Question 10:

Page 12 of the RFP states *Best practice case studies will be developed for an initial 10 housing projects (out of 30 housing projects) that will be identified by CMHC.*

Is CMHC identifying the initial 10 housing projects or is CMHC identifying the 30 housing projects? By "identifying" does CMHC mean that CMHC will be obtaining agreement of the first 10 and subsequent 20 housing project managers to participate in the study?

Response:

CMHC is in the process of developing an Excel spreadsheet with a shortlist of housing projects which the winning proponent can use to make contact with the housing projects. It will be the responsibility of the consultant to obtain agreement from the housing project managers/owners to participate in the study.

Question 11:

Page 12 and other pages of the RFP employ the term *Best Practices*.

Does CMHC interpret *Best Practices* in the formal research manner where evidence-based and results-based information is obtained for each of the case studies and from that information *Formal Best Practices* are developed? Or is CMHC expecting that the case studies will simply identify for each case study *what worked well and lessons learned*? Could you please explain your expectations as this impacts upon the approach to be employed?

Response:

CMHC is expecting that the case studies will identify for each case study what worked well and lessons learned. Details with respect to expectations will be confirmed with the winning proponent.