

**RETURN BIDS TO:**  
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Bid Receiving - PWGSC / Réception des soumissions  
- TPSGC  
11 Laurier St. / 11, rue Laurier  
Place du Portage, Phase III  
Core 0A1 / Noyau 0A1  
Gatineau, Québec K1A 0S5  
Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT**  
**MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address  
Raison sociale et adresse du  
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution  
Vehicles & Industrial Products Division  
11 Laurier St./11, rue Laurier  
7A2, Place du Portage, Phase III  
Gatineau, Québec K1A 0S5

<b>Title - Sujet</b> NMSO - HAND TOOLS	
<b>Solicitation No. - N° de l'invitation</b> E60HP-14TOOL/B	<b>Amendment No. - N° modif.</b> 001
<b>Client Reference No. - N° de référence du client</b> E60HP-14TOOL	<b>Date</b> 2014-04-09
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$HP-921-64858	
<b>File No. - N° de dossier</b> hp921.E60HP-14TOOL	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2014-04-24</b>	
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Falardeau, Guy	<b>Buyer Id - Id de l'acheteur</b> hp921
<b>Telephone No. - N° de téléphone</b> (819) 956-0591 ( )	<b>FAX No. - N° de FAX</b> (819) 953-2953
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

Instructions: See Herein

Instructions: Voir aux présentes

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

This solicitation amendment 001 is raised to answer bidders' questions, amend the solicitation, and to revise Annex "A" FIRM PERCENTAGE DISCOUNT.

### 1) Bidders' questions and answers:

**Q1** - Will you accept a USB data stick copy of all manufacturers instead of a CD?

**A1** - Hard copies and CDs only will be accepted.

**Q2** - Do we need an original signature from my manufacturer contact person or will a scanned email copy suffice as time may be a factor to get all the reps to mail in a signed copy.

**A2** - We will accept only original, scanned or faxed copies of Annex "D" Manufacturers authorization letters.

**Q3** - If supplier-vendor partnerships have not changed since the submission of "vendor" letters in the last HT Solicitation, can those letters be used and considered compliant for this solicitation, or will new letters need to be secured?

**A3** - New manufacturers authorization letters must be submitted.

**Q4** - "Facsimile versions will not be accepted." Having to obtain an original copy from the manufacturer will significantly delay the process for respondents. Can this be amended to allow for facsimile versions as was allowed in previous years?

**A4** - Please refer to Q & A - 2

**Q5** - In Annex "A," we request that Gearwrench and KD Tools be separated for their own award as they have different discount structures.

**A5** - Refer to Annex "A" - Revision 1

**Q6** - In Annex "A," Class 5140 Tool and Hardware Boxes; since the private brand Westward is listed as a manufacturer, we would request that Rock River also be listed in this class.

**A6** - Refer to Annex "A" - Revision 1

**Q7** - In Annex "A," Class 5140 Tool and Hardware Boxes; we request the "Knaack" be added as a manufacturer.

**A7** - Only manufacturers will be accepted. Refer to Annex "A" - Revision 1

**Q8** - In Annex "A," Class 5136; we request that "Widia" be added as a manufacturer.

**A8** - Only manufacturers will be accepted. Refer to Annex "A" - Revision 1

**Q9** - In Annex "A," Class 5130; we request the "Weiler" and "Blackstone" be added as a manufacturer.

**A9** - Refer to Annex "A" - Revision 1

**Q10** - In Annex "A," Class 5136, 5110, 5120;; we request that "Armstrong Tools" be added as a manufacturer as in previous NMSO's.

**A10** - Refer to Annex "A" - Revision 1

**Q11** - In Annex "A," Class 5136, 5110, 5120;; we request that "Wera" be added as a manufacturer

**A11** - Refer to Annex "A" - Revision 1

**Q12** - There are several names of Companies as Manufactures that fall under one Big tool Group.Can we submit one Spread sheet labeled Apex Tool Group?

**A12** - Yes, as long as individual MSRPs and Manufacturers authorization letters are submitted.

**Q13** - I was wondering why Armstrong is missing from the tool Groups?

**A13** - Refer to Q & A 10 above

## 2) Solicitation amendments

A) At Part 4- **EVALUATION PROCEDURES AND BASIS OF SELECTION**

**Delete:** section **2. Basis of Selection** in its entirety.

**Insert:** section **2. Basis of Selection**

- 2.1 To be considered responsive, an offer must meet all the mandatory requirements. Failure to comply with mandatory criteria will render your proposal non-responsive.
- 2.2 In order for a manufacturer to be selected, a manufacturer must be offered by three (3) or more offerors
- 2.3 The Offeror with the highest aggregate Firm Percentage Discounts per Manufacturer selected (para 2.2 above), within each class, will be issued a Standing Offer.
- 2.4 In the event of identical aggregate Firm Percentage Discounts offered for the same manufacturer, the following will apply;

a) The Offeror with the highest Discount Offered for the firm year will be selected for that manufacturer; if still identical;

b) The Offeror with the highest Discount Offered for the option year will be selected for that manufacturer; if still identical;

c) a Standing Offer will be awarded to both Offerors for that Manufacturer.

**B) Illustration of the selection process:**

**i) Manufacturers Selected (reference para 2.2 above)**

Offeror		Mfgr.
Alpha	Class 5110	Daloz
Bravo.	Class 5110	Daloz
Charlie	Class 5110	Daloz
Delta	Class 5110	Mate
Echo	Class 5110	Mate
Foxtrot	Class 5110	Bran

Manufacturers Selected: Daloz manufacturer will be selected. Mate and Bran will not be selected.

**ii) Offerors Selected for the Highest aggregate Firm Discount Offered (reference para 2.3 above)**

Offeror	Mfgr.	MSRP	Firm Disc.	Option Disc.	Aggregate Disc.
Alpha	Class 5110 Daloz	MSRP	60%	50%	55%
Bravo.	Class 5110 Daloz	MSRP	60%	45%	52.5%

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Charlie	Class 5110	Daloz	MSRP	60%	55 %	57.5%
Delta	Class 5110	Daloz	MSRP	45%	60%	52.5%

Offerors Selected:

Charlie will be awarded a contract for Mfgr. Daloz within Class 5110.  
Alpha, Bravo and Delta will not be awarded a contract for Mfgr. Daloz within Class 5110

iii) In the event of Identical aggregate Firm percentage Discount Offered (reference para 2.4 above)

Offeror	Mfgr.	MSRP	Firm Disc.	Option Disc.	Aggregate Disc.
Alpha	Class 5110	Daloz	MSRP 60%	50%	55%
Charlie	Class 5110	Daloz	MSRP 50%	60 %	55%

Offeror Selected:

Alpha will be awarded a contract for Mfgr. Daloz within Class 5110.  
Charlie will not be awarded a contract for Mfgr. Daloz within Class 5110.

iv) If firm year and option year is identical

Offeror	Mfgr.	MSRP	Firm Disc.	Option Disc.	Aggregate Disc.
Alpha	Class 5110	Daloz	MSRP 60%	50%	55%
Charlie	Class 5110	Daloz	MSRP 60%	50 %	55%

Offeror Selected:

Alpha and Charlie will both be awarded a contract for Mfgr. Daloz within Class 5110.

**3) Delete:** ANNEX A - FIRM PERCENTAGE DISCOUNT, in its entirety.

**Insert:** ANNEX A (Revision 1)- FIRM PERCENTAGE DISCOUNT included herein)

## HAND TOOLS

### ANNEX A (Revision 1)

#### FIRM PERCENTAGE DISCOUNT

Offerors must provide their percentage discounts by completing this Annex and insert a percentage discount for the Manufacturers that they want to represent. Offerors do not have to offer a Firm Percentage Discount for all the Manufacturers identified in this Annex.

It is the responsibility of all Offerors to ensure that they provide the manufacturer's suggested retail price (MSRP) list effective at date of bid closing. CD copies of the MSRP will be accepted.

All Offerors must base their percentage discounts off of the same identical manufacturer's suggested retail price (MSRP) list as provided directly by the manufacturers listed in the attached documents and effective at date of bid closing.

1Percentage discounts provided by each Standing Offer holder will remain fixed for the duration of the Standing Offer. Updates to the manufacturer's suggested retail price (MSRP) list will only be accepted once during the Standing Offer period (October 01) and twice for the option period (April 30 and October 01), if exercised, and must be approved by the Standing Offer Authority prior to implementation.

Standing Offer holders using updated price lists not approved by the Standing Offer authority, will have Canada set-aside their Standing Offer.

Any Offeror who fails to provide the manufacturer's suggested retail price (MSRP) list effective at date of bid closing, will be deemed non-compliant, removed from the process and will not be considered any further for that specific manufacturer.

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**5110 Hand Tools, Edged, Nonpowered**

**Includes** (but is not limited to); Chisels; Files; Pipe Cutters; Rasps; Hand saws and blades; Screw Plates; Axes and Handles; Hatchets;Machetes; Knives (Cutting, Drywall, Pocket, Multitool, Utility); Cutting Pliers; Scissors; Scrapers; Shears.

	<b>Firm Period</b>	<b>Option Period</b>
	01 May 2014 to	01 May 2015 to
<b>MANUFACTURER</b>	30 April 2015	30 April 2016
	Manufacturer's % Discount	Manufacturer's % Discount
Ames True Temper		
Armstrong Tools		
Black & Decker		
Channellock		
Cooper Tools		
Cornwell Tools		
Crescent		
Fuller Tools		
Garant		
Gearwrench		
Gerber Gear		
Gray Tools		
KD Tools		
Klein		
MAC Tools		

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Matco Tools

Nicholson

Olf

Ridgid

Snap-On Tools

Stanley/Proto

Wera Tools

Westward

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CCC No./N° CCC - FMS No/ N° VME

**5120 Hand Tools, Nonedged, Nonpowered**

**Includes** (but is not limited to); Hammers (Carpenter, Machinist, Sledge); Picks; Handles (all hand tools); Pliers (except pliers for cutting only); Screwdrivers; Bender Sets; Brushes; Punches; Clamps; Vises; Hex Keys; Igniters and Flints; Ratchets; Socket Wrenches; Sockets (SAE and Metric); Combination Keys and Wrenches (SAE and Metric); Shovels; Construction Rakes, Forks and Hoes; Jacks, including Contractors' Jacks; Wrecking Bars, Pry Bars, Crowbars; Blowtorches.

**Excludes** ;Measuring Tools; Gardening Rakes, Forks, Hoes, and other Garden Tools.

	<b>Firm Period</b>	<b>Option Period</b>
	01 May 2014 to	01 May 2015 to
<b>MANUFACTURER</b>	30 April 2015	30 April 2016
	Manufacturer's % Discount	Manufacturer's % Discount
Ames True Temper	_____	_____
Armstrong Tools	_____	_____
Bessey Tools	_____	_____
Black & Decker	_____	_____
Channellock	_____	_____
Cooper Tools	_____	_____
Cornwell Tools	_____	_____
Crescent	_____	_____
Fuller Tools	_____	_____
Garant	_____	_____
Gearwrench	_____	_____
Gerber Gear	_____	_____
Gray Tools	_____	_____
KD Tools	_____	_____
Klein	_____	_____

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MAC Tools

Matco Tools

Nicholson

Ridgid

Snap-On Tools

Stanley/Proto

Wera Tools

Westward

_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____

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**5130 Hand Tools, Power Driven**

**Includes** (but is not limited to); Drills and Drill Kits; Grinders; Demolition and Drill Hammers; Portable Planers; Electric Impacts; Riveters; Portable Electric Saws and Sanders; Pneumatic Tools; Abrasive Wheels, Cones, and other Abrasive Attachments for use only on Hand Held Power Tools.

	<b>Firm Period</b>	<b>Option Period</b>
	01 May 2014 to	01 May 2015 to
<b>MANUFACTURER</b>	30 April 2015	30 April 2016
	Manufacturer's % Discount	Manufacturer's % Discount
Black & Decker	_____	_____
Blackstone	_____	_____
Bosch	_____	_____
Chicago Pneumatic	_____	_____
DeVilbiss	_____	_____
Dewalt	_____	_____
Delta Machinery	_____	_____
Dremel	_____	_____
Flexovit	_____	_____
Hilti	_____	_____
Hitachi	_____	_____
Ingersol Rand	_____	_____
Makita	_____	_____
Matco Tools	_____	_____
Metabo	_____	_____
Milwaukee	_____	_____
Porter Cable	_____	_____

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Skil

Snap-On Tools

Stanley/Proto

Tyrolit

Weiler

Westward

_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____

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**5133 Drill Bits, Counterbores, and Countersinks: Hand and Machine**

	<b>Firm Period</b>	<b>Option Period</b>
	01 May 2014 to	01 May 2015 to
<b>MANUFACTURER</b>	30 April 2015	30 April 2016
	Manufacturer's % Discount	Manufacturer's % Discount
Black&Decker	_____	_____
Bosch	_____	_____
Clarkson Osborn	_____	_____
Dormer Tool	_____	_____
Greenfield	_____	_____
Kennametal	_____	_____
LS Starrett	_____	_____
Morse	_____	_____
OSG Taps and Dies	_____	_____
Sandvik	_____	_____
Snap-On Tools	_____	_____
Union Butterfield	_____	_____

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CCC No./N° CCC - FMS No/ N° VME

### 5136 Taps, Dies, and Collets; Hand and Machine

**Excludes** ;Punching, Stamping, and Marking Dies.

	<b>Firm Period</b>	<b>Option Period</b>
	01 May 2014 to	01 May 2015 to
<b>MANUFACTURER</b>	30 April 2015	30 April 2016
	Manufacturer's % Discount	Manufacturer's % Discount
Armstrong Tools	_____	_____
Black & Decker	_____	_____
Bosch	_____	_____
Clarkson Osborn	_____	_____
Dewalt	_____	_____
Dormer	_____	_____
Greenfield	_____	_____
Kennametal	_____	_____
LS Starrett	_____	_____
Morse	_____	_____
OSG Taps and Dies	_____	_____
Sandvik	_____	_____
Snap-On Tools	_____	_____
Union Butterfield	_____	_____
Widia	_____	_____
Wera Tools	_____	_____

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**5140 Tool and Hardware Boxes**

**Includes** ; Tool Boxes (mobile); Tool Bags; Tool Belts

	<b>Firm Period</b>	<b>Option Period</b>
	01 May 2014 to	01 May 2015 to
<b>MANUFACTURER</b>	30 April 2015	30 April 2016
	Manufacturer's % Discount	Manufacturer's % Discount
Dewalt	_____	_____
Gearwrench	_____	_____
Gray Tools	_____	_____
Kenedy (Cornwell)	_____	_____
Klein	_____	_____
Knaack	_____	_____
Kuny's	_____	_____
MAC Tools	_____	_____
Matco Tools	_____	_____
Rock River	_____	_____
Rousseau Metal	_____	_____
Snap-On Tools	_____	_____
SPG International	_____	_____
Stanley/Proto	_____	_____
Waterloo	_____	_____

**ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED**