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Place du Portage, Phase III  
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Gatineau, Québec K1A 0S5  
Bid Fax: (819) 997-9776

## Revision to a Request for a Standing Offer

## Révision à une demande d'offre à commandes

National Master Standing Offer (NMSO)

Offre à commandes principale et nationale (OCPN)

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Offer remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'offre demeurent les mêmes.

## Comments - Commentaires

## Vendor/Firm Name and Address

Raison sociale et adresse du  
fournisseur/de l'entrepreneur

## Issuing Office - Bureau de distribution

Vehicles & Industrial Products Division  
11 Laurier St./11, rue Laurier  
7A2, Place du Portage, Phase III  
Gatineau, Québec K1A 0S5

<b>Title - Sujet</b> NMSO - HAND TOOLS		
<b>Solicitation No. - N° de l'invitation</b> E60HP-14TOOL/A		<b>Date</b> 2014-03-28
<b>Client Reference No. - N° de référence du client</b> E60HP-14TOOL		<b>Amendment No. - N° modif.</b> 001
<b>File No. - N° de dossier</b> hp921.E60HP-14TOOL	<b>CCC No./N° CCC - FMS No./N° VME</b>	
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$SHP-921-64857		
<b>Date of Original Request for Standing Offer</b> Date de la demande de l'offre à commandes originale		2014-03-14
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2014-04-24</b>		<b>Time Zone</b> <b>Fuseau horaire</b> Eastern Daylight Saving Time EDT
<b>Address Enquiries to: - Adresser toutes questions à:</b> Falardeau, Guy		<b>Buyer Id - Id de l'acheteur</b> hp921
<b>Telephone No. - N° de téléphone</b> (819) 956-0591 ( )		<b>FAX No. - N° de FAX</b> (819) 953-2953
<b>Delivery Required - Livraison exigée</b>		
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>		
<b>Security - Sécurité</b> This revision does not change the security requirements of the Offer. Cette révision ne change pas les besoins en matière de sécurité de la présente offre.		

Instructions: See Herein

Instructions: Voir aux présentes

<b>Acknowledgement copy required</b> <b>Accusé de réception requis</b>	<b>Yes - Oui</b> <input type="checkbox"/>	<b>No - Non</b> <input type="checkbox"/>
<b>The Offeror hereby acknowledges this revision to its Offer.</b> <b>Le proposant constate, par la présente, cette révision à son offre.</b>		
<b>Signature</b>	<b>Date</b>	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
<b>For the Minister - Pour le Ministre</b>		

This solicitation amendment 001 is raised to answer bidders' questions, amend the solicitation, and to revise Annex "A" FIRM PERCENTAGE DISCOUNT.

### 1) Bidders' questions and answers:

**Q1** - Will you accept a USB data stick copy of all manufacturers instead of a CD?

**A1** - Hard copies and CDs only will be accepted.

**Q2** - We are not ISO 9000 certified but our supplies would be, what issue does this cause with respect to bidding this tender.

**A2** - As per **PART 5 - CERTIFICATIONS**, offerors must submit the following duly completed certifications with their offer.

2.1 One (1) copy of the current registration certificate **ISO 9000** Series of Quality.

**Q3** - Do we need an original signature from my manufacturer contact person or will a scanned email copy suffice as time may be a factor to get all the reps to mail in a signed copy.

**A3** - We will accept only original, scanned or faxed copies of Annex "D" Manufacturers authorization letters.

**Q4** - If supplier-vendor partnerships have not changed since the submission of "vendor" letters in the last HT Solicitation, can those letters be used and considered compliant for this solicitation, or will new letters need to be secured?

**A4** - New manufacturers authorization letters must be submitted.

**Q5** - "Facsimile versions will not be accepted." Having to obtain an original copy from the manufacturer will significantly delay the process for respondents. Can this be amended to allow for facsimile versions as was allowed in previous years?

**A5** - Please refer to Q & A - 3

**Q6** - In Annex "A," we request that Gearwrench and KD Tools be separated for their own award as they have different discount structures.

**A6** - Refer to Annex "A" - Revision 1

**Q7** - In Annex "A," Class 5140 Tool and Hardware Boxes; since the private brand Westward is listed as a manufacturer, we would request that Rock River also be listed in this class.

**A7** - Refer to Annex "A" - Revision 1

**Q8** - In Annex "A," Class 5140 Tool and Hardware Boxes; we request the "Knaack" be added as a manufacturer.

**A8** - Only manufacturers will be accepted. Refer to Annex "A" - Revision 1

**Q9** - In Annex "A," Class 5136; we request that "Widia" be added as a manufacturer.

**A9** - Only manufacturers will be accepted. Refer to Annex "A" - Revision 1

**Q10** - In Annex "A," Class 5130; we request the "Weiler" and "Blackstone" be added as a manufacturer.

**A10** - Refer to Annex "A" - Revision 1

**Q11** - In Annex "A," Class 5136, 5110, 5120,; we request that "Armstrong Tools" be added as a manufacturer as in previous NMSO's.

**A11** - Refer to Annex "A" - Revision 1

**Q12** - In Annex "A," Class 5136, 5110, 5120,; we request that "Wera" be added as a manufacturer

**A12** - Refer to Annex "A" - Revision 1

**Q13** - There are several names of Companies as Manufactures that fall under one Big tool Group. Can we submit one Spread sheet labeled Apex Tool Group?

**A13** - Yes, as long as individual MSRPs and Manufacturers authorization letters are submitted.

**Q14** - I was wondering why Armstrong is missing from the tool Groups?

**A14** - Refer to Q & A 11 above

## 2) Solicitation amendments

A) At Part 4- **EVALUATION PROCEDURES AND BASIS OF SELECTION**

**Delete:** section 2. Basis of Selection in its entirety.

**Insert:** section 2. Basis of Selection

2.1 To be considered responsive, an offer must meet all the mandatory requirements. Failure to comply with mandatory criteria will render your proposal non-responsive.

- 2.2 In order for a manufacturer to be selected, a manufacturer must be offered by three (3) or more offerors
- 2.3 The Offeror with the highest aggregate Firm Percentage Discounts per Manufacturer selected (para 2.2 above), within each class, will be issued a Standing Offer.
- 2.4 In the event of identical aggregate Firm Percentage Discounts offered for the same manufacturer, the following will apply;
- a) The Offeror with the highest Discount Offered for the firm year will be selected for that manufacturer; if still identical;
  - b) The Offeror with the highest Discount Offered for the option year will be selected for that manufacturer; if still identical;
  - c) a Standing Offer will be awarded to both Offerors for that Manufacturer.

**B) Illustration of the selection process:**

**i) Manufacturers Selected (reference para 2.2 above)**

Offeror		Mfgr.
Alpha	Class 5110	Dalloz
Bravo.	Class 5110	Dalloz
Charlie	Class 5110	Dalloz
Delta	Class 5110	Mate
Echo	Class 5110	Mate
Foxtrot	Class 5110	Bran

Manufacturers Selected: Dalloz manufacturer will be selected. Mate and Bran will not be selected.

**ii) Offerors Selected for the Highest aggregate Firm Discount Offered  
( reference para 2.3 above)**

			Firm	Option	Aggregate	
Offeror		Mfgr.	MSRP	Disc.	Disc.	Disc.
Alpha	Class 5110	Dalloz	MSRP	60%	50%	55%
Bravo.	Class 5110	Dalloz	MSRP	60%	45%	52.5%
Charlie	Class 5110	Dalloz	MSRP	60%	55 %	57.5%
Delta	Class 5110	Dalloz	MSRP	45%	60%	52.5%

Offerors Selected:

Charlie will be awarded a contract for Mfgr. Dalloz within Class 5110.

Alpha, Bravo and Delta will not be awarded a contract for Mfgr. Dalloz within Class 5110

**iii) In the event of Identical aggregate Firm percentage Discount Offered  
(reference para 2.4 above)**

			Firm	Option	Aggregate	
Offeror		Mfgr.	MSRP	Disc.	Disc.	Disc.
Alpha	Class 5110	Dalloz	MSRP	60%	50%	55%
Charlie	Class 5110	Dalloz	MSRP	50%	60 %	55%

Offeror Selected:

Alpha will be awarded a contract for Mfgr. Dalloz within Class 5110.

Charlie will not be awarded a contract for Mfgr. Dalloz within Class 5110.

**iv) If firm year and option year is identical**

		Firm		Option	Aggregate	
Offeror	Mfgr.	MSRP	Disc.	Disc.	Disc.	
Alpha	Class 5110	Dalloz	MSRP	60%	50%	55%
Charlie	Class 5110	Dalloz	MSRP	60%	50 %	55%

Offeror Selected:

Alpha and Charlie will both be awarded a contract for Mfgr. Dalloz within Class 5110.

**3) Delete:** ANNEX A - FIRM PERCENTAGE DISCOUNT, in its entirety.

**Insert:** ANNEX A (Revision 1)- FIRM PERCENTAGE DISCOUNT included herein)

## HAND TOOLS

### ANNEX A (Revision 1)

#### FIRM PERCENTAGE DISCOUNT

Offerors must provide their percentage discounts by completing this Annex and insert a percentage discount for the Manufacturers that they want to represent. Offerors do not have to offer a Firm Percentage Discount for all the Manufacturers identified in this Annex.

It is the responsibility of all Offerors to ensure that they provide the manufacturer's suggested retail price (MSRP) list effective at date of bid closing. CD copies of the MSRP will be accepted.

All Offerors must base their percentage discounts off of the same identical manufacturer's suggested retail price (MSRP) list as provided directly by the manufacturers listed in the attached documents and effective at date of bid closing.

Percentage discounts provided by each Standing Offer holder will remain fixed for the duration of the Standing Offer. Updates to the manufacturer's suggested retail price (MSRP) list will only be accepted once during the Standing Offer period (October 01) and twice for the option period (April 30 and October 01), if exercised, and must be approved by the Standing Offer Authority prior to implementation.

Standing Offer holders using updated price lists not approved by the Standing Offer authority, will have Canada set-aside their Standing Offer.

Any Offeror who fails to provide the manufacturer's suggested retail price (MSRP) list effective at date of bid closing, will be deemed non-compliant, removed from the process and will not be considered any further for that specific manufacturer.

Solicitation No. - N° de l'invitation

E60HP-14TOOL/A

Client Ref. No. - N° de réf. du client

E60HP-14TOOL

Amd. No. - N° de la modif.

001

File No. - N° du dossier

hp921E60HP-14TOOL

Buyer ID - Id de l'acheteur

hp921

CCC No./N° CCC - FMS No/ N° VME

## 5110 Hand Tools, Edged, Nonpowered

**Includes** (but is not limited to); Chisels; Files; Pipe Cutters; Rasps; Hand saws and blades; Screw Plates; Axes and Handles; Hatchets; Machetes; Knives (Cutting, Drywall, Pocket, Multitool, Utility); Cutting Pliers; Scissors; Scrapers; Shears.

	<b>Firm Period</b>	<b>Option Period</b>
	01 May 2014 to	01 May 2015 to
<b>MANUFACTURER</b>	30 April 2015	30 April 2016
	Manufacturer's % Discount	Manufacturer's % Discount
Ames True Temper		
Armstrong Tools		
Black & Decker		
Channellock		
Cooper Tools		
Cornwell Tools		
Crescent		
Fuller Tools		
Garant		
Gearwrench		
Gerber Gear		
Gray Tools		
KD Tools		
Klein		
MAC Tools		
Matco Tools		
Nicholson		



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Olfa

Ridgid

Snap-On Tools

Stanley/Proto

Wera Tools

Westward

## 5120 Hand Tools, Nonedged, Nonpowered

**Includes** (but is not limited to); Hammers (Carpenter, Machinist, Sledge); Picks; Handles (all hand tools); Pliers (except pliers for cutting only); Screwdrivers; Bender Sets; Brushes; Punches; Clamps; Vises; Hex Keys; Igniters and Flints; Ratchets; Socket Wrenches; Sockets (SAE and Metric); Combination Keys and Wrenches (SAE and Metric); Shovels; Construction Rakes, Forks and Hoes; Jacks, including Contractors' Jacks; Wrecking Bars, Pry Bars, Crowbars; Blowtorches.

**Excludes** ;Measuring Tools; Gardening Rakes, Forks, Hoes, and other Garden Tools.

	<b>Firm Period</b>	<b>Option Period</b>
	01 May 2014 to	01 May 2015 to
<b>MANUFACTURER</b>	30 April 2015	30 April 2016
	Manufacturer's % Discount	Manufacturer's % Discount
Ames True Temper		
Armstrong Tools		
Bessey Tools		
Black & Decker		
Channellock		
Cooper Tools		
Cornwell Tools		
Crescent		
Fuller Tools		
Garant		
Gearwrench		
Gerber Gear		
Gray Tools		
KD Tools		
Klein		

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MAC Tools

Matco Tools

Nicholson

Ridgid

Snap-On Tools

Stanley/Proto

Wera Tools

Westward

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## 5130 Hand Tools, Power Driven

**Includes** (but is not limited to); Drills and Drill Kits; Grinders; Demolition and Drill Hammers; Portable Planers; Electric Impacts; Riveters; Portable Electric Saws and Sanders; Pneumatic Tools; Abrasive Wheels, Cones, and other Abrasive Attachments for use only on Hand Held Power Tools.

	<b>Firm Period</b>	<b>Option Period</b>
	01 May 2014 to	01 May 2015 to
<b>MANUFACTURER</b>	30 April 2015	30 April 2016
	Manufacturer's % Discount	Manufacturer's % Discount
Black & Decker		
Blackstone		
Bosch		
Chicago Pneumatic		
DeVilbiss		
Dewalt		
Delta Machinery		
Dremel		
Flexovit		
Hilti		
Hitachi		
Ingersol Rand		
Makita		
Matco Tools		
Metabo		
Milwaukee		

Solicitation No. - N° de l'invitation

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CCC No./N° CCC - FMS No/ N° VME

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Porter Cable

Skil

Snap-On Tools

Stanley/Proto

Tyrolit

Weiler

Westward

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CCC No./N° CCC - FMS No/ N° VME

## 5133 Drill Bits, Counterbores, and Countersinks: Hand and Machine

	<b>Firm Period</b>	<b>Option Period</b>
	01 May 2014 to	01 May 2015 to
<b>MANUFACTURER</b>	30 April 2015	30 April 2016
	Manufacturer's % Discount	Manufacturer's % Discount
Black&Decker		
Bosch		
Clarkson Osborn		
Dormer Tool		
Greenfield		
Kennametal		
LS Starrett		
Morse		
OSG Taps and Dies		
Sandvik		
Snap-On Tools		
Union Butterfield		

Solicitation No. - N° de l'invitation

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## 5136 Taps, Dies, and Collets; Hand and Machine

**Excludes** ;Punching, Stamping, and Marking Dies.

	<b>Firm Period</b>	<b>Option Period</b>
	01 May 2014 to	01 May 2015 to
<b>MANUFACTURER</b>	30 April 2015	30 April 2016
	Manufacturer's % Discount	Manufacturer's % Discount
Armstrong Tools		
Black & Decker		
Bosch		
Clarkson Osborn		
Dewalt		
Dormer		
Greenfield		
Kennametal		
LS Starrett		
Morse		
OSG Taps and Dies		
Sandvik		
Snap-On Tools		
Union Butterfield		
Widia		
Wera Tools		

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## 5140 Tool and Hardware Boxes

**Includes** ; Tool Boxes (mobile); Tool Bags; Tool Belts

	<b>Firm Period</b>	<b>Option Period</b>
	01 May 2014 to	01 May 2015 to
<b>MANUFACTURER</b>	30 April 2015	30 April 2016
	Manufacturer's % Discount	Manufacturer's % Discount
Dewalt		
Gearwrench		
Gray Tools		
Kenedy (Cornwell)		
Klein		
Knaack		
Kuny's		
MAC Tools		
Matco Tools		
Rock River		
Rousseau Metal		
Snap-On Tools		
SPG International		
Stanley/Proto		
Waterloo		

**ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.**