for each of the areas outlined, to a maximum score of 3 points. Maximum score would be attained if a bidder demonstrates that it has participated in the development of three of the areas.

ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME.

NOTE: A BID ALREADY SUBMITTED MAY BE AMENDED PRIOR TO THE CLOSING DATE. AMENDING CORRESPONDENCE MUST ADDRESS THE SOLICITATION NUMBER AND THE CLOSING DATE AND MUST BE ADDRESSED TO:

**BID RECEIVING
PUBLIC WORKS AND GOVERNMENT SERVICES CANADA
PLACE DU PORTAGE, PHASE III
MAIN LOBBY, ROOM 0A1
11 LAURIER STREET
GATINEAU, QUEBEC K1A 0S5**