

RETURN BIDS TO:
RETOURNER LES SOUMISSIONS À:
Bid Receiving - PWGSC / Réception des soumissions
- TPSGC
11 Laurier St./11, rue Laurier
Place du Portage, Phase III
Core 0A1 / Noyau 0A1
Gatineau, Québec K1A 0S5
Bid Fax: (819) 997-9776

Revision to a Request for a Standing Offer
Révision à une demande d'offre à commandes
Regional Individual Standing Offer (RISO)
Offre à commandes individuelle régionale (OCIR)

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Offer remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'offre demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address
Raison sociale et adresse du fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution
Furniture Division/Division des produits de l'ameublement
11 Laurier St. / 11, rue Laurier
6B1, Place du Portage
Gatineau
Québec
K1A 0S5

Title - Sujet TBS - WSTATION & ENCLOS. OFF. RISO	
Solicitation No. - N° de l'invitation EN448-150239/A	Date 2014-08-07
Client Reference No. - N° de référence du client 20150239	Amendment No. - N° modif. 004
File No. - N° de dossier pq967.EN448-150239	CCC No./N° CCC - FMS No./N° VME
GETS Reference No. - N° de référence de SEAG PW-\$\$PQ-967-65289	
Date of Original Request for Standing Offer Date de la demande de l'offre à commandes originale 2014-06-19	
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2014-08-15	
Address Enquiries to: - Adresser toutes questions à: Nolet(PQ Div.), Josée	Buyer Id - Id de l'acheteur pq967
Telephone No. - N° de téléphone (819) 956-8774 ()	FAX No. - N° de FAX (819) 956-5706
Delivery Required - Livraison exigée	
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	
Security - Sécurité This revision does not change the security requirements of the Offer. Cette révision ne change pas les besoins en matière de sécurité de la présente offre.	

Instructions: See Herein

Instructions: Voir aux présentes

Acknowledgement copy required	Yes - Oui	No - Non
Accusé de réception requis	<input type="checkbox"/>	<input type="checkbox"/>
The Offeror hereby acknowledges this revision to its Offer. Le proposant constate, par la présente, cette révision à son offre.		
Signature	Date	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
For the Minister - Pour le Ministre		

Solicitation No. - N° de l'invitation

EN448-150239/A

Client Ref. No. - N° de réf. du client

20150239

Amd. No. - N° de la modif.

004

File No. - N° du dossier

pq967EN448-150239

Buyer ID - Id de l'acheteur

pq967

CCC No./N° CCC - FMS No/ N° VME

See the Solicitation Amendment # 004 next page;

ANNEX "E"
GOODS / SERVICES PRICING TABLE
 Revision # 3

Treasury Board Secretariat - 90 Elgin - Basis of Payment - Pricing Table						
TABLE 1. GOODS (FIRM UNIT PRICES PER ITEM FOR PERIODS 1 & 2)						
A	B	C	D	E	F	G
GOODS						Total
Table 1-A. Workstation Goods	Manufacturers Size - Width x Height mm (Inches)	Model Number	Series	Unit of Issue (Ea / Lot) (Offeror requested to specify it's unit as each or lot)	Firm Unit Price (Unit is defined as 1 quantity)	
WORKSTATION COMPONENTS						
Non-Powered Fabric Panels (Width x Height)						
610mm x 813-940mm (24" x 32-37")					0.00 \$	
762mm x 813-940mm (30" x 32-37")					0.00 \$	
914mm x 813-940mm (36" x 32-37")					0.00 \$	
1067mm x 813-940mm (42" x 32-37")					0.00 \$	
1219mm x 813-940mm (48" x 32-37")					0.00 \$	
1372mm x 813-940mm (54" x 32-37")					0.00 \$	
Single-Sided Powered Fabric Panels (Width x Height)						
610mm x 813-940mm (24" x 32-37")					0.00 \$	
762mm x 813-940mm (30" x 32-37")					0.00 \$	
914mm x 813-940mm (36" x 32-37")					0.00 \$	
1067mm x 813-940mm (42" x 32-37")					0.00 \$	
1219mm x 813-940mm (48" x 32-37")					0.00 \$	
1372mm x 813-940mm (54" x 32-37")					0.00 \$	
Double-Sided Powered Fabric Panels (Width x Height)						
610mm x 813-940mm (24" x 32-37")					0.00 \$	
762mm x 813-940mm (30" x 32-37")					0.00 \$	
914mm x 813-940mm (36" x 32-37")					0.00 \$	
1067mm x 813-940mm (42" x 32-37")					0.00 \$	
1219mm x 813-940mm (48" x 32-37")					0.00 \$	
1372mm x 813-940mm (54" x 32-37")					0.00 \$	
Framed Fabric Add-ons (Width x Height)						
152mm x 254mm (6" x 10")					0.00 \$	
610mm x 152-254mm (24" x 6-10")					0.00 \$	
762mm x 152-254mm (30" x 6-10")					0.00 \$	
914mm x 152-254mm (36" x 6-10")					0.00 \$	
1067mm x 152-254mm (42" x 6-10")					0.00 \$	
1219mm x 152-254mm (48" x 6-10")					0.00 \$	
1372mm x 152-254mm (54" x 6-10")					0.00 \$	
610mm x 355-508mm (24" x 14-20")					0.00 \$	
762mm x 355-508mm (30" x 14-20")					0.00 \$	
914mm x 355-508mm (36" x 14-20")					0.00 \$	
1067mm x 355-508mm (42" x 14-20")					0.00 \$	
1219mm x 355-508mm (48" x 14-20")					0.00 \$	
1372mm x 355-508mm (54" x 14-20")					0.00 \$	
Framed Glazed (Frosted Glass) add-ons (Width x Height)						
610mm x 355-508mm (24" x 14-20")					0.00 \$	
762mm x 355-508mm (30" x 14-20")					0.00 \$	
914mm x 355-508mm (36" x 14-20")					0.00 \$	
1067mm x 355-508mm (42" x 14-20")					0.00 \$	
1219mm x 355-508mm (48" x 14-20")					0.00 \$	
1372mm x 355-508mm (54" x 14-20")					0.00 \$	
Panel Accessories						
Panel Skin Accessory Rail - 610mm (24")					0.00 \$	
Panel Skin Accessory Rail - 1219mm (48")					0.00 \$	
Panel Skin White Board - 610mm (24")					0.00 \$	
Panel Skin White Board - 1219mm (48")					0.00 \$	
Extended Total for this page (Offeror not to complete - for evaluation purposes only):						0.00 \$

ANNEX "E"
GOODS / SERVICES PRICING TABLE
 Revision # 3

TABLE 1. GOODS (FIRM UNIT PRICES PER ITEM FOR PERIODS 1 & 2 (continued))						
A	B	C	D	E	F	G
GOODS						
Table 1-A. Workstation Goods	Manufacturers Size - Width x Height mm (Inches)	Model Number	Series	Unit of Issue (Ea / Lot) (Offeror requested to specify it's unit as each or lot)	Firm Unit Price (Unit is defined as 1 quantity)	Total
					0.00 \$	
					0.00 \$	
					0.00 \$	
					0.00 \$	
					0.00 \$	
					0.00 \$	
					0.00 \$	
					0.00 \$	
					0.00 \$	
					0.00 \$	
					0.00 \$	
					0.00 \$	
Workurface Supports - Panel Hung and Free-standing (For Offerors to complete product description)						
					0.00 \$	
					0.00 \$	
					0.00 \$	
					0.00 \$	
					0.00 \$	
					0.00 \$	
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					0.00 \$	
					0.00 \$	
					0.00 \$	
Extended Total for this page (Offeror not to complete - for evaluation purposes only):						0.00 \$

ANNEX "E"
GOODS / SERVICES PRICING TABLE
 Revision # 3

Treasury Board Secretariat - 90 Elgin - Pricing Table						
TABLE 1. GOODS (FIRM UNIT PRICES PER ITEM FOR PERIODS 1 & 2 (continued))						
A	B	C	D	E	F	G
GOODS						
Table 1-B. Enclosed Office Goods	Manufacturers Size - length x width mm (Inches)	Model Number	Series	Unit of Issue (Ea / Lot) (Offeror requested to specify it's unit as each or lot)	Firm Unit Price (Unit is defined as 1 quantity)	Total
Enclosed Office Desk/Tables (Width x Depth x Height)						
F51 - 1829mm x 762mm x 737mm (72" x 30" x 29"h)					0,00 \$	
F52 - 914mm dia. x 737mm (36" dia. x 29"h)					0,00 \$	
F53 - 2134mm x 762mm x 737mm (84" x 30" x 29"h)					0,00 \$	
Computer Table (Width x Depth)						
F54 - 1372mm x 762mm (54" x 30")					0,00 \$	
Credenza (Width x Depth x Height)						
F55A Credenza - 1981mm x 610mm x 737mm (78" x 24" x 29"h)					0,00 \$	
F55B Credenza - 2440mm x 610mm x 737mm (96" x 24" x 29"h)					0,00 \$	
Storage Components (Width x Depth x Height)						
F56 Hutch - 1981mm x 356-281mm x 1016-1092mm (78" x 14-15" x 40-43"h)					0,00 \$	
F57 Mobile Pedestal - 381-406mm x 533-610mm x 533-588mm (15-16" x 21-24" x 21-22"h)					0,00 \$	
F58 Wardrobe - 762mm x 610mm x 1752-1829mm (30" x 24" x 69-72"h)					0,00 \$	
Accessories						
F59 Surface for File Top - 914mm x 457mm (36" x 18")					0,00 \$	
Freestanding LED Task Light					0,00 \$	
Single Monitor Arm					0,00 \$	
Hardware (For Offerors to complete product description)						
					0,00 \$	
					0,00 \$	
					0,00 \$	
					0,00 \$	
Extended Total for Table 1B (Offeror not to complete - for evaluation purposes only):						0,00 \$
Grand Total for Goods (Tables 1A & 1B) (excluding Applicable Taxes) (Offeror not to complete - for evaluation purposes only):						0,00 \$

TABLE 2. TOTAL EVALUATED PRICE FOR THE FLOOR PLAN IN ANNEX F (FOR EVALUATION PURPOSES ONLY)

Price for the Typical Floor Plan in Annex F, excluding Delivery and Installation and excluding Applicable Taxes:	0,00 \$
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Instructions for Table 2: The Offeror must provide a separate Table including the breakdown of each Furniture Typical styles (See Typicals in Annex F. Styles: W/S A1, W/S B1, W/S B2, W/S B3 and W/S C1 + Offices Types 1a, 1b, 2, 3, 4, 5 and 6). This breakdown must include, per Typical style, the name/description of each component, the quantity of each item required and the firm unit price per item. We also require the Offeror to give a Total price per Typical style multiplied by the total number of Workstation or Enclosed Offices required for the entire floor plan. This Table should be a reflection/a ventilation of the Total Price for the Floor Plan.

TABLE 3. SERVICES (DELIVERY, INSTALLATION AND RECONFIGURATION SERVICES DURING PERIODS 1 & 2)

A	B	C	D	E	F	G
SERVICES						
Table 3-A. Services for Period 1	Firm % for delivery	Firm % for Installation	Grand Total for Tables 1A & 1B		N/A	
Delivery	0,00%	N/A	0,00 \$			
Installation	N/A	0,00%	0,00 \$			
Table 3-B. Services for Period 2			Estimated Hours	Firm Hourly Rate (\$) during Normal Working Hours	Firm Hourly Rate (\$) after Normal Working Hours	Extended Total
Delivery Normal Working Hours	N/A	N/A	250	0,00 \$	N/A	0,00 \$
Installation during Normal Working Hours			750	0,00 \$	N/A	0,00 \$
Delivery after Normal Working Hours			250	N/A	0,00 \$	0,00 \$
Installation after Normal Working Hours			750	N/A	0,00 \$	0,00 \$
Table 3-C. Other Services (Performed in Period 2)						
Round Cut-out/Grommet (during Normal Working Hours)			100	0,00 \$	N/A	0,00 \$
Rectangular Cut-out (Grommet) (during Normal Working Hours)			100	0,00 \$	N/A	0,00 \$
Reconfiguration services (on-site) (during Normal Working Hours)	N/A	N/A	500	0,00 \$	N/A	0,00 \$
Round Cut-out/Grommet (after Normal Working Hours)			100	N/A	0,00 \$	0,00 \$
Rectangular Cut-out (Grommet) (after Normal Working Hours)			100	N/A	0,00 \$	0,00 \$
Reconfiguration services (on-site) (after Normal Working Hours)			500	N/A	0,00 \$	0,00 \$
Grand Total for Services (excluding Applicable Taxes) (Offeror not to complete - for evaluation purposes only):						0,00 \$

ANNEX "E"
GOODS / SERVICES PRICING TABLE
Revision # 3

TABLE 4. EVALUATED PRICE (FOR EVALUATION PURPOSES ONLY)

Offeror to report the amount for the floor plan in Annex F (Table 2)	Offeror to report the amount for Total Services (Tables 3A, 3B and 3C)	Total Evaluated Price for Evaluation
0,00 \$	0,00 \$	0,00 \$

The amendment is issued to respond to questions raised by potential bidders:

Q96. Annex A Part 1, 15.13.1 states add-on panels to be single glazed.
Please confirm that double glazing is also acceptable.

A96. No, double glazing is not acceptable. It was not the intention of the design to have the shelf on the glazed panel. The compatibility of double or single glazing and accessories should not be in question.

Q97. In regards to Amendment 3 modifications to Annex E

It appears that table 3 will be used to determine lowest cost and table 4 will be used to determine the contract value.

The total goods (ie costs) in Table 3 are based on Tables 1A and 1B, The total of Tables 1A and 1B only reflect a quantity of 1 each per component required to complete the typical floorplan (eg qty 1- 24"x32-37" non powered panel etc)

You can not determine fairly, the lowest cost based on Table 3. The ranking of bidders costs (highest to lowest) based on table 3 would not reflect the ranking of bidders costs based on an actual floor plan. The product mix and % of different components in a typical station or floor plan will change a bidders ranking based on price. The financial award as is will not in any way reflect reality. PWGSC will award (financially) based on one criteria (ie one of each) but buy based on another (ie the actual product mix to complete a floor). The bidder awarded the project based on Table 3 would not necessarily be the lowest cost for the actual project.

A fairer and more accurate method to award based on costs would be to use the the typical floorplan as per Annex E and add delivery and install.

To ensure that PWGSC can confirm all bidders respond with the appropriate quantities as per the typical floorplan please add back into Annex E- Table 1 a column to list the quantities per product code and a column to show the extended total per product code.

This, would provide PW data to ensure the are no accidental omissions artificially lowering a bidders price and would be a more accurate financial evaluation of the bidders costs and ranking's and result in a more fair award. If adopted Table 3 would be no longer be required.

A97. See Annex E, Revision # 3 attached.

Q98. Q/A #16 - Annex A, 5.13 - base panel height was confirmed at no higher than 36" high, but there are still 42"high base panels on the Annex E. Please delete 42"high base panels on Annex E.

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- A98. Please do not fill in the section that pertains to panels with a 42" height.
- Q99. Q/A #63 - This does not answer the question. You can have 2 single monitor arms on a common post or 2 single monitor arms on separate posts. The latter allows you to install the single monitor arms in two different locations within the work station. Which version do you require?
- A99. To clarify - the requirement is for 2 single monitor arms on separate posts.
- Q100. Q/A #66 - On a 30" deep worksurface, less 9" inset modesty = no greater than 21" deep pedestal. In this situation, will a 18" or 19" deep pedestal be acceptable?
- A100. Pedestal will remain minimum of 533mm (21") deep to a maximum 610mm (24") deep.
- Q101. Q/A #84 - Annex E has fabric add-on 6" x 10" but it should list the various widths plus 6"-10" high. Please correct Annex E.
- A101. Annex E should include the fabric panel add-on in all widths (610 through to 1372mm, 24"-54") at height 152-254mm (6"-10"). Refer to the revised Annex E attached with this amendment to see the addition of the measurements listed below.
610mm x 152-254mm (24" x 6-10")
762mm x 152-254mm (30" x 6-10")
914mm x 152-254mm (36" x 6-10")
1067mm x 152-254mm (42" x 6-10")
1219mm x 152-254mm (48" x 6-10")
1372mm x 152-254mm (54" x 6-10")
- Q102. Q&A 94 and PART 3 – OFFER PREPARATION INSTRUCTIONS
The request for Technical Offer (Section I) and Financial Offer (Section II) request soft copies on CD/DVD. Will Canada and the Client accept these soft copies on USB sticks as opposed to CD/DVD?
- A102. Either a CD/DVD or a USB stick will be considered acceptable for the soft copies. The prices must appear in the financial offer only and must not be indicated in any other section of the offer.
- Q103. Closed offices: The request to take the typical floor plan and multiply it by 9 leaves Canada open to receive faulty and potentially fraudulent quotes in the submission packages.

While we understand the need to base the price assessment on a typical floor plan, this would allow for (16 closed offices on the typical floor plan x 9 floors) 144 closed offices in Period 1 and an additional 22 closed offices in Period 2 for a total of 166 closed offices when the scope of work and phase detail only call for 99 in both Periods.

We suggest reducing the count of closed offices to a total of 86 for Period 1 and 13 for Period 2, or at the most 11 closed offices per typical floor for a more accurate reflection of the work required and to ensure a truthful price submission.

A103. Table 5 is not a factor in evaluating the winning Standing Offer and the approximate quantities included in this Table are for information purposes only in order to calculate the approximate Grand Total for the Standing Offer.

Q104. Annex "E" – Goods and services pricing table – Table 2 Services (Delivery, Installation and reconfiguration services during periods 1 & 2) – Services for Period 2

In this table, Canada is requesting a firm hourly rate for Normal and after Normal working hours, for 250 hours of Delivery and 750 hours of Installation of each.

It has to be noted that the different manufacturers have very different panel systems that require significantly varying amounts of time to set up, install and reconfigure. In some cases, a pod of four (4) offices may take an hour for one (1) manufacturer, but may take up to four (4) hours for another. Therefore, the request is skewed and cannot be accurately measured from one to another, as 750 hours with one manufacturer WILL result in significantly more work completion than another. Setup or reconfiguration time requirements, and therefore expense, will fluctuate significantly.

We would recommend that Table 2-B. Services for Period 2 be removed in its entirety to ensure an equitable assessment of cost. Alternatively, provide all bidders with a proposed floor plan and reconfiguration in order to get an estimated cost and use that as your evaluation price for this section.

A104. Precision is not possible respecting the future potential needs of Canada. Please, revisit Part 1, article 2.1 of the RFSO and please see revised Annex E attached. Time rates will remain in the evaluation.

Q105. Q&A 95 and MTC 3 - Proprietary "...For the purposes of fabric meeting the ACT Performance Guideline requirements from CAN/CGSB 44.229-2008, section 6.1.4, can we supply "letters of compliance" from our suppliers?" Canada replied that "a letter of compliance is acceptable".

We have all of our compliance information indicated on the reverse side of our fabric cards; if these are included in the Section I: Technical Bid, will Canada be satisfied that this requirement is met?

A105. Canada will only accept a letter of compliance as a proof that the testing required in MTC 3 has been done by an independent testing laboratory.

Q106. Annex "E" – Pricing table – Proprietary. The Pricing table as provided by Canada provides sections for:

- Non-powered Fabric Panels
- Single-Sided Powered Fabric Panels
- Double-Sided Powered Fabric Panels
- Electrical Components

Our panel system is manufactured in such a manner that all panels are exactly the same, whether or not there intends to be power in it. We then run the required cables and components from a power supply to the panel with the desired-power location and access. This design allows for completely design and re-configuration flexibility, as any panel can go anywhere.

This means that we do not differentiate between a powered or non-powered panel, and we price the electrical cables and components (duplexes, housings, feeds, etc.) separately.

In light of our design, we would need to approach the Pricing table differently than outlined. We propose:

- Modifying the title "Non-Powered Fabric Panels" to "Fabric Panels"
- Adding the relevant pricing information in this re-named section
- Adding the required line items to the "Electrical Components" section for cables and housings and including their respective prices/quantities there
- Not completing the sections "Single-Sided Powered Fabric Panels" and "Double-Sided Powered Fabric Panels"

Please confirm acceptance of this modification in the approach to the Pricing table.

A106. The Offeror must bid the prices as required in the RFSO and the Offeror must factor into these prices all of the appropriate elements.

All other terms and conditions remain the same.