

QUESTIONS AND ANSWERS – APRIL 10, 2014

**FOR THE NEW BRIDGE FOR THE ST. LAWRENCE CORRIDOR
PROJECT (NBSLC)**

FOR THE GOVERNMENT OF CANADA

QUESTION NO.	QUESTION	ANSWER
24	Section 3.4.4. (G) of the RFQ Documentation: The language allows two (2) 11x17 sheets to be used printed on both sides. How does this impact the 5 page limit for this section of the RFQ response?	Section 3.4.4 (g) of the RFQ specifies that two (2) 11x17 sheets can be double sided. Each printed side counts as a page. The page limit has been updated. Please see Addendum 003.
25	RFQ Reference: Appendix C, Package 2, s2-1(d). Section 2.1(d) asks for respondents to provide bidding agreements or teaming agreements, if available. Are these agreements considered to be outside the page limit?	Bidding agreements or teaming agreements are outside the page limit for Package 2, Section 2-1. Please see Addendum 003.
26	RFQ Reference: Appendix C, Package 3, s 3-8. Section 3.8 requires Equity Members and Prime Members to provide letter(s) of intent as evidence of ability to obtain: (i) letter of credit of at least \$300 million or \$1 billion performance bond, and (ii) \$750 million labour and materials bond. Please clarify whether the requirement is in actuality for the team as a whole to evidence these requirements, as opposed to each Equity Member and Prime Member providing such letters.	The team as a whole must meet this requirement. Please refer to Package 3, 3-8 Evaluation Criteria – The Equity Members and Prime Members can provide individual guarantees whereby the aggregate value of the guarantees will be equivalent to the required total.
27	Section 3.4.4. (e) and (f) of the RFQ documentation: Are the required title	No, the title page and the table of contents page are not included in the total page count for each section. Please

page and table of contents page included in the total page count for each package?

see Addendum 003.

28 Criterion 4-3 (page 57) Bridge Design

It is requested that the design and design management experience of the five (5) Key Individuals be described.

Are there a maximum number of pages for the description of the bridge design experience of the following Key Individuals: the Lead Architect and the Lead Structural Engineer, not including the number of pages for their résumés?

In Criterion 4-3 (page 57), it is requested that the bridge design experience of the following Key Individuals be described: Lead architect and Lead Structural Engineer. It is also requested that the design management experience of the five (5) Key Individuals identified in criterion 4-3 be described.

As is indicated under the heading of the “maximum number of pages” table, the maximum number of pages for this criterion is 17 pages, namely five pages for the project manager’s résumé and three pages per résumé for the other four Key Individuals. The number of pages allocated for the résumés must include the description of the design management experience of the five Key Individuals as well as the description of the bridge design experience of the Lead Architect and the Lead Structural Engineer.

29 Criterion 4-3 (page 57) Bridge Design

It is requested that the design and design management experience of the five (5) Key Individuals be described.

Are there a maximum number of pages for the description of the bridge design management experience of each of the following five Key Individuals: the project manager, the design manager, the quality manager, the Lead Architect and the Lead Structural Engineer, not including the number of pages for their résumés?

As is indicated under the heading of the “maximum number of pages” table, the maximum number of pages for this criterion is 17 pages, namely five pages for the project manager’s résumé and three pages per résumé for the other four Key Individuals. The number of pages allocated for the résumés must include the description of the design management experience of the five Key Individuals as well as the description of the bridge design experience of the Lead Architect and the Lead Structural Engineer.

30 Criterion 4-6 (page 62) Highway Design: same question with respect to the number of pages for the highways section.

It is requested that the highway design and highway design management experience of the four (4) Key Individuals be described.

In criterion 4-6 (page 62), it is requested that the highway design experience of the chief highway engineer be described. It is also requested that the highway design management experience of the four (4) Key Individuals identified in criterion 4-6 be described.

As is indicated under the heading of the “maximum number of pages” table, the maximum number of pages for this criterion is 14 pages, namely five pages for the

	<p>Are there a maximum number of pages for the description of the highway design experience of the chief structural engineer (Lead Structural Engineer), not including the number of pages for his résumé?</p>	<p>project manager's résumé and three pages per résumé for the other three Key Individuals. The number of pages allocated for the résumés must include the description of the highway design management experience of the four Key Individuals as well as the description of the highway design experience of the Lead Highway Engineer.</p>
31	<p>Criterion 4-6 (page 62) Highway Design: same question with respect to the number of pages for the highways section.</p> <p>It is requested that the highway design and highway design management experience of the four (4) Key Individuals be described.</p> <p>Are there a maximum number of pages for the description of the highway design management experience of each of the following four Key Individuals: the project manager, the design manager, the quality manager and the chief structural engineer (Lead Highway Engineer), not including the number of pages for their résumés?</p>	<p>As is indicated under the heading of the "maximum number of pages" table, the maximum number of pages for this criterion is 14 pages, namely five pages for the project manager's résumé and three pages per résumé for the other three Key Individuals. The number of pages allocated for the résumés must include the description of the highway design management experience of the four Key Individuals as well as the description of the highway design experience of the Lead Highway Engineer.</p>
32	<p>There is no mention of a hydrographic survey, is that also underway as we will need that information as well?</p>	<p>Various hydrographic/bathymetrical surveys have been conducted in the past by both The Jacques Cartier and Champlain Bridges Incorporated (JCCBI) and the St. Lawrence Seaway Management Corporation (SLSMC) as part of their operations. Some surveys were also conducted as part of the prefeasibility studies for the NBSL as well as other studies in connection with this major waterway. Canada is currently assembling the collection of available information stemming from these various surveys and this information will be made available to Proponents no later than RFP issuance.</p>
33	<p>Page 13 of the Request for Qualifications indicates that two studies are underway: a geotechnical ground investigation and a topographic survey. When will this information be available as it would be most useful as soon as possible in</p>	<p>Canada plans to make the studies in question available no later than RFP issuance.</p>

order for the teams to begin evaluating possible bridge concepts?

34 Section 4 Design of Bridges and Highways: Please confirm that projects can meet multiple criteria, if such project can meet all requirements for such criteria? As an example, can the team submit the same project for two criterion packages such as 4-1 and 4-4 assuming the project meets both criteria?

Yes, the Respondent can submit the same project for different criterion.

35 General: For the structural systems of the New Bridge for the St. Lawrence, are they required to be concrete box girder (Illustration 3 on page 8 of the RFQ document) and cable-stayed over the seaway? May other systems be acceptable, like steel or arch?

The note included in the illustration indicates “Concrete box girders along approaches for illustrative purposes only”. Canada will define requirements about the type of structure at the RFP stage.

36 Section 3-2 Financial Capability of Construction Prime Members: It is fully expected that the Design-Build (“DB”) Agreement will require the Prime Members of the Construction Joint Venture to be fully jointly and severally liable, as customary under P3 DB Agreements. For the purpose of coming to a rating / determining the credit quality of the 2 DB parties, the lenders and rating agencies will to a very large extent be looking at the financially strongest Construction Prime Member. Assuming that the Design-Build Agreement does in fact require the parties to be joint and several, would the Authority still need to see all Prime Members of the Construction Joint Venture financials or only the financially strongest party?

If the Prime construction member is a DBJV, financial statements of all members of the DBJV should be provided.

37 Section 2.3 Anticipated Procurement Schedule, Page 15:

No extension is contemplated at this time.

The amount of time allotted to respond to the RFQ is extremely short

given the amount of detail required and the breadth of the qualifications that need to be outlined in the response. Our experience on other large infrastructure RFQ's which required similar levels of detailed responses have allowed for, on average, 90 days for an RFQ response – having said this, we acknowledge, appreciate and support the fast-tracked nature of the procurement.

Given the above and respecting the timelines set out in the RFQ, we respectfully request an extension to the Response Submission Deadline of approximately four weeks (from April 30, 2014 to May 30, 2014).

38	Section 3.4.4 Format, Page 19: Can we print the response double-sided, understanding that each printed side would count as one (1) page (i.e. one sheet of paper printed double-sided equals two (2) pages).	Yes, you can print your response double sided. Each printed side will count as one page towards the page limits.
39	Appendix B: Corporate Profile, Page 31: Please clarify: what corporate profile information with regards to persons nominated as Key Individuals does the RFQ expect? Unless Key Individuals also refers to companies, please consider removing this requirement	Please see Appendix A – Glossary and Definitions. Key Individuals do not refer to companies, but rather to specific roles or persons. The Corporate Profile is intended for introductory purposes on the roles of the Respondent, and each of the Prime Members, Equity Members and Key Individuals.
40	Appendix C: Package 3-FINANCIAL CAPABILITY AND FINANCING ABILITIES, (a) thru (e), Pages 37 and 38: Please confirm that quarterly statements are not required if they are not available to the Respondent.	Confirmed, quarterly financial statements are not required, if they are not available. Please see Addendum 003. Acceptable audit standards for Financial Statements are Generally Accepted Accounting Principles (GAAP) and International Financial Reporting Standards (IFRS). Financial Statements must be submitted in either English

For financial statements, please define the acceptable audit standards to be used.

Please define the language of the financial statements to be submitted. If a translation is needed, please define requirements for translation.

Please define the currency of the financial statements to be submitted. If a currency conversion is needed, please define requirements for conversion.

or French.

There is no need to convert the currency on Financial Statements.

41 Appendix C: Rated Evaluation Criteria, Package 3-FINANCIAL CAPABILITY AND FINANCING ABILITIES, Criterion 3-8, Page 44:

Please make the following change:
“The Equity Members and and/or Prime Members should provide a letter of intent as evidence of their ability to obtain.”

There is a discrepancy between the Submission Requirements and the Evaluation Criteria. The statement reads:

-A letter of credit for the Project totalling at least \$300 million; or

-A performance bond totaling at least \$1.0 billion; ‘AND’ --- (stated as ‘OR’ in Evaluation Criteria).

- A labour and material bond totaling at least \$750 million.

Please clarify.

Please see Addendum 003.

42 Appendix C: Package 3-FINANCIAL CAPABILITY AND FINANCING ABILITIES, Criterion 3-9, Page 45:

With regards to Criterion 3-9, the letter of intent to obtain insurance,

The Insurance requirements can be met in aggregate.

does each Construction Primer Member have to be able to meet the insurance requirements individually or can the requirements be met in aggregate (similar to requirement of Criterion 3-8)?

43 You mentioned a 3D survey. Will that include a hydrographic survey of the shipping channel of the river? Please see response to Question 32.

44 I understand that the government will be taking the traffic and revenue risk. Who will take what I would refer to as the collection risk: collecting the tolls, collecting – enforcing violations, so on and so forth. Canada plans to clarify this at the RFP Stage.

45 With current codes calibrated to 75 years, how do you intend to implement the 125-year design life requirements on the project? Canada plans to make this information available no later than RFP issuance.

46 With the eventual selection of 3 respondents, at what point are bidders expected to require contracting licenses and credentials for the engineers? Credentials and licenses will not be required at the RFQ stage, however it will be a requirement at the RFP stage.

47 Can you give us a bit of information or more details on Mr. Jensen's role on the architecture side? Mr. Jensen from Dissing+Weitling, is a subcontractor to Arup, and is our technical consultant for architecture. Dissing+Weitling are advising on architectural guidelines and criteria that will be integrated in the project. These guidelines/criteria will be issued no later than RFP issuance.

48 Respecting the fast-track nature of the proposal, would you please consider providing draft prescriptive requirements before the RFP comes out as you develop them, so it just gives us a head start? Specifically, if there are any requirements for the signature span. Canada is considering making some information available prior to the issuance of the RFP. This may be clarified later in the process.

49	Will there be interim evaluations between the issuance of the RFP and the closing of the RFP?	Canada will specify this in the RFP stage.
50	You used the term minimum weighted score as opposed to minimum score. Could you explain the difference?	Please see Addendum 003.
51	With regards to the letter of guarantee, is there a pre-established format?	There is no pre-established format for the letter of intent.
52	2) The Financial Package contains copies of audited financial statements for the last three available fiscal years and quarterly statements for each quarter since the last annual financial statements produced. For certain members of the Respondent Team the financial statements will be in another currency than CAD. Should the Response include conversion tables in CAD amounts in this case at a predetermined fixed exchange rate?	There is no need to convert the currency on Financial Statements.
53	Will there be any requirement to hire or engage local partners? If so, to what extent?	There are no requirements to hire or engage local partners.
