

RETURN BIDS TO:  
RETOURNER LES SOUMISSIONS À:

LETTER OF INTEREST  
LETTRE D'INTÉRÊT

Comments - Commentaires

Vendor/Firm Name and Address  
Raison sociale et adresse du  
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution  
Ship Refits and Conversions / Radoubss et modifications  
de navires and / et  
11 Laurier St. / 11, rue Laurier  
6C2, Place du Portage  
Gatineau, Québec K1A 0S5

Title - Sujet RFI - Ship Repair to Budget	
Solicitation No. - N° de l'invitation F7049-140249/A	Date 2014-09-25
Client Reference No. - N° de référence du client F7049-140249	GETS Ref. No. - N° de réf. de SEAG PW-\$\$\$MD-031-24697
File No. - N° de dossier 031md.F7049-140249	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2014-10-09	
Time Zone Fuseau horaire Eastern Daylight Saving Time EDT	
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Bilodeau, Allen	Buyer Id - Id de l'acheteur 031md
Telephone No. - N° de téléphone (819) 956-5950 ( )	FAX No. - N° de FAX ( ) -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: PWGSC Place du Portage III, 6C2 11 Laurier Street Gatineau, Quebec K1A 0S5	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée See Herein	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N°de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

Solicitation No. - N° de l'invitation

F7049-140249/A

Amd. No. - N° de la modif.

Buyer ID - Id de l'acheteur

031md

Client Ref. No. - N° de réf. du client

F7049-140249

File No. - N° du dossier

031mdF7049-140249

CCC No./N° CCC - FMS No/ N° VME

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## **REQUEST FOR INFORMATION**

### **Ship Repair to Budget**

**REQUEST FOR INFORMATION (RFI) – Proposed Variant to the Solicitation Evaluation Methodology  
Hereafter Called the “Ship Repair to Budget” Methodology**

**This is not a bid solicitation.**

**DEFINITION**

Ship Repair to Budget: The ship repair industry is directed to submit a firm price bid from a list of known work within a stated budget.

**INTRODUCTION**

Public Works and Government Services Canada (PWGSC) is seeking feedback from the ship repair industry regarding a variant to the way PWGSC solicits bids for work on the Canadian Coast Guard (CCG) Vessel Life Extension (VLE) and Mid-Life Modernization (MLM) program.

The CCG VLE/MLM program objectives are intended to extend the operational life of vessels to increase their working life thereby delivering services for a longer period of time. This is in support of Canada’s effort to optimize best value for Canadians.

**BACKGROUND**

The VLE/MLM Program was allocated funding by the Government of Canada in order to achieve the required repair and maintenance necessary to meet program objectives. Funding is limited to a total of \$360 million and the program is expected to be completed by the year 2022.

Each vessel has been allocated a budget for the work required taking into account their life extension requirements. Funding has been predetermined based on these and other variables and as a result each vessel will have a maximum budget for its known work.

**OBJECTIVES OF THE RFI**

The purpose of the RFI is to inform and request feedback or comments from the ship repair industry regarding the proposed variant to the method by which bids are evaluated.

**NATURE OF THE RFI**

This is not a bid solicitation. This RFI will not result in the award of any contract. Nor will this RFI result in any source list. Contribution to this RFI does not preclude the supplier from participating in any future procurement. Any information specified in this RFI does not imply in any way that a procurement requirement will necessarily follow.

**NATURE AND FORMAT OF RESPONSES REQUESTED**

Respondents are requested to provide their comments, concerns and any alternative recommendations as and specific to, the information and questions below. The scope of this RFI is narrow and any questions arising that PWGSC does not deem relevant will not receive a response.

### **RESPONSE COSTS ASSOCIATED**

Canada will not reimburse any respondent for expenses incurred in responding to this RFI.

### **ENQUIRIES AND RESPONSES**

Responses will not be evaluated. Canada reserves the right to use any and/or all information resulting from the RFI in order to develop or modify procurement strategies as required.

All responses received by the RFI closing date will be reviewed by Canada. At its sole discretion, Canada may also review responses received after the RFI closing date. Additionally Canada may contact any respondents with additional questions and/or clarification as required from the resulting RFI submission(s).

### **REQUEST TO INDUSTRY**

As a result of the VLM/MLM program and due to the maximum budget set for each Vessel Life Extension (VLE) project, a variant to the traditional method of evaluation of the solicitation is being proposed.

The solicitation will state what the maximum budget is in addition to a known list of consecutive work items. Each work item will be allocated an equal number of points. Suppliers will be required to identify how many work items can be completed consecutively by commencing at the top of the list within the maximum budget provided in the solicitation.

The dollar value of the Known Work, Vessel Transfer Cost, Charge Out Rate and any other applicable amounts will then be divided by the total number of points achieved, formula as follows:

$$\frac{\$ \text{ Value of the Work}}{\text{Total number of points}} = \text{A price per point value}$$

The lowest compliant price per point will be the successful bidder and will be awarded the Contract.

PWGSC is requesting input from ship repair industry to the following questions:

1. Can the bidding process be completed effectively?
2. Would you be interested in bidding using this process

Respondents may provide their comments, concerns and/or alternative recommendations in Annex B – *Submission of Information*.

### **IMPORTANT NOTES:**

- The list of Work items bid on by the individual bidder constitutes the final work package. No Work identified in the solicitation that is not included in the bid will be added to the Contract after award.
- The amount identified as the maximum budget will include only the Known Work amount. Work that is not identified will not be required to be paid out of the maximum budget
- There will be a minimum monetary threshold that must be met in order to be considered compliant.

**Attached as ANNEX A – *Bid Evaluation Calculation Example* is an example of the calculations identified above. This is an example only for the purposes of presenting a visual representation of the information above. No real values have been used.**

**Attached is ANNEX B - *Submission of Information*. This is the template to be used to submit all requested information.**

### **VESSEL TRANSFER COST INFORMATION UPDATE**

PWGSC publishes a table to identify Vessel Transfer Costs to the ship repair industry, by facility. These costs are included in solicitations as part of the bid Evaluation. The link to this table is located on the following website:

<http://www.tpsgc-pwgsc.gc.ca/app-acq/stamgp-lamsmp/sm-ms-eng.html#no7>

Please review the list to ensure that your facility is accurately listed. If you find any discrepancies, please provide the correct information in ANNEX B.

### **ENQUIRIES**

Any ambiguity or questions regarding the information provided in this RFI are to be clarified in writing to the Contracting Authority below, within the timeline of the RFI.

As this is not a solicitation, Canada will not necessarily respond to enquiries in writing or by circulating answers to all potential suppliers.

The Contracting Authority is:

Allen Bilodeau  
PWGSC  
Marine Systems Directorate  
Place du Portage, Phase III  
11 Laurier Street  
Gatineau Quebec K1A 0S5

Email: [allen.bilodeau@tpsgc-pwgsc.gc.ca](mailto:allen.bilodeau@tpsgc-pwgsc.gc.ca)

**SUBMISSION OF RESPONSES**

PWGSC requests that respondents identify and include their contact information when submitting their written responses. Responses are to be based on the information referenced herein by using ANNEX B PDF Form – *Submission of Information*, attached.

**CLOSING DATE**

Responses to this RFI will be accepted via email or regular mail on or before the closing date of October 8th, 2014.

Preferred method of receipt is email.

### Annex A - Bid Evaluation Calculation Example

**NOTE:** The amounts below are for information purposes only and are not to be construed as real values.

Work Packages		Contractor's Bid per Item	Budget not to be Exceeded - \$10M Cumulative Bid	Points per Item	
1	Item 1	\$960 000	\$960 000	10	For example, minimal bid is set at 90% of maximum budget, or \$9M*. Bids are below the minimum in this section and are not compliant.
2	Item 2	\$560 000	\$1 520 000	10	
3	Item 3	\$1 200 000	\$2 720 000	10	
4	Item 4	\$1 100 000	\$3 820 000	10	
5	Item 5	\$500 000	\$4 320 000	10	
6	Item 6	\$750 000	\$5 070 000	10	
7	Item 7	\$900 000	\$5 970 000	10	
8	Item 8	\$950 000	\$6 920 000	10	
9	Item 9	\$650 000	\$7 570 000	10	
10	Item 10	\$250 000	\$7 820 000	10	
11	Item 11	\$350 000	\$8 170 000	10	
12	Item 12	\$950 000	\$9 120 000	10	Compliant bids
13	Item 13	\$250 000	\$9 370 000	10	
14	Item 14	\$425 000	\$9 795 000	10	
15	Item 15	\$0	\$9 795 000		
16	Item 16	\$0	\$9 795 000		Threshold not to be exceeded (\$10M)
17	Item 17	\$0	\$9 795 000		
18	Item 18	\$0	\$9 795 000		
19	Item 19	\$0	\$9 795 000		
20	Item 20	\$0	\$9 795 000		
21	Item 21	\$0	\$9 795 000		
22	Item 22	\$0	\$9 795 000		
23	Item 23	\$0	\$9 795 000		
24	Item 24	\$0	\$9 795 000		
25	Item 25	\$0	\$9 795 000		
<b>Total firm price for listed Items</b>			<b>\$9 795 000</b>	<b>140</b>	<b>Total Points</b>

Vessel Transfert Costs	\$100 000
Bidders Charge-out Firm Rate	\$50
Cost for 10,000 hrs @ Charge out Rate	\$500 000
Total Evaluation Price (Firm Price + 10,000 Hrs + Vessel Transfer Cost)	\$10 395 000

Dollar value per point (Total Evaluation Price / Total Points)	\$74 250
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**Note:** When applicable, other fixed charges or rates will be included in Total Evaluation Price.

**Lowest Dollar Value per point will be recommended for Contract Award**

**ANNEX B – Submission of Information**

- a. Please include your company name and contact information.
- b. Please respond to the questions noted under **REQUEST TO INDUSTRY** herein and any additional comments, concerns and/or alternative recommendations.

(add additional pages as required)