

RETURN BIDS TO:
RETOURNER LES SOUMISSIONS À:
Bid Receiving - PWGSC / Réception des soumissions
- TPSGC
11 Laurier St. / 11, rue Laurier
Place du Portage, Phase III
Core 0A1 / Noyau 0A1
Gatineau, Québec K1A 0S5
Bid Fax: (819) 997-9776

SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution
Vehicles & Industrial Products Division
11 Laurier St./11, rue Laurier
7A2, Place du Portage, Phase III
Gatineau, Québec K1A 0S5

| | | |
|---|--|--|
| Title - Sujet NMSO - HAND TOOLS | | |
| Solicitation No. - N° de l'invitation E60HP-14TOOL/B | | Amendment No. - N° modif. 001 |
| Client Reference No. - N° de référence du client E60HP-14TOOL | | Date 2014-04-09 |
| GETS Reference No. - N° de référence de SEAG PW-\$\$HP-921-64858 | | |
| File No. - N° de dossier hp921.E60HP-14TOOL | CCC No./N° CCC - FMS No./N° VME | |
| Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2014-04-24 | | Time Zone Fuseau horaire Eastern Daylight Saving Time EDT |
| F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/> | | |
| Address Enquiries to: - Adresser toutes questions à: Falardeau, Guy | | Buyer Id - Id de l'acheteur hp921 |
| Telephone No. - N° de téléphone (819) 956-0591 () | | FAX No. - N° de FAX (819) 953-2953 |
| Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: | | |
| | | |

Instructions: See Herein

Instructions: Voir aux présentes

| | |
|--|--|
| Delivery Required - Livraison exigée | Delivery Offered - Livraison proposée |
| Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur | |
| | |
| Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur | |
| Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie) | |
| | |
| Signature | Date |

This solicitation amendment 001 is raised to answer bidders' questions, amend the solicitation, and to revise Annex "A" FIRM PERCENTAGE DISCOUNT.

1) Bidders' questions and answers:

Q1 - Will you accept a USB data stick copy of all manufacturers instead of a CD?

A1 - Hard copies and CDs only will be accepted.

Q2 - Do we need an original signature from my manufacturer contact person or will a scanned email copy suffice as time may be a factor to get all the reps to mail in a signed copy.

A2 - We will accept only original, scanned or faxed copies of Annex "D" Manufacturers authorization letters.

Q3 - If supplier-vendor partnerships have not changed since the submission of "vendor" letters in the last HT Solicitation, can those letters be used and considered compliant for this solicitation, or will new letters need to be secured?

A3 - New manufacturers authorization letters must be submitted.

Q4 - "Facsimile versions will not be accepted." Having to obtain an original copy from the manufacturer will significantly delay the process for respondents. Can this be amended to allow for facsimile versions as was allowed in previous years?

A4 - Please refer to Q & A - 2

Q5 - In Annex "A," we request that Gearwrench and KD Tools be separated for their own award as they have different discount structures.

A5 - Refer to Annex "A" - Revision 1

Q6 - In Annex "A," Class 5140 Tool and Hardware Boxes; since the private brand Westward is listed as a manufacturer, we would request that Rock River also be listed in this class.

A6 - Refer to Annex "A" - Revision 1

Q7 - In Annex "A," Class 5140 Tool and Hardware Boxes; we request the "Knaack" be added as a manufacturer.

A7 - Only manufacturers will be accepted. Refer to Annex "A" - Revision 1

Q8 - In Annex "A," Class 5136; we request that "Widia" be added as a manufacturer.

A8 - Only manufacturers will be accepted. Refer to Annex "A" - Revision 1

Q9 - In Annex "A," Class 5130; we request the "Weiler" and "Blackstone" be added as a manufacturer.

A9 - Refer to Annex "A" - Revision 1

Q10 - In Annex "A," Class 5136, 5110, 5120;; we request that "Armstrong Tools" be added as a manufacturer as in previous NMSO's.

A10 - Refer to Annex "A" - Revision 1

Q11 - In Annex "A," Class 5136, 5110, 5120;; we request that "Wera" be added as a manufacturer

A11 - Refer to Annex "A" - Revision 1

Q12 - There are several names of Companies as Manufactures that fall under one Big tool Group.Can we submit one Spread sheet labeled Apex Tool Group?

A12 - Yes, as long as individual MSRPs and Manufacturers authorization letters are submitted.

Q13 - I was wondering why Armstrong is missing from the tool Groups?

A13 - Refer to Q & A 10 above

2) Solicitation amendments

A) At Part 4- **EVALUATION PROCEDURES AND BASIS OF SELECTION**

Delete: section **2. Basis of Selection** in its entirety.

Insert: section **2. Basis of Selection**

- 2.1 To be considered responsive, an offer must meet all the mandatory requirements. Failure to comply with mandatory criteria will render your proposal non-responsive.
- 2.2 In order for a manufacturer to be selected, a manufacturer must be offered by three (3) or more offerors
- 2.3 The Offeror with the highest aggregate Firm Percentage Discounts per Manufacturer selected (para 2.2 above), within each class, will be issued a Standing Offer.
- 2.4 In the event of identical aggregate Firm Percentage Discounts offered for the same manufacturer, the following will apply;

a) The Offeror with the highest Discount Offered for the firm year will be selected for that manufacturer; if still identical;

b) The Offeror with the highest Discount Offered for the option year will be selected for that manufacturer; if still identical;

c) a Standing Offer will be awarded to both Offerors for that Manufacturer.

B) Illustration of the selection process:

i) Manufacturers Selected (reference para 2.2 above)

| Offeror | | Mfgr. |
|---------|------------|--------|
| Alpha | Class 5110 | Dalloz |
| Bravo. | Class 5110 | Dalloz |
| Charlie | Class 5110 | Dalloz |
| Delta | Class 5110 | Mate |
| Echo | Class 5110 | Mate |
| Foxtrot | Class 5110 | Bran |

Manufacturers Selected: Dalloz manufacturer will be selected. Mate and Bran will not be selected.

ii) Offerors Selected for the Highest aggregate Firm Discount Offered (reference para 2.3 above)

| | | Firm Option Aggregate | | | |
|---------|-------------------|-----------------------|-------|-------|-------|
| Offeror | Mfgr. | MSRP | Disc. | Disc. | Disc. |
| Alpha | Class 5110 Dalloz | MSRP | 60% | 50% | 55% |
| Bravo. | Class 5110 Dalloz | MSRP | 60% | 45% | 52.5% |

| | | | | | | |
|---------|------------|--------|------|-----|------|-------|
| Charlie | Class 5110 | Dalloz | MSRP | 60% | 55 % | 57.5% |
| Delta | Class 5110 | Dalloz | MSRP | 45% | 60% | 52.5% |

Offerors Selected:

Charlie will be awarded a contract for Mfgr. Dalloz within Class 5110.

Alpha, Bravo and Delta will not be awarded a contract for Mfgr. Dalloz within Class 5110

iii) In the event of Identical aggregate Firm percentage Discount Offered (reference para 2.4 above)

| | | | | Firm | Option | Aggregate |
|---------|------------|--------|------|-------|--------|-----------|
| Offeror | | Mfgr. | MSRP | Disc. | Disc. | Disc. |
| Alpha | Class 5110 | Dalloz | MSRP | 60% | 50% | 55% |
| Charlie | Class 5110 | Dalloz | MSRP | 50% | 60 % | 55% |

Offeror Selected:

Alpha will be awarded a contract for Mfgr. Dalloz within Class 5110.

Charlie will not be awarded a contract for Mfgr. Dalloz within Class 5110.

iv) If firm year and option year is identical

| | | | | Firm | Option | Aggregate |
|---------|------------|--------|------|-------|--------|-----------|
| Offeror | | Mfgr. | MSRP | Disc. | Disc. | Disc. |
| Alpha | Class 5110 | Dalloz | MSRP | 60% | 50% | 55% |
| Charlie | Class 5110 | Dalloz | MSRP | 60% | 50 % | 55% |

Offeror Selected:

Alpha and Charlie will both be awarded a contract for Mfgr. Dalloz within Class 5110.

3) Delete: ANNEX A - FIRM PERCENTAGE DISCOUNT, in its entirety.

Insert: ANNEX A (Revision 1)- FIRM PERCENTAGE DISCOUNT included herein)

HAND TOOLS

ANNEX A (Revision 1)

FIRM PERCENTAGE DISCOUNT

Offerors must provide their percentage discounts by completing this Annex and insert a percentage discount for the Manufacturers that they want to represent. Offerors do not have to offer a Firm Percentage Discount for all the Manufacturers identified in this Annex.

It is the responsibility of all Offerors to ensure that they provide the manufacturer's suggested retail price (MSRP) list effective at date of bid closing. CD copies of the MSRP will be accepted.

All Offerors must base their percentage discounts off of the same identical manufacturer's suggested retail price (MSRP) list as provided directly by the manufacturers listed in the attached documents and effective at date of bid closing.

1Percentage discounts provided by each Standing Offer holder will remain fixed for the duration of the Standing Offer. Updates to the manufacturer's suggested retail price (MSRP) list will only be accepted once during the Standing Offer period (October 01) and twice for the option period (April 30 and October 01), if exercised, and must be approved by the Standing Offer Authority prior to implementation.

Standing Offer holders using updated price lists not approved by the Standing Offer authority, will have Canada set-aside their Standing Offer.

Any Offeror who fails to provide the manufacturer's suggested retail price (MSRP) list effective at date of bid closing, will be deemed non-compliant, removed from the process and will not be considered any further for that specific manufacturer.

Solicitation No. - N° de l'invitation

E60HP-14TOOL/B

Client Ref. No. - N° de réf. du client

E60HP-14TOOL

Amd. No. - N° de la modif.

001

File No. - N° du dossier

hp921E60HP-14TOOL

Buyer ID - Id de l'acheteur

hp921

CCC No./N° CCC - FMS No/ N° VME

5110 Hand Tools, Edged, Nonpowered

Includes (but is not limited to); Chisels; Files; Pipe Cutters; Rasps; Hand saws and blades; Screw Plates; Axes and Handles; Hatchets; Machetes; Knives (Cutting, Drywall, Pocket, Multitool, Utility); Cutting Pliers; Scissors; Scrapers; Shears.

| | Firm Period | Option Period |
|---------------------|---------------------------|---------------------------|
| | 01 May 2014 to | 01 May 2015 to |
| MANUFACTURER | 30 April 2015 | 30 April 2016 |
| | Manufacturer's % Discount | Manufacturer's % Discount |
| Ames True Temper | | |
| Armstrong Tools | | |
| Black & Decker | | |
| Channellock | | |
| Cooper Tools | | |
| Cornwell Tools | | |
| Crescent | | |
| Fuller Tools | | |
| Garant | | |
| Gearwrench | | |
| Gerber Gear | | |
| Gray Tools | | |
| KD Tools | | |
| Klein | | |
| MAC Tools | | |

Solicitation No. - N° de l'invitation

E60HP-14TOOL/B

Client Ref. No. - N° de réf. du client

E60HP-14TOOL

Amd. No. - N° de la modif.

001

File No. - N° du dossier

hp921E60HP-14TOOL

Buyer ID - Id de l'acheteur

hp921

CCC No./N° CCC - FMS No/ N° VME

Matco Tools

Nicholson

Olfa

Ridgid

Snap-On Tools

Stanley/Proto

Wera Tools

Westward

5120 Hand Tools, Nonedged, Nonpowered

Includes (but is not limited to); Hammers (Carpenter, Machinist, Sledge); Picks; Handles (all hand tools); Pliers (except pliers for cutting only); Screwdrivers; Bender Sets; Brushes; Punches; Clamps; Vises; Hex Keys; Igniters and Flints; Ratchets; Socket Wrenches; Sockets (SAE and Metric); Combination Keys and Wrenches (SAE and Metric); Shovels; Construction Rakes, Forks and Hoes; Jacks, including Contractors' Jacks; Wrecking Bars, Pry Bars, Crowbars; Blowtorches.

Excludes ;Measuring Tools; Gardening Rakes, Forks, Hoes, and other Garden Tools.

| | Firm Period | Option Period |
|---------------------|---------------------------|---------------------------|
| | 01 May 2014 to | 01 May 2015 to |
| MANUFACTURER | 30 April 2015 | 30 April 2016 |
| | Manufacturer's % Discount | Manufacturer's % Discount |
| Ames True Temper | | |
| Armstrong Tools | | |
| Bessey Tools | | |
| Black & Decker | | |
| Channellock | | |
| Cooper Tools | | |
| Cornwell Tools | | |
| Crescent | | |
| Fuller Tools | | |
| Garant | | |
| Gearwrench | | |
| Gerber Gear | | |
| Gray Tools | | |
| KD Tools | | |
| Klein | | |

Solicitation No. - N° de l'invitation

E60HP-14TOOL/B

Client Ref. No. - N° de réf. du client

E60HP-14TOOL

Amd. No. - N° de la modif.

001

File No. - N° du dossier

hp921E60HP-14TOOL

Buyer ID - Id de l'acheteur

hp921

CCC No./N° CCC - FMS No/ N° VME

MAC Tools

Matco Tools

Nicholson

Ridgid

Snap-On Tools

Stanley/Proto

Wera Tools

Westward

5130 Hand Tools, Power Driven

Includes (but is not limited to); Drills and Drill Kits; Grinders; Demolition and Drill Hammers; Portable Planers; Electric Impacts; Riveters; Portable Electric Saws and Sanders; Pneumatic Tools; Abrasive Wheels, Cones, and other Abrasive Attachments for use only on Hand Held Power Tools.

| | Firm Period | Option Period |
|---------------------|---------------------------|---------------------------|
| | 01 May 2014 to | 01 May 2015 to |
| MANUFACTURER | 30 April 2015 | 30 April 2016 |
| | Manufacturer's % Discount | Manufacturer's % Discount |
| Black & Decker | | |
| Blackstone | | |
| Bosch | | |
| Chicago Pneumatic | | |
| DeVilbiss | | |
| Dewalt | | |
| Delta Machinery | | |
| Dremel | | |
| Flexovit | | |
| Hilti | | |
| Hitachi | | |
| Ingersol Rand | | |
| Makita | | |
| Matco Tools | | |
| Metabo | | |
| Milwaukee | | |
| Porter Cable | | |

Solicitation No. - N° de l'invitation

E60HP-14TOOL/B

Client Ref. No. - N° de réf. du client

E60HP-14TOOL

Amd. No. - N° de la modif.

001

File No. - N° du dossier

hp921E60HP-14TOOL

Buyer ID - Id de l'acheteur

hp921

CCC No./N° CCC - FMS No/ N° VME

Skil

Snap-On Tools

Stanley/Proto

Tyrolit

Weiler

Westward

Solicitation No. - N° de l'invitation

E60HP-14TOOL/B

Client Ref. No. - N° de réf. du client

E60HP-14TOOL

Amd. No. - N° de la modif.

001

File No. - N° du dossier

hp921E60HP-14TOOL

Buyer ID - Id de l'acheteur

hp921

CCC No./N° CCC - FMS No/ N° VME

5133 Drill Bits, Counterbores, and Countersinks: Hand and Machine

| | Firm Period | Option Period |
|---------------------|---------------------------|---------------------------|
| | 01 May 2014 to | 01 May 2015 to |
| MANUFACTURER | 30 April 2015 | 30 April 2016 |
| | Manufacturer's % Discount | Manufacturer's % Discount |
| Black&Decker | | |
| Bosch | | |
| Clarkson Osborn | | |
| Dormer Tool | | |
| Greenfield | | |
| Kennametal | | |
| LS Starrett | | |
| Morse | | |
| OSG Taps and Dies | | |
| Sandvik | | |
| Snap-On Tools | | |
| Union Butterfield | | |

Solicitation No. - N° de l'invitation

E60HP-14TOOL/B

Client Ref. No. - N° de réf. du client

E60HP-14TOOL

Amd. No. - N° de la modif.

001

File No. - N° du dossier

hp921E60HP-14TOOL

Buyer ID - Id de l'acheteur

hp921

CCC No./N° CCC - FMS No/ N° VME

5136 Taps, Dies, and Collets; Hand and Machine

Excludes ;Punching, Stamping, and Marking Dies.

| | Firm Period | Option Period |
|---------------------|---------------------------|---------------------------|
| | 01 May 2014 to | 01 May 2015 to |
| MANUFACTURER | 30 April 2015 | 30 April 2016 |
| | Manufacturer's % Discount | Manufacturer's % Discount |
| Armstrong Tools | | |
| Black & Decker | | |
| Bosch | | |
| Clarkson Osborn | | |
| Dewalt | | |
| Dormer | | |
| Greenfield | | |
| Kennametal | | |
| LS Starrett | | |
| Morse | | |
| OSG Taps and Dies | | |
| Sandvik | | |
| Snap-On Tools | | |
| Union Butterfield | | |
| Widia | | |
| Wera Tools | | |

Solicitation No. - N° de l'invitation

E60HP-14TOOL/B

Client Ref. No. - N° de réf. du client

E60HP-14TOOL

Amd. No. - N° de la modif.

001

File No. - N° du dossier

hp921E60HP-14TOOL

Buyer ID - Id de l'acheteur

hp921

CCC No./N° CCC - FMS No/ N° VME

5140 Tool and Hardware Boxes

Includes ; Tool Boxes (mobile); Tool Bags; Tool Belts

| | Firm Period | Option Period |
|---------------------|---------------------------|---------------------------|
| | 01 May 2014 to | 01 May 2015 to |
| MANUFACTURER | 30 April 2015 | 30 April 2016 |
| | Manufacturer's % Discount | Manufacturer's % Discount |
| Dewalt | | |
| Gearwrench | | |
| Gray Tools | | |
| Kenedy (Cornwell) | | |
| Klein | | |
| Knaack | | |
| Kuny's | | |
| MAC Tools | | |
| Matco Tools | | |
| Rock River | | |
| Rousseau Metal | | |
| Snap-On Tools | | |
| SPG International | | |
| Stanley/Proto | | |
| Waterloo | | |

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED