

Defence Procurement Strategy
Industry Engagement Session
Canadian Surface Combatant Project

The Government of Canada will host a series of Industry Engagement sessions, consistent with the provisions of the Defence Procurement Strategy (DPS), to contribute to the development of a Value Proposition (VP) and Industrial and Technological Benefits (ITBs) related to the Canadian Surface Combatant (CSC) project.

These sessions will be organized and hosted by Canada's Regional Development Agencies (RDAs):

- Atlantic Canada Opportunities Agency (ACOA)
- Canada Economic Development for Quebec Regions (CEDQ)
- Federal Economic Development Agency for Southern Ontario (FedDev) and Federal Economic Development Initiative in Northern Ontario (FedNor)
- Western Economic Diversification Canada (WD)

CSC Industry Engagement sessions will be delivered in collaboration with Industry Canada (IC), Department of National Defence (DND), and Public Works and Government Services Canada (PWGSC).

The agenda consist of:

Day 1

- Presentations by the Government of Canada
 - Role of Regional Development Agencies
 - CSC Project Overview
 - CSC Procurement Overview
 - DPS Overview

Day 1 (afternoon) & Day 2

- One-on-One engagement sessions with PWGSC, DND, IC, and the hosting RDA

Canada's key objectives for this engagement session are to:

1. Provide Canadian Industry with an overview of the CSC Project; and
2. Through participation in One-on-One meetings, gain further knowledge about the capabilities of Canadian firms with experience in providing goods or services in support of combat ship design and/or construction in one or more of the following systems or subsystems:
 - Combat Systems
 - Supportability of Combat Systems
 - Platform systems integration
 - Propulsion
 - Power generation
 - Training and simulation systems

The information acquired through these sessions will help inform the Government of Canada's development of a Defence Procurement Strategy Value Proposition for the CSC Project.

Participating in this session will provide an opportunity for Canadian private sector firms to describe their capabilities in these fields to IC, PWGSC and DND members of the Canadian Surface Combatant Project team.

A maximum of two (2) attendees per private sector firm will be permitted to attend the Plenary Session and up to five (5) attendees from the same firm may attend the One-on-One session (should one be granted). Organizations which choose to attend must complete the attached registration form and submit it to the hosting RDA contact by the dates listed below. We encourage you to attend the CSC Industry Engagement Day in the region that your company operates. Firms will be restricted to attending one Industry Engagement Session.

If your firm has experience in one or more of the fields described above, and would like to participate in a one-on-one meeting with the representatives of the CSC Project, please advise us of your interest by completing the "One-on-One" section of the registration form. As the number of One-on-One meetings is limited, Canada will, following review of the information submitted in all of the registration forms, advise firms as to whether or not they have been selected to participate in one of these meetings. The registration forms, and the information they contain, will be shared between the hosting RDA and PWGSC to ensure that one-on-one meeting selection is consistent across regions.

The registration information required for each participant is:

- a. Legal name of the firm;
- b. Name of participant;
- c. Position title;
- d. Office address;
- e. Telephone number(s); and,
- f. E-mail address.

CSC Industry Engagement Day schedule and contact information

Dates	Region	City	Response Date	Contact
August 25-26, 2014	Ontario	Ottawa	August 18, 2014	Jennifer Leng Jennifer.Leng@feddevontario.gc.ca 613-218-0791
August 28-29, 2014	Western Canada	Vancouver	August 21, 2014	Nicholas Osborne Nicholas.Osborne@wd-deo.gc.ca 613-954-5172
September 3-4, 2014	Atlantic Canada	Halifax	August 27, 2014	Michelle MacDonald Michelle.MacDonald@acoa-apeca.gc.ca 613-952-9106
September 8-9, 2014	Quebec	Montreal	August 31, 2014	David Luchuk David.Luchuk@dec-ced.gc.ca 819-997-3788

Please note that:

1. Firms with offices in more than one geographic location will be regarded as one firm.
2. Although a firm may request to register up to two participants for the Plenary Session, Canada reserves the right to limit attendance due to space limitations or modify sessions as required. Canada will inform registrants if the number of participants must be reduced.

3. Firms may include up to five participants for the One-on-One session with Canada. Preference for One-on-One meetings will be given to companies who have not yet met with Industry Canada through the one-on-one sessions in the CSC Technical Industry Engagements (TIE) #4 & #5.
4. Should the One-on-One sessions be over-subscribed, preference will be given to companies which offer higher-value goods or services related to the specific capability areas mentioned above.
5. All participants are required to pre-register. At each session participants will be required to sign-in and show personal identification upon arrival to the venue. There will not be an opportunity for additional participants to register at the door.
6. All firms are responsible for their own transportation, accommodation, meals, parking, response preparation costs and all other expenses related to CSC Industry Engagement.
7. Participation in this session is not a mandatory requirement. Not attending the Industry Engagement Kick-off Session will not preclude an interested participant from submitting a proposal in response to any future Requests for Proposal.
8. For media enquiries, please call Public Works and Government Services Canada (PWGSC) Media Relations Office at: 819-956-2315.