

RETAINER SERVICES - Energy Sector

Objective:

Provision of market analyses, market intelligence, and price forecasts for global crude oil petroleum products, North American natural gas, and Western and Eastern grid electricity market forecasts

Background:

PIRA provides information, analyses and perspectives on North American energy issues, covering markets and supply, including international oil, as well as pricing forecasts for gas, oil, natural gas liquids (NGLs) and electricity. With expertise in each of these commodities PIRA is able to assess the relationships amongst these commodities and provide consolidated advice to its clients around the world.

PIRA has a network of clients including producing companies and countries, including OPEC, energy consuming countries, pipelines and various energy associations. As a result, PIRA is privy to commercially sensitive information regarding these energy commodities and the politics of energy. PIRA uses their contacts and information to provide market analysis and forecasts that no other company can provide.

Deliverables:

Global Crude Oil & Petroleum Products Retainer

- *World Oil Market Forecast* (monthly)
- *Analysis of DOE's Weekly Petroleum Status Report* (weekly)
- Monthly European Oil Market Forecast
- Monthly Asia-Pacific Oil Market Forecast
- Semi-annual U.S. refinery turnaround schedules
- Periodic forecasts of North Sea production
- Online access
- Phone Access
- OPEC Meeting Logs
- Oil Bulletins (Short, timely analyses of new developments in the global oil market)
- On-site NEB Briefing in Calgary, Canada.
- Three passes to Annual Retainer Client Seminar held every October in New York

North American Natural Gas Retainer

- *U.S. Natural Gas Market Forecasts*
- *Gas Flash: Weekly Market Analysis*
- Regional Gas Market Forecasts
- Online access
- On-site NEB Briefing in Calgary, Canada.
- Phone Access

North American Electricity Retainer

- *Western Grid Electricity Market Forecast*
- *Eastern Grid Electricity Market Forecast*

- Market Updates (Alerts to changes in PIRA's Western and Eastern power market outlooks.)
- Online access
- On-site NEB Briefing in Calgary, Canada.
- Phone Access

NGL Service

- *NGL Monthly Market Forecast*
- Phone Access

Western Canadian Crude Price Forecast & PADD II Balances

- Monthly report with rolling 12-month forecasts of Canadian light and heavy crude prices, WTI price, and light-heavy spreads
- Monthly assessment of supply/demand factors affecting Western Canadian crude oil
- Supply/Demand balances (actual and forecast) for PADD II
- Analysis of the factors that form the basis for price determination within the marketplace
- Phone access

Estimated Value: \$104,500 USD per year plus GST

Period of contract: The contract will be for one (1) year.

Reason for Single Tendering Conditions:

In accordance with the Government Contract Regulation exception, this requirement is being directed to the proposed Contractor who is the only known company capable of performing the contract.

Proposed Contractor:

PIRA Energy Group
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