

**RETURN BIDS TO:
RETOURNER LES SOUMISSIONS À:**

Bid Receiving - PWGSC / Réception des
soumissions - TPSGC
11 Laurier St./11, rue Laurier
Place du Portage, Phase III
Core 0A1 / Noyau 0A1
Gatineau
Québec
K1A 0S5
Bid Fax: (819) 997-9776

**LETTER OF INTEREST
LETTRE D'INTÉRÊT**

Comments - Commentaires

Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Armoured Vehicles - Life Extension/Prolongation de vie,
véhicules blindés
11 Laurier St./11, rue Laurier
Place du Portage Phase III 6C1
Gatineau
Québec
K1A 0S5

Title - Sujet LONG TERM SUPPORT FOR LEOPARD 2 FOV	
Solicitation No. - N° de l'invitation W8486-141074/A	Date 2014-04-23
Client Reference No. - N° de référence du client W8486-141074	GETS Ref. No. - N° de réf. de SEAG PW-\$\$BL-290-24449
File No. - N° de dossier 290bl.W8486-141074	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 11:59 AM on - le 2014-05-20	
Time Zone Fuseau horaire Eastern Daylight Saving Time EDT	
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Franzini, Laura	Buyer Id - Id de l'acheteur 290bl
Telephone No. - N° de téléphone (819) 956-1154 ()	FAX No. - N° de FAX (819) 956-0648
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: Specified Herein Précisé dans les présentes	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée See Herein	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie) Signature Date	

Solicitation No. - N° de l'invitation

W8486-141074/A

Amd. No. - N° de la modif.

File No. - N° du dossier

290blW8486-141074

Buyer ID - Id de l'acheteur

290bl

Client Ref. No. - N° de réf. du client

W8486-141074

CCC No./N° CCC - FMS No/ N° VME

Please see attached Letter of Interest (LOI)

LETTER OF INTEREST (LOI)

LONG-TERM SUSTAINMENT OF CANADA'S LEOPARD 2 FAMILY OF VEHICLES

OBJECTIVE

The purpose of this Letter of Interest (LOI) is to communicate to industry the re-alignment of the Leopard 2 Family of Vehicles (FoV) maintenance strategy from the In-Service Support Concept Framework (ISSCF) to an Optimized Sustainment Approach (OSA). PWGSC is engaging industry early to seek feedback in order to support Canada's future Leopard 2 FoV requirements.

DESCRIPTION

The Department of National Defence (DND) has a requirement to support the Leopard 2 FoV until 2035. The intent of the new OSA for Canada's Leopard 2 fleet is to award multiple contracts, which will include the provisioning of spare parts, Repair & Overhaul (R&O) and Technical Investigation and Engineering Services (TIES)/Field Services Representative (FSR) support, as required.

It is Canada's intent to promote industry competition where applicable in order to obtain "Best Value" for Canada.

BACKGROUND

The OSA is not a one size fits all approach. The support for Canada's Leopard 2 FoV will be done in a three (3) stream approach. The variants that will be supported under the OSA will include the Leopard 2 A4 CAN, Leopard 2 A4M CAN, Leopard 2 A6M CAN, the Armoured Recovery Vehicle (ARV) and the Armoured Engineering Vehicle (AEV).

Stream one (1): Contracting with Industry

To ensure the Canadian Forces (CF) receive long-term, continuous support and sustainment for the Leopard 2 FoV, various competitive and non-competitive contracts will be awarded to industry for the following requirements: spare parts, R&O, FSR, and TIES. Canada will leverage existing contracts and relationships with industry to ensure a smooth transition to LTS.

Stream two (2): 202 Workshop Depot

202 Workshop Depot (202 WD) is a CF vehicle and equipment repair facility located in Montreal, Quebec, responsible for the repair of over 1,000 different products belonging to the land forces. The Leopard 2 Equipment Management Team (EMT) will begin to use 202 WD to conduct limited R&O and platform maintenance.

Stream three (3): LEOBEN and NATO Support Agency

Canada is currently a full member of the Leopard 2 User Group (LEOBEN). The main tasks achieved by LEOBEN are common configuration management, technical logistic support and post design services. It is DND's intention to continue to leverage LEOBEN.

NSPA is currently under options analysis. The intention is to put in place a Memorandum of Understanding (MoU) with the NATO Support Agency (NSPA) for a Leopard 2 Support Partnership.

INVITATION

The Government of Canada is now ready to meet with industry representatives to discuss Canada's requirements and the procurement methodology. This will be accomplished by conducting one-on-one meetings on:

Date: Week of May 26th, 2014 to May 30th, 2014
Time: 9:00 to 16:00 (maximum 1.5 hour time slot)
Attendees: Maximum 4 persons per a company

Time slots will be allocated to industry representatives on a first come, first served basis.

The purpose of engaging industry is to obtain information concerning the following:

- Intellectual Property Rights (IPR);
- Rights of Use (RoU);
- Commercial Agreements (Canadian and international);
- Vendor Availability;
- Supplier Capability; and
- Project Timelines

Industry representatives interested in the long-term sustainment of Canada's Leopard 2 FoV must request a meeting by contacting the Contracting Authority **in writing** before May 20, 2014, at 11:59AM. Time (maximum 1.5 hours) will be allocated to each Industry representative (maximum four (4) persons), as requested, in order to have one-on-one sessions with Canada.

Attending the one-on-one meetings is strictly voluntary. Companies not in attendance will still be able to participate on requirements for the long-term sustainment of Canada's Leopard 2 FoV.

Participants are encouraged to send their questions to the Contracting Authority prior to this consultation.

NOTES FOR INDUSTRY REPRESENTATIVES

All enquiries and communication with the Government regarding long-term sustainment of Canada's Leopard 2 FoV must be directed in writing to the Public Works and Government Services Canada (PWGSC) Contracting Authority. Any clarification or information received from other Government officials will not be considered as an official response.

This LOI document is not a bid solicitation and no contract will result from it.

The issuance of this LOI does not create any obligation for Canada to issue a subsequent Request for Proposal and does not bind Canada legally to enter into any agreement or to accept or reject any suggestions.

Canada assumes no responsibility or obligation with respect to the cost related with the attending one-on-one meetings.

CONTRACTING AUTHORITY

First point of contact:

Laura Franzini
Supply Specialist
Tank Replacement Project
Defence and Major Projects Sector
Telephone: 819-956-1154
Email: laura.franzini@tpsgc-pwgsc.gc.ca

Second point of contact:

Benoît Cardinal
Supply Specialist
Tank Replacement Project
Defence and Major Projects Sector
Telephone: 819-956-1680
Email: benoit.cardinal@tpsgc-pwgsc.gc.ca

Annex

Annex A – One-on-one Meeting Agenda

ANNEX A
ONE-ON-ONE MEETING AGENDA

One-on-one Meetings

May 26 to May 30, 2014

PWGSC	DND
Laura Franzini	Henry Litjens
Benoît Cardinal	Jacques Beaudoin
Cheryl Hamilton	Don Ridenour

Monday, May 26, 2014

9:00 – 10:00	Day 1	SLOT 1
10:30 – 11:30		SLOT 2
12:00 – 13:00		Lunch Break
13:30 – 14:30		SLOT 3
15:00 – 16:00		SLOT 4

Location: *Public Works and Government Service Canada*
Place du Portage, Phase III
11 Laurier, Gatineau, Québec K1A 0S5

Tuesday, May 27, 2014

9:00 – 10:00	Day 2	SLOT 5
10:30 – 11:30		SLOT 6
12:00 – 13:00		Lunch Break
13:30 – 14:30		SLOT 7
15:00 – 16:00		SLOT 8

Location: *Public Works and Government Service Canada*
Place du Portage, Phase III
11 Laurier, Gatineau, Québec K1A 0S5

Wednesday, May 28, 2014

9:00 – 10:00	Day 3	RESERVED
10:30 – 11:30		RESERVED
12:00 – 13:00		Lunch Break
13:30 – 14:30		SLOT 9
15:00 – 16:00		SLOT 10

Location: **CANSEC 2014**
 4899 Uplands Drive
 Ottawa, Ontario K1V 2N6

Thursday, May 29, 2014

9:00 – 10:00	Day 4	SLOT 11
10:30 – 11:30		SLOT 12
12:00 – 13:00		Lunch Break
13:30 – 14:30		SLOT 13
15:00 – 16:00		SLOT 14

Location: **CANSEC 2014**
 4899 Uplands Drive
 Ottawa, Ontario K1V 2N6

Friday, May 30, 2014

9:00 – 10:00	Day 5	SLOT 15
10:30 – 11:30		SLOT 16
12:00 – 13:00		Lunch Break
13:30 – 14:30		RESERVED
15:00 – 16:00		RESERVED

Location: **Public Works and Government Service Canada**
 Place du Portage, Phase III
 11 Laurier, Gatineau, Québec K1A 0S5
