

**RETURN BIDS TO:**  
**RETOURNER LES SOUMISSIONS À:**  
**Bid Receiving Public Works and Government  
Services Canada/Réception des soumissions  
Travaux publics et Services gouvernementaux  
Canada**  
#910, 410-22nd Street East  
Saskatoon  
Sask.  
S7K 5T6  
Bid Fax: (306) 975-5397

**REQUEST FOR PROPOSAL  
DEMANDE DE PROPOSITION**

**Proposal To: Public Works and Government  
Services Canada**

We hereby offer to sell to Her Majesty the Queen in right of Canada, in accordance with the terms and conditions set out herein, referred to herein or attached hereto, the goods, services, and construction listed herein and on any attached sheets at the price(s) set out therefor.

**Proposition aux: Travaux Publics et Services  
Gouvernementaux Canada**

Nous offrons par la présente de vendre à Sa Majesté la Reine du chef du Canada, aux conditions énoncées ou incluses par référence dans la présente et aux annexes ci-jointes, les biens, services et construction énumérés ici sur toute feuille ci-annexée, au(x) prix indiqué(s).

**Comments - Commentaires**

<b>Title - Sujet</b> Excavator	
<b>Solicitation No. - N° de l'invitation</b> 01R11-140733/B	<b>Date</b> 2014-07-08
<b>Client Reference No. - N° de référence du client</b> 01R11-140733	
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$STN-190-4701	
<b>File No. - N° de dossier</b> STN-4-37001 (190)	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2014-08-18</b>	<b>Time Zone</b> <b>Fuseau horaire</b> Central Standard Time CST
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Mack, Wayne	<b>Buyer Id - Id de l'acheteur</b> stn190
<b>Telephone No. - N° de téléphone</b> (306) 975-4004 ( )	<b>FAX No. - N° de FAX</b> (306) 975-5397
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b> Agriculture and Agrifood Canada 1408 East Avenue Weyburn, SK	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

**Vendor/Firm Name and Address**

**Raison sociale et adresse du  
fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**

Public Works and Government Services Canada/Réception  
des soumissions Travaux publics et Services  
gouvernementaux Canada  
#910, 410 - 22nd Street East  
Saskatoon  
Sask.  
S7K 5T6

<b>Delivery Required - Livraison exigée</b> See Herein	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

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**- The solicitation document is attached as a PDF -**

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This bid solicitation cancels and supersedes previous bid solicitation number 01R11-140733/A dated 2014-05-02 with a closing of 2014-06-16 at 2:00 pm CST. A debriefing or feedback session will be provided upon request to bidders/offerors/suppliers who bid on the previous solicitation.

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**TITLE: EXCAVATOR**

**PART 1 - GENERAL INFORMATION**

**1. Security Requirement**

There is no security requirement associated with this bid solicitation.

**2. Requirement**

The requirement is detailed under Article 2 of the resulting contract clauses.

**3. Debriefings**

Bidders may request a debriefing on the results of the bid solicitation process. Bidders should make the request to the Contracting Authority within 15 working days of receipt of the results of the bid solicitation process. The debriefing may be in writing, by telephone or in person.

**4. Trade Agreements**

The requirement is subject to the provisions of the North American Free Trade Agreement (NAFTA), and the Agreement on Internal Trade (AIT).

**PART 2 - BIDDER INSTRUCTIONS**

**1. Standard Instructions, Clauses and Conditions**

All instructions, clauses and conditions identified in the bid solicitation by number, date and title are set out in the *Standard Acquisition Clauses and Conditions Manual* (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

Bidders who submit a bid agree to be bound by the instructions, clauses and conditions of the bid solicitation and accept the clauses and conditions of the resulting contract.

The 2003 (2014-06-26) Standard Instructions - Goods or Services - Competitive Requirements, are incorporated by reference into and form part of the bid solicitation.

Subsection 5.4 of 2003, Standard Instructions - Goods or Services - Competitive Requirements, is amended as follows:

Delete: sixty (60) days

Insert: one-hundred and twenty (120) days

**2. Submission of Bids**

Bids must be submitted only to Public Works and Government Services Canada (PWGSC) Bid Receiving Unit by the date, time and place indicated on page 1 of the bid solicitation.

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### 3. Enquiries - Bid Solicitation

All enquiries must be submitted in writing to the Contracting Authority no later than fifteen (15) calendar days before the bid closing date. Enquiries received after that time may not be answered.

Bidders should reference as accurately as possible the numbered item of the bid solicitation to which the enquiry relates. Care should be taken by bidders to explain each question in sufficient detail in order to enable Canada to provide an accurate answer. Technical enquiries that are of a proprietary nature must be clearly marked "proprietary" at each relevant item. Items identified as "proprietary" will be treated as such except where Canada determines that the enquiry is not of a proprietary nature. Canada may edit the question(s) or may request that the Bidder do so, so that the proprietary nature of the question(s) is eliminated, and the enquiry can be answered to all bidders. Enquiries not submitted in a form that can be distributed to all bidders may not be answered by Canada.

### 4. Applicable Laws

Any resulting contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in Saskatchewan.

Bidders may, at their discretion, substitute the applicable laws of a Canadian province or territory of their choice without affecting the validity of their bid, by deleting the name of the Canadian province or territory specified and inserting the name of the Canadian province or territory of their choice. If no change is made, it acknowledges that the applicable laws specified are acceptable to the bidders.

## PART 3 - BID PREPARATION INSTRUCTIONS

### 1. Bid Preparation Instructions

Canada requests that bidders provide their bid in separately bound sections as follows:

Section I: Technical Bid (1 hard copy)  
Section II: Financial Bid (1 hard copy)  
Section III: Certifications (1 hard copy)

Prices must appear in the financial bid only. No prices must be indicated in any other section of the bid.

Canada requests that bidders follow the format instructions described below in the preparation of their bid:

- (a) use 8.5 x 11 inch (216 mm x 279 mm) paper;
- (b) use a numbering system that corresponds to the bid solicitation.

In April 2006, Canada issued a policy directing federal departments and agencies to take the necessary steps to incorporate environmental considerations into the procurement process [Policy on Green Procurement](http://www.tpsgc-pwgsc.gc.ca/ecologisation-greening/achats-procurement/politique-policy-eng.html) (<http://www.tpsgc-pwgsc.gc.ca/ecologisation-greening/achats-procurement/politique-policy-eng.html>). To assist Canada in reaching its objectives, bidders should:

- 1) use 8.5 x 11 inch (216 mm x 279 mm) paper containing fibre certified as originating from a sustainably-managed forest and containing minimum 30% recycled content; and
- 2) use an environmentally-preferable format including black and white printing instead of colour printing, printing double sided/duplex, using staples or clips instead of cerlox, duotangs or binders.

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**Section I: Technical Bid**

In their technical bid, bidders should explain and demonstrate how they propose to meet the requirements and how they will carry out the Work.

**Section II: Financial Bid**

Bidders must submit their financial bid in accordance with the Basis of Payment. The total amount of Applicable Taxes must be shown separately.

**1.1 Exchange Rate Fluctuation**

C3011T (2013-11-06), Exchange Rate Fluctuation

**Section III: Certifications**

Bidders must submit the certifications required under Part 5.

**PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION**

**1. Evaluation Procedures**

- (a) Bids will be assessed in accordance with the entire requirement of the bid solicitation including the technical and financial evaluation criteria.
- (b) An evaluation team composed of representatives of Canada will evaluate the bids.

**1.1 Technical Evaluation**

**1.1.1 Mandatory Technical Criteria**

To be considered responsive, a bid must meet all the specifications in Annex "A". Failure to meet the specifications in Annex "A" will render your submission non-responsive and it will be given no further consideration.

**1.2 Financial Evaluation**

The price for line item #1 will be multiplied by 1 to arrive at the Evaluated Price, as follows:

(Price for item #1 in the Basis of Payment x 1) = Evaluated Price

*SACC Manual Clause A0222T (2014-06-26), Evaluation of Price – Canadian/Foreign Bidders*

**2. Basis of Selection**

**2.1 Basis of Selection - Mandatory Technical Criteria**

A bid must comply with the requirements of the bid solicitation and meet all mandatory technical evaluation criteria to be declared responsive. The responsive bid with the lowest evaluated price will be recommended for award of a contract.

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## **PART 5 - CERTIFICATIONS**

Bidders must provide the required certifications and associated information to be awarded a contract.

The certifications provided by bidders to Canada are subject to verification by Canada at all times. Canada will declare a bid non-responsive, or will declare a contractor in default in carrying out any of its obligations under the Contract, if any certification made by the Bidder is found to be untrue whether made knowingly or unknowingly, during the bid evaluation period or during the contract period.

The Contracting Authority will have the right to ask for additional information to verify the Bidder's certifications. Failure to comply and to cooperate with any request or requirement imposed by the Contracting Authority may render the bid non-responsive or constitute a default under the Contract.

### **1. Certifications Required Precedent to Contract Award**

#### **1.1 Integrity Provisions - Associated Information**

By submitting a bid, the Bidder certifies that the Bidder and its Affiliates are in compliance with the provisions as stated in Section 01 Integrity Provisions - Bid of Standard Instructions 2003. The associated information required within the Integrity Provisions will assist Canada in confirming that the certifications are true.

#### **1.2 Federal Contractors Program for Employment Equity - Bid Certification**

By submitting a bid, the Bidder certifies that the Bidder, and any of the Bidder's members if the Bidder is a Joint Venture, is not named on the Federal Contractors Program (FCP) for employment equity "FCP Limited Eligibility to Bid" list ([http://www.labour.gc.ca/eng/standards\\_equity/eq/emp/fcp/list/inelig.shtml](http://www.labour.gc.ca/eng/standards_equity/eq/emp/fcp/list/inelig.shtml)) available from Employment and Social Development Canada (ESDC) - Labour's website.

Canada will have the right to declare a bid non-responsive if the Bidder, or any member of the Bidder if the Bidder is a Joint Venture, appears on the "FCP Limited Eligibility to Bid" list at the time of contract award.

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## **PART 6 - RESULTING CONTRACT CLAUSES**

### **1. Security Requirement**

There is no security requirement applicable to this Contract.

### **2. Requirement**

The Contractor must provide the items detailed under the "Requirement" at Annex "A".

### **3. Standard Clauses and Conditions**

All clauses and conditions identified in the Contract by number, date and title are set out in the *Standard Acquisition Clauses and Conditions Manual*(<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

#### **3.1 General Conditions**

2010A (2014-06-26), General Conditions - Goods (Medium Complexity), apply to and form part of the Contract.

### **4. Term of Contract**

#### **4.1 Delivery Date**

All the deliverables must be received on or before \_\_\_\_\_.

### **5. Authorities**

#### **5.1 Contracting Authority**

The Contracting Authority for the Contract is:

Wayne Mack  
Supply Specialist  
Public Works and Government Services Canada  
Acquisitions Branch - Western Directorate  
910 - 410 , 22nd Street East  
Saskatoon, SK S7K 5T6

Telephone: (306) 975-4004

Facsimile: (306) 975-5397

E-mail address: wayne.mack@pwgsc.gc.ca

The Contracting Authority is responsible for the management of the Contract and any changes to the Contract must be authorized in writing by the Contracting Authority. The Contractor must not perform work in excess of or outside the scope of the Contract based on verbal or written requests or instructions from anybody other than the Contracting Authority.

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## 5.2 Project Authority

The Project Authority for the Contract is:

TO BE DETERMINED

The Project Authority is the representative of the department or agency for whom the Work is being carried out under the Contract and is responsible for all matters concerning the technical content of the Work under the Contract. Technical matters may be discussed with the Project Authority, however the Project Authority has no authority to authorize changes to the scope of the Work. Changes to the scope of the Work can only be made through a contract amendment issued by the Contracting Authority.

## 5.3 Contractor's Representative

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Telephone : \_\_\_\_\_

Facsimile: \_\_\_\_\_

E-mail address: \_\_\_\_\_

## 6. Payment

### 6.1 Basis of Payment

In consideration of the Contractor satisfactorily completing all of its obligations under the Contract, the Contractor will be paid firm unit price(s), as specified in Annex B for a cost of \$TO BE DETERMINED. Customs duties are included) and Applicable Taxes are extra.

Canada will not pay the Contractor for any design changes, modifications or interpretations of the Work, unless they have been approved, in writing, by the Contracting Authority before their incorporation into the Work.

### 6.2 Limitation of Price

*SACC Manual* clause C6000C (2011-05-16) Limitation of Price

### 6.3 Single Payment

*SACC Manual* clause H1000C (2008-05-12) Single Payment

### 6.4 SACC Manual Clauses

*SACC Manual* clause C2000C (2007-11-30) Taxes - Foreign-based Contractor

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## **7. Invoicing Instructions**

1. The Contractor must submit invoices in accordance with the section entitled "Invoice Submission" of the general conditions. Invoices cannot be submitted until all work identified in the invoice is completed.

2. Invoices must be distributed as follows:

(a) The original and one (1) copy must be forwarded to the address shown on page 1 of the Contract for certification and payment.

(b) One (1) copy must be forwarded to the Contracting Authority identified under the section entitled "Authorities" of the Contract.

## **8. Certifications**

### **8.1 Compliance**

The continuous compliance with the certifications provided by the Contractor in its bid and the ongoing cooperation in providing associated information are conditions of the Contract. Certifications are subject to verification by Canada during the entire period of the Contract. If the Contractor does not comply with any certification, fails to provide the associated information, or if it is determined that any certification made by the Contractor in its bid is untrue, whether made knowingly or unknowingly, Canada has the right, pursuant to the default provision of the Contract, to terminate the Contract for default.

## **9. Applicable Laws**

The Contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in Saskatchewan.

## **10. Priority of Documents**

If there is a discrepancy between the wording of any documents that appear on the list, the wording of the document that first appears on the list has priority over the wording of any document that subsequently appears on the list.

(a) the Articles of Agreement;

(b) the general conditions 2010A (2014-06-26), Goods (Medium Complexity);

(c) Annex A, Requirement;

(d) Annex B, Basis of Payment

(e) the Contractor's bid dated \_\_\_\_\_

## **11. SACC Manual Clauses**

SACC *Manual* clause G1005C (2008-05-12) Insurance

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## **Annex "A"**

### **Requirement**

Technical literature is required. Bidders should reference the page number(s) that supports their compliance with the following specifications:

#### **1 EXCAVATOR**

- a) The gross vehicle operating weight rating (GVWR) must be a maximum of 5,443 kg (12,000 lbs)
- b) Overall width must not exceed 79 inches
- c) Must dig at least 12 feet
- d) Front blade minimum height must be 15 inches and maximum width of 79 inches
- e) The backfill blade lift must be no less than 15 inches
- f) The backfill blade digging depth must be no less than 13 inches drop below ground
- g) Must have a thumb on the bucket and come with a 24" digging bucket installed
- h) The arm breakout force with standard arm must be no less than 5401 lbs
- i) The swing boom to the left must be no less than an 75 degree arc
- j) The swing boom to the right must be no less than a 50 degree arc
- k) The boom cylinder must be protected with a guard
- l) The swing post must have a single pin to improve the stiffness in the boom and arm

#### **2 EXTRA ATTACHMENTS**

- a) One (1) 36" cleanout bucket

#### **3 ENGINE and COOLING**

- a) Liquid cooled, diesel engine
- b) Minimum 38 horsepower at 2400 RPMs
- c) Oil Filter must be vertically mounted
- d) Block Heater must be minimum 1500 watt

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- e) Engine must have automatic pre-heat
- f) Must have Primary and secondary replacement element type fuel filters
- g) Engine must have spin On fuel / water separator
- h) Must have Anti-freeze for minimum minus 35 degrees Celsius
- i) Must have Vertical exhaust with curved spout and metal perforated heat shield
- j) Cooling Fan must be temperature controlled
- k) Operator's choice electronic rotary dial system must be able to choose an exact engine RPM for operating conditions
- l) Coolant recovery tank must be standard and must display the coolant levels
- m) Must have a fan-guard
- n) Must come with auto idle system

#### **4 TRANSMISSION and Hydraulic Final Drive**

- a) Hydraulic Oil tank capacity, minimum 50 litres with a sight gauge for monitoring
- b) Oil filters in place
- c) Minimum hydraulic pump flow must be 120 L/m.
- d) Minimum of auxiliary pump flow must be 75 L/m.
- e) The controls must be hydraulic, pilot operated for boom, arm, bucket, swing, boom swing, blade, travel and auxiliary functions.
- f) Must have wear-resistant hoses that must be protected in critical joints and will be to split design.
- g) Must have pattern changer control valve (excavator to backhoe) and must display the selected pattern somewhere visible to the Operator
- h) Must have auxiliary hydraulics with convenient flat face quick couplers and disconnect under pressure shall be standard
- i) Must have two speeds with auto-shifting when travel motors encounter heavier loads

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## **5 TRACKS and UNDERCARRIAGE**

- a) Tracks must be rubber at a minimum of 15.7 inches wide and maximum 98 inches long
- b) Ground pressure with rubber tracks must be no more than 4.28 psi
- c) Track Tension must be easy to maintain without using any special tools

## **6 CAB**

- a) Cab must meet ROPS/TOPS/OPS/OPG standards
- b) Cab must be mounted on shock-absorbing rubber mounts
- c) The Cab must have :
  - i) Air Conditioning, Heater and Defrost
  - ii) Adjustable Seating (minimum forward and back)
  - iii) AM / FM Radio
  - iv) Door on left side of the Cab
  - v) Foot pedals that can be stored to provide additional foot room
  - vi) Interior Lighting
  - vii) Grab handles on left side of the Cab
  - viii) At least one exterior anti-glare rear view mirror

## **7 INSTRUMENTS and CONTROLS**

- a) Must have an Electric engine hour meter
- b) Must have a Coolant temperature gauge with high temperature audible warning
- c) Must have an Engine oil pressure gauge with low oil pressure audible warning
- d) Must have a Fuel level gauge

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## **8 ELECTRICAL SYSTEM and LIGHTING**

- a) The alternator must be rated at 55 amps (12 volts)
- b) Switches and electrical connectors must be sealed from moisture and dirt to prevent corrosion
- c) Must have working lights on the cab and on the boom

## **9 FUEL**

- a) Fuel tank capacity, minimum 70 litres

## **10 PAINT**

- a) Must have manufactures paint
- b) Frame rails painted to manufactures spec

## **11 MISCELLANEOUS MANDATORY REQUIREMENTS**

- a) The Excavator must have all equipment components installed and be ready to use at time of delivery
- b) Fuel tank must contain at least 45 litres of fuel at time of delivery
- c) One (1) Operator's Manual in English and one (1) Service and Parts Manual in English, including maintenance schedule, must be supplied at time of delivery
- d) Supplier must state manufacturer's warranty, including extent and duration of warranty

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### **Compliance Index:**

Attach a separate appendix to your offer indicating Whether and How your product meets or exceeds each point in the Specifications for excavator detailed in Annex "A", items 1(a) to 11(d) inclusive. Please provide complete specifications and descriptive and/or technical literature to illustrate your statements.

Bidders should address each item of the Specifications on a point by point basis.

**For example:**

#### **1) EXCAVATOR**

- a) The gross vehicle operating weight rating (GVWR) must be a maximum of 5,443 kg (12,000 lbs)

**Bidder Response:** "Compliant. The gross vehicle operating weight rating (GVWR) is 5,443 kg (12,000 lbs)

Please refer to our brochure or technical literature pages xxx to support our claim....."

and so on, throughout the complete Specification.

Comments should be made on all points under the Specifications in Annex "A", items 1(a) to 11(d) inclusive, e.g. "compliant" or "non-compliant" followed by as much detail as possible. It will be to your advantage to furnish as much detail as possible to support your comments and your claims of compliance for each specification. Reference the page number and highlight the specification in your technical literature that supports your compliance. If there is no technical literature to support a specification, you should indicate so.

The Crown is under NO obligation to seek clarification of the bid(s) or the supporting technical documentation provided. Bidders should note that failure to be able to demonstrate any capability to which they claim compliance will result in their proposal being considered non-responsive. Canada reserves the right to reject any bid which does not comply with this solicitation. Any deviation is to be clearly identified and supported with full details.

Solicitation No. - N° de l'invitation  
01R11-140733/B

Amd. No. - N° de la modif.

Buyer ID - Id de l'acheteur  
stn190

Client Ref. No. - N° de réf. du client  
VME  
01R11-140733

File No. - N° du dossier  
STN-4-37001

CCC No./N° CCC - FMS No./N°

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**Annex "B"**

**Basis of Payment**

(All prices are GST extra, FOB Destination)

- 1) One (1) each – Excavator in accordance with the Specifications detailed in Annex "A" - Requirement.

\$ \_\_\_\_\_/each

**Product(s) offered:** \_\_\_\_\_

**Delivery:**

It is desirable that delivery be completed by 31 August 2014. The best delivery date we can offer is \_\_\_\_\_.