

RETURN BIDS TO:
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Bid Receiving - PWGSC / Réception des soumissions
- TPSGC
Place du Portage, Phase III
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SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution
Miscellaneous Special Projects Division (XN)/Division
des projets spéciaux divers (XN)
Canadian Building
219 Laurier Ave. West, 13th Floor
Room 13077
Ottawa
Ontario
K1A 0S5

Title - Sujet Acquisitions Program E-Procurement	
Solicitation No. - N° de l'invitation EN578-131350/A	Amendment No. - N° modif. 009
Client Reference No. - N° de référence du client 20131350	Date 2014-06-20
GETS Reference No. - N° de référence de SEAG PW-\$\$XN-111-27555	
File No. - N° de dossier 111xn.EN578-131350	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2014-08-14	
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Moore, Karen	Buyer Id - Id de l'acheteur 111xn
Telephone No. - N° de téléphone (819) 956-1410 ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

Solicitation No. - N° de l'invitation

EN578-131350/A

Client Ref. No. - N° de réf. du client

20131350

Amd. No. - N° de la modif.

009

File No. - N° du dossier

111xnEN578-131350

Buyer ID - Id de l'acheteur

111xn

CCC No./N° CCC - FMS No/ N° VME

See attached.

Letter of Interest (LOI)

Solicitation Amendment 9

Purpose:

A) To respond to questions regarding the LOI.

QUESTIONS AND ANSWERS

QUESTION 60

What funding models are you interested in hearing about? Is there a preferred funding model desired by PWGSC?

ANSWER 60

The GC are currently considering the funding model for this requirement and are seeking input from industry on recommended approaches.

QUESTION 61

[This question was asked during the Industry Day session.] Are you envisioning the technology piece and are you looking for this to be integrated with the contract piece?

ANSWER 61

The GC are looking for a solution to address the full scope of the requirement as outlined in the LOI.

QUESTION 62

[This question was asked during the Industry Day session.] Is the helpdesk in scope? What factors may effect this decision?

ANSWER 62

A requirement for a helpdesk is being considered, and is dependent on industry feedback as well as internal capability.

QUESTION 63

[This question was asked during the Industry Day session.] Presentations mentioned that 90% of a procurement officer's efforts goes to low dollar value transactions, but there are also many complex procurement requirements. Is the solution required for both or just one?

ANSWER 63

The GC requires a comprehensive solution that addresses the needs of high volume procurement as well as the needs of high complexity procurement. The roll out schedule will be determined based on industry capability and best practices, as well as GC requirements.

QUESTION 64

Do you have a requirement for reverse auctions?

ANSWER 64

Please refer to LOI Amendment 008 questions and answers 28 and 47.

QUESTION 65

What are the number of users in your community?

ANSWER 65

Please refer to the LOI "Annex A – Problem Statement and High Level Solution Requirements" section "A.8 Volumetric Data".

QUESTION 66

Do you have cost reimbursable contracts?

ANSWER 66

Yes the Government of Canada has cost reimbursable contracts.

QUESTION 67

Have you established a budget for this and can you share?

ANSWER 67

GC recognizes that this project is a priority and has allocated funding accordingly. The final budget is dependent on determining the funding model.

QUESTION 68

Is WCAG (Web Content Accessibility Guidelines) compliant a requirement for this solution?

ANSWER 68

Yes, please refer to LOI section "B.4 Web Policy Compliance", and the "Standard on Web Accessibility" <http://www.tbs-sct.gc.ca/pol/doc-eng.aspx?id=23601§ion=text>.

QUESTION 69

Do you have requirements for visually impaired users?

ANSWER 69

Please refer to question and answer 68 in this LOI Amendment.

QUESTION 70

Do you have a registry of vendors?

ANSWER 70

Yes the Supplier Registration Information (SRI) system is our current repository for vendor information (<https://srisupplier.contractsCanada.gc.ca/index-eng.cfm?af=ZnVzZWFjdGlvbj1yZWdpc3Rlci5pbmRybyZpZD0x>). GC is considering new approaches to managing our vendor repository.

QUESTION 71

What is the scope between the GC financial management system and the new system required under this requirement.

ANSWER 71

Based on feedback received during the industry engagement to date, GC will be clarifying the scope of the requirements as they relate to the financial management systems and the new e-Procurement solution in future phases of the solicitation.

QUESTION 72

What are the on-boarding requirements for the e-catalogue system?

ANSWER 72

The GC is still determining the on-boarding strategy. Further details will be released in future phases of the solicitation.

QUESTION 73

How many invoices do you receive in a year?

ANSWER 73

It is estimated the GC receives between 3 to 3.5 million invoices per year. PWGSC does not have statistical data available regarding invoices received across the GC. The response provided is an estimate only.

QUESTION 74

Is invoice 3-way matching and dispute resolution on your requirements list?

ANSWER 74

No, 3-way invoice matching and dispute resolution is not currently in scope for this requirement. However, the GC are assessing the scope of the requirements based on industry feedback.

QUESTION 75

Will the solution be used by all of GC users or specific user groups, as this affects licensing?

ANSWER 75

As detailed in section A.8 Volumetric Data in the LOI, the scope of this solution is intended to encompass the broader GC as a user base and the solution should not be limited to a specific number of users.

QUESTION 76

What is the timing and next steps for this procurement?

ANSWER 76

Please refer to the Industry Day presentations included in LOI Amendment 005. The presentation by Normand Masse, DG STAMS-PWGSC includes the anticipated schedule.

QUESTION 77

What is the next stage? What are the working group meetings?

ANSWER 77

Please refer to question and answer 76 in this LOI Amendment. Please also refer to LOI Annex C for a description of the potential working group meetings.

QUESTION 78

What single sign-on requirements will the GC have?

ANSWER 78

Please refer to LOI Annex B, B.2. Security regarding authentication standards.

QUESTION 79

a) The GC has outlined an aggressive schedule for the procurement phases of this requirement – is the schedule realistic?

b) Please also clarify what is meant by Q2 2014-15 in the schedule outlined in the Industry Day presentation material.

ANSWER 79

a) The schedule released reflects the current intentions of the GC regarding the timing of the procurement phases for this requirement.

b) "Q2 2014-15" means quarter two of the GC fiscal year 2014-2015. The GC fiscal year begins in April of a given calendar year and ends in March of the following calendar year. Therefore "Q2 2014-15" reflects the period from July 2014 to August 2014.

QUESTION 80

Is there an open door for suppliers to join the procurement engagement?

ANSWER 80

Yes. Please refer to LOI Annex C section C.1. Suppliers that are interested in participating in the LOI engagement process may contact the Contracting Authority.

QUESTION 81

Does the Government of Canada do unit price contracts?

ANSWER 81

Yes, GC does have unit price contracts.

QUESTION 82

Are you looking at replacing the Workload Management system?

ANSWER 82

Workload management as identified in the LOI, is within scope (section A.1).

QUESTION 83

Are you currently using SAP?

ANSWER 83

In accordance with the LOI and the Industry Day presentations, SAP is currently the financial management system within the GC.

QUESTION 84

What are your plans for the tender function of Buyandsell.gc.ca (the current Government Electronic Tendering Service (GETS))?

ANSWER 84

The GC are currently assessing options based on industry feedback and GC requirements.

QUESTION 85

What is your timeline for procurement?

ANSWER 85

Please refer to question and answer 76 in this LOI Amendment.

QUESTION 86

Do you have a data management system and are you planning on keeping the legacy systems' meta data?

ANSWER 86

The data associated with legacy procurement information is distributed across multiple legacy systems. The GC recognizes there may be challenges with data migration based on the shortcomings of these legacy systems. The GC will assess options and recommended approaches from industry on data migration and will clarify data management requirements in future phases of the solicitation.

QUESTION 87

How many users will there be?

ANSWER 87

Please refer to question and answer 75 in this LOI Amendment.

QUESTION 88

Does the scope of the requirement include spend analysis, sourcing, contract management, supplier relationship management, master data management, procurement, invoice management, payment and supplier enablement?

ANSWER 88

The scope released in the LOI does not include invoice management and payment. The GC are assessing the scope of the requirements based on industry feedback.

QUESTION 89

Do you foresee expanding the use and adoption of standing offers beyond core departments?

ANSWER 89

Please refer to LOI section A2.1 "PWGSC'S Acquisitions Program".

QUESTION 90

Please clarify the scope of the requirement.

ANSWER 90

The preliminary scope of the requirement is outlined in the LOI and LOI Amendments. Industry feedback will be considered in the development of requirements, and further information will be released in future phases of the solicitation.

QUESTION 91

Are you looking for all components to be fully integrated via one website?

ANSWER 91

The GC is seeking a seamless experience for end users and at a minimum it is anticipated the e-Procurement solution will require a single access point or portal. It is anticipated that the common look and feel of the solution will form part of the evaluation process. Please refer to LOI Amendment 008 Question 13.

QUESTION 92

What are the next steps? Will there be an invitation to participate in development of the draft RFP?

ANSWER 92

The next steps in the engagement process have not yet defined. Any new information regarding the engagement process will be shared with industry through an LOI Amendment. Please also refer to question and answer 76 in this LOI Amendment.

QUESTION 93

What non-SAP systems would we need to integrate to, and the purpose of each solution? B. What is the function of each of these systems, and what financial information (budgets, commitments, etc.) would each system be generating, or require to be validated against the core SAP?

ANSWER 93

Please refer to LOI Amendment 008 question and answer 20.

QUESTION 94

Are you currently looking at the solution being only available for procurement personnel to access at their desktop? Or will they require other types of access?

ANSWER 94

As identified throughout the LOI, the GC is seeking a web based platform that conforms to the Standard on Optimizing Websites and Applications for Mobile Devices (<http://www.tbs-sct.gc.ca/pol/doc-eng.aspx?id=27088§ion=text>) to ensure that the solution is accessible by any device.

QUESTION 95

For catalogs, would you have contracts where each vendor would be allocated a portion of the business?

ANSWER 95

The GC currently has procurement methodologies that consider a proportional allocation of business volume, such as first right of refusal and proportional rotational. The GC will consider industry feedback regarding this and other models available in the marketplace.

QUESTION 96

Will there be an opportunity to provide a product demonstration as part of this phase?

ANSWER 96

In accordance with the LOI and the One-On-One invitations to registered suppliers, at PWGSC's discretion, follow-up meetings (which could include product demonstrations) or discussions may be scheduled with some registered suppliers to obtain further clarity from the One-On-One sessions.

QUESTION 97

What is the current timeline?

ANSWER 97

Please refer to question and answer 76 in this LOI Amendment.

QUESTION 98

Are the procurement timelines still the same as released in the Industry Day presentations?

ANSWER 98

Yes. Please refer to questions and answers 76 and 79 in this LOI Amendment.

QUESTION 99

Is there a timeline for when the RFP will be released?

ANSWER 99

Please refer to question and answer 76 in this LOI Amendment.

QUESTION 100

Please provide a next level of detail of your spending statistics. For example, please break the numbers out provided in Annex F of the LOI by spend category, e.g. IT Hardware, Office Supplies, Fighter Planes, etc.

ANSWER 100

Please refer to Industry Day presentation Procurement in the Government of Canada in LOI Amendment 005.

QUESTION 101

The LOI and Annex B specifically reference the need for the selected solution to be interoperable and/or integrated with various systems in your Enterprise Technical Environment. Can you please further define the specific interoperability and/or integration requirements you anticipate requiring? In lieu of having that answer, can you please define the types of integrations you would like Industry to discuss or propose?

ANSWER 101

Please refer to LOI Amendment 008 question and answer 20.

ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME