

**Question 25:**

The listing of \$\_\_\_\_/day on page 33 - what does this represent, cost per 8hr or 12hr day? For service and travel costs?

**Response:**

Service and travel cost would be inclusive and it's per day the length of which is variable depending on the requirement.

**Question 26:**

On page 32 the listing of Commissions - Selling Agent, Listing Agent - are these not the Same? The Coop Listing Agent...is that the Buying Agent?

**Response:**

Not necessarily. In the real estate industry, there are instances where the listing agent and the buying agent are represented by the same person and there are instances where the listing agent and the buy agent are represented by separate persons.

**Question 27:**

Please provide further clarification on the financial evaluation and CMHC's methodology.

**Response:**

Acknowledging that pricing involves two values different in nature, the evaluation process unfolds as follows:

1. Short list of proponents is established, based on a minimum score of 750 points.
2. Price determination:
  - a) total commission payable % is compared and the lead proponent is identified.
  - b) in the event that there is a tie at the total commission payable level, daily flat fees are then compared and the lead proponent is determined by the lowest daily flat fee.
  - c) in the event that there is a tie at the total commission payable level and a tie in daily flat fees level, the lead proponent is determined by the highest technical score.

CMHC feels that the information provided in clarification of the evaluation process is complete.

**Question 28:**

Given the extension to the closing deadline, has the deadline for submission of questions been extended?

**Response:**

No, the submission of questions deadline has expired. No further questions will be accepted by CMHC.