

**RETURN BIDS TO:**  
**RETOURNER LES SOUMISSIONS À:**  
**Bid Receiving - PWGSC / Réception des soumissions**  
**- TPSGC**  
**11 Laurier St. / 11, rue Laurier**  
**Place du Portage, Phase III**  
**Core 0A1 / Noyau 0A1**  
**Gatineau**  
**Québec**  
**K1A 0S5**  
**Bid Fax: (819) 997-9776**

## **SOLICITATION AMENDMENT MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**  
**Raison sociale et adresse du**  
**fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**  
Informatics Professional Services Division / Division  
des services professionnels en informatique  
11 Laurier St., / 11, rue Laurier  
3C2, Place du Portage  
Gatineau  
Québec  
K1A 0S5

<b>Title - Sujet</b> IM/IT Prof Sv Aboriginal Set-aside	
<b>Solicitation No. - N° de l'invitation</b> A0109-133103/A	<b>Amendment No. - N° modif.</b> 002
<b>Client Reference No. - N° de référence du client</b> A0109-133103	<b>Date</b> 2014-09-29
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$ZM-379-27908	
<b>File No. - N° de dossier</b> 379zm.A0109-133103	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2014-10-07</b>	<b>Time Zone</b> <b>Fuseau horaire</b> Eastern Daylight Saving Time EDT
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Croucher, Dennis	<b>Buyer Id - Id de l'acheteur</b> 379zm
<b>Telephone No. - N° de téléphone</b> (819) 956-1195 ( )	<b>FAX No. - N° de FAX</b> (819) 956-1207
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

## Solicitation Amendment No. 2

### Questions and Answers Set No. 1

**Question No. 7** Due to the small pool of resources and the large number of firms invited, would the Crown permit subcontractors to bid with more than one vendor?

**Response No. 7** “Yes, A sub-contracting resource may be named in multiple vendor bids”.

**Question No. 8** Would the crown accept a resource security clearance that has expired but was submitted to CISC for renewal prior to its expiration and is currently in the process of being renewed?

**Response No. 8** Proposed Bidder resources do not need to have their security clearances in place at time of bid submission. However, in accordance with the Security Requirement identified under Articles 3.2 (ii) and 6.1. of this RFP, Canada will not delay the award process to allow bidders / resources to obtain their security.

**Question No. 9** As per the Mandatory Corporate Requirement 1.1.3 Contract/Project Summaries “The Bidder MUST provide three (3) written Project Summaries describing in detail the Bidder's current/previous experience in successfully providing Business Intelligence/Data Warehousing services within one (1) or more client organizations during the past five (5) years.”

At least one (1) of these Project Summaries MUST have been with a Canadian Federal Department or Agency.

The Bidder MUST demonstrate that, cumulatively within the three (3) Project Summaries combined, the following Resource Categories were supplied by the Bidder:

1. Programmer / Analyst (A.7);
2. Tester (A.11);
3. Data Conversion Specialist (I.1);

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4. Database Modeller/IM Modeller (I.4);
  5. Business Analyst (B.1);
  6. Project Manager (P.9)

We see this mandatory criteria to restrictive and only allowing a incumbent and/or large aboriginal company able to meet this corporate requirement and not allowing the medium aboriginal companies to succeed as per PSAB initiative. Would the client accept only **two (2)** Project Summaries that include **one** of the following categories in lieu of the bidder demonstrating cumulatively within the three (3) Project Summaries combined?

1. Programmer / Analyst (A.7);
2. Tester (A.11);
3. Data Conversion Specialist (I.1);
4. Database Modeller/IM Modeller (I.4);
5. Business Analyst (B.1);
6. Project Manager (P.9)

**Response No. 9** Please delete the original wording for Mandatory Requirements Corporate Experience 1.1.3 Contract/Project Summaries, and replace with the following:

The Bidder **MUST** provide at least two (2) written Project Summaries describing in detail the Bidder's current/previous experience in successfully providing Business Intelligence/Data Warehousing services within one (1) or more client organizations during the past five (5) years.

At least one (1) of these Project Summaries **MUST** have been with a Canadian Federal Department or Agency. The Bidder **MUST** demonstrate that, cumulatively within the Project Summaries combined, the following Resource Categories were supplied by the Bidder:

1. Programmer / Analyst (A.7);
2. Tester (A.11);
3. Data Conversion Specialist (I.1);
4. Database Modeller/IM Modeller (I.4);
5. Business Analyst (B.1);
6. Project Manager (P.9)

Within each Project Summary provided, the Bidder **MUST** clearly indicate each of the following:

1. the name of the client organization
2. a brief description of the scope of BI/DW Services provided, including:
  - a) project objectives;
  - b) Resource Categories provided;
  - c) the dates/duration of the project;

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- d) the dollar value of the project to the Bidder;
  - e) whether the Bidder was a prime or subcontractor;
  - f) the extent to which these services were provided on-time, on-budget and in accordance with the established project objectives; and
  - g) the name, address and telephone number of the client project authority to whom the Bidder reported.

**Question No. 10:** . Ref: RA6, “provide concrete examples and deliverables”. Please confirm our understanding that AANDC is not expecting to receive copies of those standards, policies and/or best practices, but rather, specific references to examples of those. If our understanding is not correct, we will need additional time to locate those copies; please extend the solicitation deadline by at least a week.

**Response No. 10:** Confirmed. The Crown is looking for detailed references of when and where the resource performed this work and what deliverables they were responsible for developing and implementing.

**Question No. 11:** As our previous questions are still outstanding, please extend the solicitation deadline by at least a week.

**Response No. 11:** The Crown has already extended the closing date of the solicitation to October 7th, 2014.

### **Noted RFP changes:**

#### **Change No. 3:**

Please delete the original wording for criterion MA3 and replace with the following:

“The proposed resource must demonstrate that they possess five (5) full years of experience working on complex BI solutions with enterprise data warehouse and data marts in the role of a BI Programmer/Analyst, in the past eight (8) years.”