

**RETURN BIDS TO:**  
**RETOURNER LES SOUMISSIONS À:**  
**Bid Receiving - PWGSC / Réception des soumissions**  
**- TPSGC**  
**Place du Portage, Phase III**  
**Core 0A1/Noyau 0A1**  
**11 Laurier St./11, rue Laurier**  
**Gatineau**  
**Québec**  
**K1A 0S5**  
**Bid Fax: (819) 997-9776**

## **SOLICITATION AMENDMENT**

## **MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

### **Comments - Commentaires**

**Vendor/Firm Name and Address**  
**Raison sociale et adresse du**  
**fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**  
Miscellaneous Special Projects Division (XN)/Division  
des projets spéciaux divers (XN)  
Canadian Building  
219 Laurier Ave. West, 13th Floor  
Room 13077  
Ottawa  
Ontario  
K1A 0S5

<b>Title - Sujet</b> Acquisitions Program e-Procurement	
<b>Solicitation No. - N° de l'invitation</b> EN578-131350/A	<b>Amendment No. - N° modif.</b> 012
<b>Client Reference No. - N° de référence du client</b> 20131350	<b>Date</b> 2014-09-26
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$XN-111-27555	
<b>File No. - N° de dossier</b> 111xn.EN578-131350	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2014-11-26</b>	<b>Time Zone</b> <b>Fuseau horaire</b> Eastern Daylight Saving Time EDT
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Moore, Karen	<b>Buyer Id - Id de l'acheteur</b> 111xn
<b>Telephone No. - N° de téléphone</b> (819) 956-1410 ( )	<b>FAX No. - N° de FAX</b> ( ) -
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

Solicitation No. - N° de l'invitation

EN578-131350/A

Amd. No. - N° de la modif.

012

Buyer ID - Id de l'acheteur

111xn

Client Ref. No. - N° de réf. du client

20131350

File No. - N° du dossier

111xnEN578-131350

CCC No./N° CCC - FMS No/ N° VME

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See attached.

**Letter of Interest (LOI)**

**Solicitation Amendment 12**

**Purpose:**

- A) To identify changes to the LOI.
- B) To respond to questions regarding the LOI.

**(A) CHANGES**

**CHANGE 11**

The close date of the LOI has been extended to allow the GC time to answer all questions received from industry to date, as well as to enable the GC to assess industry feedback and determine if more steps in the engagement process are required.

At the front page of the LOI:

Delete:

Solicitation Closes – L’invitation prend fin

At –à 02:00 PM

On – le 2014-09-30

Insert :

Solicitation Closes – L’invitation prend fin

At –à 02:00 PM

On – le 2014-11-26

**(B) QUESTIONS AND ANSWERS**

**QUESTION 140**

Where can data centres be located?

**ANSWER 140**

Please refer to LOI Amendment 008, question and answer 23.

**QUESTION 141**

Will there be more engagement during the LOI?

**ANSWER 141**

Please refer to LOI Amendment 008, question and answer 36.

**QUESTION 142**

What arrangements should we be making with other suppliers and can you please confirm which suppliers are participating in the engagement process to date?

**ANSWER 142**

Please refer to LOI Amendment 006 question and answer 9, as well as LOI Amendment 008 question and answer 18.

**QUESTION 143**

Following meetings with providers and integrators, we have noticed significant interest in our (services) from more than one potential bidder. We would like to ask if it will be possible for us to participate in more than one bid or if we need to be exclusive. Given that we are providing a specific solution to many pain points, but don't have an all-encompassing solution to propose, we feel that it would be best to keep options open, both for us and for you.

**ANSWER 143**

The partnership relationship between suppliers is defined by the Bidder(s). The GC does not intend to require exclusivity in the partnership arrangements.

Suppliers are reminded of their obligations under the SACC 2003 Standard Instructions - Goods or Services - Competitive Requirements (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual/1/2003/18>), article 01 Integrity Provisions - Bid, section 1 confirming bidders must comply with the Code of Conduct for Procurement. The most current version of the SACC 2003 will be included in the solicitation terms and conditions.

**QUESTION 144**

For the Supplier User Profiles which will be required to access the GC solution, will there be a requirement for role based access.

**ANSWER 144**

The GC are still assessing our requirements and looking to understand industry capabilities. Further details will be released in future phases of the solicitation process.

**QUESTION 145**

Can you sole source the solution?

**ANSWER 145**

Any procurement resulting from this LOI will be competitively procured in accordance with the Treasury Board Contracting Policy (<http://www.tbs-sct.gc.ca/pol/doc-eng.aspx?section=text&id=14494>), the Government Contract Regulations (<http://laws-lois.justice.gc.ca/eng/regulations/sor-87-402/page-2.html>), and our obligations under internal and international trade agreements.

**QUESTION 146**

Is the Supply Manual used by departments other than PWGSC?

**ANSWER 146**

The PWGSC Supply Manual (<https://buyandsell.gc.ca/policy-and-guidelines/Supply-Manual>) is a PWGSC manual that other departments may reference but are not mandated to use.

**QUESTION 147**

Is the GC considering paperless procurement in Canada?

**ANSWER 147**

One of the objectives of this process is to move Canada to a paperless based environment.

**ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME**