

**RETURN BIDS TO:**  
**RETOURNER LES SOUMISSIONS À:**  
Public Works and Government Services / Travaux  
publics et services gouvernementaux  
Kingston Procurement  
Des Acquisitions Kingston  
86 Clarence Street, 2nd floor  
Kingston  
Ontario  
K7L 1X3  
Bid Fax: (613) 545-8067

**Revision to a Request for a Standing Offer**

**Révision à une demande d'offre à commandes**

Regional Master Standing Offer (RMSO)

Offre à commandes maître régionale (OCMR)

The referenced document is hereby revised; unless  
otherwise indicated, all other terms and conditions of the  
Offer remain the same.

Ce document est par la présente révisé; sauf indication  
contraire, les modalités de l'offre demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**

**Raison sociale et adresse du  
fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**

Public Works and Government Services / Travaux  
publics et services gouvernementaux  
Kingston Procurement  
Des Acquisitions Kingston  
86 Clarence Street, 2nd floor  
Kingston  
Ontario  
K7L 1X3

<b>Title - Sujet</b> Testing Hazardous Building Material		
<b>Solicitation No. - N° de l'invitation</b> E6TOR-12RM19/A		<b>Date</b> 2014-08-29
<b>Client Reference No. - N° de référence du client</b> E6TOR-12-RM19		<b>Amendment No. - N° modif.</b> 003
<b>File No. - N° de dossier</b> KIN-2-38256 (519)	<b>CCC No./N° CCC - FMS No./N° VME</b>	
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$KIN-519-6390		
<b>Date of Original Request for Standing Offer</b> Date de la demande de l'offre à commandes originale		2014-07-24
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2014-09-16</b>		<b>Time Zone</b> <b>Fuseau horaire</b> Eastern Daylight Saving Time EDT
<b>Address Enquiries to: - Adresser toutes questions à:</b> Choquette, Herb		<b>Buyer Id - Id de l'acheteur</b> kin519
<b>Telephone No. - N° de téléphone</b> (613) 536-4874 ( )	<b>FAX No. - N° de FAX</b> (613) 545-8067	
<b>Delivery Required - Livraison exigée</b>		
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b> Ontario Region as stated on Call-up document.		
<b>Security - Sécurité</b> This revision does not change the security requirements of the Offer. Cette révision ne change pas les besoins en matière de sécurité de la présente offre.		

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Acknowledgement copy required</b> <b>Accusé de réception requis</b>	<b>Yes - Oui</b> <input type="checkbox"/>	<b>No - Non</b> <input type="checkbox"/>
<b>The Offeror hereby acknowledges this revision to its Offer.</b> <b>Le proposant constate, par la présente, cette révision à son offre.</b>		
<b>Signature</b>	<b>Date</b>	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
<b>For the Minister - Pour le Ministre</b>		

Solicitation No. - N° de l'invitation

E6TOR-12RM19/A

Amd. No. - N° de la modif.

003

Buyer ID - Id de l'acheteur

kin519

Client Ref. No. - N° de réf. du client

E6TOR-12-RM19

File No. - N° du dossier

KIN-2-38256

CCC No./N° CCC - FMS No/ N° VME

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## Canada's Responses to Bidders' Questions

Question 1: Under Part 3, Section I: Financial Offer, it is listed that "The total amount of Applicable Taxes must be shown separately." As the Bid Form provided does not have a line item for applicable taxes, please confirm that the pricing to be provided by bidders shall exclude applicable taxes.

Response 1: Applicable taxes (that will be charged to Canada) are not to be included in any of the pricing provided by the Offeror. These taxes will be shown as a separate item on the invoice.

Question 2: Annex "A", Statement of Work, Item 2) B) iv. outlines the use of an XRF for on-site measurement of lead as an acceptable analysis standard. Please confirm whether a XRF may be used for off-site analysis of lead provided that the appropriate NIOSH method and Standard Operating Procedures are followed.

Response 2: XRF can be used onsite or offsite to analyze for lead. Another method that can be used is ICP-MS, since there are a number of other metals that XRF is not as effective in detecting as ICP-MS.

Question 3: Annex "A", Statement of Work, Item 3) C) outlines that proof of inspector qualifications are to be submitted to the Technical Authority each time a project is commenced. To ensure that bidders meet these requirements at the time of bid submission, will PWGSC require qualifications for a minimum of one (1) inspector per geographic area to be submitted with the Contractor's bid?

Response 3: PWGSC will not require that the Offeror submit the qualifications of their inspectors since it will be verified by Canada's Technical Authority when the inspector arrives at the site.

Question 4: Annex "A", Statement of Work, Item 5) I) outlines that PCM samples are to be analyzed on site. Please confirm that this technical requirement will apply to all samples collected by the successful Contractor.

Answer 4: The PCM samples may be analyzed at Canada's worksite or at a laboratory. The call up will specify where the samples will be analysed.

Question 5: Please confirm that the Phase Contrast Microscope prices required under Annex "B" – Basis of Payment Form, Item C) lines 15 and 16 are for on-site microscope use only.

Response 5: The pricing for section "C" of Annex "B" only applies to rental of equipment for testing at Canada's work site. The pricing for section "E" is to be used for testing at locations other than Canada's worksite and it includes the cost of owning or renting the equipment required for the testing.

Question 6: Please confirm that the rates provided under Annex "B" – Basis of Payment Form, Items E) and F) will be applied both to samples collected by the successful Contractor as well as any samples sent directly to the analytical laboratory by the User(s) of the SOA.

Response 6: Yes, the rates provided under Annex "B" – Basis of Payment Form, Items E) and F) will be applied both to samples collected by the successful Contractor as well as any samples sent directly to the analytical laboratory by the User(s) of the SOA.

Question 7: Can you please clarify the training requirement for a 3-day lead course? This course is not commonly offered in Ontario and rarely required for consultants. We suggest a lead awareness course would be more appropriate, and would make the requirement consistent with other PWGSC RFSOs for similar services. The 3-day course hasn't been taught in 10+ years due to lack of demand and isn't even listed in our course offerings anymore. We have a 1-day course listed, but it also has not been taught in 10+ years. Most commonly, we will include a lead awareness component with a larger 3-day course in asbestos abatement. The requirements for PPE and risk management are similar, so typically a worker who has completed the 3-day asbestos course (as is required in your RFSO) and a lead awareness course is considered qualified if they follow the Ontario government's procedures for lead abatement.

Response 7: Agreed. The requirement for the inspector to have attended a 3-day lead course will be cancelled and replaced by the inspector must attend a lead awareness course.

Question 8: In the bid it specifies for CALA accreditation for lab services when analyzing lead samples. We hold our A2LA accreditation. We believe this to be equivalent to the CALA called upon accreditation and in so have attached a comparison sheet for your perusal. It is our request to have this reviewed and considered as equivalent when considering it allowable within this current bid opportunity.

Response 8: A2LA accreditation will be accepted as equivalent to CALA accreditation for this standing offer.

Question 9: Annex "A", Statement of Work, Item 2) B) ii. and iii. each outlined lead analysis to be performed by laboratories deemed proficient under CAEAL (which is now Canadian Association for Laboratory Accreditation (CALA)). Based on this requirement, please confirm that US laboratories are not to be used for lead analysis as they would not have proficiency under CALA.

Response 9: Since NAFTA applies to this requirement the laboratory testing can't be limited to Canadian Laboratories. However, the laboratory used must have one of the certifications specified in the Statement of Work.

Question 10: 2(B)(iv) – Use of the XRF requires the need for a federal radiation certificate and specific training. It would be far simpler to collect the paint chips and have them tested in the lab. Can testing utilizing this equipment be deleted from the scope of work.

Response 10: Agreed. The requirement for on-site use of XRF will be deleted.

Question 11: Attachment 1 to Annex B – Basis of Payment Form  
Section F- Line 19 – it is not possible to complete a culturable mould analyses in 24 hours  
This item should be removed.

Response 11: Agreed. The requirement to complete a culturable mould analyses in 24 hours will be deleted.

Question 12: Annex "A"- Statement of Work, Section 3- Qualifications of Personnel and Laboratories (p 21): Can you please clarify the accreditation requirements cited under Section 3? Subsection A states NVLAP for all analysis except for Phase Contrast Microscopy (PCM) air samples. NVLAP does not provide accreditation for some environmental tests such as lead and mould. Environmental laboratories are accredited to the ISO 17025:2005 Standard: General Requirements for the Competence of Testing and Calibration Laboratories.

Response 12: NVLAP being more American they have somewhat different requirements for labs and environmental testing, however, just being an ISO registered company is not accreditation for testing such as lead and mould. CALA being basically a Canadian standard their labs have accreditation for lead and mould, so to sum up if they have both, NVLAP and CALA they have everything covered as this accreditation would still be required for lead and mould testing.

## **Amendments to Request for Standing Offer**

### **PART 2 - OFFEROR INSTRUCTIONS**

#### **2. Submission of Offers**

##### **Insert:**

**Soft (Electronic) Copy:** In addition to the hard copy, PWGSC is requesting that offerors send in an electronic copy of Excel file(s), by courier or by e-mail by the date, time and place indicated on page 1 of the Request for Standing Offers to the following address:

**Kingston.procurement@pwgsc.gc.ca**

### **PART 5 - CERTIFICATIONS**

#### **1. Certifications Required Precedent to Issuance of a Standing Offer and Certifications Required with the Offer**

##### **1.1 Certifications Required Precedent to Issuance of a Standing Offer**

###### **1.1.4 Documents Required**

###### **Delete:**

(a) a copy of the company's or their subcontractor's certification by the Canadian Association for Laboratory Accreditation Inc. (CALA), NVLAP, or Institut de recherche Robert-Sauvé en santé et en sécurité du travail (IRSST);

###### **Insert:**

(a) a copy of the company's or their subcontractor's certification in: American Industrial Hygiene Association (AIHA), Asbestos Analyst Register (AAR), or Canadian Association for Laboratory Accreditation Inc. (CALA) or by Institut de recherche Robert-Sauvé en santé et en sécurité du travail (IRSST), or A2LA accreditation, or participation in the Proficiency Aptitude Testing (PAT) Programme.

## **Annex "A", Statement of Work**

### **2) Standards**

#### **B) Lead Sampling Standards**

##### **Delete:**

iv. Perform on-site measurement of lead in paint by the use of a spectrum-based X-Ray Fluorescence (XRF) analyzer.

### **3) Qualifications of Personnel and Laboratories**

##### **Delete:**

B. Phase Contrast Microscope (PCM) or TEM analysis must be performed by personnel and laboratory included in American Industrial Hygiene Association (AIHA), Asbestos Analyst Register (AAR), or Canadian Association for Laboratory Accreditation Inc. (CALA) or by Institut de recherche Robert-Sauvé en santé et en sécurité du travail (IRSST), or participation in the Proficiency Aptitude Testing (PAT) Programme.

C. Inspector Qualifications: The Inspector (for on-site work) must have attended, as a minimum, a three (3) day training course on asbestos control (AC), a three (3) day training course on mould control (MC), a three (3) day training course on lead paint hazards and abatement (LPHA) and have inspected five (5) asbestos removal projects. Individuals who have obtained a Certified Industrial Hygienist (CIH) or a registered Occupational Hygienists (ROH) will be considered as having met AC and LPHA, the CIH or ROH will still have to meet the requirement for inspection of five (5) asbestos projects and inspection of five (5) mould projects. The inspector must provide proof of their qualifications to the Technical Authority each time they commence a project.

##### **Insert:**

B. Phase Contrast Microscope (PCM) or TEM analysis must be performed by personnel and laboratory included in American Industrial Hygiene Association (AIHA), Asbestos Analyst Register (AAR), or

Canadian Association for Laboratory Accreditation Inc. (CALA) or by Institut de recherche Robert-Sauvé en santé et en sécurité du travail (IRSST), or A2LA accreditation, or participation in the Proficiency Aptitude Testing (PAT) Programme.

C. Inspector Qualifications: The Inspector (for on-site work) must have attended, as a minimum, a three (3) day training course on asbestos control (AC), a three (3) day training course on mould control (MC), a lead awareness training course on lead paint hazards and abatement (LPHA) and have inspected five (5) asbestos removal projects. Individuals who have obtained a Certified Industrial Hygienist (CIH) or a registered Occupational Hygienists (ROH) will be considered as having met AC and LPHA, the CIH or ROH will still have to meet the requirement for inspection of five (5) asbestos projects and inspection of five (5) mould projects. The inspector must provide proof of their qualifications to the Technical Authority each time they commence a project.

## **PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION**

### **1.1 Financial Evaluation**

#### **1.1.1 Mandatory Financial Criteria**

##### **Delete**

- e) Offerors must provide prices for all items listed in Attachment 1 to Annex B

##### **Insert**

- e) Offerors must provide prices for all items listed in Attachment 1 to Annex B except Section F-Item 19 which will not be included in the evaluation and may be left blank.

#### **Attachment 1 to Annex “B” – Basis of Payment Form**

##### **Delete**

19	Viable Mould Reuter's Centrifugal Sampler (RCS) or Anderson Multistage Slit Impactor	Each	20
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