

**RETURN BIDS TO:**  
**RETOURNER LES SOUMISSIONS À:**  
Bid Receiving - PWGSC / Réception des soumissions  
- TPSGC  
11 Laurier St. / 11, rue Laurier  
Place du Portage, Phase III  
Core 0A1 / Noyau 0A1  
Gatineau  
Québec  
K1A 0S5

**Revision to a Request for Supply  
Arrangement - Révision à une demande  
pour un arrangement en matière  
d'approvisionnement**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**  
**Raison sociale et adresse du  
fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**  
Electronic Information Technology Professional Srv  
Div/Div des srv professionnels en technologie de  
l'information électronique  
11 Laurier St. / 11 rue Laurier  
Portage III 0A1 - 1  
Gatineau  
Québec  
K1A 0S5

<b>Title - Sujet</b> TBIPS-SPICT	
<b>Solicitation No. - N° de l'invitation</b> EN578-055605/F	<b>Date</b> 2014-06-18
<b>Client Reference No. - N° de référence du client</b> EN578-055605	<b>Amendment No. - N° modif.</b> 007
<b>File No. - N° de dossier</b> 003ei.EN578-055605	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$EI-003-27169	
<b>Date of Original Request for Supply Arrangement</b>	2014-02-14
<b>Date de demande pour un arrangement en matière d'app. originale</b>	
<b>Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2014-11-14</b>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Lafrance, Sylvie	<b>Buyer Id - Id de l'acheteur</b> 003ei
<b>Telephone No. - N° de téléphone</b> (819) 934-4667 ( )	<b>FAX No. - N° de FAX</b> (819) 956-7827
<b>Delivery Required - Livraison exigée</b>	
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	
<b>Security - Sécurité</b> This revision does not change the security requirements of the solicitation. Cette révision ne change pas les besoins en matière de sécurité de l'invitation.	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Acknowledgement copy required</b>	<b>Yes - Oui</b>	<b>No - Non</b>
<b>Accusé de réception requis</b>	<input type="checkbox"/>	<input type="checkbox"/>
<b>The Offeror hereby acknowledges this revision to its Offer.</b> <b>Le proposant constate, par la présente, cette révision à son offre.</b>		
<b>Signature</b>	<b>Date</b>	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
<b>For the Minister - Pour le Ministre</b>		

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## SOLICITATION AMENDMENT 007

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### B : QUESTIONS AND ANSWERS

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**Q: 57**

**We are submitting a proposal to qualify under the currently open TBIPS solicitation.**

**Under the "Category Reference" section on the CPSS Portal, for each reference, there is a section for "Provided By". What is required in the two fields here: "Name of Subsidiary" and "Name of Resource"?**

**Our references are for our company ; no subsidiary is involved. Is the "Name of Resource" the person who is our contact with the reference?**

**A: 57**

If the services being referenced were provided by a subsidiary, then the bidder is instructed to provide the name of the subsidiary in the field titled "Name of Subsidiary". If the services were not provided by a subsidiary, then the Bidder is instructed to leave this field blank.

The Bidder has the option to provide the name of the person (resource/consultant) who did the work being referenced in the field titled "Name of Resource".

**Q: 58**

**As an existing TBIPS supplier, we will only need 1 category in 2 streams to have 100% coverage in those streams in our submission. With respect to M.4,**

- (i) do we need to re-submit our revenue table or**
- (ii) can we be "grandfathered with respect to this requirement as is done for M1, M2 etc?**

**A: 58**

- (i) No**
- (ii) Yes. Please refer to Attachment E of the solicitation.**

**Q: 59**

**Our firm is on TBIPS as our sister company operating as our company.**

- (i) Are we able to submit and be accepted on TBIPS as our own company?**
- (ii) Will this affect us with regard to removing our sister company TBIPS standing?**

**A: 59**

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EN578-055605/F

Amd. No. - N° de la modif.

007

Buyer ID - Id de l'acheteur

003ei

Client Ref. No. - N° de réf. du client

EN578-055605

File No. - N° du dossier

003eiEN578-055605

CCC No./N° CCC - FMS No/ N° VME

- (i) Yes. You would be considered a new bidder. Please refer to Component 1, Part 2, section 1.3 Bid Participation, second paragraph and to Part 3, section 1.4 Submission Grid, Column B.
- (ii) Suppliers who no longer wish to be a TBIPS supplier, can cancel their TBIPS SA/SO. They can notify the Informatics Method of Supply (IMOS) office.

**Q: 60**

**Question #1:**

- (i) **As a first time bidder to TBIPS please confirm we are to provide a reference with 50% of the matching bullets to the TBIPS requirements.**
- (ii) **If this is the first time we are responding to TBIPS, are we required to provide a written reference with the bid?**

**For example:**

<b>Contract/ Project Title: Geomatics Specialist</b>		
Contract/ Project Number: 123456		
Start Date: May 1, 2011		
End Date: May 1, 2014		
Amount Billed (IPS only): \$750,000		
Client Contact: Mr. Smith, Manager	phone: (613) 555-1234	email: mrsmith@email.com
Description of the Services Provided:		
<p>During this project our resource completed 8 of the 12 bullets required as listed below:</p> <ol style="list-style-type: none"> <li>1. Implements data structures and files, sub-systems and modules, programs, batch, on line, and production monitoring procedures, testing strategy and systems.</li> <li>2. Tests and implements small systems and sub-systems of larger systems.</li> <li>3. Produces components of an operational system including all forms, manuals, programs, data files and procedures.</li> <li>4. Performs analysis and modeling.</li> <li>5. Creates, updates, revises and documents GIS and/or earth observation data sets.</li> <li>6. Restructures data from various sources and in diverse formats.</li> <li>7. Creates and updates metadata.</li> <li>8. Supports the design of, and writes, GIS and remote sensing related programs.</li> </ol>		
The Bidder warrants that the total amount to the subsidiary does not exceed 50% of the TCVB. Indicate "Confirmed" (Total cumulative value billed)		Confirmed

**Question #2: With regard to the "Description of Services Provided" are we to list (A) the TBIPS criteria or (B) the stream?**

**For example:**

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007

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003eiEN578-055605

Buyer ID - Id de l'acheteur

003ei

CCC No./N° CCC - FMS No/ N° VME

**Example A:**

Contract/ Project Title	Contract/ Project Number	Start Date	End Date	Amount Billed (IPS only)	Description of the Services Provided	The Bidder warrants that the total amount to the subsidiary does not exceed 50% of the TCVB. Indicate "Confirmed" (Total cumulative value billed)
Geomatics Specialist	12345	May1, 2010	May1, 2014	\$750,000	<ol style="list-style-type: none"> <li>1. Implements data structures and files, sub-systems and modules, programs, batch, on line, and production monitoring procedures, testing strategy and systems.</li> <li>2. Tests and implements small systems and sub-systems of larger systems.</li> <li>3. Produces components of an operational system including all forms, manuals, programs, data files and procedures.</li> <li>4. Performs analysis and modeling.</li> <li>5. Creates, updates, revises and documents GIS and/or earth observation data sets.</li> <li>6. Restructures data from various sources and in diverse formats.</li> <li>7. Creates and updates metadata.</li> <li>8. Supports the design of, and writes, GIS and remote sensing related programs.</li> </ol>	Confirmed

**Example B:**

Contract/ Project Title	Contract/ Project Number	Start Date	End Date	Amount Billed (IPS only)	Description of the Services Provided	The Bidder warrants that the total amount to the subsidiary does not exceed 50% of the TCVB. Indicate "Confirmed" (Total cumulative value billed)
Geomatics Specialist	12345	May1, 2010	May1, 2014	\$750,000	Stream #2 Geomatics Services	Confirmed

A: 60

Answer to Question #1:

- (i) No. The information required for M.4 (TCVB) does not correlate with specific TBIPS category descriptions. The information required to satisfy M.4 are the contract/project billing details for Informatics Professional Services. The table format in your "Example A" is acceptable. Please refer to Solicitation Amendment 004, Q&A #45 - 2 & 3.
- (ii) References are not required for M.4. References are only required under Mandatory Criteria M.5 Identification of Categories. Please refer to Attachment C of the Solicitation.

Answer to Question #2:

Neither. The description of services under M.4, doesn't correlate with specific TBIPS Streams or Categories. Please refer to the RFSA, Attachment C, M.4 Total Cumulative Value Billed.

**Q: 61**

**I would like to raise the following questions regarding TBIPS Soliciation # EN578-055605/E**

**Canada has requested that we provide a minimum number of positive substantiating references for each Stream. ( ex. 6 for Stream 1)**

- 1. For example if we were to only bid 1 category in Stream 1, would we need to provide 6 references as a tier 1 bidder for that single category?**
- 2. Also, if we are bidding on multiple categories within a particular stream would we need the minimum amount of references requested for EACH category or total for the stream?**

A: 61

- 1) No. One (1) positive reference is required to substantiate one (1) category. The minimum number of substantiated positive references must be met to qualify for a Stream. Please refer to the table provided in the RFSA, Attachment C, M.5 Identification of Categories, article 4.
- 2) There is a minimum number of positively substantiated categories that must be met in order to qualify for a stream. Please refer to the table provided in the RFSA, Attachment C, M.5 Identification of Categories, article 4.

Q: 62

**Question 1:**

**In reviewing the CPSS dashboard I located the period 2 refresh for EN578-055605/F and clicked on the link and received this message:**

- **Your previous period is currently undergoing evaluation, you cannot start a new period until the previous one has been awarded.**

**How do I apply for the 2<sup>nd</sup> period if you have not announced the results of the 1<sup>st</sup> period?**

**As we were found non-compliant (due to the DCC) on the previous submission (EN578-055605/E) and grandfathered in applying for period #1 of EN578-055605/F. If you find us non-compliant again it does not provide our company enough time to apply for period 2 and therefore excludes our company from applying for the next round TBIPS evaluation and preventing us from being on the contract vehicle not for a 3 month period but in reality a 9 month period.**

**How does the crown intend to address this?**

A: 62

The current process is described at Part 1 of Component 1 (see extract below)

**2.5 Bid Solicitation**

It is intended that this bid solicitation is to allow new suppliers to become pre-qualified under the appropriate Tier, Region, Metropolitan Area, Streams and/or categories. An "Existing Supplier" is a supplier who has been pre-qualified; Holds a Standing Offer and/or a Supply Arrangement at the

submission date and is in good standing, and whose data is already in the Centralized Professional Services ePortal search module for use by Federal Government Departments.

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The submission of a bid during this TBIPS quarterly supply arrangement refresh is optional. Existing Suppliers may submit a bid only if they wish to add to their current qualifications (Ex.: Tier, Region, Metropolitan Area, Streams and/or categories).

Bidders may submit a bid for a Supply Arrangement at any time, throughout the entire period of this solicitation.

Note that when submitting a bid against this solicitation in a given quarter, the bidder's access to the DCC will be locked for the following quarter or until the evaluations are completed and the results posted.

This will not impact the search results for an existing supplier's arrangement.

For example:

*P1: anytime within the period of February through 31 March a Supplier can submit a bid*

*P2: for the period from 1 April through 30 June, evaluations of Q1 bids are processed.*

*P3: in July, the results of Q1 are posted in the search module of the Centralized Professional Services ePortal, for the use by Federal Government Departments. Q1 bidder can now access their data in the DCC and submit a bid again.*

Canada reserves the right to issue supply arrangements to bidders who qualify throughout the entire period of the Supply Arrangement, as long as the bid is valid.

However, PWGSC is making every effort possible to publish results prior to the closure of Period 2 allowing some time for vendors to address non compliant criteria or add to their current qualifications.

**Q 63:**

**I would like to raise the following questions regarding TBIPS Solicitation # EN578-055605/F**

**Canada has stated that "To be awarded a Stream within an applicable Tier, the minimum number of Categories within the Stream as detailed in the table below must be capable of reference substantiation"**

**What is the minimum number of categories?**

**A 63:**

Please refer to Attachment C, M.5 Identification of Categories, article 4. In the table provided, the minimum number of substantiated categories required to qualify for Tier 1 and Tier 2 for each of the 7 streams are listed.