

# Industry Engagement Day Webcast Notice – Data Centre Consolidation Mainframe Transformation

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## 1. Industry Day Webcast Objectives

Shared Services Canada (SSC) will hold an Industry Engagement Day webcast on September 30, 2014, via the government teleconferencing service, to:

- a) initiate discussions with industry on the requirements of the Data Centre Consolidation (DCC) Program Mainframe Transformation;
- b) share plans with industry, solicit input and engage in dialogue regarding mainframe service delivery options for SSC and partners;
- c) explain the proposed “collaborative procurement solutions” approach and address the cyber security supply chain threat;
- d) ensure industry is given ample opportunity to contribute to the transformation of the Government of Canada’s IT mainframe infrastructure; and
- e) elicit written feedback from industry to questions posed during the presentation by SSC. (See section 3 for instructions).

The Mainframe Transformation is a procurement strategy and approach that will support the standardization, transformation and consolidation of the Government of Canada’s IBM Mainframe based technology. This will provide a more efficient and cost effective mainframe hosting solution for SSC’s partners and clients currently utilising IBM mainframe technology.

## 2. Important Webcast Information

**Format:** Half-day DCC Mainframe Transformation Industry Engagement Day webcast and teleconference via the federal government teleconferencing service. (See section 6.1 for more information).

**Audience:** Suppliers of mainframe hardware and software technology and services, and public servants, are invited to register for the webcast.

**When:** Tuesday, September 30, 2014 from 1:00 p.m. to 3:00 p.m. EDT.

**Attendance Limits:** Up to two (2) registrants from each supplier may stream the webcast through their computers and call into the teleconference to participate fully. There is no limit to the number of participants who may attend in the same room to view and listen to the session. (See section 6.2.1 for more information).

**Registration Forms:** See Attachment A for supplier registration and Attachment B for public servant registration.

**Registration Deadline:** Friday, September 26, 2014, 11:59 p.m. EDT is the deadline to register for the webcast.

**Confirmation:** SSC will send an e-mail confirmation upon receipt of registration. (See section 6.2.4).

### 3. Question Package Information and Instructions

Operational / technical and procurement questions will be presented during the Mainframe Transformation Industry Day webcast. The objective of these questions will be to obtain feedback on matters of interest to the Mainframe Transformation initiative. SSC reserves the right to request one-on-one sessions with specific respondents to clarify or obtain additional information on their submissions, if required.

**Pre-requisites:** Vendors are expected to register and participate in the Mainframe Transformation Industry Day webcast to respond to the questions embedded in the presentation. One-on-one sessions will be restricted to registered suppliers who respond to SSC's questions. **Please note:** SSC teleconference operators will be validating vendor participation against the Mainframe Transformation registration list.

**Response Timeframe:** Vendors will be expected to respond in writing to the questions posed during the Mainframe Transformation industry day webcast presentation by October 14<sup>th</sup>, 2014.

#### Instructions:

- 1) only one written response per vendor; and
- 2) send written response via e-mail to:  
[ConsultationSPC.SSCConsultation@spc-ssc.gc.ca](mailto:ConsultationSPC.SSCConsultation@spc-ssc.gc.ca) no later than 4:00 p.m. EDT on October 14<sup>th</sup>, 2014.

#### 3.1. 3<sup>rd</sup> Party Confidential

Shared Services Canada is fully committed to protecting the confidentiality of the information provided by vendors in response to SSC's questions/presentation. The information will be used only to support the DCC Mainframe Transformation initiative.

### 4. DCC Mainframe Transformation

#### 4.1. Background

SSC was established on August 4, 2011 with the mandate to transform and operate the federal government's information technology (IT) infrastructure. Under the umbrella of that dual authority, SSC is responsible for providing its forty-two (42) partner organizations with modern, reliable and secure IT infrastructure services that are cost-effective and which contribute to a greener workplace.

The Data Centre Consolidation Program (DCCP) is responsible for the planning, transformation and sourcing of data centre services for SSC. SSC is responsible for delivering those services with a vision to centralize administration, consolidate and rationalize service delivery, to achieve greater efficiencies, reduce costs, minimize risks, and improve security and service quality.

## **4.2. Key Outcomes**

The key outcomes of the DCC Mainframe Transformation are to address savings, service and security. It is imperative to establish IBM mainframe services that will reduce costs, complexity and risk to Canada. The key transformation outcomes are summarized below.

Reduce IT complexity by:

- consolidating and standardizing the IT infrastructure for delivery of services for SSC partners in Canadian locations; and
- facilitating interoperability across departments and agencies.

Standardize service management by:

- standardizing service levels to guarantee a consistent delivery and availability of services across all SSC partner departments and agencies.

Ensure improved security by:

- implementing standard security measures and controls across the departments and agencies in order to guarantee that they all have robust protection against threats; and
- delivering services securely and reliably to Canadians.

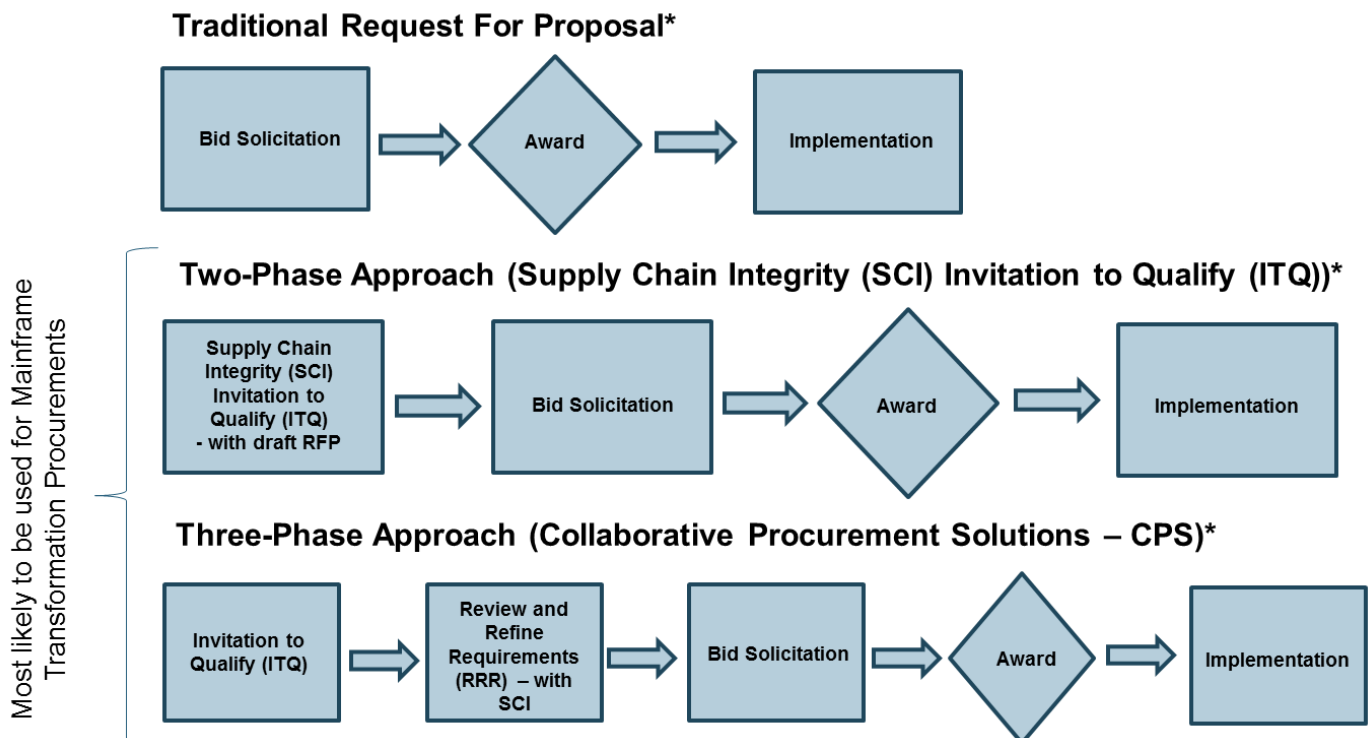
Ensure cost-effective transition with minimal business impacts by:

- establishing a service migration approach that will reduce transition cost; and
- providing services integration, monitoring tools, and guidance to SSC to minimize the effort, risk and costs to departments and agencies for the transition to the consolidated services.

## 5. Procurement Process Overview

### 5.1. Procurement Phases

For any competitive procurements related to the DCC Mainframe Transformation, SSC anticipates using two out of three of its procurement approaches, potentially preceded by further Industry Engagement as required. The approach selected will depend on the scope of the procurement. SSC's standard procurement approaches are depicted below.



#### 5.1.1. Two-Phase Process - Supply Chain Integrity

The purpose of the ITQ phase in a two-phased approach is to assess supply chains and pre-qualify bidders on that basis. A full draft bid solicitation will be provided at this stage in order for vendors to provide the required Supply Chain Security Information. (SCSI)

More information will be made available on the Supply Chain integrity (SCI) process during the Industry Engagement Day webcast.

Respondents that have approved SCSI will be deemed “Qualified Respondents” and will proceed to the Bid Solicitation phase.

### **5.1.2. Three-Phase Process - Invitation to Qualify (ITQ)**

The purpose of the ITQ phase in a three-phased approach is to identify those respondents who have demonstrated the proven skills and experience to provide mainframe solutions based on the criteria to be published in the ITQ.

Respondents that meet all of the specified criteria will be deemed “Qualified Respondents” and will proceed to the “Review and Refine Requirements” phase.

### **5.1.3. Three-Phase Process - Review and Refine Requirements (RRR)**

In the RRR phase, SSC will provide Qualified Respondents with its preliminary requirements and request that they provide comments, suggestions, and/or identify areas that require additional clarification from SSC.

The results of the RRR phase will be used by SSC to finalize the requirements for the Request for Proposal (RFP) in the Bid Solicitation phase. The information gathered will not be used to evaluate the bids of Qualified Respondents.

The Supply Chain Integrity (SCI) process will also be started during this stage. More information will be made available on the SCI process during the Industry Engagement Day webcast.

### **5.1.4. Two and Three Phase Process - Request for Proposal**

In the Request for Proposal phase, SSC may issue one or more formal RFPs.

Only Qualified Respondents will be permitted to formally bid on the requirements set out in the RFP(s).

**Note:** The information provided in this notice is for information purposes only and SSC reserves the right to modify any of the contents. Please check [www.buyandsell.gc.ca](http://www.buyandsell.gc.ca) for the latest information on the DCC Mainframe Transformation procurement.

## **6. Webcast and Teleconference Details**

### **6.1. Format**

The DCC Mainframe Transformation Industry Engagement Day is a half-day webcast/teleconference event open to interested suppliers from the IT industry, as well as interested public servants. Registrants will be provided with the following:

- two WebEx links (French and English) and three teleconferencing numbers per vendor registrant via the Internet;
- French and English presentation decks;
- video of the presenters;
- interpretation services in French or English;
- audio communication via teleconference:
  - operators will receive and confirm a registrant’s name and company; and
  - operators will receive and queue questions from participants.

## 6.2. Registration

### 6.2.1. Industry Suppliers

Interested suppliers must register for the webcast by electronically completing the Industry Engagement Day Registration Form in Attachment A and sending the completed electronic form as an attachment to: [ConsultationSPC.SSCConsultation@spc-ssc.gc.ca](mailto:ConsultationSPC.SSCConsultation@spc-ssc.gc.ca) no later than 11:59 p.m. EDT on September 26, 2014.

Each supplier may only register up to two (2) registrants for the webcast. The supplier must supply the following information:

- legal corporate name of organization;
- one corporate e-mail address for all communication;
- name(s) of the registrant(s);
- e-mail address of the registrant(s), where the webcast and teleconference links will be sent; and
- organization's area of expertise.

By providing the information above, each party acknowledges and consents to the release of this information to the public, which may include any resulting recordings such as, but not limited to, presentations, questions and answers during the webcast.

Applicants should be aware that SSC will publish, via [www.buyandsell.gc.ca](http://www.buyandsell.gc.ca), the list of suppliers that register for the webcast.

### 6.2.2. Public Servants

Public servants wishing to attend the Industry Engagement Day session must register by electronically completing the "Industry Engagement Day Registration Form for Public Servants" in Attachment B and sending the completed electronic form as an attachment to: [ConsultationSPC.SSCConsultation@spc-ssc.gc.ca](mailto:ConsultationSPC.SSCConsultation@spc-ssc.gc.ca) no later than 11:59 p.m. EDT on September 26, 2014. Registration by public servants will be accepted subject to capacity limits on a first-come-first-served basis.

### 6.2.3. Updates to Registrations

Changes to registration requests can be made by sending a request to [ConsultationSPC.SSCConsultation@spc-ssc.gc.ca](mailto:ConsultationSPC.SSCConsultation@spc-ssc.gc.ca) no later than 12:00 p.m. EDT on September 29, 2014; this includes substitutions of registrants(s) with other person(s). Registrants should be registered with SSC by following the registration process described in this notice (Section 6.2).

#### **6.2.4. Registration Confirmation**

SSC intends to confirm registration or any changes to Industry Engagement Day registration requests, via email acknowledgement, to each registrant no later than 4:00 p.m. EDT on September 29, 2014.

#### **6.2.5. Expenses for Industry Engagement Events**

SSC will not reimburse any expenses incurred in attending or participating in any part of this industry engagement activity.

#### **6.2.6. Participation in Industry Engagement Events**

Participation in these industry engagement events is not mandatory. Failure to participate in the webcast, submission of written responses, or one-on-one sessions will not preclude suppliers from participating in the procurement process.

As per section 3, however, please note acceptance of written responses to SSC questions will be restricted to registered suppliers having had at least one registrant participate in the webcast. Furthermore, one-on-one sessions will be restricted to suppliers who have responded to SSC questions, if required.

### **6.3. Industry Engagement Day Webcast Logistics**

**Webcast Date:** September 30, 2014

**Sign-in Time:** Begins at 12:45p.m. EDT

**Webcast Time:** From 1:00 p.m. to 3:00 p.m. EDT

**Security:** Presentations will be unclassified

**Login Restrictions:** Login links should not be shared or re-used. Vendors are encouraged to make use of their in-house meeting rooms to accommodate teams. Vendors that require more than two login links to accommodate multiple remote locations must make their request prior to September 29, 2014. Requests will be handled on a first-come, first-served basis subject to capacity. Canada is not responsible for participants' access to the Internet and/or the quality of their access to the Internet, including all local service issues and outages.



## 6.4. Industry Engagement Day Webcast Agenda – September 30, 2014.

An overview of the key components of DCC Mainframe Transformation, the expected procurement approach and Supply Chain Integrity processes will be presented.

Note: The material being presented on Industry Engagement Day is subject to change from the time of the posting of this notice. All times are Eastern Daylight Time (EDT).

Time	Presenter	Description
12:45 p.m. – 1:00 p.m.	Web Conferencing Session Sign-in	
1:00 p.m. – 1:15 p.m.	Benoit Long, Transformation Service Strategy and Design, Senior Assistant Deputy Minister	Welcome and Introductions Shared Services Canada Overview
1:15 p.m. – 2:00 p.m.	Peter Littlefield, Director General, Data Centre Consolidation Program	Data Centre Consolidation Program, Mainframe Transformation Strategy Overview
2:00 p.m. – 2:15 p.m.	Andrea Totten, Procurement and Vendor Relationships	Procurement Approach
2:15 p.m. – 2:40 p.m.	Jerome Tremblay, IT Security Strategic Relationships Office, Communications Security Establishment Canada	Cyber Security Supply Chain Threat
	Simon Levesque, Cyber and IT Security Transformation Program	Supply Chain Integrity (SCI) Process
2:40 p.m. – 2:50 p.m.	Questions and Answers	
2:50 p.m. – 3:00 p.m.	Recap / Closing Remarks	

## 7. Contact Information

Solinda Phan  
Procurement and Vendor Relationships  
180 Kent Street 13<sup>th</sup> Floor  
Ottawa Ontario K1G 4A8

Telephone: 613-302-6895

Email: [ConsultationSPC.SSCConsultation@spc-ssc.gc.ca](mailto:ConsultationSPC.SSCConsultation@spc-ssc.gc.ca)

## 8. National Security Exception

All DCC Mainframe Transformation initiatives are subject to the National Security Exception (NSE) and are therefore exempt from all of the obligations of the trade agreements.

## 9. Additional Information

This event is open to all IT industry suppliers. The event is not open to media representatives. All media enquiries should be directed to SSC Public Affairs at 613-947-6276.

The information provided in this notice is for information purposes only and SSC reserves the right to modify any of the contents, including dates. Please check [www.buyandsell.gc.ca](http://www.buyandsell.gc.ca) for the latest information on the DCC Mainframe Transformation procurement information.

Presentations and questions for industry feedback made by SSC, the list of suppliers who participate in the Industry Engagement Day webcast, as well as any additional clarifications will be published on the [www.buyandsell.gc.ca](http://www.buyandsell.gc.ca) website (the electronic tendering service used by SSC).

Industry is invited to provide comments regarding the information included in this Industry Engagement Day notice. Comments should be sent to [ConsultationSPC.SSCConsultation@spc-ssc.gc.ca](mailto:ConsultationSPC.SSCConsultation@spc-ssc.gc.ca).

## **ANNEX A: List of Shared Services Canada Partner Organizations**

1. Aboriginal Affairs and Northern Development Canada
2. Agriculture and Agri-Food Canada
3. Atlantic Canada Opportunities Agency
4. Canada Border Services Agency
5. Canada Economic Development for Quebec Regions
6. Canada Revenue Agency
7. Canada School of Public Service
8. Canadian Food Inspection Agency
9. Canadian Heritage
10. Canadian Northern Economic Development Agency
11. Canadian Nuclear Safety Commission
12. Canadian Space Agency
13. Citizenship and Immigration Canada
14. Correctional Service of Canada
15. Department of Finance
16. Department of Justice
17. Environment Canada
18. Federal Economic Development Agency for Southern Ontario
19. Financial Transactions and Reports Analysis Centre of Canada
20. Fisheries and Oceans Canada
21. Foreign Affairs, Trade and Development Canada
22. Health Canada
23. Human Resources and Skills Development Canada
24. Immigration and Refugee Board of Canada
25. Industry Canada
26. Infrastructure Canada
27. Library and Archives Canada
28. National Defence
29. National Research Council Canada
30. Natural Resources Canada
31. Parks Canada
32. Privy Council Office
33. Public Health Agency of Canada
34. Public Safety Canada
35. Public Service Commission of Canada
36. Public Works and Government Services Canada
37. Royal Canadian Mounted Police
38. Statistics Canada
39. Transport Canada
40. Treasury Board of Canada Secretariat
41. Veterans Affairs Canada
42. Western Economic Diversification Canada