

RETURN BIDS TO:
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Bid Receiving - PWGSC / Réception des soumissions
- TPSGC
Place du Portage, Phase III
Core 0A1/Noyau 0A1
11 Laurier St./11, rue Laurier
Gatineau
Québec
K1A 0S5
Bid Fax: (819) 997-9776

SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution
Miscellaneous Special Projects Division (XN)/Division
des projets spéciaux divers (XN)
Canadian Building
219 Laurier Ave. West, 13th Floor
Room 13077
Ottawa
Ontario
K1A 0S5

Title - Sujet Acquisitions Program e-Procurement	
Solicitation No. - N° de l'invitation EN578-131350/A	Amendment No. - N° modif. 010
Client Reference No. - N° de référence du client 20131350	Date 2014-07-02
GETS Reference No. - N° de référence de SEAG PW-\$\$XN-111-27555	
File No. - N° de dossier 111xn.EN578-131350	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2014-08-14	
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Moore, Karen	Buyer Id - Id de l'acheteur 111xn
Telephone No. - N° de téléphone (819) 956-1410 ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

Solicitation No. - N° de l'invitation

EN578-131350/A

Client Ref. No. - N° de réf. du client

20131350

Amd. No. - N° de la modif.

010

File No. - N° du dossier

111xnEN578-131350

Buyer ID - Id de l'acheteur

111xn

CCC No./N° CCC - FMS No/ N° VME

See attached.

Letter of Interest (LOI)**Solicitation Amendment 10****Purpose:**

A) To respond to questions regarding the LOI.

QUESTIONS AND ANSWERS**QUESTION 102**

Will more details be provided regarding the scope of integration and configuration required in the new solution? This information is required to assist suppliers in properly pricing the proposed solution.

ANSWER 102

The scope of the requirement will be more clearly defined as the GC assess supplier feedback and internal requirements. Suppliers are encouraged to submit feedback and questions to assist the GC in understanding industry capabilities as it relates to integration and configuration of the E-Procurement Solution.

QUESTION 103

Who will be the users of the new solution? During Industry Day PWGSC mentioned that the system must be accessed by the general public. Please explain.

ANSWER 103

During a supplier One-On-One session the answer provided was: No decision has been made regarding elements of the solution which will be made available to the public. One example of what is currently available to the public includes the Standard Acquisition Clauses and Conditions (SACC) which the GC needs. Revised and official GC answer: No decision has been made regarding elements of the solution which will be made available to the public. For example, the GC has not yet determined if the Standard Acquisition Clauses and Conditions (SACC), which are currently available to the public, will be available to the public in the new solution.

QUESTION 104

Has PWGSC considered as part of a potential solution, getting the software in a "Managed Service Model". Definition - PWGSC subscribes to a platform through a qualified provider for not only the software but also services. As an example a model where PWGSC would have a supplier 'own' the software and provide it to PWGSC to use solely and/or in partnership. Simply that you can use the tool without the supplier support but can also use the tool and specific category or other expertise on-demand. This model is not something we would promote for Procure to Pay but it is certainly 'trending' right now with Analytics, Sourcing and Contract Management.

ANSWER 104

Yes, the GC is considering a Managed Service for the solution. Please refer to LOI Amendment 008 question and answer 23.

QUESTION 105

Is visibility into the ordering process part of the scope?

ANSWER 105

Yes. Please refer to LOI section A.1 under "Serving with our Clients" bullet no. 6.

QUESTION 106

What additional services may be required as part of the RFP.

ANSWER 106

Please refer to LOI Amendment 009, question and answer 90.

QUESTION 107

How many invoices are automated?

ANSWER 107

Automated invoices are not currently included in the scope of the requirement. The requested information is not available.

QUESTION 108

How broad is the mandate? Are you bringing on other departments?

ANSWER 108

In accordance with the LOI and Industry Day presentations this is a government wide initiative.

QUESTION 109

Can you provide some clarity on spend metrics?

ANSWER 109

The information, available at this time, regarding spend metrics can be found in the Industry Day presentations released in LOI Amendment 005 and 006.

QUESTION 110

Can you elaborate on the instances of SAP?

ANSWER 110

The information, available at this time, regarding the instances of SAP can be found in the Industry Day presentations released in LOI Amendment 005 and 006.

QUESTION 111

What is the number of financial systems and the plan to consolidate?

ANSWER 111

Current details regarding the number of financial systems and the plan to consolidate were identified in the Industry Day presentations in LOI Amendment 005 and 006. For clarity, the consolidation of the financial systems is not included in the scope of this project.

QUESTION 112

Will all of the financial systems need to be integrated?

ANSWER 112

Please refer to question and answer 102 in this LOI Amendment.

QUESTION 113

Can you use your personal mobile devices to perform government work?

ANSWER 113

No. The GC issues mobile devices to GC employees.

QUESTION 114

Are you looking for a full spectrum e-procurement solution?

ANSWER 114

The scope of the requirement, as it has been defined to date, is outlined in the LOI, LOI Amendments and Industry Day presentations (located in LOI Amendments 005 and 006). The GC are assessing industry feedback to assist with the requirements definition for this initiative.

QUESTION 115

What do you want to migrate onto the system?

ANSWER 115

Please refer to LOI Amendment 009 question and answer 86.

QUESTION 116

What are the government's pain points for this requirement?

ANSWER 116

Please refer to LOI Amendment 008, question and answer 32.

QUESTION 117

What is the driver for the aggressive procurement schedule released in the Industry Day presentation?

ANSWER 117

As per section A.1 "Problem Statement" of the LOI, the age of the Acquisition Program's legacy applications present a risk to continued operations and present a critical driver for the aggressive procurement schedule.

QUESTION 118

Will Procure to Pay (P2P) be included in the current project scope?

ANSWER 118

The LOI does not currently include P2P in the scope for the overall solution, however it does identify the catalogue component of P2P as in scope. Through the engagement process and supplier feedback the GC will assess options regarding P2P.

QUESTION 119

Will registered suppliers that attended One-On-One meetings be invited for a second meeting to expand on the product demonstrations presented at a high level at the One-On-One meetings?

ANSWER 119

The invitations to registered suppliers to confirm the One-On-One meeting details confirmed that at PWGSC's discretion, follow-up meetings or discussions may be scheduled with some registered suppliers to obtain further clarity from the One-On-One sessions. The GC may contact certain registered suppliers as a follow-up from the One-On-One meetings.

QUESTION 120

Reference Annex G Question 4: What is your preferred pricing model?

ANSWER 120

Annex G Question 4 was posed to industry to obtain supplier's feedback and recommendations for pricing models which the GC will consider in the development of the requirements. At this time the GC does not have a preferred pricing model.

QUESTION 121

Does the GC want to own the software?

ANSWER 121

The GC have not yet made a decision regarding the ownership of the software. All feedback and recommendations received from industry will be considered in the development of the requirements.

QUESTION 122

Are there systems other than SAP that will need to be integrated with the solution?

ANSWER 122

Please refer to LOI Amendment 008, question and answer 20.

QUESTION 123

Are there any constraints suppliers have on the technology of their solutions?

ANSWER 123

The GC have not yet determined the technology constraints for potential solutions. Any constraints on technology will be identified in future solicitation documents.

QUESTION 124

Will we be invited back for another meeting following our One-On-One session?

ANSWER 124

Please refer to question and answer 119 in this LOI Amendment.

QUESTION 125

Does Canada negotiate with suppliers? Is it the prerogative of the Contract Authority to negotiate with the lowest priced bidder? Does the GS use tools to facilitate negotiation?

ANSWER 125

At the discretion of the contracting officer, the GC reserve the right to negotiate with all bidders, not just the lowest priced bidder, however it is not a standard practice. There are policies and guidelines that contracting officers must following before engaging in any negotiations with bidders. The GC do not currently use any tools to facilitate negotiations.

QUESTION 126

Which category (taxonomy) do you use?

ANSWER 126

Please refer to LOI Amendment 008 question and answer 44.

QUESTION 127

Do you do auctioning for surplus goods?

ANSWER 127

Yes the GC currently have a system for auctioning of surplus goods, however surplus goods are not in scope for this requirement.

ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME