

**RETURN BIDS TO:**  
**RETOURNER LES SOUMISSIONS À:**  
Bid Receiving - PWGSC / Réception des  
soumissions - TPSGC  
11 Laurier St. / 11, rue Laurier  
Place du Portage, Phase III  
Core 0A1 / Noyau 0A1  
Gatineau  
Québec  
K1A 0S5  
Bid Fax: (819) 997-9776

**LETTER OF INTEREST**  
**LETTRE D'INTÉRÊT**

**Comments - Commentaires**  
National Master Standing Offer  
Offre à commandes principale et nationale

**Vendor/Firm Name and Address**  
**Raison sociale et adresse du**  
**fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**  
Marine Machinery and Services / Machineries et services  
maritimes  
11 Laurier St. / 11, rue Laurier  
6C2, Place du Portage  
Gatineau  
Québec  
K1A 0S5


<b>Title - Sujet</b> New Model Inboard Outboard Motors	
<b>Solicitation No. - N° de l'invitation</b> E60ML-140001/F	<b>Date</b> 2014-08-20
<b>Client Reference No. - N° de référence du client</b> E60ML-140001	<b>GETS Ref. No. - N° de réf. de SEAG</b> PW-\$\$ML-029-24642
<b>File No. - N° de dossier</b> 029ml.E60ML-140001	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2014-09-05</b>	
<b>Time Zone</b> <b>Fuseau horaire</b> Eastern Daylight Saving Time EDT	
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Guay, Yvan	<b>Buyer Id - Id de l'acheteur</b> 029ml
<b>Telephone No. - N° de téléphone</b> (819) 956-0678 ( )	<b>FAX No. - N° de FAX</b> (819) 956-0897
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>  Specified Herein Précisé dans les présentes	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Delivery Required - Livraison exigée</b> See Herein	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>    <b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>   <b>Signature</b>   <b>Date</b>	

Destination Code - Code destinataire	Destination Address - Adresse de la destination	Invoice Code - Code bur.-comptable	Invoice Address - Adresse de facturation
D - 1	As per call-up form PWGSC-TPGSC 942 Selon Ia formula de commande subsequente PWGSC-TPSGC 942	I - 1	As per call-up form PWGSC-TPGSC 942 Selon Ia formula de commande subsequente PWGSC-TPSGC 942

 Public Works and Government Services Canada		Travaux publics et Services gouvernementaux Canada		Document No.E60ML-140001/F		Part - Partie 1 of - de 2		See Part 2 for Clauses and Conditions Voir Partie 2 pour Clauses et Conditions	
Item Article	Description	Dest. Code Dest.	Inv. Code Fact.	Qty Qté	U. of I. U. de D.	Unit Price/Prix unitaire FOB/FAM Destination Plant/Usine		Delivery Req. Livraison Req.	Del. Offered Liv. offerte
6	New Model Outboard Motor- Moteur hors-bord nouveau	D - 1	I - 1	1	Each	\$	\$	See Herein	

Solicitation No. - N° de l'invitation

E60ML-140001/F

Amd. No. - N° de la modif.

Buyer ID - Id de l'acheteur

029ml

Client Ref. No. - N° de réf. du client

File No. - N° du dossier

CCC No./N° CCC - FMS No/ N° VME

E60ML-140001

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See attached.

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## LOI E60ML-140001/F

This Letter Of Interest (LOI) E60ML-140001/F is published to determine interest of any new Original Equipment Manufacturer (OEM), that does not currently have a national master standing offer, capable to supply it's commercial brand of outboard motors, inboard motors or stern drives with their parts and accessories to government departments, agencies and Crown corporations for deliveries across Canada, except areas subject to Comprehensive Land Claims Agreements (CLCAs) on an as-and-when requested basis from date of standing offer to 31 August 2015. This requirement does not contain servicing, installation, or repair & overhaul.

Any new OEM, that does not currently have a national master standing offer, capable to supply it's commercial brand of outboard motors, inboard motors or stern drives with their parts and accessories to government departments, agencies and Crown corporations for deliveries across Canada, except areas subject to CLCAs on an as-and-when requested basis is invited to provide a response to the LOI with the following information:

1. The new OEM's name and address with a contact person, e-mail address, telephone number and fax number;
2. It's commercial brand of outboard motors, inboard motors or stern drives;
3. It's capacity to provide the same firm price list for the distribution of this commercial brand of outboard motors, inboard motors, or stern drives with their parts and accessories for deliveries across Canada, except areas subject to CLCAs on an as and when requested basis from date of standing offer to 31 August 2015; and
4. An estimated amount of it's commercial brand of outboard motors, inboard motors or stern drives sold to the Government of Canada for deliveries across Canada, except areas subject to CLCAs during a preceding period of 12 months.

The new OEM shall offer its equipment documentation, operating and safety instructions in Canada's both official languages: English and French.

The new OEM shall provide nation-wide services with offices (distributors or dealers) in each of the following areas in Canada: Atlantic, Central, and Western Regions.

Various government departments, agencies and Crown corporations across Canada require various commercial brands of outboard motors, inboard motors and stern drives. OEM parts are required by the clients for the maintenance and repair of existing outboard motors, inboard motors or stern drives.

Individual call-ups against the Standing Offer shall not exceed \$80,000.00, Applicable taxes included, when selection is based on the lowest price and \$40,000.00, Applicable taxes included, when selection is based on the most cost effective option that is not the lowest price.

Four (4) Advance Contract Award Notices (ACANs) are published simultaneously to identify the OEM and their commercial brands of outboard motors, inboard motors and stern drives. ACAN E60ML-140001/A, Yamaha Motor Canada Ltd., Toronto, Ontario, Yamaha brand;

ACAN E60ML-140001/B, Mercury Marine Limited, Milton, Ontario, Mercury and Mercury Mercruiser brands;

ACAN E60ML-140001/C, BRP US Inc., Sturtevant, Wisconsin, United States of America, Evinrude brand; and

ACAN E60ML-140001/D, Volvo Penta Canada, Inc, Burnaby, British Columbia, Volvo Penta brand.

The Notice of Proposed Procurement (NPP) E60ML-140001/E is published simultaneously to provide opportunities under the Procurement Strategy for Aboriginal Business to supply the 2015 models of Yamaha, Mercury, Mercury Mercruiser, Evinrude or Volvo Penta brands of outboard motors, inboard motors or stern drives with their parts and accessories to government departments, agencies and Crown corporations for deliveries across Canada, except areas subject to CLCAs, also available on standing offers from the OEM.