

**RETURN BIDS TO:**  
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**Bid Receiving - PWGSC / Réception des soumissions**  
**- TPSGC**  
**11 Laurier St. / 11, rue Laurier**  
**Place du Portage, Phase III**  
**Core 0A1 / Noyau 0A1**  
**Gatineau**  
**Québec**  
**K1A 0S5**  
**Bid Fax: (819) 997-9776**

## **SOLICITATION AMENDMENT MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**  
**Raison sociale et adresse du**  
**fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**  
Informatics Professional Services Division / Division  
des services professionnels en informatique  
11 Laurier St., / 11, rue Laurier  
3C2, Place du Portage  
Gatineau  
Québec  
K1A 0S5

<b>Title - Sujet</b> IM/IT Prof Sv Aboriginal Set-aside	
<b>Solicitation No. - N° de l'invitation</b> A0109-133103/A	<b>Amendment No. - N° modif.</b> 003
<b>Client Reference No. - N° de référence du client</b> A0109-133103	<b>Date</b> 2014-10-01
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$ZM-379-27908	
<b>File No. - N° de dossier</b> 379zm.A0109-133103	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2014-10-15</b>	<b>Time Zone</b> <b>Fuseau horaire</b> Eastern Daylight Saving Time EDT
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Croucher, Dennis	<b>Buyer Id - Id de l'acheteur</b> 379zm
<b>Telephone No. - N° de téléphone</b> (819) 956-1195 ( )	<b>FAX No. - N° de FAX</b> (819) 956-1207
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

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## Solicitation Amendment No. 3

**PLEASE NOTE THAT THE DEADLINE FOR SUBMITTING A BID IN RESPONSE TO THIS REQUEST FOR PROPOSAL (RFP) HAS BEEN EXTENDED TO OCTOBER 15, 2014 FROM THE ORIGINAL DATE OF OCTOBER 7, 2014.**

### Questions and Answers Set No. 3

**Question No. 12:** Amendment 1, Answer 5 modified the RC2 criterion in the Data Conversion Specialist category to include older versions of the DataStage ETL tool. Given the resource must possess experience with InfoSphere DataStage in the mandatory criterion MC2, it is unnecessarily restrictive to only accept experience with DataStage in RC2 given that this criterion accounts for 7% of the points in that category. We request that the Crown adjust the requirement to include other comparable ETL tools such as IBM Data Manager, IBM DecisionStream, etc.

**Response No. 12:** The Crown is not considering the requested amendment.

**Question No. 13:** Ref 1: A0109-130009/A, Amendment 2, Q&A 9, dated 2014-09-24, "Due to the small pool of resources and the large number of firms invited, would the Crown permit subcontractors to bid with more than one vendor? No."

Ref 2: A0109-133103/A, Aboriginal Set-Aside, Q&A 7, dated 2014-09-29, "Yes, A sub-contracting resource may be named in multiple vendor bids".

Ref 3: A0109-130009/A, Amendment 4, dated 2014-09-30, "NOTE: Under Amendment No.2, Response No. 9: DELETE: "No." INSERT: "A sub-contracting resource may be named in multiple vendor bids"."

The first clarification above had a significant impact on bidders' responses: based upon the original RFP, we had selected resources who have now been disqualified. Consequently, bidders' proposal responses were set back several weeks such that we could identify alternate resources and re-start the process of responding with them.

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The second clarification above, being in opposition to the first, threw our proposal responses into utter confusion: having stopped work on our original candidates, we had to ask whether we were to stop work on our alternate candidates and re-start the original ones, if that is even possible?

The third clarification above has now reconciled the difference, but at this point, our proposal responses have been de-railed: some of us will be continuing with the alternate candidates and others are trying to re-start with the original candidates.

Please understand that neither option is as simple and straightforward as it might appear from the outside, and the confusion might give one bidder a competitive advantage over the others. Also recognize that most bidders, including this one, will have planned to submit responses to both RFPs. Finally, note that this confusion has arisen at the eleventh hour, within a week of the closing date.

This is a large-scale procurement, critical to both AANDC and the vendor community. In the interests of a fair procurement process, please extend the closing date by at least two weeks, i.e. 21 October 2014.

**Response No. 13:** The Crown will extend the closing date of the solicitation until October 15th, 2014.