

**Question 19:**

Given that there are very few property management companies who service all of Ontario, would CMHC disqualify any bids containing the same named property management supplier?

**Response:**

CMHC would not disqualify any bids containing the same named property management company.

**Question 20:**

Answer #2 does not provide for the financial evaluation method. 4.9 Pricing Proposal indicates a commission rate and daily flat fee takeover rate is required in the proposal. 5.4 Evaluation Methodology indicates the shortlisted proposal with the lowest price shall be named the lead proponent. There is no methodology indicating HOW the lowest price is determined when 2 figures are provided (commission & flat rate). Please indicate how the financial proposals which include two values different in nature are evaluated. (Example: rates are multiplied by the projected quantity and totaled, and totals are compared to determined lowest).

**Response:**

Proposals meeting or exceeding the overall upset score of 750/1000 possible marks as shown in Appendix E will be shortlisted. From that shortlist, the proponent with the lowest commissions and daily flat fees will be the lead proponent. In the event of shortlisted proposals having identical fees, the highest score before the consideration of commissions and daily flat fees will determine the lead proponent. If there are proposals with identical scores and commissions, the daily flat fee will determine the lead proponent