



Service | Innovation | Value

**Summary Report
Network Solutions Supply Chain (NSSC)
Industry Engagement Day Webcast
Telecommunications Transformation Program**



Shared Services
Canada

Services partagés
Canada

Canada 

Table of Contents

EXECUTIVE SUMMARY	3
EVENT PURPOSE	4
PRESENTATIONS	4
PRESENTATION 1: SSC TRANSFORMATION PROGRAM OVERVIEW	4
PRESENTATION 2: NSSC OVERVIEW AND KEY DISCUSSION TOPICS.....	4
PRESENTATION 3: NSSC KEY QUESTIONS FOR INDUSTRY FEEDBACK	5
PRESENTATION 4: COLLABORATIVE PROCUREMENT SOLUTIONS APPROACH.....	5
PRESENTATION 5: SUPPLY CHAIN SECURITY INFORMATION ASSESSMENT	5
QUESTIONS AND ANSWERS.....	5
CONCLUSION	6
ANNEX A – AGENDA.....	7
ANNEX B – INDUSTRY ATTENDEES	8

Executive Summary

This report summarizes the proceedings of the Network Solutions Supply Chain (NSSC) Industry Engagement Day held on May 28, 2014. It describes the five (5) presentations given by senior government executives on telecommunications transformation objectives, high-level requirements, security and procurement. The agenda is provided in Annex A.

More than fifty (50) vendors across Canada and public servants participated in the webcast event. The list of companies that were represented can be found in Annex B.

Industry attendees were encouraged to ask questions of the presenters throughout the event. The questions and answers are summarized in this report.

Event Purpose

Shared Services Canada (SSC) held an Industry Engagement Day on May 28, 2014, to provide background, share plans and obtain industry input on the proposed service delivery options and procurement processes for NSSC.

The NSSC will support the transformation and maintenance of wired local area networks (LANs), wireless LANs (WiFi), and other telecommunications equipment and services, while ensuring network security requirements are addressed.

Presentations

There were five (5) presentations to attendees on the following topics:

1. SSC Transformation Program Overview;
2. Network Solutions: Overview, High Level Requirements and Discussion Topics;
3. Network Solutions Key Questions;
4. Collaborative Procurement Solutions Approach; and
5. Supply Chain Security Information.

The session was moderated by Mr. John Dullaert, Director, Inter Building Networks Transformation, Telecommunications Transformation Program (TTP), who provided the opening remarks, objectives of the event, introductions and closing remarks.

The agenda is provided in Annex A.

Presentation 1: SSC Transformation Program Overview

Mr. Benoit Long, Senior ADM, Transformation, Service Strategy and Design (TSSD), presented an overview of the SSC Transformation Program, which covered the following topics:

- Strategic Vision and Principles;
- Transformation Objectives;
- Transformation Timeline and Phased Approach;
- Current State of Data Centres and Networks;
- Target End State; and
- High-level Business and Functional Requirements.

Presentation 2: NSSC Overview and Key Discussion Topics

Mr. Michel Fortin, DG, TTP, presented strategic considerations on two fronts: to support intra building network transformation of wired and wireless (WiFi) infrastructure; and to maintain the existing network equipment and services as transformation advances. He highlighted prospective approaches for future service provisioning; strategies for procurement vehicles (sourcing and supply methods); consolidation and migration plans; bundling options of products, solutions and services; and

considerations for including additional services. In addition, Mr. Fortin discussed the guiding principles and key challenges of NSSC.

Presentation 3: NSSC Key Questions for Industry Feedback

In his second presentation, Mr. Fortin described the context of the fifteen (15) operational, technical and procurement-related questions posed to the vendor participants for feedback via written response by June 20, 2014, which was later extended to June 27, 2014.

Presentation 4: Collaborative Procurement Solutions Approach

Mr. Tom Mercer, Manager, Transformation Initiatives, Procurement and Vendor Relationships (PVR), SSC, explained the five collaborative procurement phases: 1) Industry Day; 2) Invitation to Qualify (ITQ); 3) Review and Refine Requirements (RRR); 4) Bid Solicitation; and 5) Contract Award.

Presentation 5: Supply Chain Security Information Assessment

This presentation had two (2) sections: Cyber and Supply Chain Threats to the Government of Canada (GC); and Supply Chain Integrity (SCI). Mr. Brad McInnis, Cyber Security Advisor, described the role and mandate of Communications Security Establishment (CSE), while Mr. Simon Levesque, Senior Director, Program Planning and Design, Cyber and IT Security Transformation Program, SSC, explained the SCI process in competitive procurement.

Questions and Answers

The panelists responded to vendor questions on procurement vehicles, interoperability requirements and IT security.

On the question of what will happen to the current procurement vehicle, Network Equipment Support Services (NESS), vendors were informed that the intent is to extend it until the new vehicle is in place. Further, if vendors wished to suggest improvements to supply arrangements, such as Network Infrastructure Management Services (NIMS) and NESS, written input could be provided in the procurement section of the Questions Package, which will be sent to participants of the webcast.

The panel offered clarification on service interoperability objectives by confirming that the requirements focus will be on intra building services, including wired and wireless LANs along with some security options. It was underscored that the specific focus is on all “networking.”

With respect to IT security, clarification was provided around the scope overlap provided in the Telecommunications Overview and the CITS/CSE presentations. The SSC expectation is that industry would be conveying its best practices to provide the best overall security offerings and where these

should be applied. The SSC objective is to prevent security exposures at any one point and have a multi-layered approach to protect against all conceivable vulnerabilities.

Conclusion

The NSSC Industry Engagement Day Webcast was an opportunity for senior executives to share with vendors the intra-building network transformation objectives of wired and wireless (Wi-Fi) infrastructure services, the high-level technical requirements and the security and procurement processes that will be employed.

The event was well received by more than fifty (50) vendors that offered their observations and presented questions to the panel on procurement, service interoperability and security.

The vendor and public service turn out and the input from the vendor community indicated that the engagement goals of sharing plans and obtaining industry input were realized.

SSC wishes to thank all participants for making this engagement event successful.

Annex A – Agenda

Network Solutions Supply Chain Industry Engagement Day
 Webcast
 May 28, 2014
 From 1:00 p.m. to 4:50 p.m.

Time	Presenter	Description
1:00 – 1:05 p.m.	John Dullaert, Director, Inter Building Networks Transformation, TTP, TSSD, SSC	Opening remarks and Industry Day objectives
1:05 – 1:35 p.m.	Benoît Long, Senior Assistant Deputy Minister, TSSD, SSC	SSC Transformation Program Overview
1:35 – 2:30 p.m.	Michel Fortin, Director General, TTP, TSSD, SSC	Network Solutions Supply Chain: Overview and high level requirements
2:30 – 2:35 p.m.	Break	
2:35 – 3:20 p.m.	Michel Fortin, Director General, TTP, TSSD, SSC	Network Solutions Supply Chain: Discussion topics and key questions
3:20 – 3:50 p.m.	Tom Mercer, Manager, Transformation Initiatives, PVR, SSC	Collaborative Procurement Solutions Approach
3:50 – 4:20 p.m.	Brad McInnis, Cyber Security Advisor, IT Security Strategic Relationships Office, CSE Simon Levesque, Senior Director, Program Planning and Design, Cyber and IT Security Transformation Program, SSC	Supply Chain Security Information (SCSI) Assessment
4:20 – 4:50 p.m.	John Dullaert, Director, TTP, TSSD, SSC	Questions and Answers, Recap / Closing Remarks

Annex B – Industry Attendees

Network Solutions Supply Chain, May 28 2014, Industry Attendees			
1	Access 2 Networks, Inc.	27	MarketWorks Ltd.
2	ActForNet Technologies Inc.	28	McAfee
3	ADGA Group	29	Motorola Solutions
4	Allstream	30	NetScout
5	ANIXTER	31	Northern Micro
6	Aruba Networks	32	Oracle
7	Avaya	33	Palo Alto Networks
8	Bell Canada	34	Pricewaterhouse Coopers LLP
9	Cisco Systems Canada	35	Reicore Technologies Inc.
10	Climate Worx International	36	Ricoh Canada Inc.
11	Combat Networks Inc.	37	Riverbed
12	COM-NET (Communications Cabling and Network Solutions)	38	Rogers Communications
13	Compucom Canada	39	Route1 Inc.
14	Compugen	40	RSA
15	Compuphile Systems Inc.	41	Savoie Consulting and Solutions Inc.
16	Dalian Enterprises Inc.	42	Scalar Decisions
17	Dell Canada Inc.	43	Softchoice
18	Ericsson Canada Inc.	44	Tata Consultancy Services Canada Inc.
19	F5 Networks	45	TELUS Communications Company
20	Fortinet	46	Trademerit
21	Gigamon Inc.	47	Trend Micro Canada
22	Hewlett-Packard	48	UK Trade and Investment
23	IBISKA Telecom Inc.	49	Veritaaq Technology House Inc.
24	IBM Canada Ltd.	50	X10 Networks
25	Juniper Networks	51	FONEX
26	Lenovo Services	52	Internetworking Atlantic