

RETURN BIDS TO:
RETOURNER LES SOUMISSIONS À:
Bid Receiving Public Works and Government
Services Canada/Réception des soumissions
Travaux publics et Services gouvernementaux
Canada
Room 100,
167 Lombard Ave.
Winnipeg
Manitoba
R3B 0T6
Bid Fax: (204) 983-0338

REQUEST FOR PROPOSAL
DEMANDE DE PROPOSITION

**Proposal To: Public Works and Government
Services Canada**

We hereby offer to sell to Her Majesty the Queen in right of Canada, in accordance with the terms and conditions set out herein, referred to herein or attached hereto, the goods, services, and construction listed herein and on any attached sheets at the price(s) set out therefor.

**Proposition aux: Travaux Publics et Services
Gouvernementaux Canada**

Nous offrons par la présente de vendre à Sa Majesté la Reine du chef du Canada, aux conditions énoncées ou incluses par référence dans la présente et aux annexes ci-jointes, les biens, services et construction énumérés ici sur toute feuille ci-annexée, au(x) prix indiqué(s).

Comments - Commentaires

Title - Sujet Bobcat Loader	
Solicitation No. - N° de l'invitation 01005-150086/A	Date 2014-09-23
Client Reference No. - N° de référence du client 01005-150086	
GETS Reference No. - N° de référence de SEAG PW-\$WPG-108-9173	
File No. - N° de dossier WPG-4-37113 (108)	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2014-11-03	
Time Zone Fuseau horaire Central Daylight Saving Time CDT	
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Perkins, Bill	Buyer Id - Id de l'acheteur wpg108
Telephone No. - N° de téléphone (204) 983-0275 ()	FAX No. - N° de FAX (204) 983-7796
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: Department of Agriculture and Agri-Food Canada (AAFC) 1 Airport Rd. P.O. Box 1030 Swift Current, SK, S9H 3X2	

Instructions: See Herein

Instructions: Voir aux présentes

Vendor/Firm Name and Address

**Raison sociale et adresse du
fournisseur/de l'entrepreneur**

Issuing Office - Bureau de distribution

Public Works and Government Services Canada - Western
Region
Room 100
167 Lombard Ave.
Winnipeg
Manitoba
R3B 0T6

Delivery Required - Livraison exigée See Herein	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

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PART 1 - GENERAL INFORMATION

1. Requirement

Agriculture and Agri-Food Canada has a requirement for the supply and delivery of one (1) new Skid Steer Loader. The Skid Steer Loader must be fully compatible with the following Bobcat Attachments:

Bobcat Sweeper - Model Sweeper 60
Bobcat Auger - Model Auger
Bobcat Trencher - Model LT204
Bobcat Snow Blower - Model SB200

Delivery is to Agriculture and Agri-Food Canada, Swift Current, SK., on or before January 30, 2015.

2. Debriefings

Bidders may request a debriefing on the results of the bid solicitation process. Bidders should make the request to the Contracting Authority within 15 working days of receipt of the results of the bid solicitation process. The debriefing may be in writing, by telephone or in person.

3. Trade Agreements

The requirement is subject to the provisions of the North American Free Trade Agreement (NAFTA), and the Agreement on Internal Trade (AIT).

PART 2 - BIDDER INSTRUCTIONS

1. Standard Instructions, Clauses and Conditions

All instructions, clauses and conditions identified in the bid solicitation by number, date and title are set out in the *Standard Acquisition Clauses and Conditions* (<http://ccua-sacc.tpsgc-pwgsc.gc.ca/pub/ach-eng.jsp>) Manual issued by Public Works and Government Services Canada.

Bidders who submit a bid agree to be bound by the instructions, clauses and conditions of the bid solicitation and accept the clauses and conditions of the resulting contract.

The 2003 (2014-06-26) Standard Instructions - Goods or Services - Competitive Requirements, are incorporated by reference into and form part of the bid solicitation.

Subsection 5.4 of 2003, Standard Instructions - Goods or Services - Competitive Requirements, is amended as follows:

Delete: sixty (60) days
Insert: ninety (90) days

2. Submission of Bids

Bids must be submitted only to Public Works and Government Services Canada (PWGSC) Bid Receiving Unit by the date, time and place indicated on page 1 of the bid solicitation.

3. Enquiries - Bid Solicitation

All enquiries must be submitted in writing to the Contracting Authority no later than five (5) calendar days before the bid closing date. Enquiries received after that time may not be answered.

Bidders should reference as accurately as possible the numbered item of the bid solicitation to which the enquiry relates. Care should be taken by bidders to explain each question in sufficient detail in order to enable Canada to provide an accurate answer. Technical enquiries that are of a proprietary nature must be clearly marked "proprietary" at each relevant item. Items identified as "proprietary" will be treated as such except where Canada determines that the enquiry is not of a proprietary nature. Canada may edit the questions or may request that the Bidder do so, so that the proprietary nature of the question is eliminated, and the enquiry can be answered with copies to all bidders. Enquiries not submitted in a form that can be distributed to all bidders may not be answered by Canada.

4. Applicable Laws

Any resulting contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in Manitoba.

Bidders may, at their discretion, substitute the applicable laws of a Canadian province or territory of their choice without affecting the validity of their bid, by deleting the name of the Canadian province or territory specified and inserting the name of the Canadian province or territory of their choice. If no change is made, it acknowledges that the applicable laws specified are acceptable to the bidders.

PART 3 - BID PREPARATION INSTRUCTIONS

1. Bid Preparation Instructions

Canada requests that bidders provide their bid in separately bound sections as follows:

Section I: Technical Bid (2 hard copies)

Section II: Financial Bid (1 hard copy)

Section III: Certifications (1 hard copy)

If there is a discrepancy between the wording of the soft copy and the hard copy, the wording of the hard copy will have priority over the wording of the soft copy.

Prices must appear in the financial bid only. No prices must be indicated in any other section of the bid.

Canada requests that bidders follow the format instructions described below in the preparation of their bid:

- (a) use 8.5 x 11 inch (216 mm x 279 mm) paper;
- (b) use a numbering system that corresponds to the bid solicitation.

In April 2006, Canada issued a policy directing federal departments and agencies to take the necessary steps to incorporate environmental considerations into the procurement process [Policy on Green Procurement](http://www.tpsgc-pwgsc.gc.ca/ecologisation-greening/achats-procurement/politique-policy-eng.html) (<http://www.tpsgc-pwgsc.gc.ca/ecologisation-greening/achats-procurement/politique-policy-eng.html>). To assist Canada in reaching its objectives, bidders are encouraged to:

- 1) use paper containing fibre certified as originating from a sustainably-managed forest and/or containing minimum 30% recycled content; and
- 2) use an environmentally-preferable format including black and white printing instead of colour printing, printing double sided/duplex, using staples or clips instead of cerlox, duotangs or binders.

Section I: Technical Bid

In their technical bid, bidders should explain and demonstrate how they propose to meet the requirements and how they will carry out the Work.

Section II: Financial Bid

Bidders must submit their financial bid in accordance with the Basis of Payment. The total amount of Goods and Services Tax (GST) or Harmonized Sales Tax (HST) must be shown separately, if applicable.

1.1 SACC Manual Clauses

C3011T (2013-11-06), Exchange Rate Fluctuation

Section III: Certifications

Bidders must submit the certifications required under Part 5.

PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION

1. Evaluation Procedures

- (a) Bids will be assessed in accordance with the entire requirement of the bid solicitation including the technical and financial evaluation criteria.
- (b) An evaluation team composed of representatives of Canada will evaluate the bids.

1.1 Technical Evaluation

1.1.1 Mandatory Technical Criteria

- a) Compliance with meeting all of the mandatory specification requirements, as identified under Annex "A", Requirement.
- b) Compliance with the Basis of Payment, as identified under Annex "B".

1.2 Financial Evaluation

SACC Manual Clause A0220T (2014-06-26), Evaluation of Price - Bid

2. Basis of Selection

- 2.1** A bid must comply with all requirements of the bid solicitation to be declared responsive. The responsive bid with the lowest evaluated price will be recommended for award of a contract.

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PART 5 - CERTIFICATIONS

Bidders must provide the required certifications and associated information to be awarded a contract.

The certifications provided by bidders to Canada are subject to verification by Canada at all times. Canada will declare a bid non-responsive, or will declare a contractor in default in carrying out any of its obligations under the Contract, if any certification made by the Bidder is found to be untrue whether made knowingly or unknowingly, during the bid evaluation period or during the contract period.

The Contracting Authority will have the right to ask for additional information to verify the Bidder's certifications. Failure to comply and to cooperate with any request or requirement imposed by the Contracting Authority may render the bid non-responsive or constitute a default under the Contract.

1. Certifications Required Precedent to Contract Award

1.1 Integrity Provisions - Associated Information

By submitting a bid, the Bidder certifies that the Bidder and its Affiliates are in compliance with the provisions as stated in Section 01 Integrity Provisions - Bid of Standard Instructions 2003. The associated information required within the Integrity Provisions will assist Canada in confirming that the certifications are true.

1.2 Federal Contractors Program for Employment Equity - Bid Certification

By submitting a bid, the Bidder certifies that the Bidder, and any of the Bidder's members if the Bidder is a Joint Venture, is not named on the Federal Contractors Program (FCP) for employment equity "FCP Limited Eligibility to Bid" list (http://www.labour.gc.ca/eng/standards_equity/eq/emp/fcp/list/inelig.shtml) available from [Employment and Social Development Canada \(ESDC\) - Labour's](#) website.

Canada will have the right to declare a bid non-responsive if the Bidder, or any member of the Bidder if the Bidder is a Joint Venture, appears on the "FCP Limited Eligibility to Bid" list at the time of contract award.

PART 6 - RESULTING CONTRACT CLAUSES

1. Security Requirement

There is no security requirement associated with the requirement.

2. Requirement

Agriculture and Agri-Food Canada has a requirement for the supply and delivery of one (1) new Skid Steer Loader. The Skid Steer Loader must be fully compatible with the following Bobcat Attachments:

Bobcat Sweeper - Model Sweeper 60
Bobcat Auger - Model Auger
Bobcat Trencher - Model LT204
Bobcat Snow Blower - Model SB200

Delivery is to Agriculture and Agri-Food Canada, Swift Current, SK., on or before January 30, 2015.

3. Standard Clauses and Conditions

All clauses and conditions identified in the Contract by number, date and title are set out in the [Standard Acquisition Clauses and Conditions](http://ccua-sacc.tpsgc-pwgsc.gc.ca/pub/acho-eng.jsp) (<http://ccua-sacc.tpsgc-pwgsc.gc.ca/pub/acho-eng.jsp>) Manual issued by Public Works and Government Services Canada.

3.1 General Conditions

2010A (2014-06-26), General Conditions - Goods (Medium Complexity), apply to and form part of the Contract.

4. Term of Contract

4.1 Period of the Contract

All the deliverables must be received on or before January 30, 2015.

5. Authorities

5.1 Contracting Authority

The Contracting Authority for the Contract is:

Bill Perkins
Supply Specialist
Public Works and Government Services Canada
Acquisitions Branch
100-167 Lombard Avenue
Winnipeg, MB R3C 2Z1

Telephone: (204) 983-0275
Facsimile: (204) 983-7796
E-mail address: bill.perkins@pwgsc.gc.ca

The Contracting Authority is responsible for the management of the Contract and any changes to the Contract must be authorized in writing by the Contracting Authority. The Contractor must not perform

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work in excess of or outside the scope of the Contract based on verbal or written requests or instructions from anybody other than the Contracting Authority.

5.2 Project Authority

The Project Authority for the Contract is: **TBD**

The Project Authority is the representative of the department or agency for whom the Work is being carried out under the Contract and is responsible for all matters concerning the technical content of the Work under the Contract. Technical matters may be discussed with the Project Authority, however the Project Authority has no authority to authorize changes to the scope of the Work. Changes to the scope of the Work can only be made through a contract amendment issued by the Contracting Authority.

5.3 Contractor's Representative

Name: _____

Title: _____

Telephone : _____

Facsimile: _____

E-mail address: _____

6. Payment

6.1 Basis of Payment – Firm Lot Price(s)

In consideration of the Contractor satisfactorily completing all of its obligations under the Contract, the Contractor will be paid a "firm lot price(s)", as specified in the contract for a cost of \$ **TBD** .
Customs duties are included and Goods and Services Tax or Harmonized Sales Tax is extra, if applicable.

Canada will not pay the Contractor for any design changes, modifications or interpretations of the Work, unless they have been approved, in writing, by the Contracting Authority before their incorporation into the Work.

6.2 Limitation of Price

SACC Manual clause C6000C (2011-05-16), Limitation of Price

6.3 Single Payment

SACC Manual clause H1000C (2008-05-12) Single Payment

7. Invoicing Instructions

7.1. The Contractor must submit invoices in accordance with the section entitled "Invoice Submission" of the general conditions. Invoices cannot be submitted until all work identified in the invoice is completed.

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8. Certifications

8.1 Compliance with the certifications provided by the Contractor in its bid is a condition of the Contract and subject to verification by Canada during the term of the Contract. If the Contractor does not comply with any certification or it is determined that any certification made by the

Contractor in its bid is untrue, whether made knowingly or unknowingly, Canada has the right, pursuant the default provision of the Contract, to terminate the Contract for default.

9. Applicable Laws

The Contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in Manitoba

10. Priority of Documents

If there is a discrepancy between the wording of any documents that appear on the list, the wording of the document that first appears on the list has priority over the wording of any document that subsequently appears on the list.

- (a) the Articles of Agreement;
- (b) the general conditions 2010A (2014-06-25) - Goods (Medium Complexity);
- (c) Annex A, Requirement;
- (d) Annex B, Basis of Payment;
- (e) the Contractor's bid dated _____.

11. SACC Manual Clauses

A9068C	Government Site Regulations	2010-01-11
B1501C	Electrical Equipment	2006-06-16
B7500C	Excess Goods	2006-06-16
C5201C	Prepaid Transportation Costs	2008-05-12
D5328C	Inspection and Acceptance	2014-06-25
G1005C	Insurance	2008-05-12

ANNEX "A", REQUIREMENT

Agriculture and Agri-Food Canada has a requirement for the supply and delivery of one (1) new Skid Steer Loader. The Skid Steer Loader must be fully compatible with the following Bobcat Attachments:

Bobcat Sweeper - Model Sweeper 60
Bobcat Auger - Model Auger
Bobcat Trencher - Model LT204
Bobcat Snow Blower - Model SB200

Delivery is to Agriculture and Agri-Food Canada, Swift Current, SK., on or before January 30, 2015

MANDATORY CRITERIA: Bidders **MUST** record whether they meet (Yes) or not meet (No) the specifications, in order to be deemed compliant, bidders must meet all mandatory criteria listed below. Failure to meet all the mandatories will result in your bid being deemed non-compliant and it shall not be given any further consideration in the evaluation process.

Under Column "Cross Reference": Bidders **MUST** provide documentation/brochures of the Skid Steer Loader being offered and should cross reference where each of the Mandatories below can be found within the documentation.

Item	Mandatory Criteria	Yes	No	Cross Reference
1	Information			
1.1	The offered Skid Steer Loader must be fully compatible with the following Bobcat attachments: Bobcat Sweeper - Model Sweeper 60 Bobcat Auger - Model Auger Bobcat Trencher - Model LT204 Bobcat Snow Blower - Model SB200			
1.2	The Dump Height with Standard Bucket must be minimum 90"			
1.3	Wheelbase must be minimum 40"			
1.4	Bucket Width must be minimum 68"			
1.5	The offered Skid Steer Loader must not have more than 15 kms of usage.			
2	Performance			
2.1	Must be equipped with 2-Speed Option Low Range 7 mph minimum High Range 10 mph minimum			
3	Engine / Electrical			
3.1	Loader must have a 4 cylinder, liquid-cooled diesel; 65 hp minimum.			
3.2	Loader engine must be turbo charged.			
3.3	Loader must be equipped with a hydraulically driven, variable speed cooling fan			

3.4	Engine must meet Tier 4 Emission Standards.			
3.5	Cold weather assist must be automatically activated			
3.6	Air cleaner must be a dry replaceable cartridge with safety element and pre-cleaner.			
3.7	Battery must be a 12 volt with a minimum of 600 cold-cranking amps.			
3.8	Engine shutdown must be provided as standard equipment and must monitor engine coolant temperature, engine oil pressure and engine RPM to help prevent engine damage.			
3.9	Engine block heater must be provided as optional equipment to provide easier starting during cold weather operation.			
3.10	Must have a fully hydrostatic four-wheel drive.			
3.11	Transmission must be driving two drive motors.			
3.12	Tires must be Severe Duty Tires.			
4	Hydraulic System			
4.1	Pump type shall be a gear type pump for high flow hydraulics.			
4.2	Hydraulic pump capacity for standard flow must be capable of providing 17 gpm minimum.			
4.3	Hydraulic pump capacity for high flow must be capable of providing 25 gpm minimum.			
4.4	System pressure at the quick couplers must be 3500 psi (24.2 MPa).			
4.5	Variable flow auxiliary hydraulics must be standard equipment.			
4.6	Electrical hookups for attachments must be Bobcat compatible.			
4.7	Hydraulic system shutdown must be provided as standard equipment and shall monitor hydraulic oil temperature and hydrostatic charge pressure.			
4.8	A hydraulic oil cooler must be standard equipment.			
4.9	Hydraulic oil level sight gauge must be easily visible from the loader outside			
4.10	Must be equipped with hydraulic bucket positioning.			
4.11	Must include on/off switch inside operator cab.			

5	Operator Controls			
5.1	Loader direction, steering, and travel speed must be controlled by two independent steering levers.			
5.2	Lift and tilt functions must be selectable between foot pedals or hand lever controls.			
5.3	Standard front auxiliary hydraulics must be controlled by electrical switches located on the right steering lever handle or right hand joystick.			
5.4	Parking brake must be controlled by a finger operated rocker switch.			
5.5	Engine starting and shutdown functions must be controlled electrically with a keyless start.			
6	Operator Comfort			
6.1	Must have an enclosed cab			
6.2	Must be equipped with heat and air conditioning			
6.3	Enclosed cab must be pressurized.			
6.4	Must be equipped with a mechanical adjustable suspension seat.			
6.5	Must be equipped with a sound reduction kit.			
6.6	Must be equipped with a front windshield wiper.			
6.7	Front and rear operating lights must be standard equipment.			
6.8	Side and rear window defrost must be provided in the heat or air conditioned options.			
6.9	Clean out holes in the foot well must be provided as standard equipment.			
7	Displays and Additional Features			
7.1	<p>The following displays must be present on the proposed unit:</p> <ul style="list-style-type: none"> -Coolant Temperature & Oil Pressure -Engine RPM -Hydraulic Oil Temperature -Hydrostatic Charge Pressure -System Voltage -High Flow Lockout -2-Speed Lockout -Attachment Control 		- Diagnostic Capability	

7.2	The following Features must be present on the proposed unit: -Diagnostic Capability -Digital Clock -Engine/Hydraulic Systems Shutdown Function -Job Clock -Keyless start			
8	Attachments			
8.1	All attachments must be mounted on a quick-change mechanism.			
8.2	The quick change mechanism must be driven by hydraulics.			
8.3	Must be equipped with high flow hydraulics.			
8.4	Attachments must not require more than three hydraulic hoses and one electrical line for operation.			
9	Serviceability			
9.1	Engine must be transversely mounted to provide easy access to daily maintenance items.			
9.2	Access must be available to the following: <ul style="list-style-type: none"> • Air cleaner • Alternator • Battery • Cooling system (engine oil and hydraulic oil coolers) for cleaning • Engine oil and fuel filters • Engine oil drain and dipstick • Starter 			
9.3	Axle hubs must provide protection for the axle seals.			
9.4	Easy access must be provided to all lift arm grease points.			
9.5	Tailgate must be equipped with doorstop to hold door open while servicing.			
9.6	Tip-up operator cab must tilt backwards and give access to certain hydraulic system components when the lift arm is in the lowered position.			
10	Safety Equipment			
10.1	An enclosable operator cab with side screens must be provided as standard equipment. Cab must meet SAE standards J1040 and J1043 for Rollover Protective Structure and Falling Object Protective Structure. Minimum inside cab width of 33" (838 mm).			

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10.2	A 3-point seat belt and an electric switch operated parking brake must be furnished as standard equipment.			
10.3	Additional operator protection must be provided by a seat bar or similar device which restricts lift arm operation when not in use.			
10.4	A lift arm support device must assist in servicing the loader and be provided as standard equipment.			
10.5	Grab handles to assist the operator in mounting and dismounting the loader must be provided as standard equipment.			
10.6	Must have a weather resistant operator handbook written in English attached to the loader.			
10.7	Loader must include an alarm package including a horn and backup alarm as standard equipment.			
10.8	Rear operating lights must be mounted to the tailgate and must be recessed to minimize damage.			
10.9	Rear operating lights must include backup lights and red colored taillights.			
10.10	Must be equipped with strobe lights.			

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ANNEX "B" - BASIS OF PAYMENT

PRICING must be firm lot pricing in Canadian (CDN) funds, all inclusive for the period of the Contract. Rates MUST include ALL costs (freight and offloading) associated with providing the Goods in accordance with the Requirement at Annex A. GST, if applicable, is to be shown as a separate item on any resulting invoice. (PST Exempt 390516-0)

Item	Description	Qty	Unit of Issue	Extended Price (\$ CDN)
1	Skid Steer Loader (As detailed herein) Make: Model #: Lot Price Includes: All Freight, delivery, and offloading charges in accordance with Annex A - Requirement.	1	Lot	\$
TOTAL				\$